

# Natatch Potong

## Objective

A self-motivated learner who has dedicated the past 1 year and 11 months to transitioning into the tech industry. Though I do not have direct experience in the field yet, I have built various full-stack projects and continuously improved through hands-on learning. I'm eager to contribute, grow, and become a valuable part of a development team.



cronusarm@gmail.com

+66860044473

Bangken, Thailand

[github.com/TinnTinnn](https://github.com/TinnTinnn)

## WORK EXPERIENCE

### Sales

#### Hooth

11/2021 - 06/2023

##### Achievements/Tasks

- Presented engaging product information to customers, asked the right questions to understand their needs and helped guide them to the best solution.
- Designed promotional content and marketing materials for company events and the website.
- Provided post-sale support and responded to inquiries to ensure high customer satisfaction.
- Supported senior sales staff in preparing presentations and improving the sales process to increase closing rates.
- Oversaw basic IT system functionality and coordinated building maintenance to ensure smooth operations across branches.
- Mentored new staff to align with company goals, fostering positive attitudes and promoting team collaboration.

### Musician, Singer

#### Bar & Restaurant

01/2012- Current

##### Achievements/Tasks

- Performed regularly at various venues, engaging audiences through vocal and emotional expression
- Acted as a bridge between performer and audience, delivering positive experiences through music.
- Developed discipline, creativity, and adaptability through consistent live performances and audience interaction.

### Vocal Coach

#### Jintasil Music School

04/2013 - 08/2014

##### Achievements/Tasks

- Taught proper vocal techniques and exercises to improve students' vocal abilities and performance confidence.
- Guided students in emotional expression, stage presence, and performance-related practices using structured coaching methods.
- Helped learners build consistency, discipline, and long-term improvement through personalized training programs.

## Technical Skills

AWS Services

Docker, CI/CD

Generative AI

AI-Assisted Development

ChatGPT & v0 Utilization

Laravel & PHP

Next.js

MySQL

PostgreSQL

Node.js & Express

MongoDB / Atlas

Tailwind CSS, Bootstrap, Mantine UI

GitHub, Postman

Power BI, DAX, Power Query

Requirements Gathering

## Core Competencies

Critical Thinking

Emotional Intelligence (EQ) and Empathy

Collaboration and Teamwork

Interpersonal Communication

Adaptability and Flexibility

Ethical Awareness

Leadership

Cultural Intelligence and Diversity Consciousness

Time Management

Curiosity and Continuous Learning

Embracing and Celebrating Change

Looking After Myself

## EDUCATION

### Western Music

Chandrakasem Rajabhat University.

01/2012 - 07/2016

### Diploma Program Development

Nakorn Si Thammarat VC

01/2008 - 03/2010

## LANGUAGES

English

Intermediate

Thai

Native