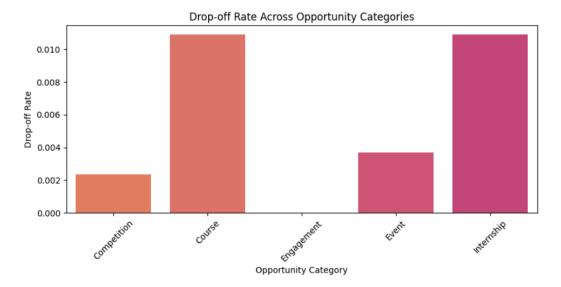
# **Drop-off Rate by Opportunity Category**



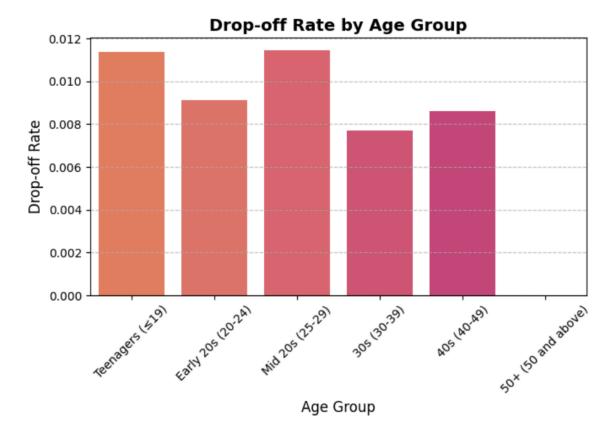
## **Insights: Drop-off Rate by Opportunity Category**

- **Internships & Courses**: Highest drop-off (~1.09%) due to high time commitment, difficulty, or misaligned expectations.
- **Engagement Opportunities**: 0% drop-off, likely due to flexibility and immediate value.
- **Competitions & Events**: Low drop-off (~0.2% 0.36%), possibly due to short duration and rewards.

## **Recommendations to Reduce Drop-offs**

- For Internships & Courses: Set clear expectations before enrolment, Provide mentorship & peer support, and Introduce progress tracking & rewards.
- Leverage Engagement Strategies: Identify what makes engagement opportunities successful, and Add gamification, interactive sessions & community engagement.
- **Survey Dropouts to Identify Issues:** Conduct exit surveys to find reasons for drop-offs and Use insights to improve course & internship structures.
- Flexible Completion Options:
  - Offer modular learning & flexible deadlines, and Allow learners to pause & resume instead of dropping out.

# **Age Group-wise Drop-off Rate**



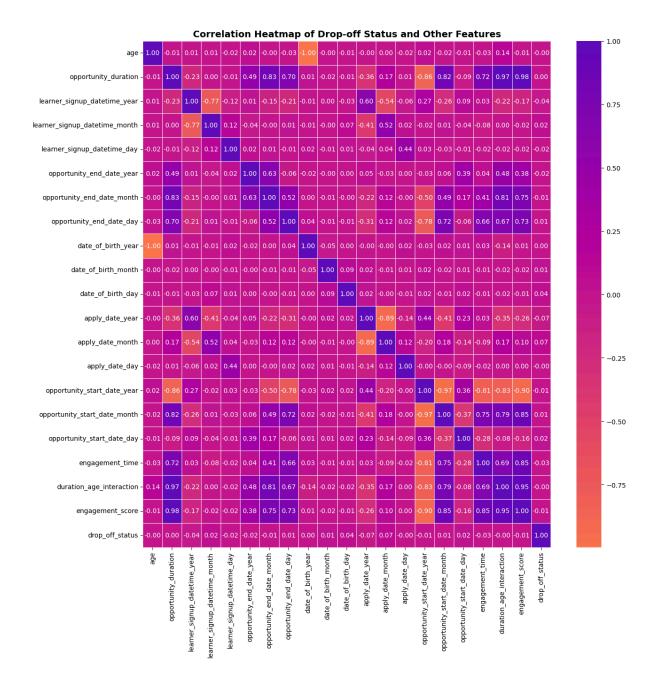
### **Insights: Age Group-Wise Drop-Off Rate Analysis**

- Teenagers (≤19) & Mid 20s (25-29) → Highest Drop-Off Rates (1.14% & 1.145%)
  - o Likely due to course complexity or engagement issues.
- Early 20s (20-24)  $\rightarrow$  Moderate Drop-Off Rate (0.91%)
  - o High drop-off count but spread across a large participant base.
- Drop-Offs Decline in Older Groups (30s+)
  - o Stronger commitment & alignment with professional goals.
  - **o** 50+ group: 0.00% drop-off rate  $\rightarrow$  Highest retention.

## Recommendations

- **Support Teenagers & Mid-20s:** Provide structured onboarding, interactive learning, and mentorship.
- Simplify Course Design for Younger Learners: Use modular content, gamification, and engaging formats.
- **Boost Retention for Early 20s:** Introduce flexible pacing, peer learning communities, and check-ins.
- Leverage High Retention in Older Groups: Expand leadership-oriented programs & networking opportunities.
- Improve Expectation-Setting: Clearly define course workload, use trial modules, and pre-course assessments.

## **Drop of relation with other columns**



#### **Insights: Correlation of Features with Drop-Off Status**

## Weak Positive Correlations (Slight Drop-Off Influence):

- Apply Date Month  $(0.068) \rightarrow$  Timing of application may impact drop-offs.
- DOB Day (0.044), Signup Month (0.024), Start Date Day (0.016), DOB Month (0.010) → Minor seasonal effects.

## **Near-Zero Influence**:

• Opportunity Duration (0.002), End Date Day (0.007), DOB Year (0.002)  $\rightarrow$  No strong link to drop-offs.

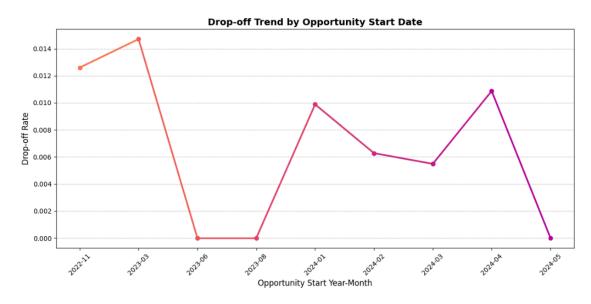
#### **Negative Correlations (Better Retention):**

- Age (-0.002), Engagement Score (-0.006), Engagement Time (-0.026) → Older learners & active participants drop off less.
- Apply Date Year  $(-0.075) \rightarrow$  Recent applicants retain better.

#### Recommendations

- Enhance Support During High Drop-Off Periods → Strengthen onboarding & early engagement in risky months.
- Use Engagement Metrics for Retention → Track low-engagement learners & send personalized nudges.
- Improve Support for Younger Learners → Provide mentorship & structured onboarding.
- Refine Start Dates & Durations → Optimize timing & ensure strong pre-start engagement.
- Continue Improving Onboarding → Build on recent success by refining learner support strategies.

# **Drop-off trend by Opportunity start date**



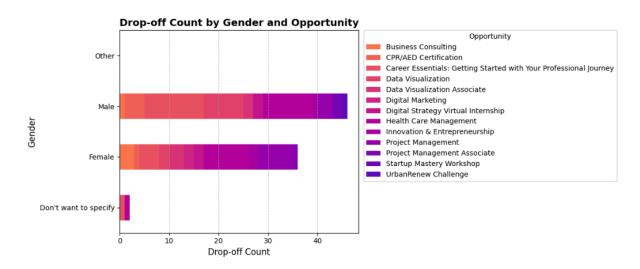
## **Insights: Drop-Off Trends by Start Date**

- Highest Drop-Offs: March 2023 (1.47%), Nov 2022 (1.26%), April 2024 (1.09%)
   → Likely due to schedule conflicts & weak onboarding.
- Lower Drop-Offs in 2024: Jan (0.99%), Feb (0.63%), Mar (0.55%)  $\rightarrow$  Improved engagement & retention strategies.
- Zero Drop-Offs: June 2023, Aug 2023, May 2024 → Stronger commitment & onboarding success.

#### Recommendations

- **Boost Engagement for High Drop-Off Periods**: Pre-start reminders, orientation webinars, mentorship, expectation-setting.
- Leverage Low Drop-Off Months' Strategies: Scale successful onboarding to high-risk months.
- **Optimize Start Dates**: Launch key programs in historically low drop-off months; offer rolling start dates.
- **Refine 2024 Strategies**: Continuously track trends, adjust outreach, and gather feedback for better retention.

# **Gender-Opportunity Name-Drop-off Count**



### **Insights: Gender-Wise Drop-Offs**

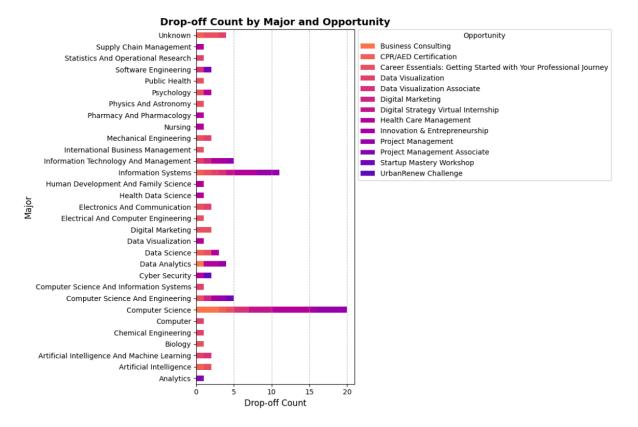
- Higher Male Drop-Offs: Career Essentials (12), Data Visualization (8), Health Care Management (10), Project Management (3) → Need better engagement.
- Female Drop-Offs: Health Care Management (9), Project Management (7), Career Essentials (4) → Spread across multiple programs.
- Low Drop-Offs in "Other" & "Don't Want to Specify" → Possible higher engagement or smaller group size.
- Strong Retention in "Startup Mastery Workshop" & "UrbanRenew Challenge"

  → Gender-neutral success

#### Recommendations

- **For Males**: Hands-on projects, mentorship, pre-engagement materials in career & skill-based programs.
- For Females: Support networks, discussion forums, career guidance in health & business courses.
- **Analyze Low Drop-Off Groups**: Identify commitment drivers & apply to high-drop-off groups.
- Leverage Successful Programs: Use engagement models from low-drop-off programs in high-churn ones.

# **Major-Opportunity Name-Drop Off Count**



## Insights: Drop-Offs by Major & Opportunity

- Computer Science: Highest drop-offs (20 total) across various opportunities, indicating coursework pressure or relevance issues.
- **Health Majors:** High drop-offs in Health Care Management, suggesting misalignment with expectations.
- Career Essentials: Drop-offs across multiple majors, possibly due to redundancy.
- **Data & Information Systems:** Drop-offs in Data Visualization & Project Management, needing more hands-on content.
- **Engineering Majors:** Drop-offs in business/soft skills courses, indicating low interest in non-technical subjects.

## Recommendations

- For Computer Science: Industry-focused content, coding projects, AI applications, and mentorship.
- For Health Majors: Real-world case studies, guest lectures, better content alignment.
- For Career Essentials: Major-specific pathways, mock interviews, interactive career planning.
- For Data & Info Systems: Hands-on projects, real-world applications in tech careers.
- For Engineering Students: Hybrid courses linking business & technical concepts, case studies of engineers in leadership roles.