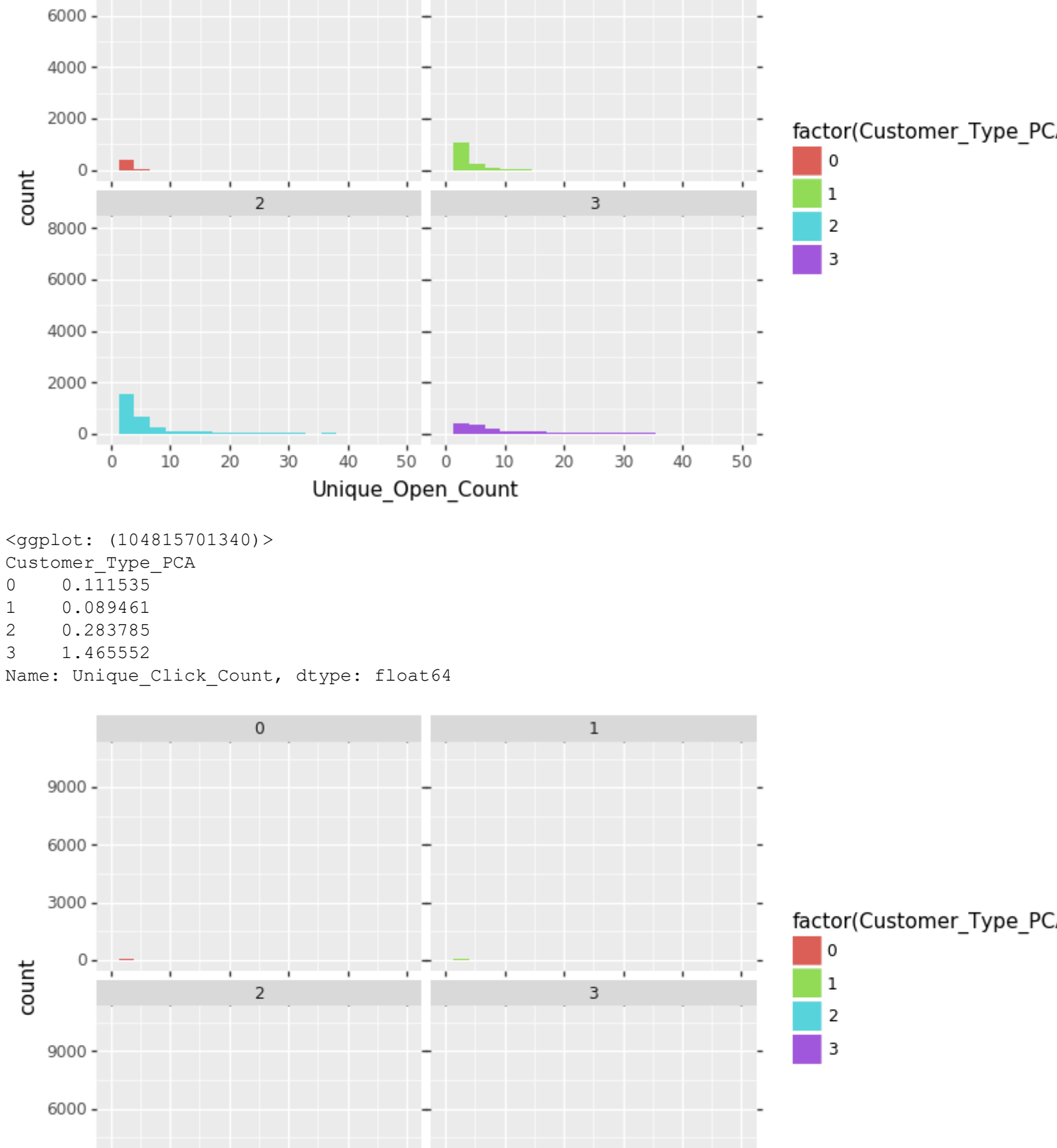
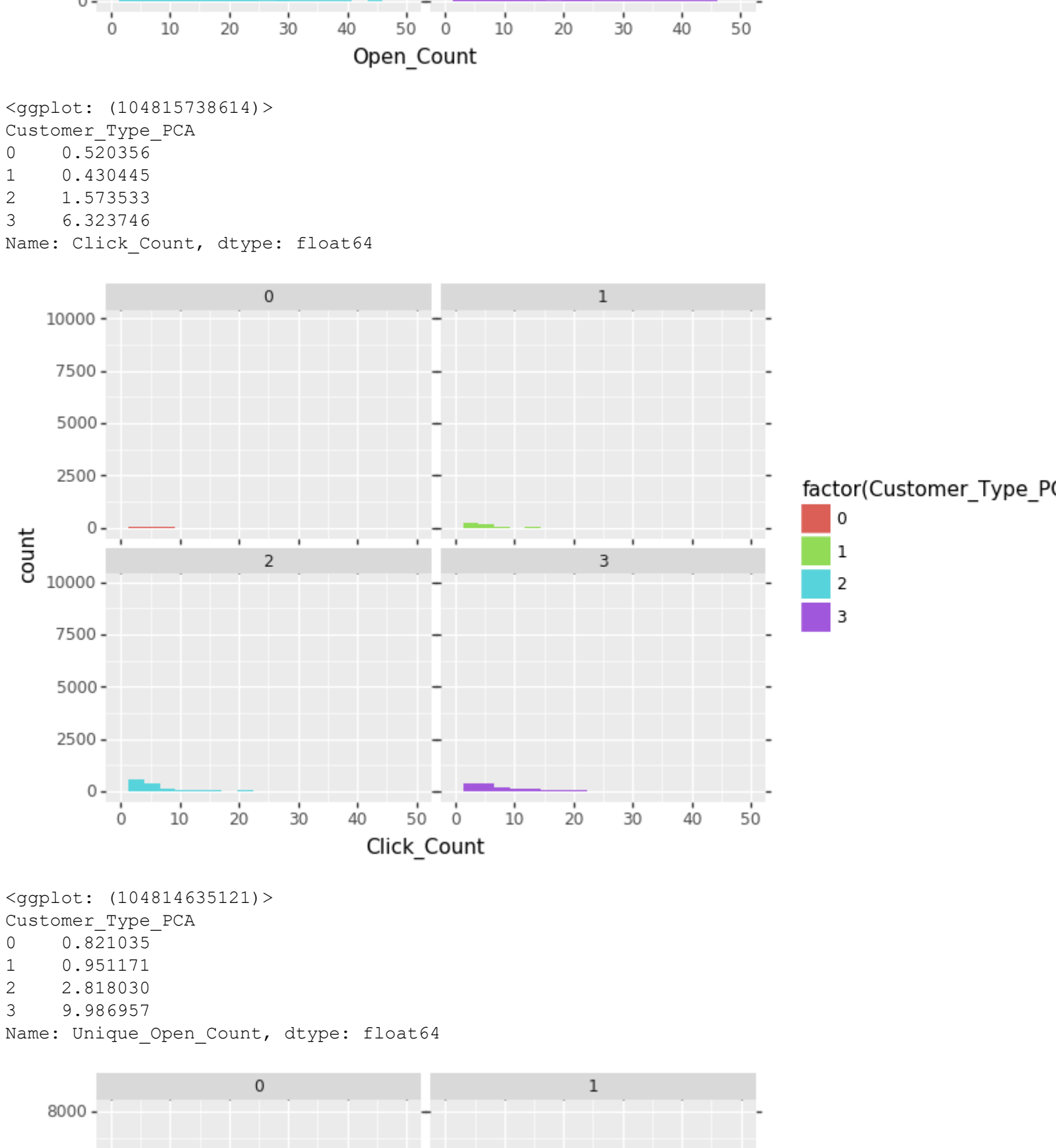
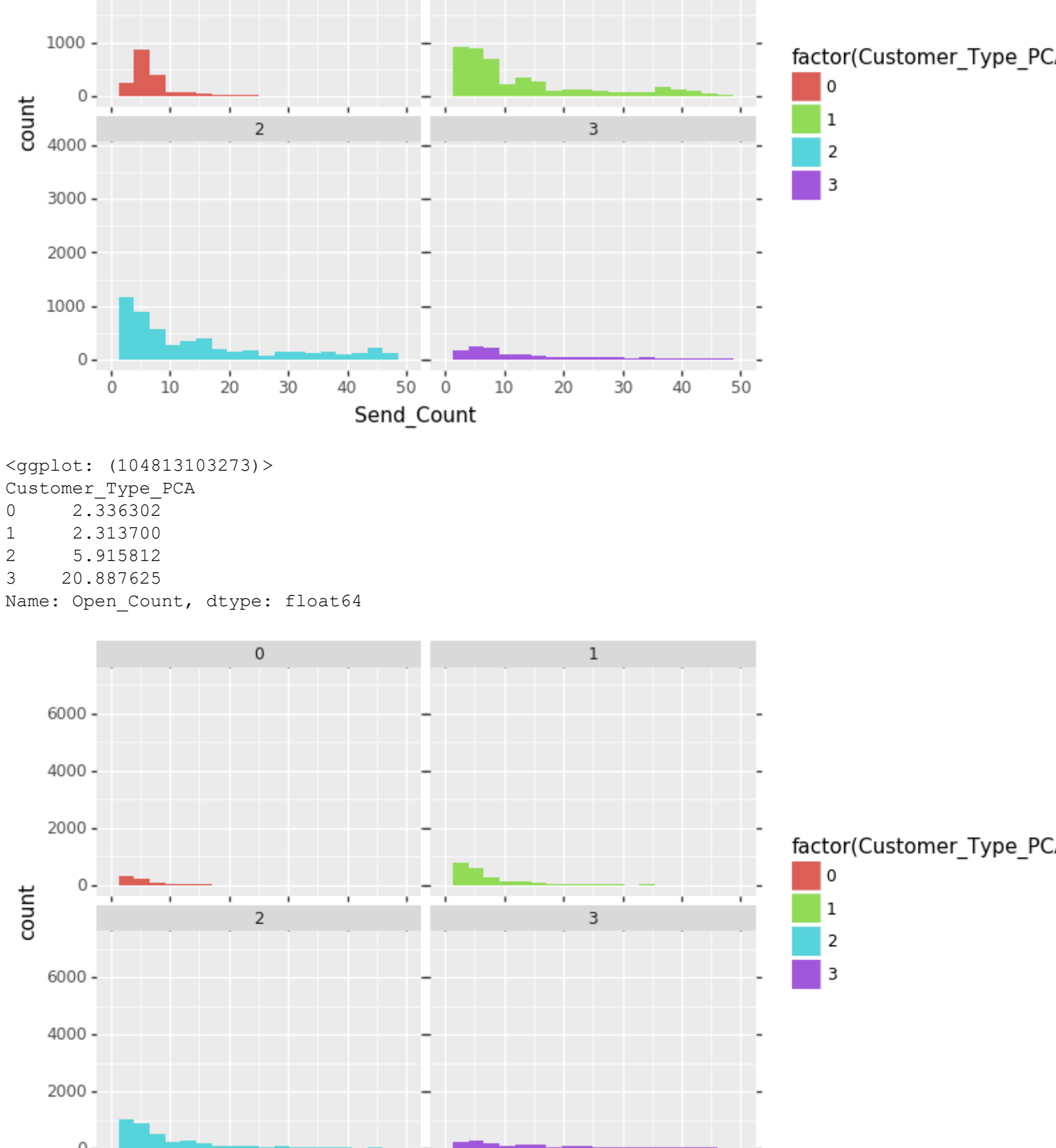
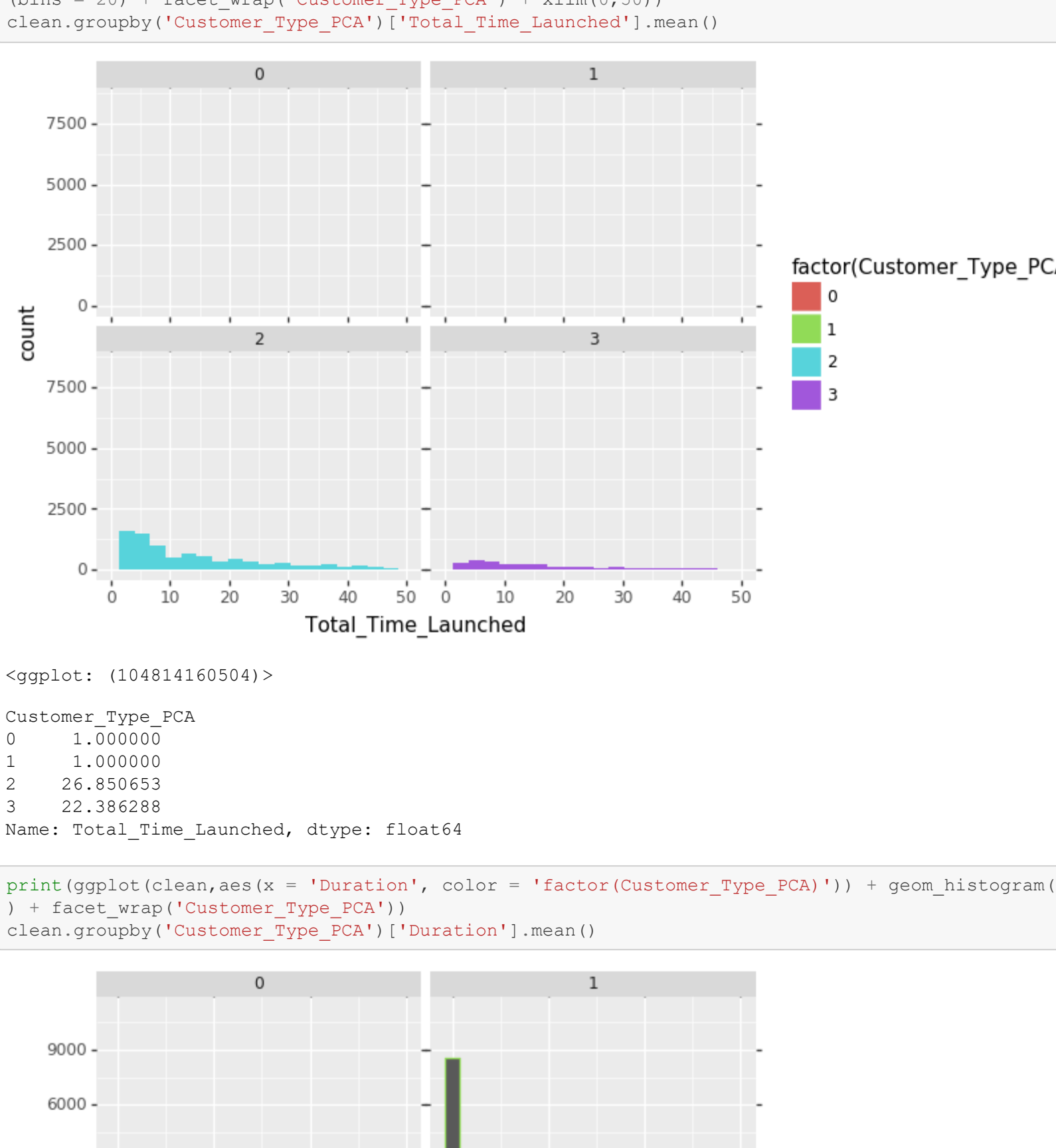
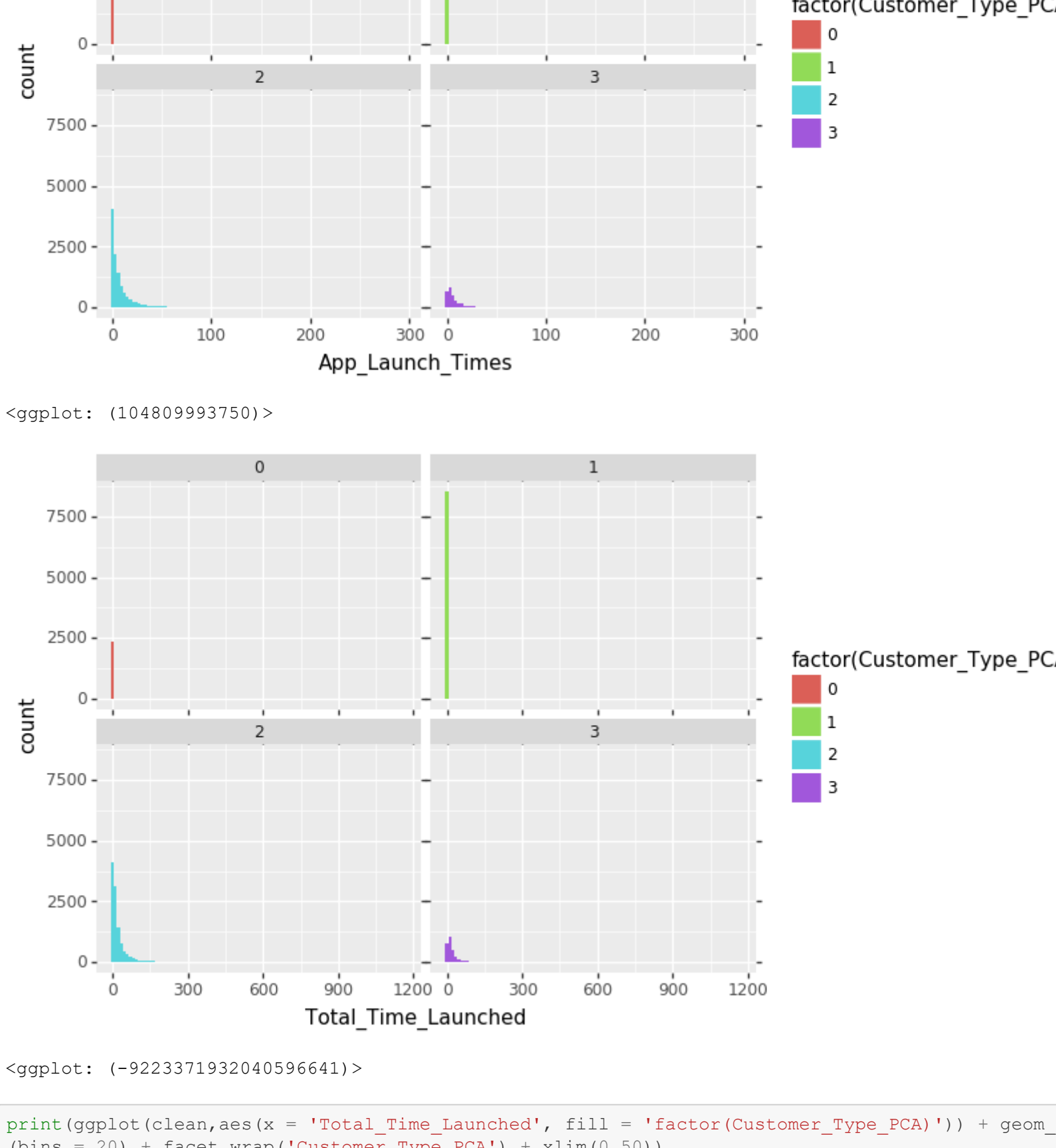
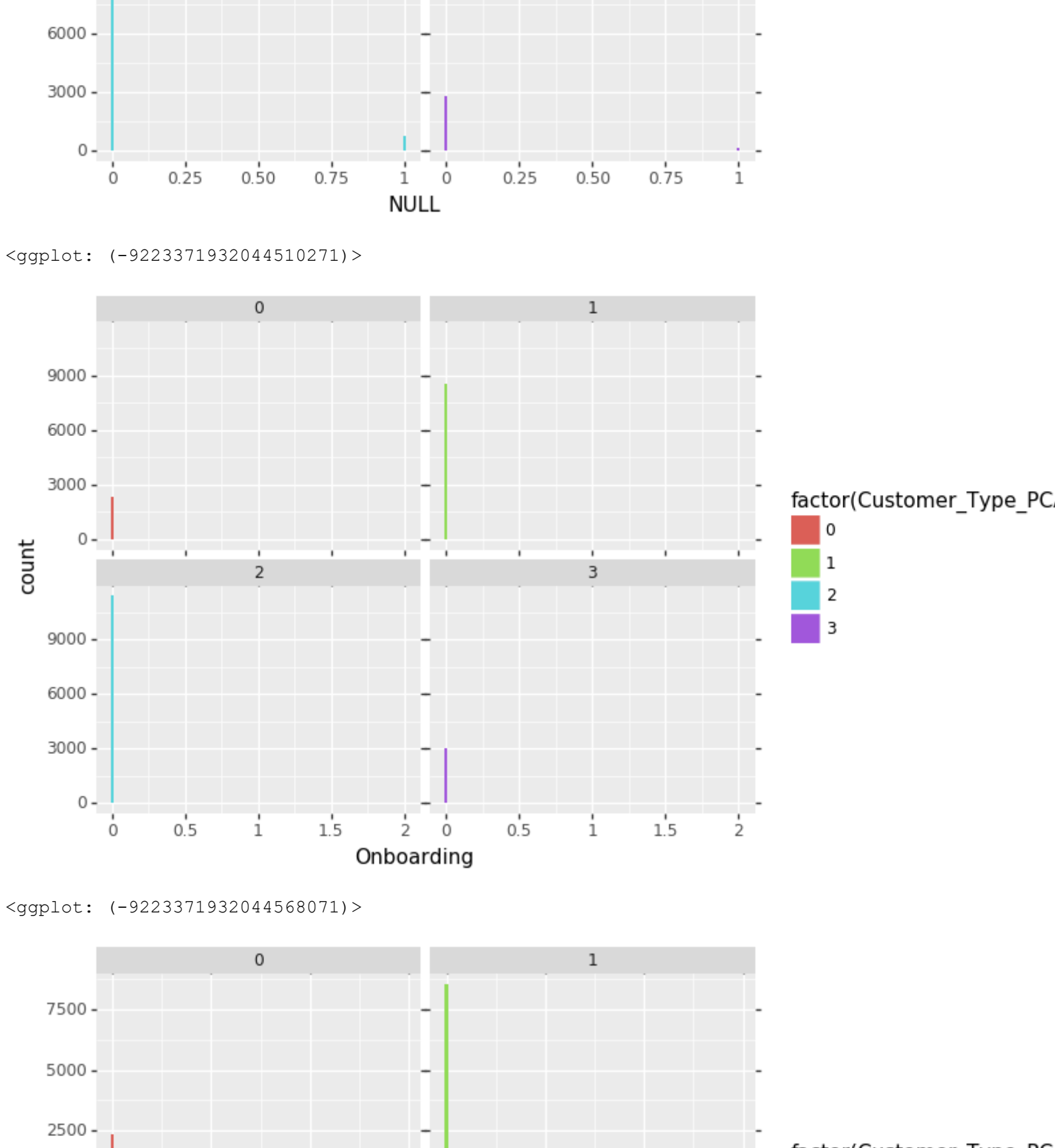
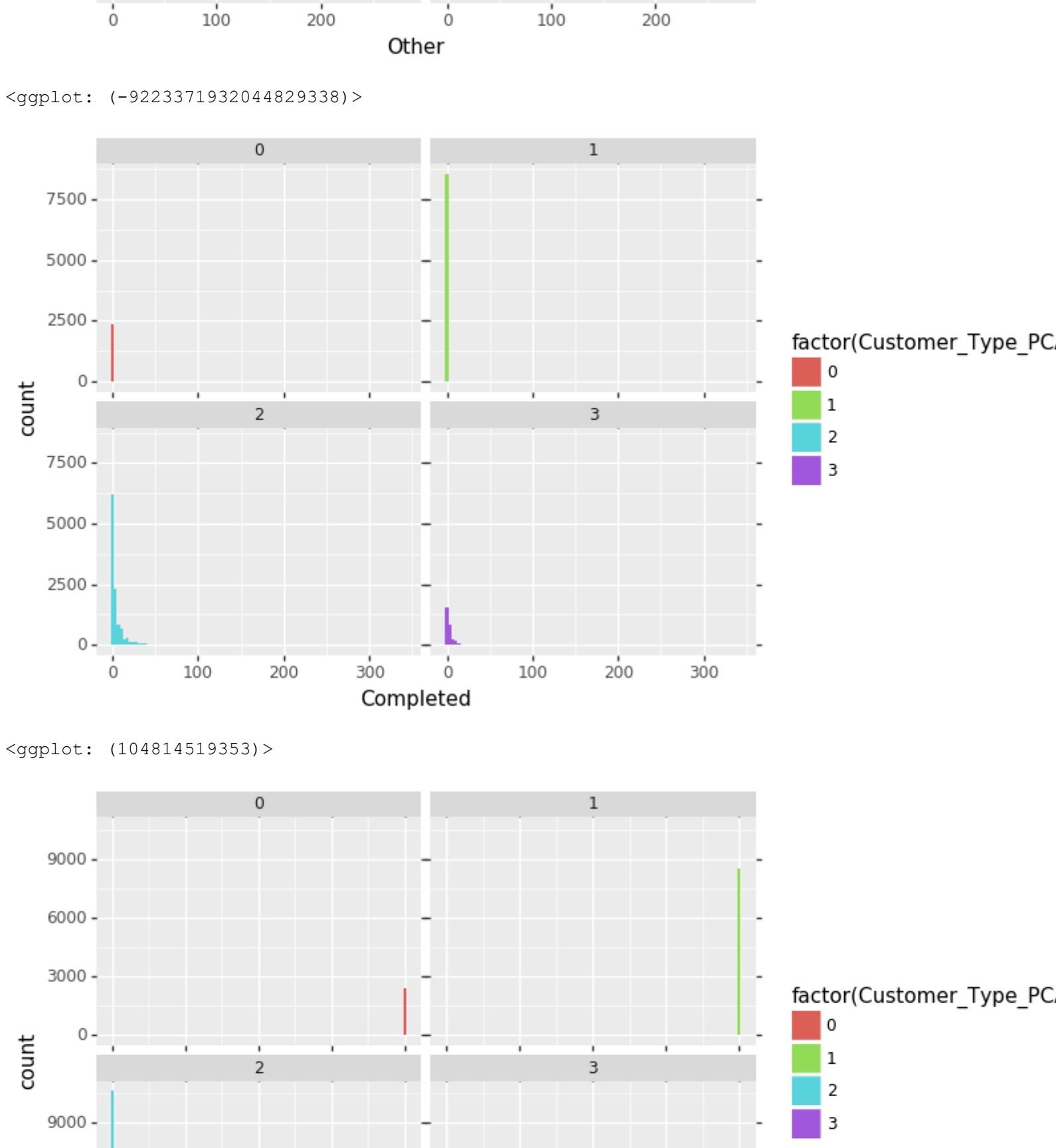
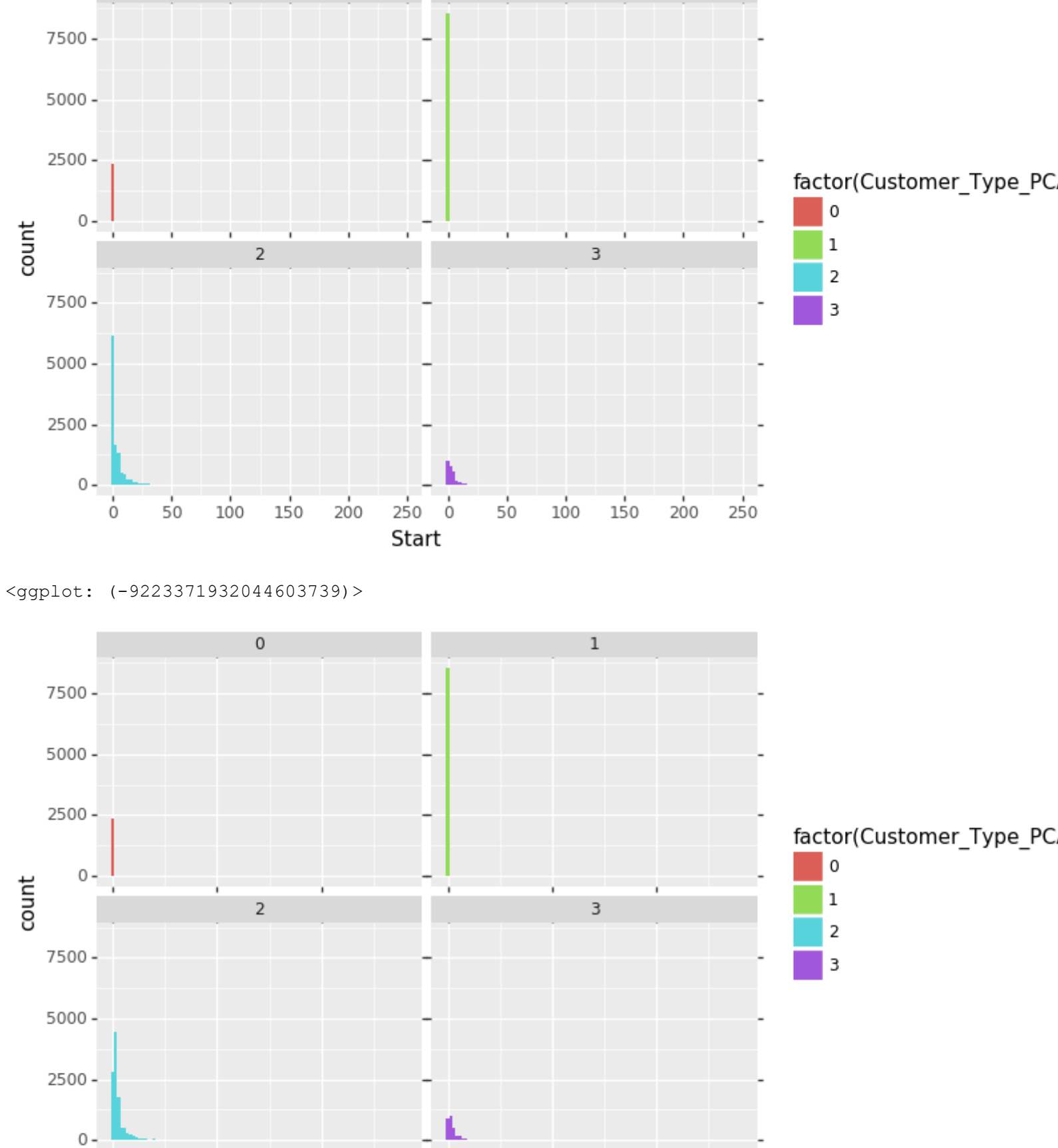
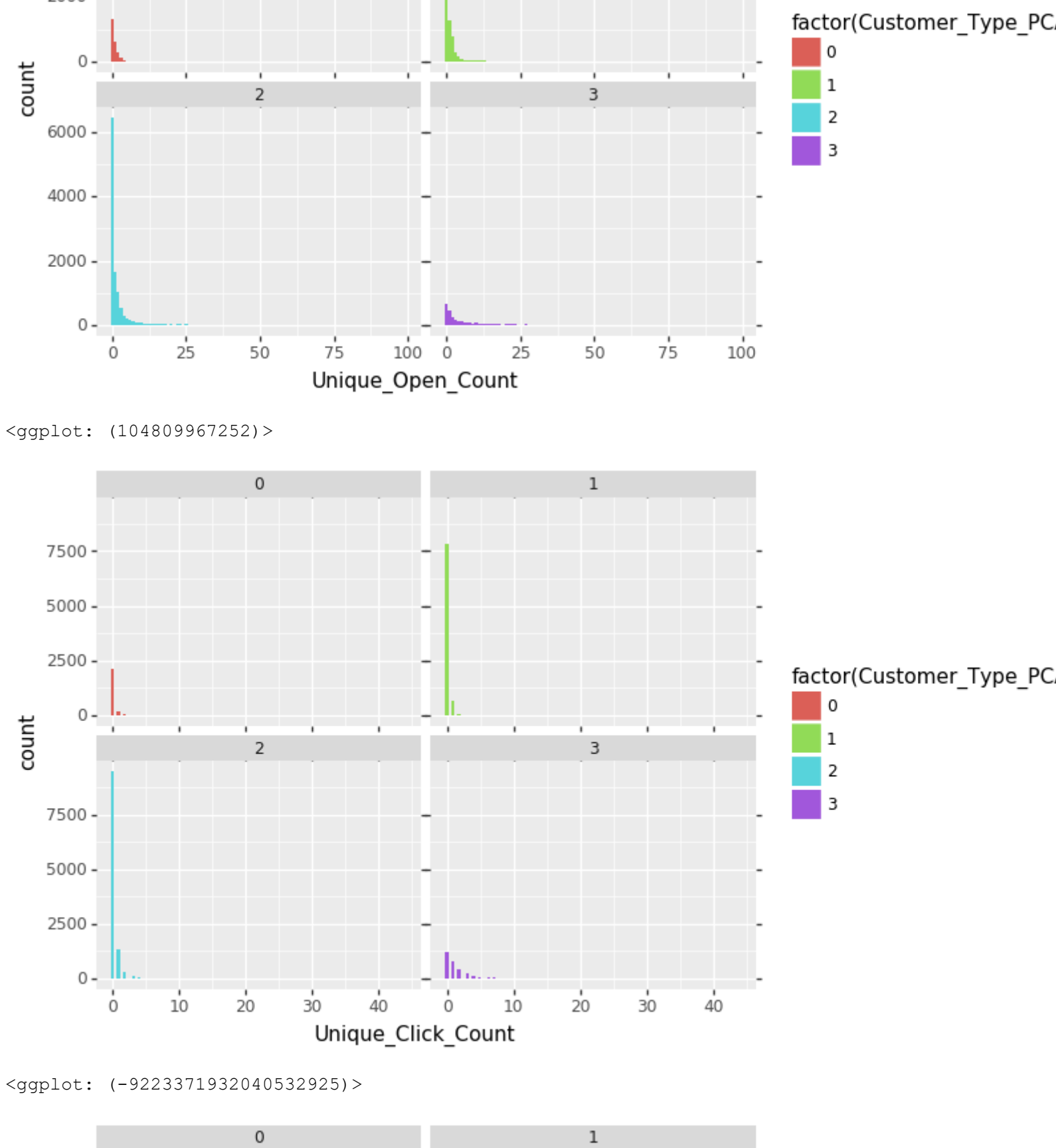
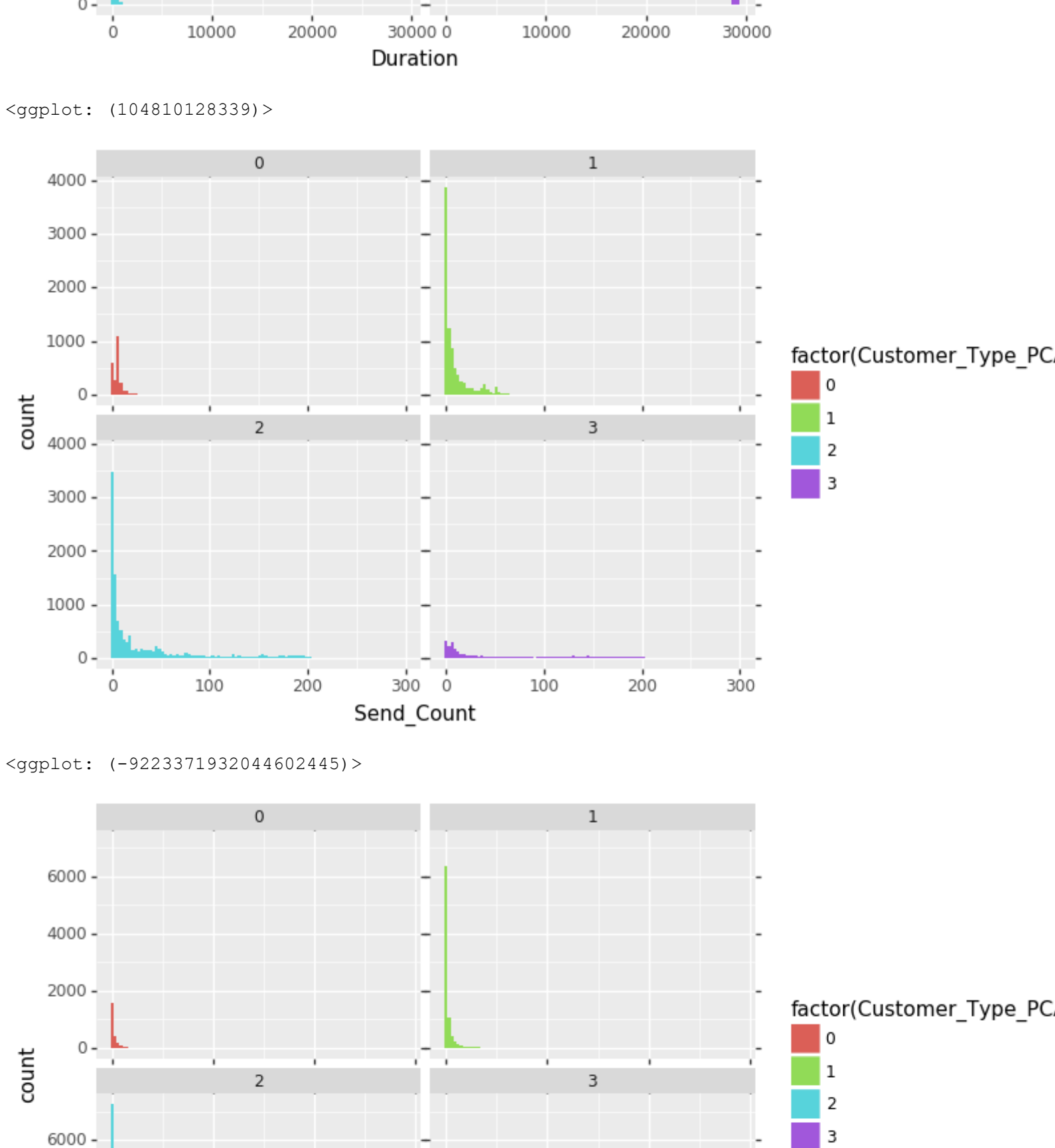
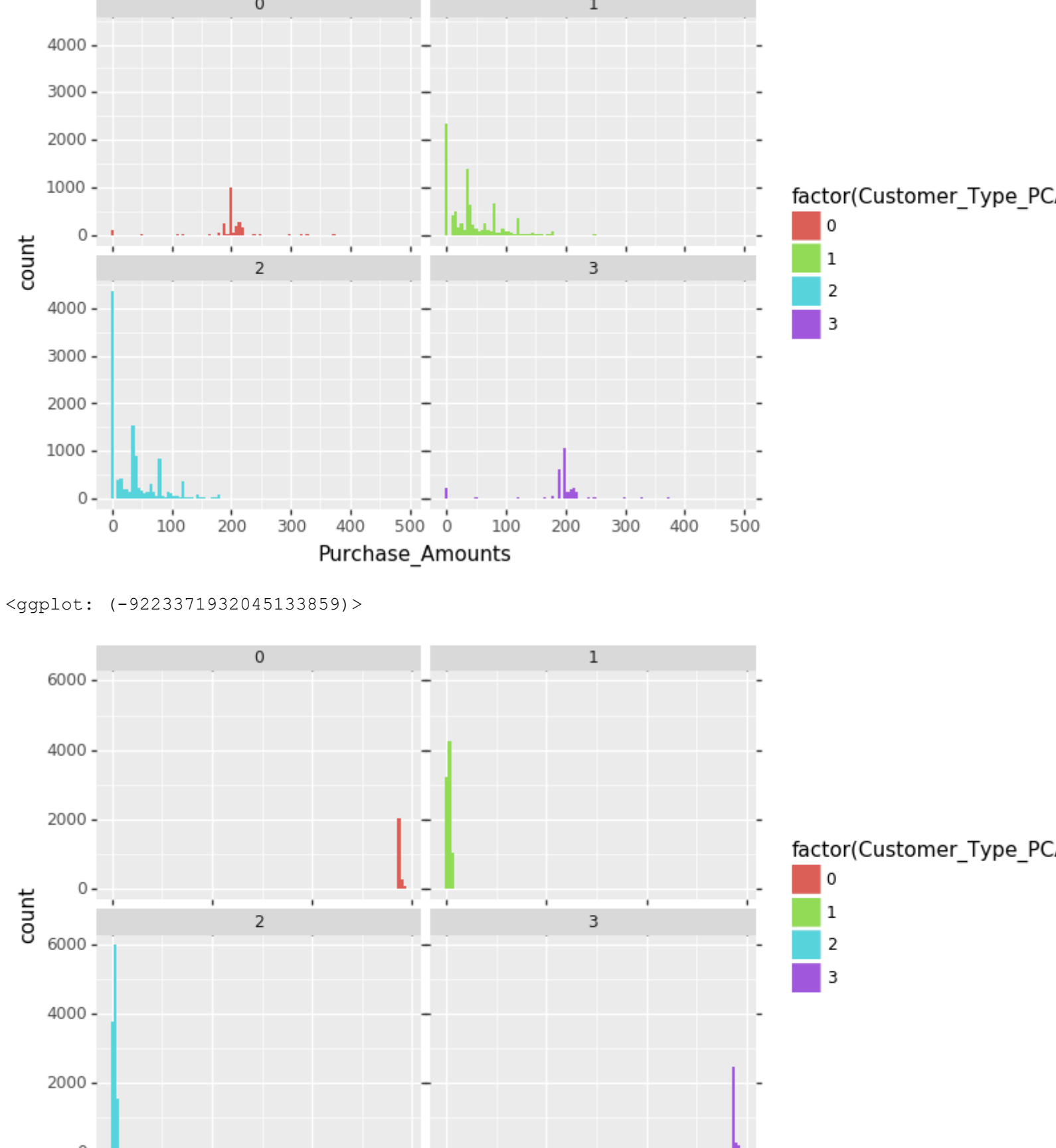



```
[30]: Numerical = ['Purchase Amounts', 'Duration', 'Send_Count', 'Open_Count', 'Click_Count', 'Unique_Open_Count', 'Unique_Click_Count', 'Start', 'Other', 'Completed', 'NULL', 'Onboarding', 'App_Launch_Times', 'Total_Time_Launched']
for i in Numerical:
    print(ggplot(clean, aes(x = i, fill = 'factor(Customer_Type_PCA)')) + geom_histogram(bins=100) + facet_wrap('Customer_Type_PCA'))
```



```
In [73]: print(ggplot(clean,aes(x = 'Total_Time_Launched', fill = 'factor(Customer_Type_PCA)')) + geom_histogram(bins = 20) + facet_wrap('Customer_Type_PCA') + xlim(0,50))
clean.groupby('Customer_Type_PCA')['Total_Time_Launched'].mean()
```



```
Out [73]: Customer_Type_PCA
0      1.000000
1      1.000000
2      26.850653
3      22.386288
Name: Total_Time_Launched, dtype: float64
```

```
In [63]: print(ggplot(clean,aes(x = 'Duration', color = 'factor(Customer_Type_PCA)')) + geom_histogram(bins = 20) + facet_wrap('Customer_Type_PCA') + xlim(0,50))
clean.groupby('Customer_Type_PCA')['Duration'].mean()
```



```
Out [63]: Customer_Type_PCA
0      28779.715013
1      237.465457
2      359.312374
3      28596.883612
Name: Duration, dtype: float64
```

```
Email
In [70]: email = ['Send_Count', 'Open_Count', 'Click_Count', 'Unique_Open_Count', 'Unique_Click_Count']
for i in email:
    print(clean.groupby('Customer_Type_PCA')[i].mean())
    print(ggplot(clean, aes(x = i, fill = 'factor(Customer_Type_PCA)')) + geom_histogram(bins = 20) + facet_wrap('Customer_Type_PCA') + xlim(0,50))
    print(clean.groupby('Customer_Type_PCA')[i].mean())
```



```
Customer_Type_PCA
0      5.782443
1      8.696019
2      33.431641
3      66.821070
Name: Send_Count, dtype: float64
```



```
Customer_Type_PCA
0      2.336302
1      2.818030
2      5.515812
3      20.887625
Name: Open_Count, dtype: float64
```



```
Customer_Type_PCA
0      0.821035
1      0.951171
2      2.818030
3      8.986957
Name: Unique_Open_Count, dtype: float64
```



```
Customer_Type_PCA
0      0.111535
1      0.099461
2      0.283785
3      1.465552
Name: Unique_Click_Count, dtype: float64
```



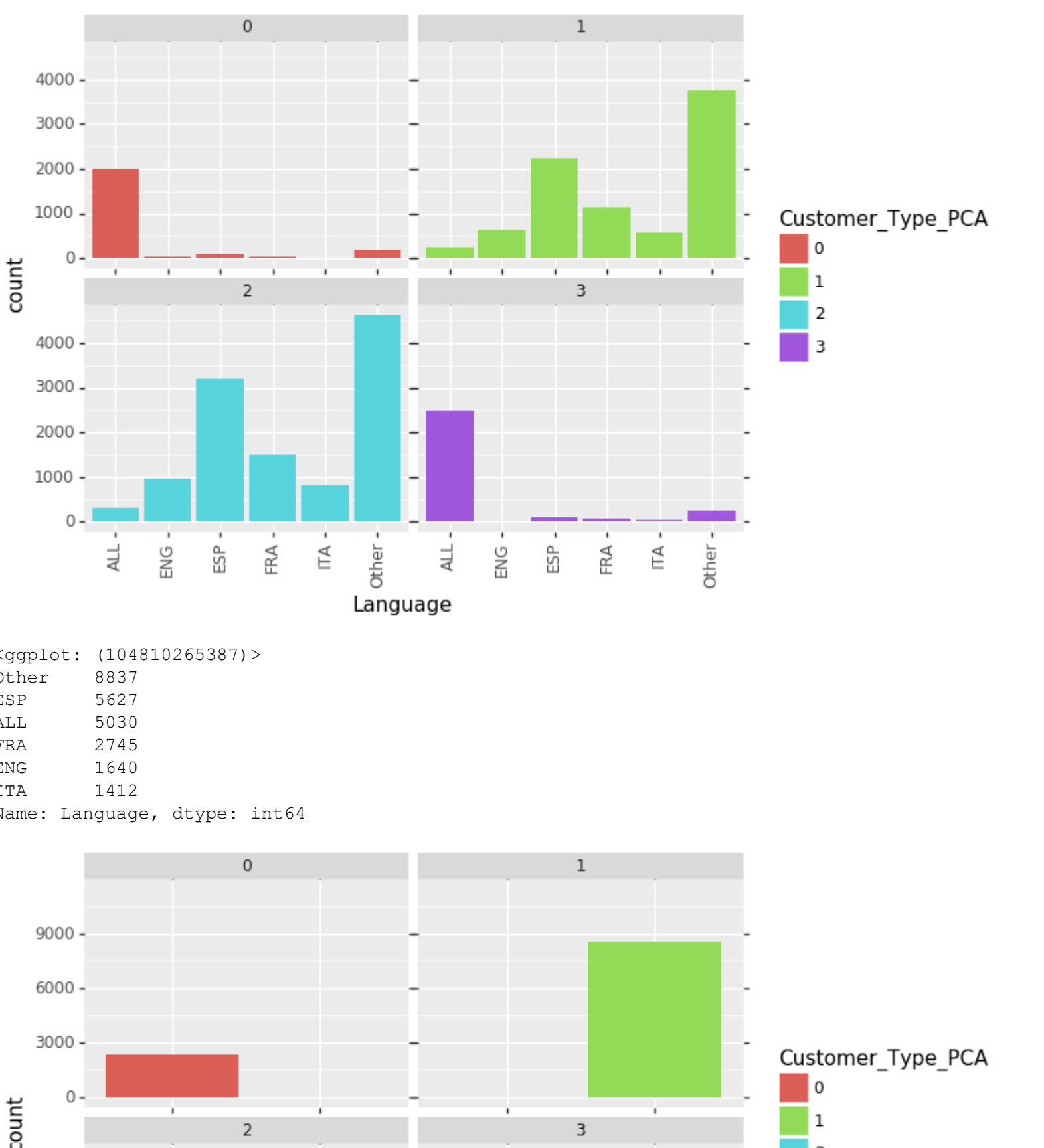
```
Out [59]: clean.groupby('Customer_Type_PCA').count()
```

Customer_Type_PCA	Purchase_Amounts	Duration	Send_Count	Open_Count	Click_Count	Unique_Open_Count	Unique_Click_Count	St
0	2358	2358	2358	2358	2358	2358	2358	85
1	8540	8540	8540	8540	8540	8540	8540	23
2	11403	11403	11403	11403	11403	11403	11403	114
3	2990	2990	2990	2990	2990	2990	2990	29

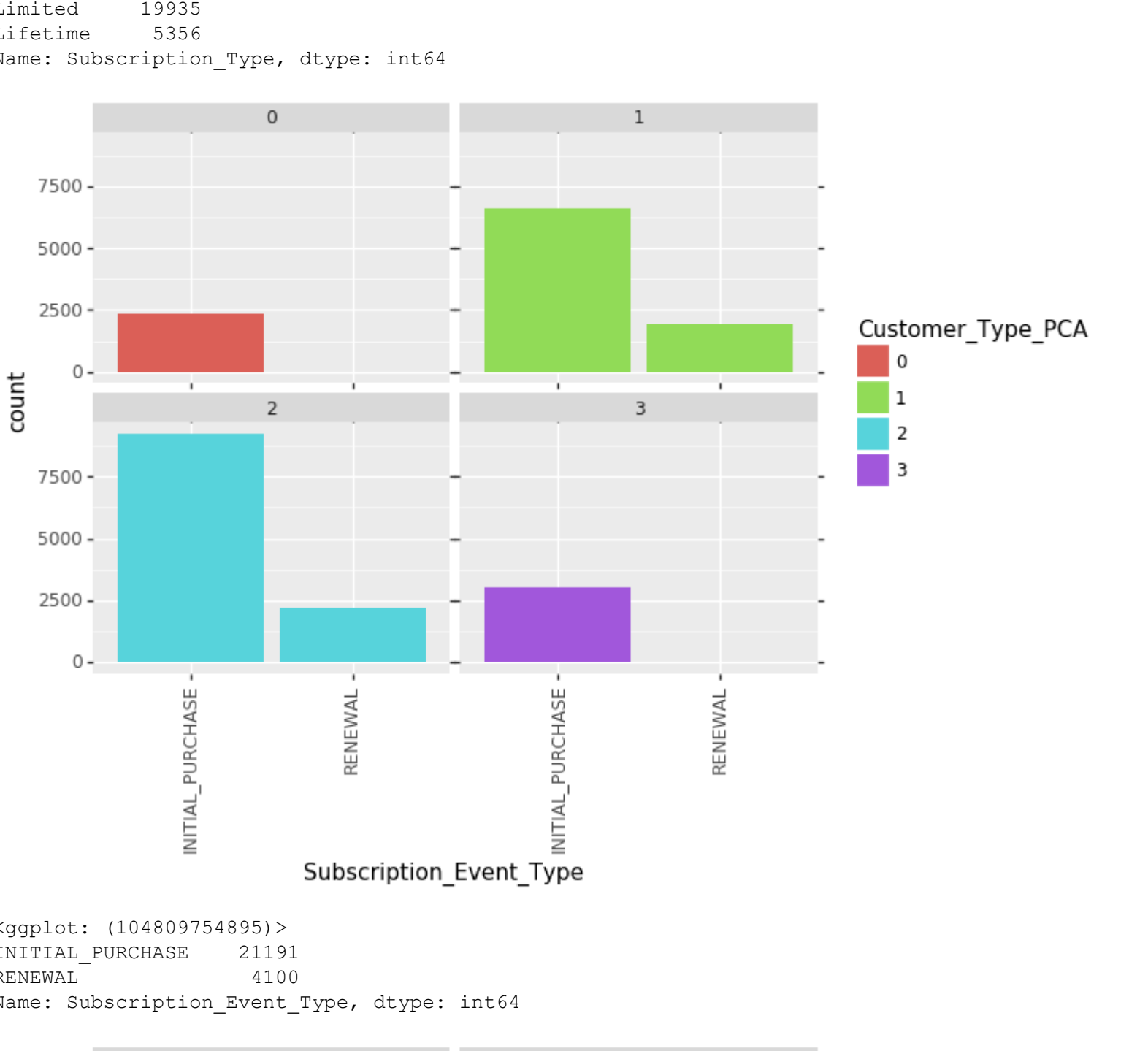
4 rows * 27 columns

Categorical

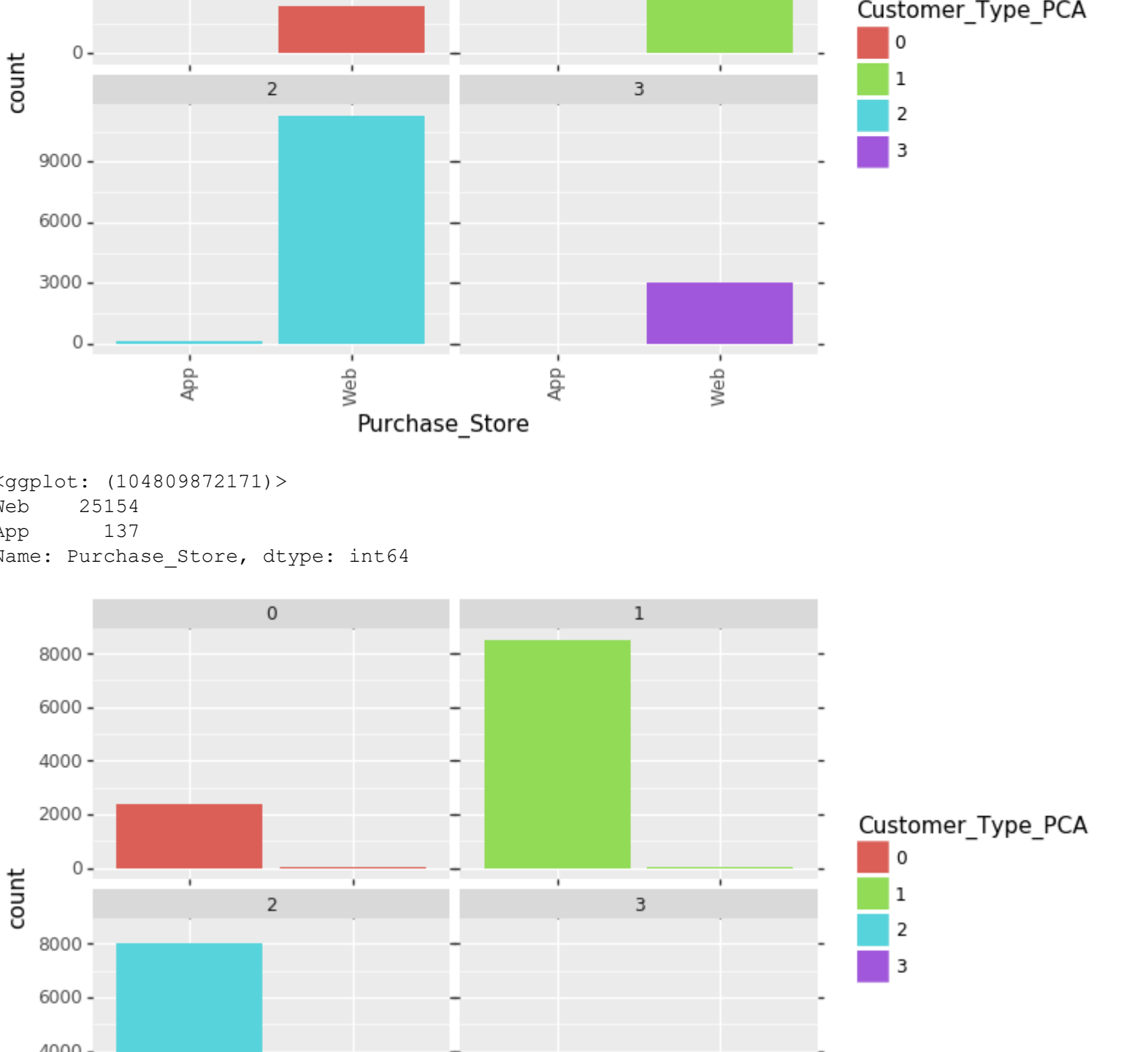

```
[31]: categorical_column = ['Language', 'Subscription_Type', 'Subscription_Event_Type', 'Purchase_Store', 'Demo_User', 'Free_Trial_User', 'Auto_Renew', 'Country', 'User_Type', 'Lead_Platform', 'Email_Subscriber', 'Push_Notifications']
emo_User, 'Free_Trial_User', 'Auto_Renew', 'Country', 'User_Type', 'Lead_Platform', 'Email_Subscriber', 'Push_Notifications']
for i in categorical_columns:
    print(ggplot(clean, aes(x = i, fill = 'Customer_Type_PCA')) + geom_bar() + theme(axis_text_x=element_text(angle = 90, hjust=2)) + facet_wrap('Customer_Type_PCA'))
    print(clean[i].value_counts())
```



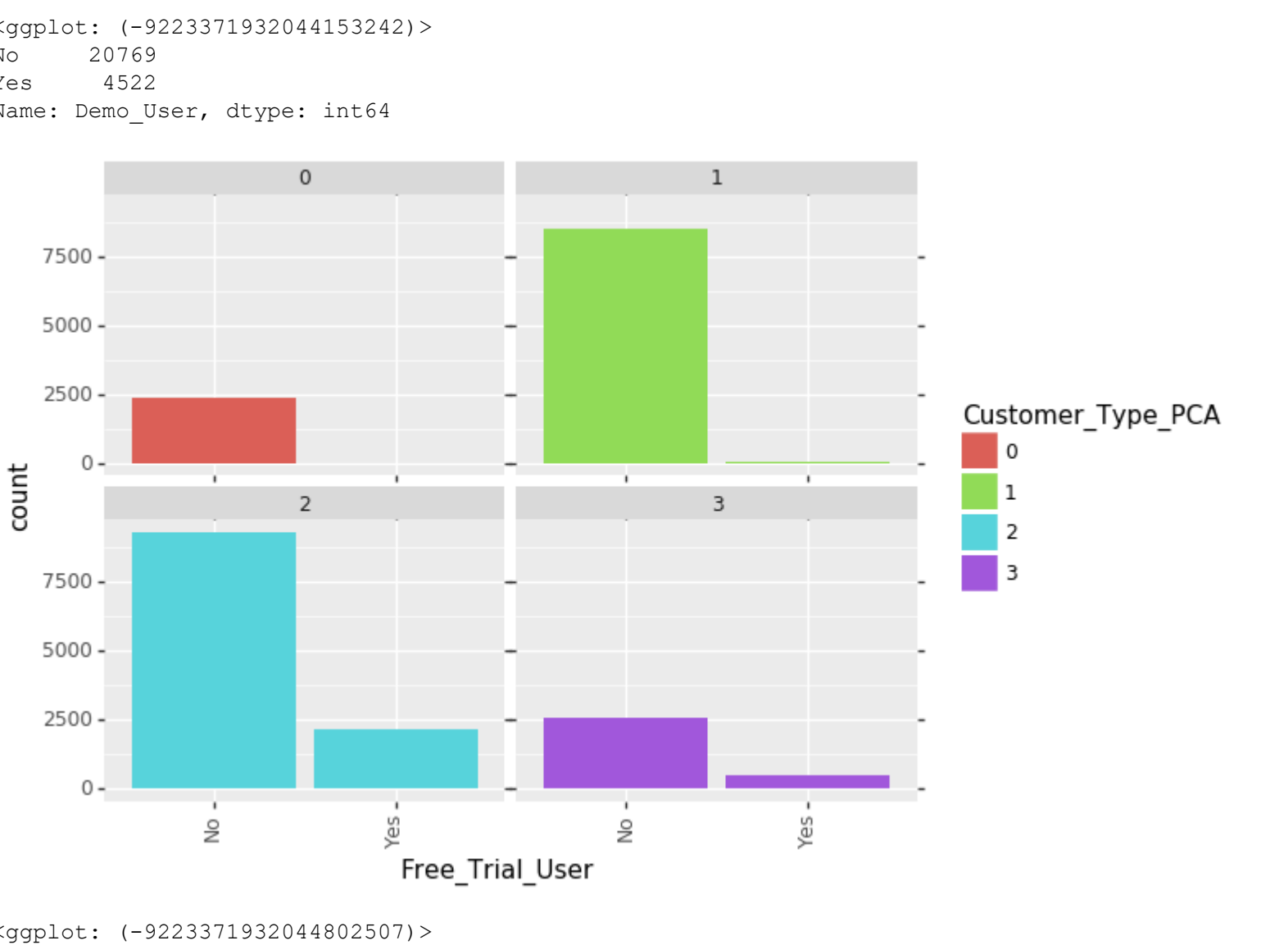
```
<ggplot: (104810263387)>
Other      8837
ESP       5627
ALL       5030
FRA       2745
ENG       1649
ITA       1412
Name: Language, dtype: int64
```



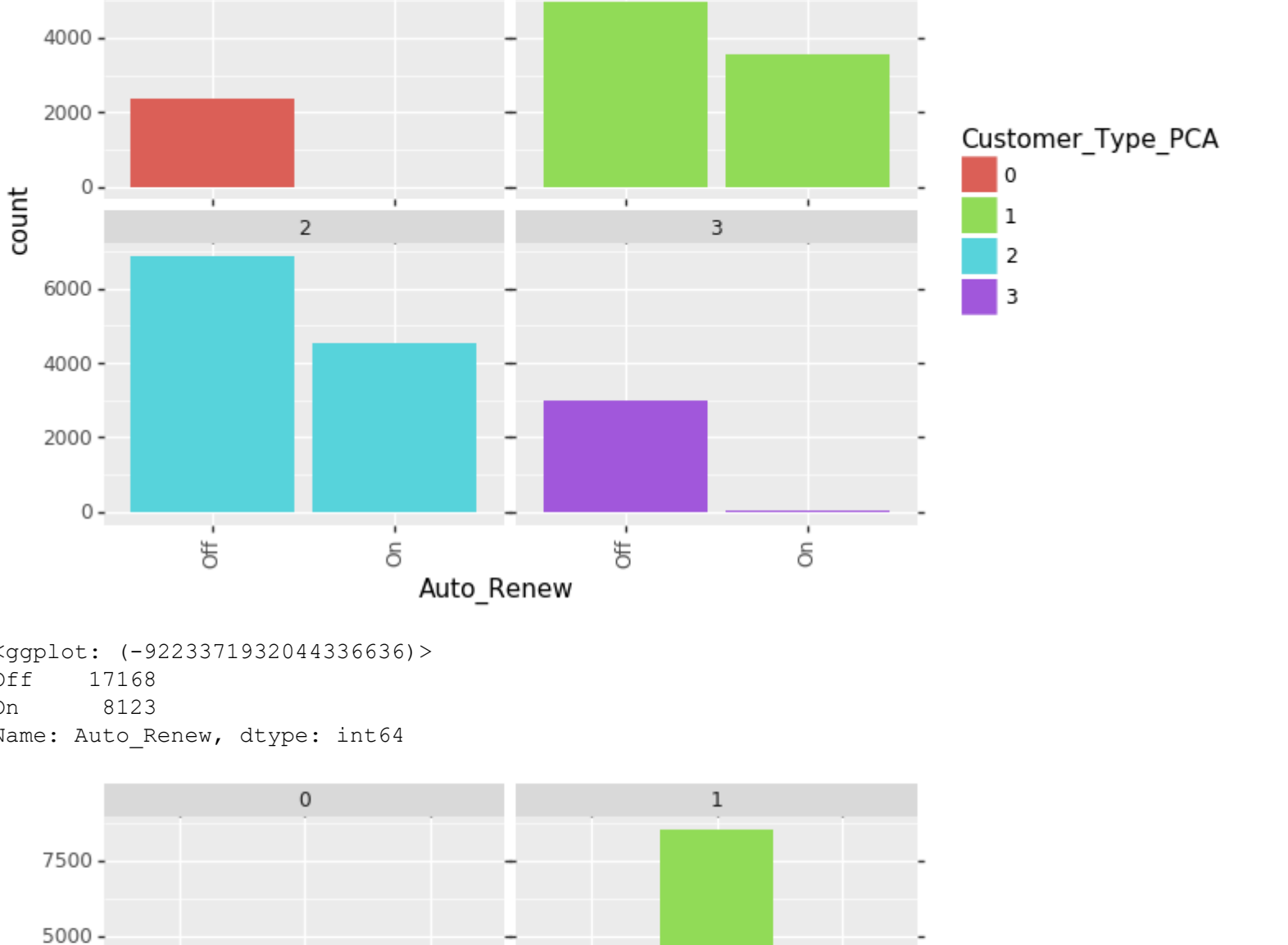
```
<ggplot: (104810465621)>
Limited    13935
Lifetime   5356
Name: Subscription_Type, dtype: int64
```



```
<ggplot: (104809754895)>
INITIAL_PURCHASE  21191
RENEWAL           4100
Name: Subscription_Event_Type, dtype: int64
```



```
<ggplot: (104809872171)>
Web      25154
App      137
Name: Purchase_Store, dtype: int64
```



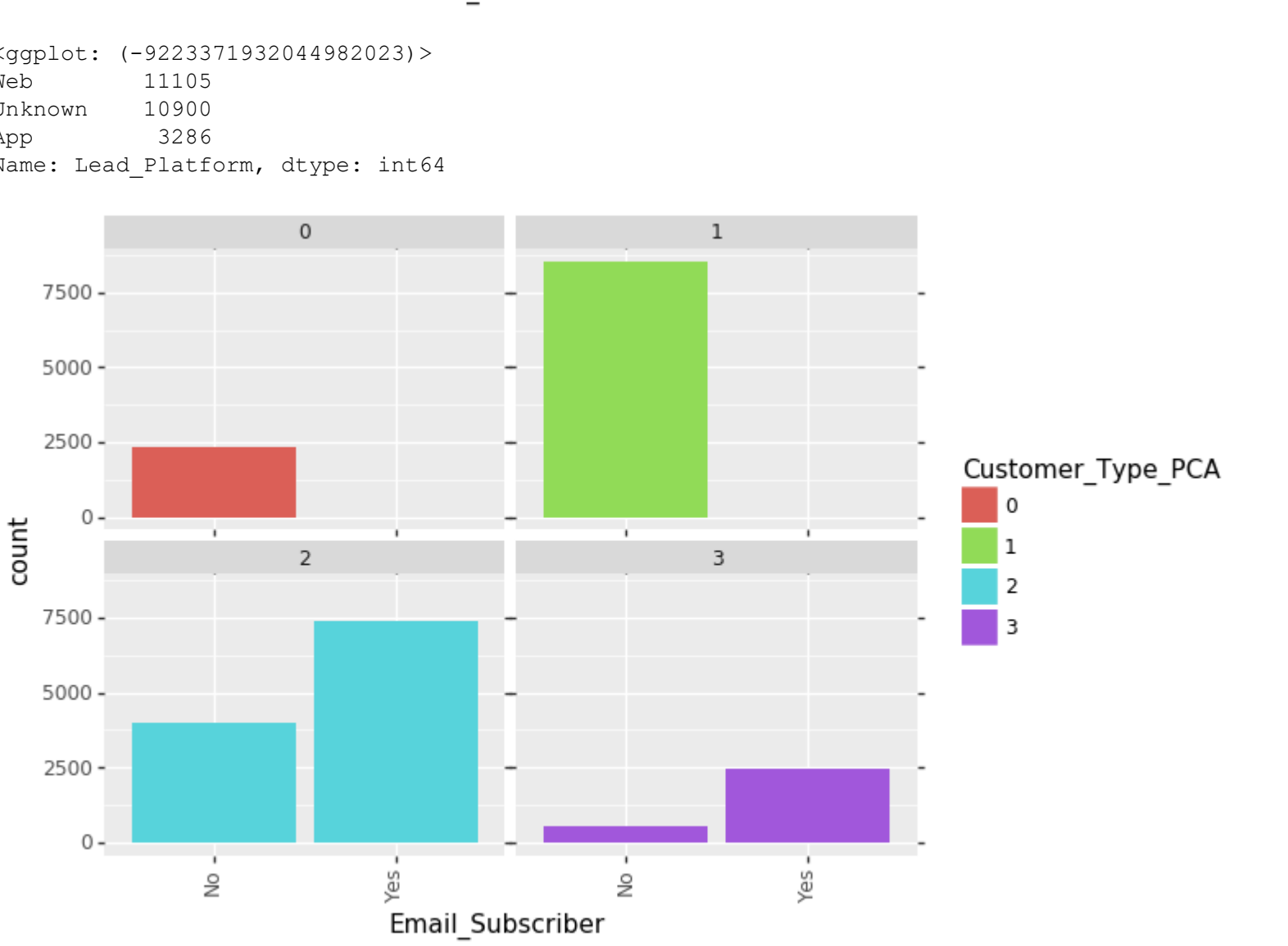
```
<ggplot: (-9223371932044153242)>
No      20769
Yes     1522
Name: Demo_User, dtype: int64
```



```
<ggplot: (-9223371932044802507)>
No      22717
Yes     2574
Name: Free_Trial_User, dtype: int64
```



```
<ggplot: (-9223371932044336636)>
Off      13978
On       8123
Name: Auto_Renew, dtype: int64
```



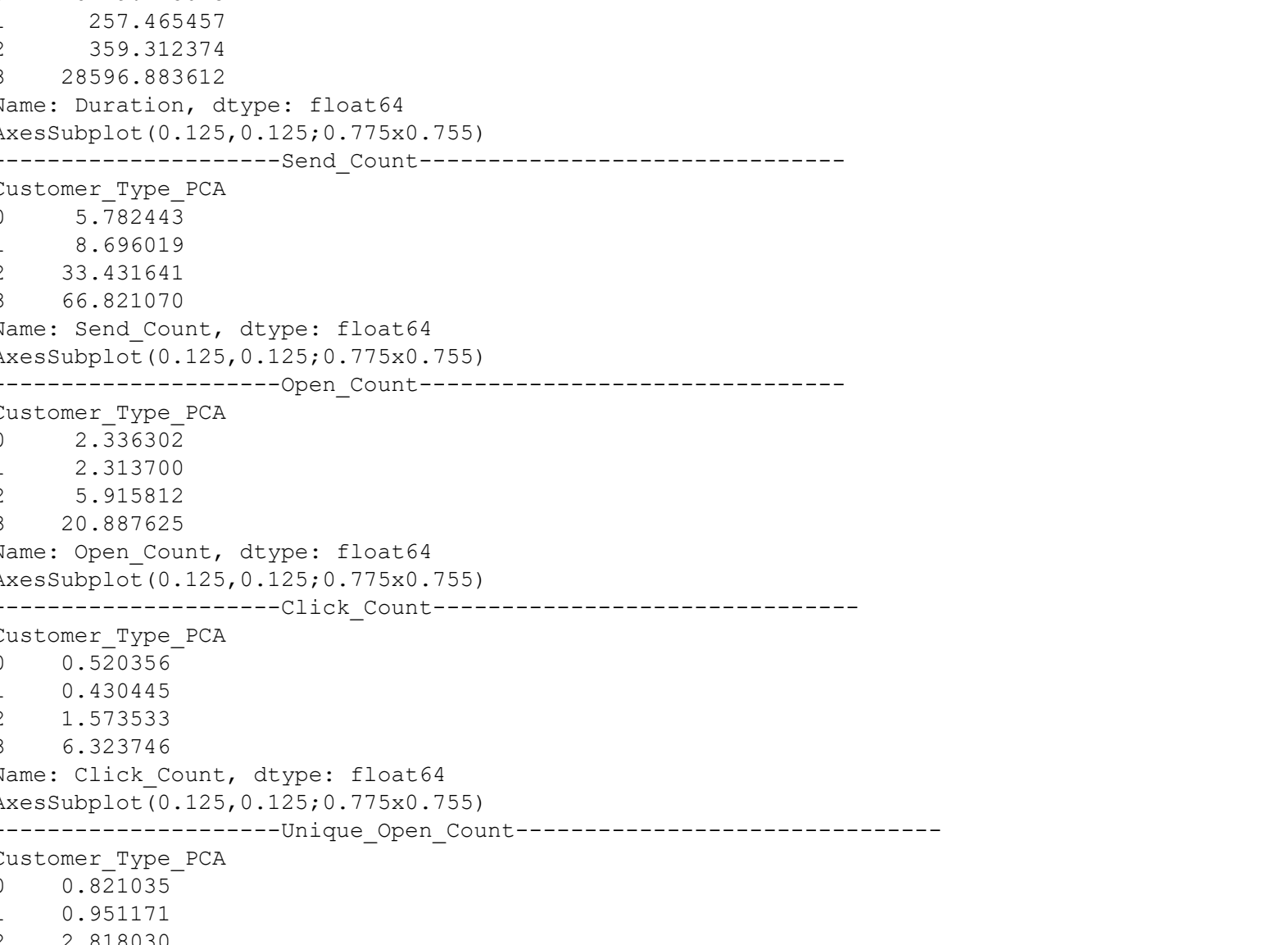
```
<ggplot: (-9223371932044643619)>
Other      11671
US/Canada  10613
Europe     1007
Name: Country, dtype: int64
```



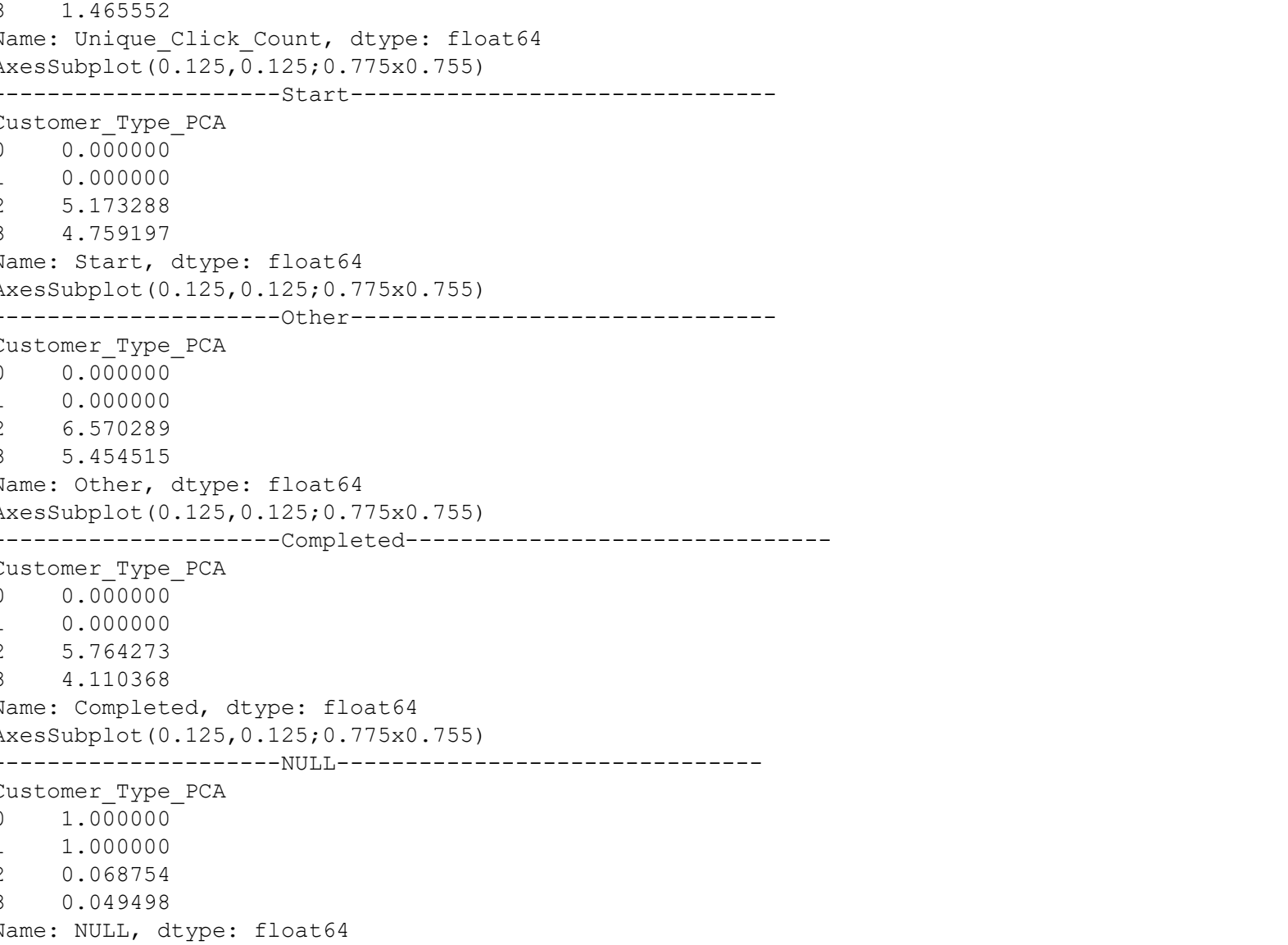
```
<ggplot: (104809671165)>
Consumer  13178
Other     11313
Name: User_Type, dtype: int64
```



```
<ggplot: (-922337193204982023)>
Web      11105
Unknown  10900
App      3286
Name: Lead_Platform, dtype: int64
```

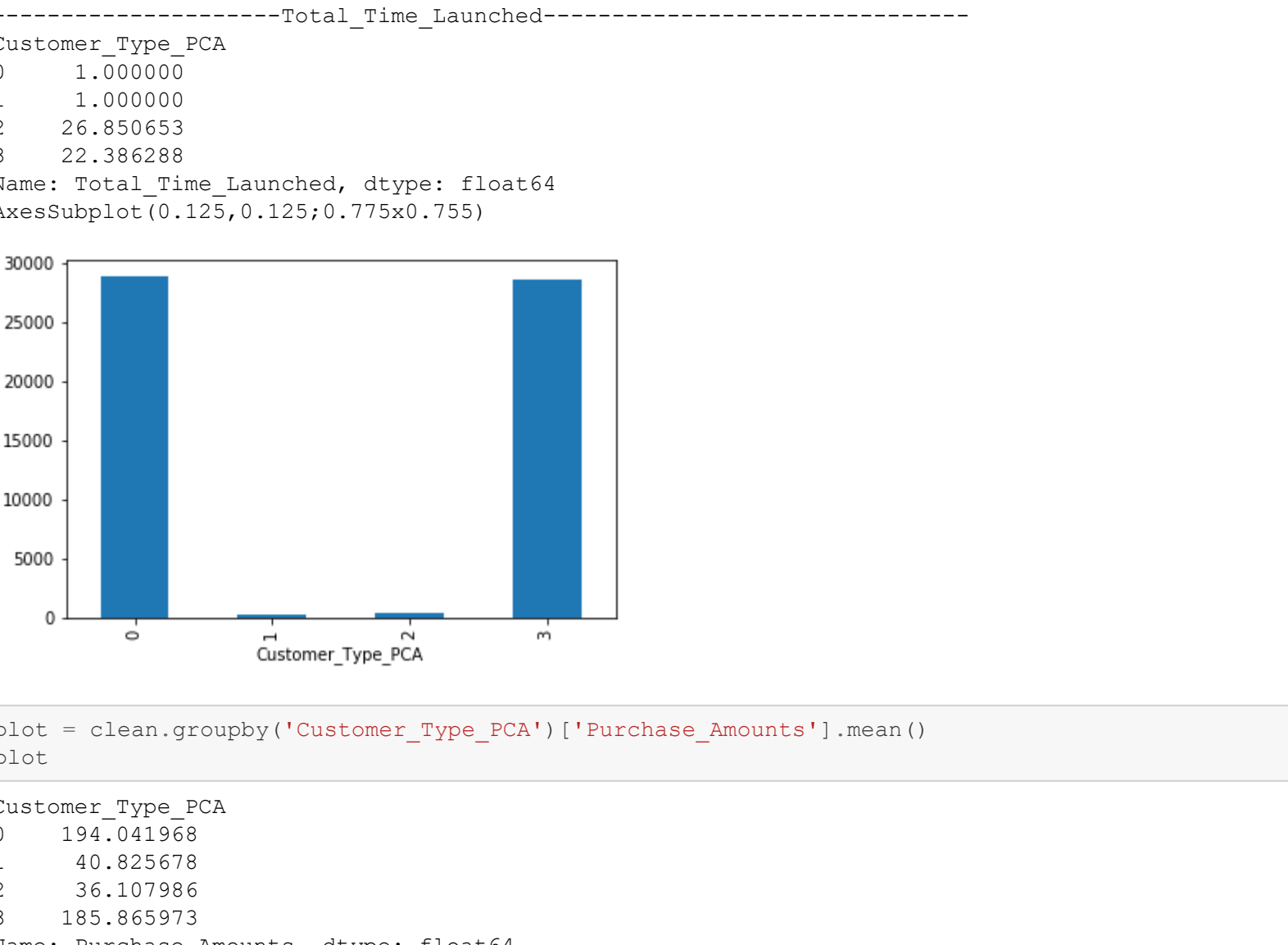


```
<ggplot: (104814179020)>
No      15409
Yes     9882
Name: Email_Subscriber, dtype: int64
```



```
<ggplot: (-9223371932044662149)>
Yes      14389
No       10902
Name: Push_Notifications, dtype: int64
```

```
In [71]: print(ggplot(clean, aes(x = 'Customer_Type_PCA', fill = 'Customer_Type_PCA')) + geom_bar() + theme(axis_text_x=element_text(angle = 90, hjust=2)))
clean["Customer_Type_PCA"].value_counts()
```



```
<ggplot: (-9223371932037903644)>
Out[71]: 2 11403
1 8540
3 2990
0 2358
Name: Customer_Type_PCA, dtype: int64
```

```
In [33]: for i in Numerical:
plot = clean.groupby('Customer_Type_PCA')[i].mean()
print('-----'+i+'-----')
print(plot)
print(clean.groupby('Customer_Type_PCA')[i].mean().plot(kind = 'bar'))
```

```
Customer_Type_PCA
0 194.041968
1 40.825678
2 36.107986
3 185.865973
Name: Purchase_Amounts, dtype: float64
AxesSubplot(0.125,0.125,0.775x0.775)
```

```
Customer_Type_PCA
0 28779.715013
1 257.465457
2 359.312374
3 28596.883612
Name: Duration, dtype: float64
AxesSubplot(0.125,0.125,0.775x0.775)
```

```
Customer_Type_PCA
0 5.782443
1 6.866019
2 33.431641
3 66.821070
Name: Send_Count, dtype: float64
AxesSubplot(0.125,0.125,0.775x0.775)
```

```
Customer_Type_PCA
0 2.313700
1 5.915812
3 20.887625
Name: Open_Count, dtype: float64
AxesSubplot(0.125,0.125,0.775x0.775)
```

```
Customer_Type_PCA
0 0.520356
1 0.430445
2 1.573533
3 6.323746
Name: Click_Count, dtype: float64
AxesSubplot(0.125,0.125,0.775x0.775)
```

```
Customer_Type_PCA
0 0.821035
1 0.951171
2 2.818030
3 5.986937
Name: Unique_Open_Count, dtype: float64
AxesSubplot(0.125,0.125,0.775x0.775)
```

```
Customer_Type_PCA
0 0.111535
1 0.089461
2 0.283785
3 1.465552
Name: Unique_Click_Count, dtype: float64
AxesSubplot(0.125,0.125,0.775x0.775)
```

```
Customer_Type_PCA
0 0.000000
1 0.000000
2 5.173288
3 4.759197
Name: Start, dtype: float64
AxesSubplot(0.125,0.125,0.775x0.775)
```

```
Customer_Type_PCA
0 0.000000
1 0.000000
2 6.570289
3 45.451578
Name: Other, dtype: float64
AxesSubplot(0.125,0.125,0.775x0.775)
```

```
Customer_Type_PCA
0 0.000000
1 0.000000
2 0.000000
3 0.068754
Name: NULL, dtype: float64
AxesSubplot(0.125,0.125,0.775x0.775)
```

```
Customer_Type_PCA
0 0.000000
1 0.000000
2 0.001355
3 0.000000
Name: Onboarding, dtype: float64
AxesSubplot(0.125,0.125,0.775x0.775)
```

```
Customer_Type_PCA
0 0.000000
1 0.000000
2 0.000000
3 8.012709
Name: App_Launch_Times, dtype: float64
AxesSubplot(0.125,0.125,0.775x0.775)
```

```
Customer_Type_PCA
0 1.000000
1 1.000000
2 26.856553
3 22.386288
Name: Total_Time_Launched, dtype: float64
AxesSubplot(0.125,0.125,0.775x0.775)
```



```
In [40]: plot = clean.groupby('Customer_Type_PCA')['Purchase_Amounts'].mean()
plot
Out[40]: Customer_Type_PCA
0 194.041968
1 40.825678
2 36.107986
3 185.865973
Name: Purchase_Amounts, dtype: float64
```

Graphing out each column

- Numerical
 - ID
 - Purchase_Amounts
 - Duration
 - Send_Count
 - Open_Count
 - Click_Count
 - Unique_Open_Count
 - Unique_Click_Count
 - Start
 - Other
 - Completed
 - NULL
 - Onboarding
 - App_Launch_Times
 - Total_Time_Launched

```
In [46]: clean.groupby('Customer_Type_PCA')['Purchase_Amounts'].sum().plot(kind = 'bar')
sum
Out[46]: Customer_Type_PCA
0 457550.96
1 348651.29
2 411739.36
3 555739.26
Name: Purchase_Amounts, dtype: float64
```


Purchase Amounts here we see that Segment 3 has the highest total revenue from all three segments which is important to note. Then we have segment 0, 2, then 1 trailing after. The lowest we see here is segment 1.

```
In [75]: clean.groupby('Customer_Type_PCA')['Purchase_Amounts'].mean().plot(kind = 'bar')
clean.groupby('Customer_Type_PCA')['Purchase_Amounts'].mean()
Out[75]: Customer_Type_PCA
0 194.041968
1 40.825678
2 36.107986
3 185.865973
Name: Purchase_Amounts, dtype: float64
```


We see here that there that the average of our segments are very different from each other. Segments 1 and 3 are high at around 190 whereas customer 0 while the other two segments are around 38 per customer.

```
In [43]: segments = clean.groupby('Customer_Type_PCA')
segments.Descriptions = segments.describe()
```

```
In [44]: for i in segments.Descriptions.columns:
print(i)
#print(ggplot(segments.Descriptions, aes(x = i)) + geom_bar())
```

```
OSError: [Errno 22] Invalid argument
```

```
In [39]: segments.Descriptions.to_csv('segments.csv', index = False)
----- Feedback (most recent call last)
OSError: [Errno 22] Invalid argument
-----> 1 segments.Descriptions.to_csv('segments.csv', index = False)
-----> 3020 formatter.save()
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