# Elijah Reynolds

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## **Software Engineer**

Software Engineer with 5 years of hands-on programming experience with languages like Python and Java and 2 years of experience with Circuit Design. Able to tackle complex programming concepts ranging from Dynamic-Programming to Binary trees. Experience handling confidential and sensitive information. Aim to improve the integration of software and electronics and push my programming abilities.

## **Education & Certifications**

### **BSc in Computing, Computer Science**

Roanoke College of Salem, Virginia

Discrete Math | Fundamentals of Computer Science | Data Structure & Algorithms

2021 | CS50's Introduction to Computer Science | edX

2021 | AWS Fundamentals | AWS Skill Builder

## **Projects**

#### Mobile Developer | Fitness App

Created a web app that made use of AI to pull from a CSV database to curate a science-driven workout program
consisting of 5 programs weekly, as well as nutrition and sleep tips - Flask, Python, Tensorflow, SQL, Javascript,
HTML, CSS, Docker

#### Software Developer I DNA

 Developed and tested a python-driven application to connect a database of 1,000 people to associated DNA sequences through SQL - C, SQL

#### Full Stack Developer | Stock Brokerage application

 Facilitated AI to predict and fulfill stock trades through an existing brokerage API, improved returns by 5% - Flask, Python, HTML, Tensorflow, CSS, Javascript, Docker, SQL

# **Experience**

### Staples, Orlando, FL | Tech Supervisor | 9/2022 - Current

- Supervised a team of 10, responsible for driving computing sales, training and coaching team members on selling techniques
- Organized and Diagnose customer electronics to be repaired and redistributed
- Created work orders for inventory and customer requests for tech repairs
- Maintained and perform quality assurance on store profits and safe reserves

## Exp Realty, Orlando, FL | Real Estate Agent | 11/2021 - Current

- Reached 1,000 new client leads through A/B split testing and collaborated with co-marketing partners, resulting in a 42% increase in Revenue
- Utilized customer service abilities to negotiate real estate deals successfully, leading to a 10% conversion ratio
- Achieved extensive interpersonal and marketing techniques to secure the operation of a real estate business with no supervision, producing 20+ ads and 4 separate campaigns
- Operated in city-wide networking events to establish deep routed client and business relationships, creating 20 new business connections on average

## Roanoke College, Salem, VA | *Technical Support Specialist* | | 08/2020 - 05/2021

- Managed a ticketing system interconnected with all 6 departments to deliver solutions for technical problems
- Delivered swift assistance to an average of 30 customers daily by listening to caller needs, ensuring a positive customer experience
- Coordinated with 3 department executives to oversee forecasting for product improvements based on typical customer inquiries, leading to a decrease in customer complaints by 14%

## United Parcel Service (UPS), Salem, VA | Package Handler | 10/2020 - 01/2021

- Promoted company goals and standards, loading packages into delivery trucks effectively, reducing work time by 20%
- Directed a team of 5, adhering to company expectations and producing timely results
- Expedited job tasks by maintaining a pace with a 16-person team, resulting in finishing work 36% faster

#### **Skills**

Skills: **Python** | Flask | **SQL** | AWS Fundamentals | Front-End Development | **Bootstrap** | Blockchain | **Sales** | Javascript | Unity | Unreal Engine | .NET | Bash | Exel | Accounting | Analytical reasoning | AWS Beanstalk | Emotional intelligence | Storytelling | Presenting | Communication | Linux | Verbal | Self-motivated | Gaming | Debugging | VR | AR | Debugging