Excel Optimization Overview

Excel Optimization Overview, Part I

Excel has two options for finding the best solution for a problem.

- 1. Goal Seek
- 2. Solver

Excel Optimization Overview, Part II

Goal Seek

- Limited to one input
- Limited to finding the value of the input which results in an output equal to a specific value
- Goal Seek cannot have any constraints
- Example
 - The break-even price point for sales is the price where profit equals zero.
 - The objective is to find the price that results in no profit.
 - Goal Seek varies the price until profit equals zero.

Excel Optimization Overview, Part III

Solver

- Solver can find input values that result in a minimum output value, maximum output value, or an output equal to a specified value (break-even point: profit = 0)
- Solver can change up to 200 input variables
- Solver can have up to 100 constraints
- Constraints can include inequalities (less than or equal to, greater than or equal to), binary (yes/no), and integer (whole numbers)

Business Analytics: Excel Optimization Overview

Excel Goal Seek

Excel Goal Seek

- Goal Seek allows you to find the input value that will result in a desired output value.
- For example, given an equation for each problem:
 - It can find how much to spend on advertising to result in \$1,000,000 in new sales.
 - It can find the price of a product that results in zero profit (break-even point).
 - It can find how much to spend on Google Ads to recruit 100 students.
- Goal Seek requires an equation, one input to be changed and one output that is the goal or objective.

Business Analytics: Excel Goal Seek

Excel Solver Unconstrained Optimization

Excel Solver Unconstrained Optimization

- Solver allows a user to minimize, maximize, or set an objective to a specific value.
- Solver allows a user to change up to 200 input variables in search of the optimal solution.
- To run solver:
 - Identify the objective function
 - Identify the objective approach (minimize, maximize, match a value)
 - Identify the inputs that can change

Business Analytics: Excel Solver Unconstrained Optimization

Excel Useful Functions in Solver

Excel Useful Functions in Solver

- Solver often requires multiplying columns or rows together and summing the pieces; or multiplying tables together and summing the pieces.
- In linear algebra (matrix algebra), this is called a dot product.
- Microsoft calls this a SUMPRODUCT: multiply the columns or rows together, with corresponding pairs of cells, then sum the pieces.

Business Analytics: Excel Useful Functions in Solver

Excel Optimization Options Overview

Excel Optimization Options Overview, Part I

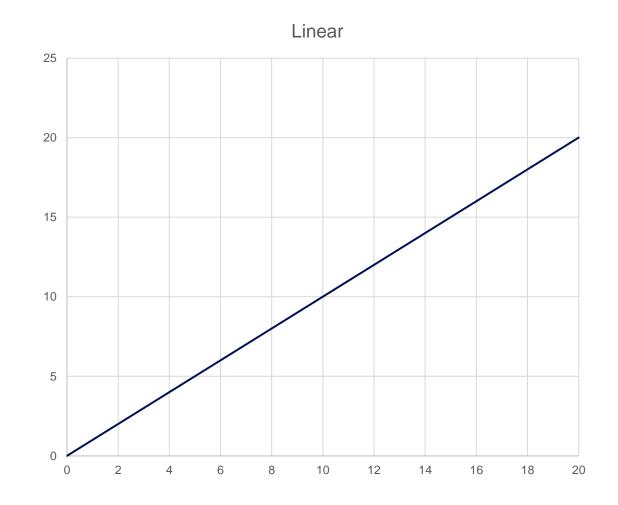
There are four types of problems where Solver can be used.

- 1. Linear functions
- 2. Nonlinear functions with one optimum
- 3. Nonlinear functions with multiple optima
- 4. Discontinuous or nondifferentiable functions

Excel Optimization Options Overview, Part II

Linear functions

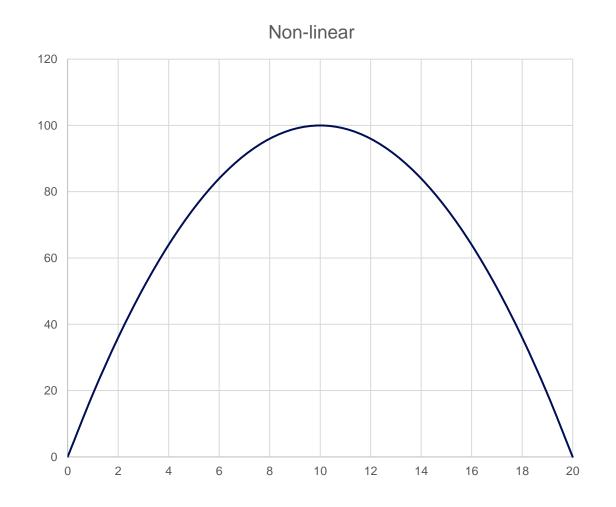
- Straight-line functions
 Solution
- Simplex method



Excel Optimization Options Overview, Part III

Nonlinear functions with one optimum

- Quadratic functions
- Solution
- GRG Non-linear



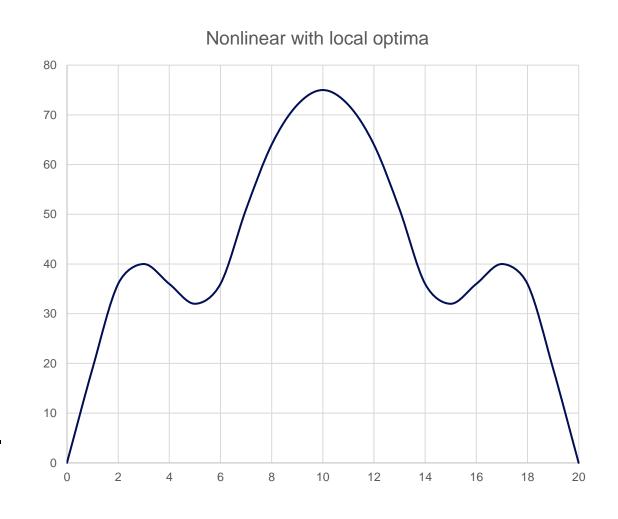
Excel Optimization Options Overview, Part IV

Nonlinear functions with multiple optima

- Multiple optima include global and local optima.
- Local optima are not the best solution.

Solution

 GRG Non-linear with multistart



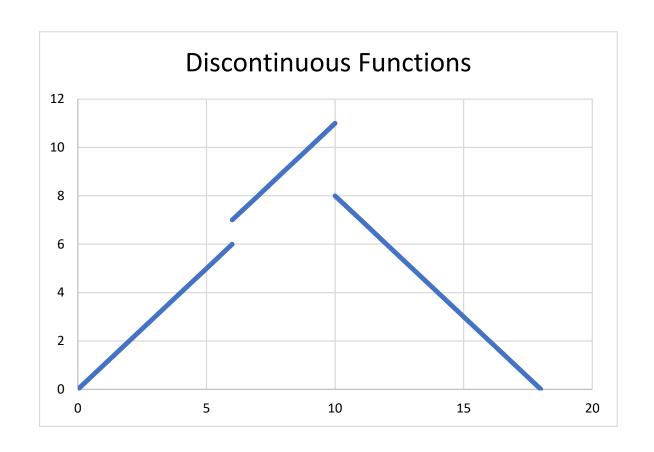
Excel Optimization Options Overview, Part V

Discontinuous functions

 A discontinuous function has a break in the line.

Solution

Evolutionary



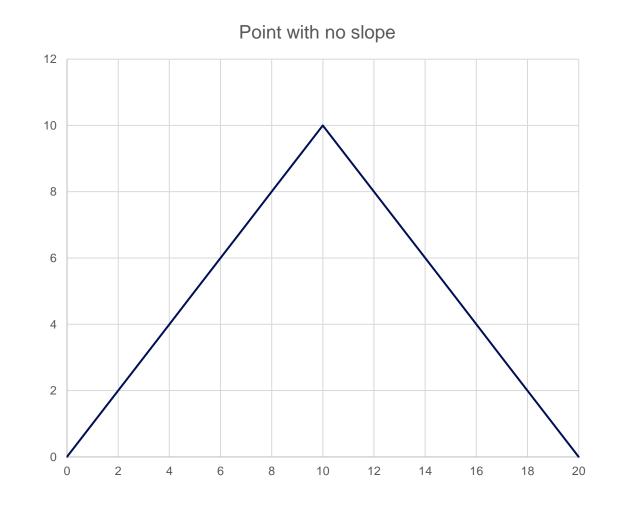
Excel Optimization Options Overview, Part VI

Nondifferentiable function

 A nondifferentiable function has a point with no definable slope.

Solution

Evolutionary



Excel Optimization Options Overview, Part VII

| | Solution technique | | | |
|-------------------------------|--------------------|---------------|-------------------------------|--------------|
| Problem | Simplex | GRG nonlinear | GRG nonlinear with multistart | Evolutionary |
| Linear | Yes | Yes | Yes | Yes |
| Nonlinear, one optimum | No | Yes | Yes | Yes |
| Nonlinear, multiple optima | No | No | Yes | Yes |
| Curve has point with no slope | No | No | No | Yes |
| Speed | Fastest | Fast | Slow | Slowest |

Business Analytics: Excel Optimization Options Overview

Excel Optimal Product Mix Optimization

Excel Optimal Product Mix Optimization

- Often in industry, factory managers must decide how many items to make of a group of different products.
- Each product has different raw material and labor requirements.
- Each product will contribute different levels of profits.
- A factory will be constrained by the raw materials and labor available.
- Production will also be constrained by demand for a product—you don't want to produce more than you can sell.

Business Analytics: Excel Optimal Product Mix Optimization

Excel Workforce Scheduling Optimization

Excel Workforce Scheduling Optimization

- Banks, hospital, factories, and distribution centers are just some examples of organizations that need to optimize staffing.
- The workforce scheduling example examines how to determine how many staff to hire for a bank to ensure that all banking days have sufficient staff available to work.

Business Analytics: Excel Workforce Scheduling Optimization

Excel Transportation and Distribution Optimization

Excel Transportation and Distribution Optimization

- Retailers, wholesalers, and distributors attempt to minimize transportation costs by shipping goods to customers from the warehouse locations resulting in the lowest cost.
- The organizations are constrained by inventory levels at different geographic locations and demand patterns.
- The goal in this exercise is to meet all customer demands by finding the shipping solution that minimizes costs.

Business Analytics: Excel Transportation and Distribution Optimization

Excel Capital Budgeting Optimization

Excel Capital Budgeting Optimization

- Organizations often have more potential projects than they can afford to fund—they are limited by available staff and money.
- The goal of this exercise is to find the groups of projects that maximize value to the organization while being limited by staffing and budgeting constraints.

Business Analytics: Excel Capital Budgeting Optimization

Excel Warehouse Location Optimization

Excel Warehouse Location Optimization

- A common problem in the retail and distribution industry is determining the optimal location for warehouses to minimize shipping costs to customers.
- The goal of this exercise is to identify the optimal location for one warehouse, then expand the problem to include two warehouses.

Business Analytics: Excel Warehouse Location Optimization