# Abbott, B. and Gallipoli, G. (2019). Permanent-Income Inequality. Working Paper

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### Overview of the Paper

- Literature on income inequality focuses on measurement and understanding the forces that shape differences in economic wellbeing of individuals.
- This paper takes a broad assessment of the concept of income inequality.
  - In Milton Freedman's permanent income hypothesis, individuals smooth their consumption over their lifetime conditional on their expected future earnings.
- For individuals the value of their future earnings is likely to be a strong determinant of their economic wellbeing.
  - A young person who expects a strong increase in future earnings is much better off than what can be inferred from their current wealth or income.



### Overview of the Paper

- This paper looks to estimate pecuniary measures of both human capital and wealth to:
  - Evaluate the change of wealth over the lifecycle.
  - 2 Evaluate the change in wealth since 1989 (U.S.).
  - Explore the relationship between HH consumption and permanent-income.
- This is done through nonparametric estimation of a concept the authors refer to as **Human Wealth**.
  - Estimates are obtained by combining data from the Panel Study of Income Dynamics (PSID) and the Survey of Consumer Finances (SCF).

#### Human Wealth

- What is human wealth?
  - The value to individuals of their yet-to-be realized earnings.
  - Reflects the value of an individual's human capital.
    - A recent graduate may have low current wealth but high human capital, so therefore high yet-to-be realized earnings (human wealth).
- Human wealth + current asset wealth = lifetime wealth.
- The age-adjusted annunity value of lifetime wealth is the permanent income.

### Valuation of Human Wealth

- Human Capital Value:
  - Equivalent to the price of a non-traded asset that pays dividends equal to an individual's income.
- An <u>individual's</u> valuation of the <u>uncertain</u> stream of earnings their human capital produces in the future is their **human** wealth  $\theta_{it}$ .
- From a standard pricing formula:

$$\theta_{it} = \mathbb{E}_{it} \left[ \beta \frac{u_c(c_{it+1}, v_{i+1t})}{u_c(c_{it}, v_{it})} (y_{it+1} + \theta_{it+1}) \right]$$

### Estimation of Human Wealth

- 1st step: nonparametric estimates are obtained for marginal utility functions and the discount factor  $\beta$ .
  - ullet represents state-dependent stochastic discounting.
    - Being credit constrained or facing high risk decreases the valuation of future earnings (human wealth).
    - $oldsymbol{\circ}$  eta captures the losses from incomplete markets.
- 2nd step: nonparametric estimates of human wealth  $\theta_{it}$ .

## 1st Step - MU and $\beta$ Identification

• The intertemporal Euler equation can be written as:

$$u_c(q) = \beta \mathbb{E}\left[u_c\left(q'\right)R'|q\right]$$

 Replacing the expectations with an integral where utility is weighted by expected returns given Markov transitions between states:

$$u_{c}(q) - \beta \int u_{c}(q') \psi(q, q') dq' = 0$$

- This can be solved for MU given  $\beta$ , but we don't have  $\beta$ .
- Rewrite the integral as a sum and then solve the linear system:

$$(Au_c)(q) = \beta \int u_c(q') \psi(q,q') dq'$$

gives  $\beta = 1/\rho(A)$ , where  $\rho(A)$  is the largest real eigenvalue of the linear operator A.



# 2nd Step - Human Wealth Identification

- Human wealth depends on the entire distribution of possible future outcomes, but this is not observed.
- Estimating the distribution of possible outcomes uses outcomes for individuals who are ex-ante the same regarding observed characteristics and unobserved types.
  - Identification relies on conditional equivalence of expectations:

$$\mathbb{E}_{it}\left[\beta \frac{u_{c}\left(q'\right)}{u_{c}\left(q\right)}\left(y'+\theta'\right)\right] = \mathbb{E}\left[\beta \frac{u_{c}\left(q'\right)}{u_{c}\left(q\right)}\left(y'+\theta'\right)|\mathbf{z}=\mathbf{z}_{it}, j=j_{it}\right]$$

• If this holds we can write the human wealth equation as:

$$heta(j, \mathbf{z}) = \mathbb{E}\left[eta rac{u_{c}\left(q'
ight)}{u_{c}\left(q
ight)}\left(y' + heta\left(j + 1, \mathbf{z}'
ight)
ight)|\mathbf{z}
ight]$$

and to solve for  $\theta$  in a similar manner as step 1.



#### Estimation

 Estimation is done nonparametrically, using locally weighted average (Nadaray-Watson) estimator. Equation (1) can be estimated by using a linear estimator of the integral for expections:

$$\left(\hat{A}u_{c}\right)\left(q\right) = \sum_{i=1}^{N} \sum_{t \in \tau_{\sigma}(i)} u_{c}\left(q'_{it}\right) R'_{it} \phi_{it}(q)$$

giving a solution for MU and the stochastic discount factor:

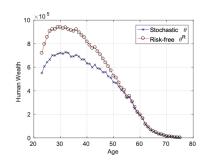
$$\hat{\beta} = \frac{1}{\lambda^*}, \quad \hat{u}_c(q) = \sum_{i=1}^N \sum_{t \in \tau, (i)} b_{it}^* \phi_{it}(q)$$

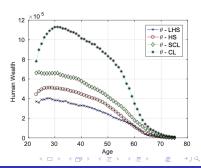
Human wealth can be recovered after estimating:

$$\hat{g}(j, \mathbf{z}) = \sum_{i=1}^{N} \sum_{\mathbf{z} \in \mathcal{Z}_{i}} \hat{\beta}' \frac{\hat{u}_{c}(q'_{it})}{\hat{u}_{c}(q_{it})} y'_{it} \gamma_{it}(\mathbf{z})$$

#### Results - Human Wealth Estimates

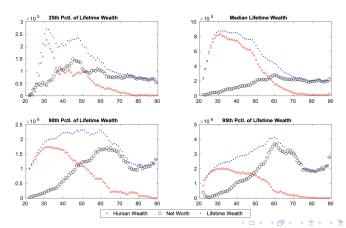
- Human wealth with the stochastic discount factor is compared to a risk-free discounted human wealth
  - The difference is the loss due to incomplete markets
- At the peak, college graduates hold twice as much human wealth as high-school graduates, and three times as much human wealth as high-school drop-outs.





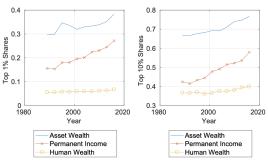
## Results - Wealth over the Life-Cycle

- Lifetime wealth peaks early among poorer households.
  - Human wealth does not translate into equivalent amounts of net worth later in life suggests luck plays a role.



## **Evolution of Inequality**

- Since 1989 the pace of increase in concentration of permanent income towards the richest households has been twice as fast as the increase in the share of asset wealth.
  - A prounounce growth in the share of asset wealth in household portfolios is the key driver of the sustained increase in permanent-income concentration.



#### Conclusions

- Human wealth is less concentrated than net worth.
- Rich households have increased their share of permanent income over the past decades and this concentration has grown much faster than concentration of net worth.
- Effective inequality has increased more than previously thought, albeit from a lower initial level.
- The crucial driver in increasing wealth inequality is the growing value of assets as a share of lifetime wealth portfolios of the rich.
- High net worth households account for a larger share of total permanent-income in 2016 then they did in 1989.