

# Jesse Colligan

SF Bay Area (willing to relocate)

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## SKILLS

React, Redux, Vue, Nuxt, Vuetify, AWS, JavaScript, HTML5, CSS3, jQuery, D3.js, MongoDB, PostgreSQL, Ruby, Rails, Express, Git, Google Maps API

## PROJECTS

**Covid Watch** | (Firebase, React, Vue.js, Nuxt, Vuetify)

[live](#) | [github](#)

Non-profit/open source group building a mobile app solution using Google/Apple Exposure Notification (GAEN) API

- Delivered a React/Firebase web app for health professionals that generates codes via [GAEN API](#)
- Set up continuous deployment with Github Actions to AWS-hosted site via AWS CloudFront, Route53, S3
- Constructed [website](#) from Figma mockups using Vue.js, Nuxt, and Vuetify with custom CMS flow via [Airtable API](#)

**Coronavirus Tracker** | (HTML, CSS, vanilla JavaScript, D3.js)

[live](#) | [github](#)

An interactive visualization built with D3.js of coronavirus spread globally

- Built a D3.js stacked bar graph of coronavirus cases by country as filterable global dashboard
- Created data pipeline files from Johns Hopkins Univ Github repo (updated daily) to maintain a current data feed

**MapMyPun** | (React/Redux, Rails, PostgreSQL, Javascript, Google Maps API)

[live](#) | [github](#)

Inspired by the fitness social network website MapMyRun

- Leveraged Google Maps APIs to calculate distance between user-generated points in real-time
- Structured front/backend authentication using BCrypt, react-router, and cookies to persist logins across sessions

**SchoolForce** | (MERN stack [MongoDB, Express, React/Redux, Node.js], Twilio API)

[live](#) | [github](#)

SchoolForce is a light CRM tool for school directors to communicate with parents 100% via SMS

- Spearheaded group of 4 developers as team lead, acting as code review manager to maintain clean master branch
- Integrated Twilio API and MongoDB via custom logic to send SMS messages from desktop app

## EXPERIENCE

**Covid Watch** - nonprofit/open source group building COVID-19 anonymous exposure notification solution

**Software Engineer (Paid, Part Time)**

- Tech Lead for Portal web app - issue prioritization, architecture decisions, production deployment workflow
- Created and codified standardized protocols for production deployment/rollback, release notes
- Quoted in publications such as the Wall Street Journal [here](#), now piloting in the state of Arizona ([news coverage](#))

**Neoway** - ~400 person Brazil-based SaaS data analytics consultancy

**Head of Professional Services (Manager)**

October 2018 - October 2019

*Main KPI: prove value for and close our first US-based enterprise customers to build operation in US market*

- Developed go to market strategy for sales, marketing, and servicing US-based customers
- Led two successful pilot projects, within 1 year closing two contracts worth total \$1 million Annual Recurring Revenue

**Director, Customer Success (Manager)**

July 2017 - Oct 2018

- Promoted after 1 year to Head of Prof Services to lead 3 data engineers, 1 product manager, 2 data scientists

**Social Tables** (acquired 2018) - SaaS platform for meetings/events industry

**Manager, Professional Services (Manager)**

December 2016 - July 2017

*Main KPI: new customer onboarding efficiency and experience*

- Responsible for team of 25 implementing all products and services, offshore team of 15 and DC office of 10
- Oversaw onboarding of ~150 new B2B customers monthly
- Increased efficiency per project by 50% over 2 months across 800 monthly projects with no additional resources

**Customer Success Team Lead (Manager)**

October 2015 - December 2016

- Responsible for performance of seven direct reports managing \$7M Annual Recurring Revenue

**Customer Success Manager (Individual Contributor)**

January 2015 - October 2015

- Managed 200+ accounts worth over \$1M Annual Recurring Revenue

## EDUCATION

**Georgetown University** - BS Science, Technology, and International Affairs, 2010-2014

**AppAcademy** - 1000+ hour intensive coding program, < 3% acceptance rate, Nov 2019 - Mar 2020