



Student Engagement Strategies & Drop-Off Analysis

*Insights and Recommendations for
Excelerate*

Team 10: AI Data Powered Data Insights

Date: 10 March 2025



RIT

Agenda Overview

- ▶ Executive Summary
- ▶ Data Analysis Approach
- ▶ Data Cleaning Process
- ▶ Feature Engineering
- ▶ Exploratory Data Analysis (EDA)
- ▶ Predictive Modelling
- ▶ Model Evaluation
- ▶ Churn Analysis
- ▶ Drop-off Analysis
- ▶ Conclusion and Recommendations



Executive Summary

Project Objectives:

- Enhance student engagement & retention with data insights.
- Analyze impact of engagement time, scores & opportunity duration on churn.
- Provide proactive recommendations for a supportive learning environment.
- Identify key differences between retained & churned students.



DATA ANALYSIS APPROACH



Data Cleaning Process



- **Column Renaming:** Standardized to lowercase with underscores.
- **Data Type Correction:** Consistent date formats.
- **Missing Value Imputation:** Median date for date columns, mode for categorical columns.
- **Country Name Standardization:** Mapping inconsistencies.
- **Institution Name Standardization:** Consolidated variations of institution names.

Feature Engineering

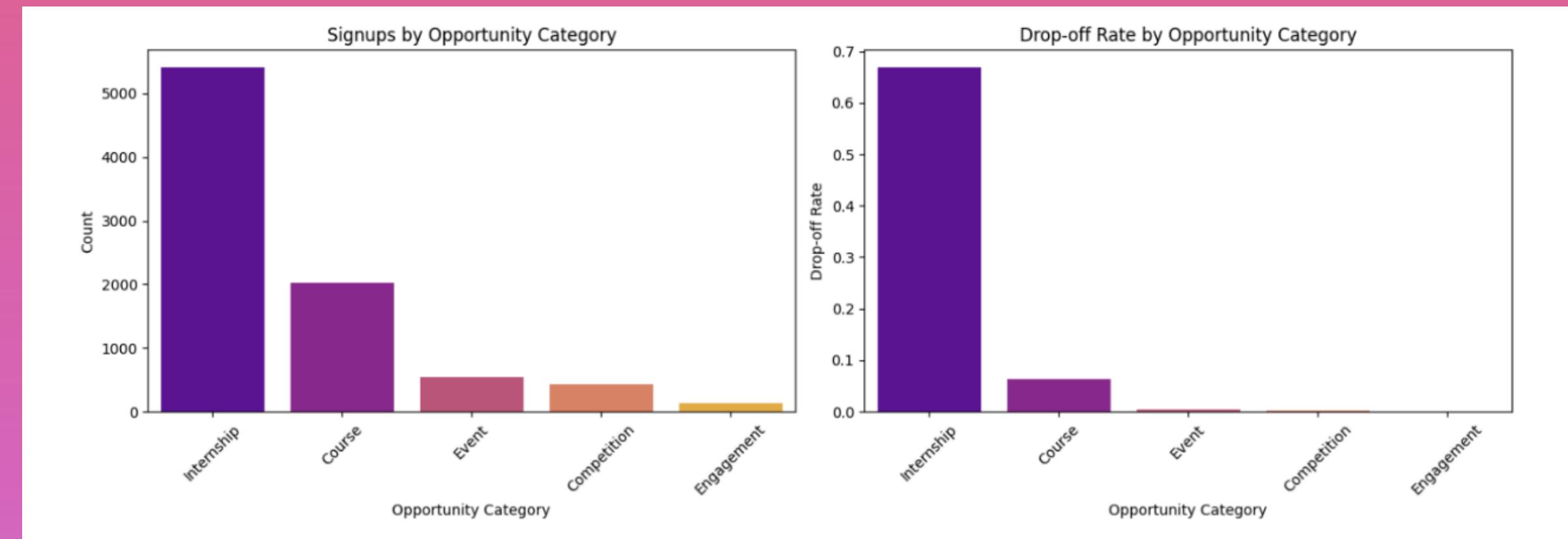
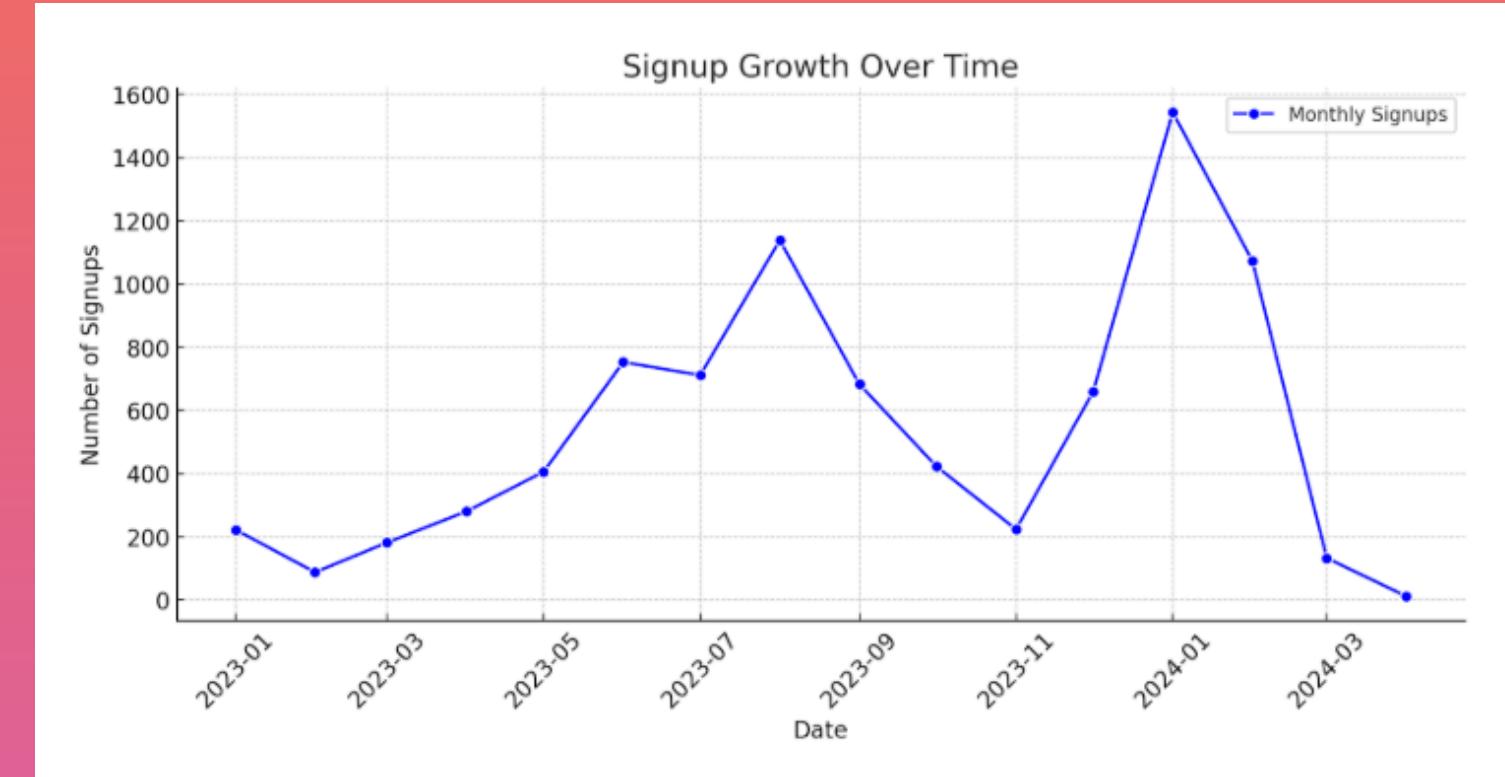


- **Age Calculation:** Age = current year - year of birth
- **Opportunity Duration:** Opportunity duration = opportunity end date - opportunity start date
- **Engagement Time:** Engagement time = opportunity start date - apply date
- **Engagement Score:** Weighted average of opportunity duration, age, and engagement time

Exploratory Data Analysis (EDA)

Signup & Engagement Trends

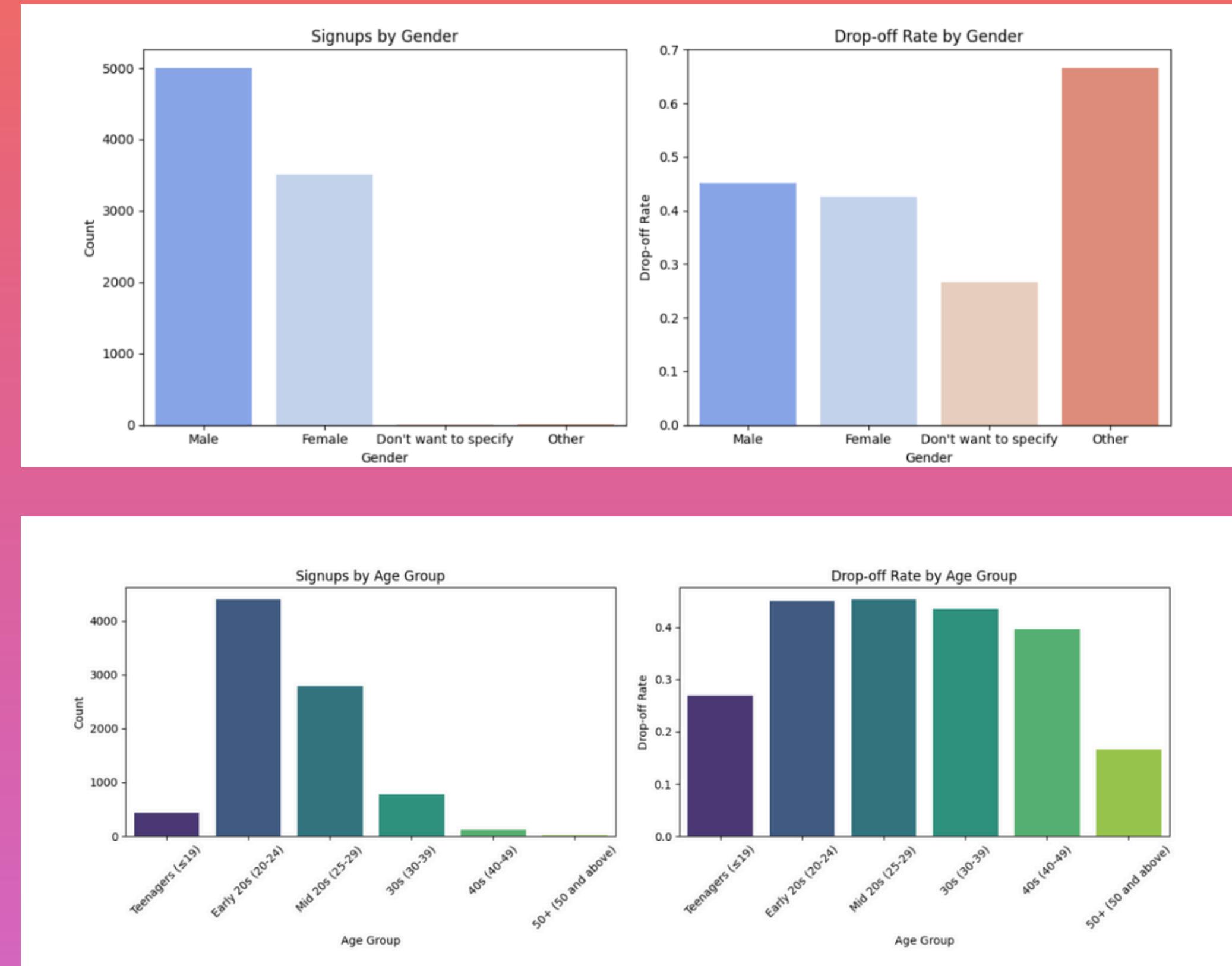
- ✓ Internships: Highest signups (5,414) but 66.9% drop-off
- ✓ Courses: 2nd highest signups (2,023) with 6.4% drop-off
- ✓ Competitions & Events: Low signups, high completion rates
- ✓ Peak Signups: January & August
- ↑ | Drop-offs: March–April ↓
- ✓ Higher Engagement = Higher Completion



Exploratory Data Analysis (EDA)

Demographic Insights

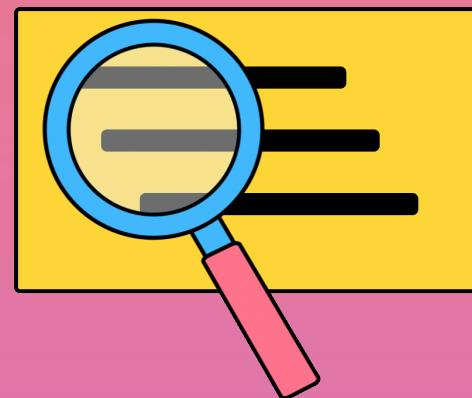
- ✓ Teenagers (≤ 19) & 50+ age group: Highest completion
- ✓ Young Adults (20-29): Highest drop-offs (job/academic pressure)
- ✓ Females: Higher completion rates than males
- ✓ Geographic Trends:
 - US: Most signups, highest drop-offs
 - Pakistan & Ghana: Strong retention



Predictive Modelling Process



Importing
Libraries &
Loading the
dataset



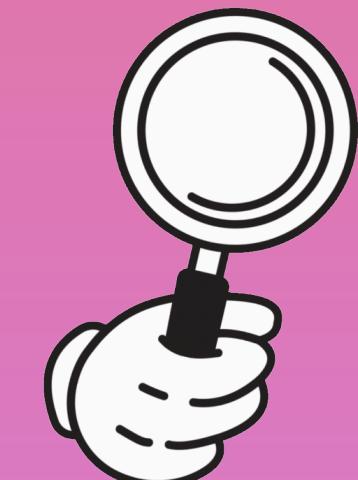
Feature
Selection and
Data Splitting



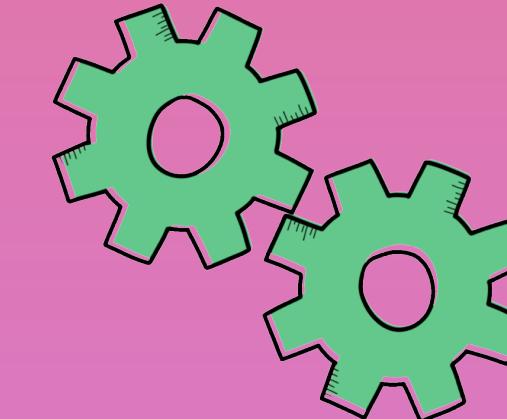
Model
Selection &
Training



Model
Evaluation



Hyper-
parameter
Tuning



Model
Comparison
& Selection

Model Evaluation

Model	Accuracy	Precision	Recall	F1-Score
Random Forest	99.7%	97.75%	99.67%	99.87%
Decision Tree	100.0%	100.0%	100.0%	100.0%
SVM	95.4%	82.1%	97.5%	87.8%
Logistic Regression	95.6%	82.7%	97.6%	88.3%

Churn Analysis

Objective: Identify key factors contributing to student churn and improve retention.

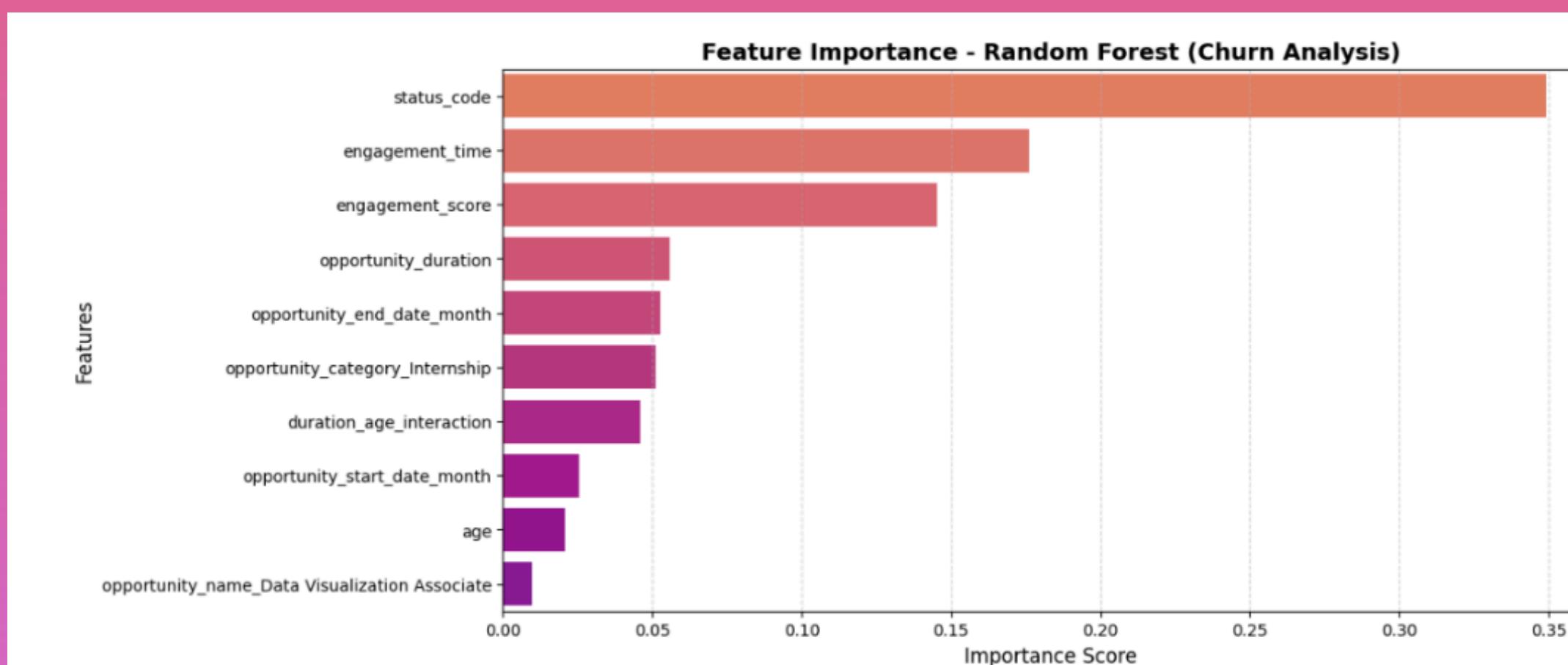
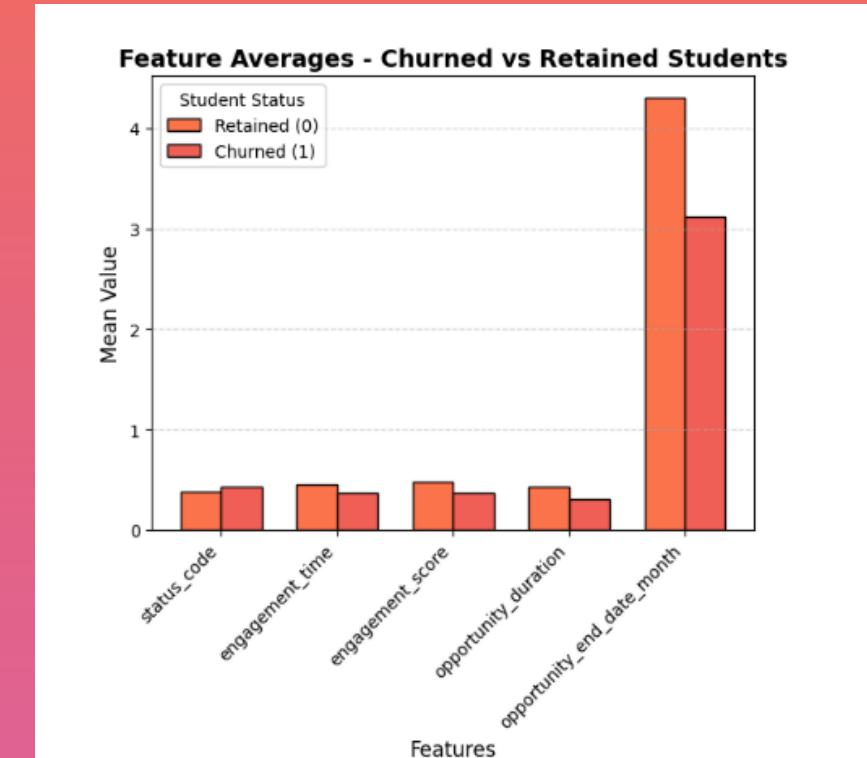
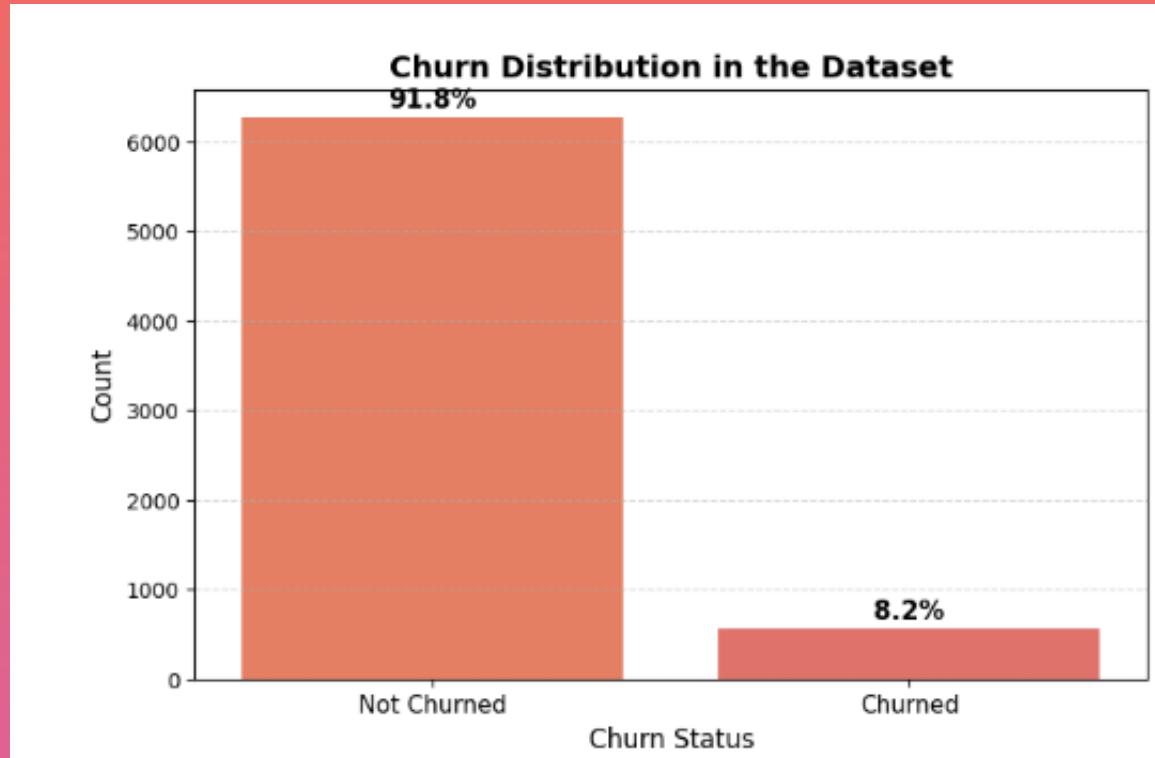
Key Findings:

- High engagement reduces churn risk.
- Internship & career-related opportunities see higher drop-offs.
- Personalized learning & proactive interventions can enhance retention.

Recommendations:

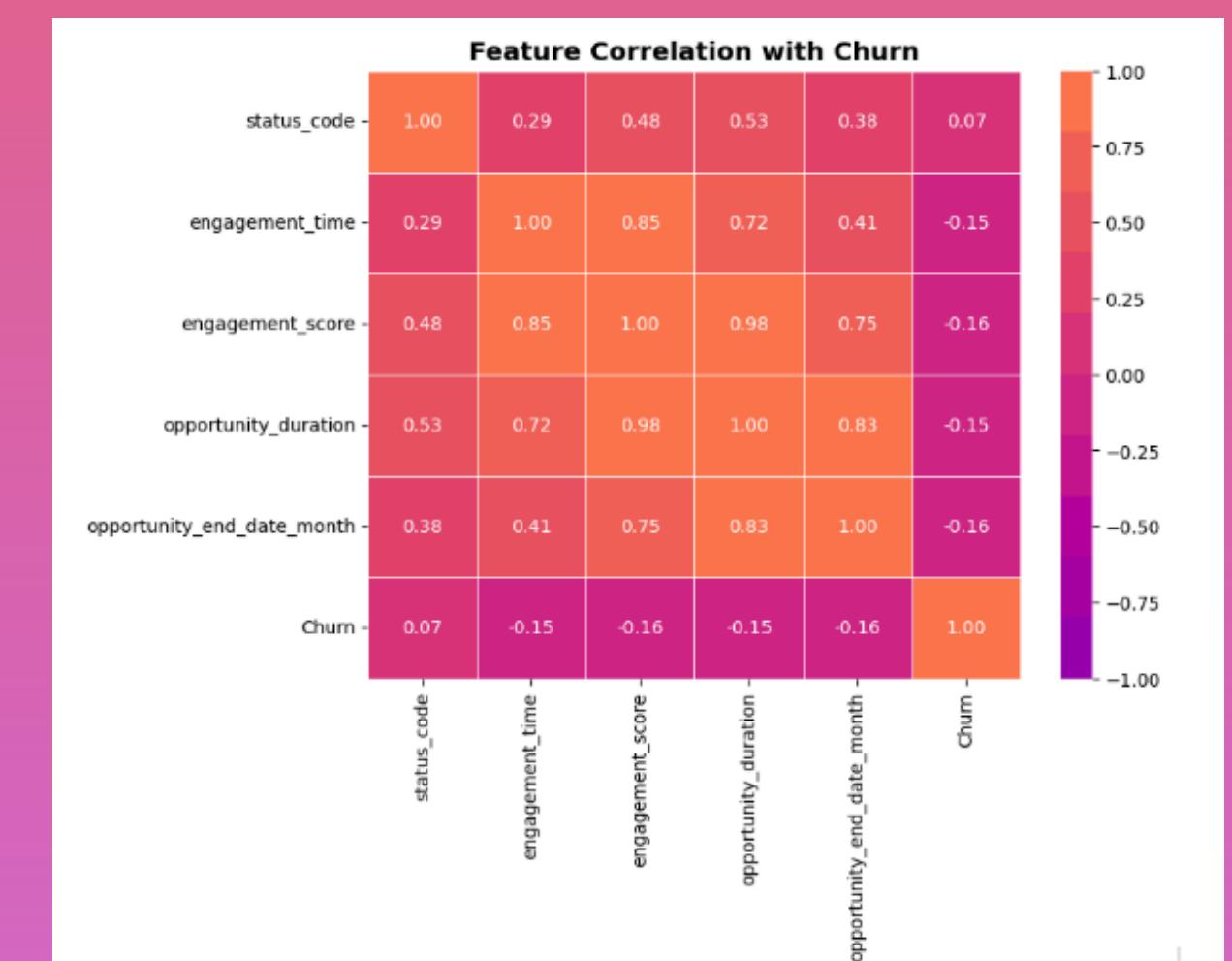
- Implement data-driven engagement strategies & a basic recommendation system.

Churn Analysis Visualizations



TOP FEATURES IMPACTING CHURN

- **Status Code (34.9%)** – Inactive students have the highest churn.
- **Engagement Time & Scores (32.1%)** – More engagement = lower churn.
- **Opportunity Duration (5-6%)** – Longer opportunities improve retention.



Drop-Off Analysis

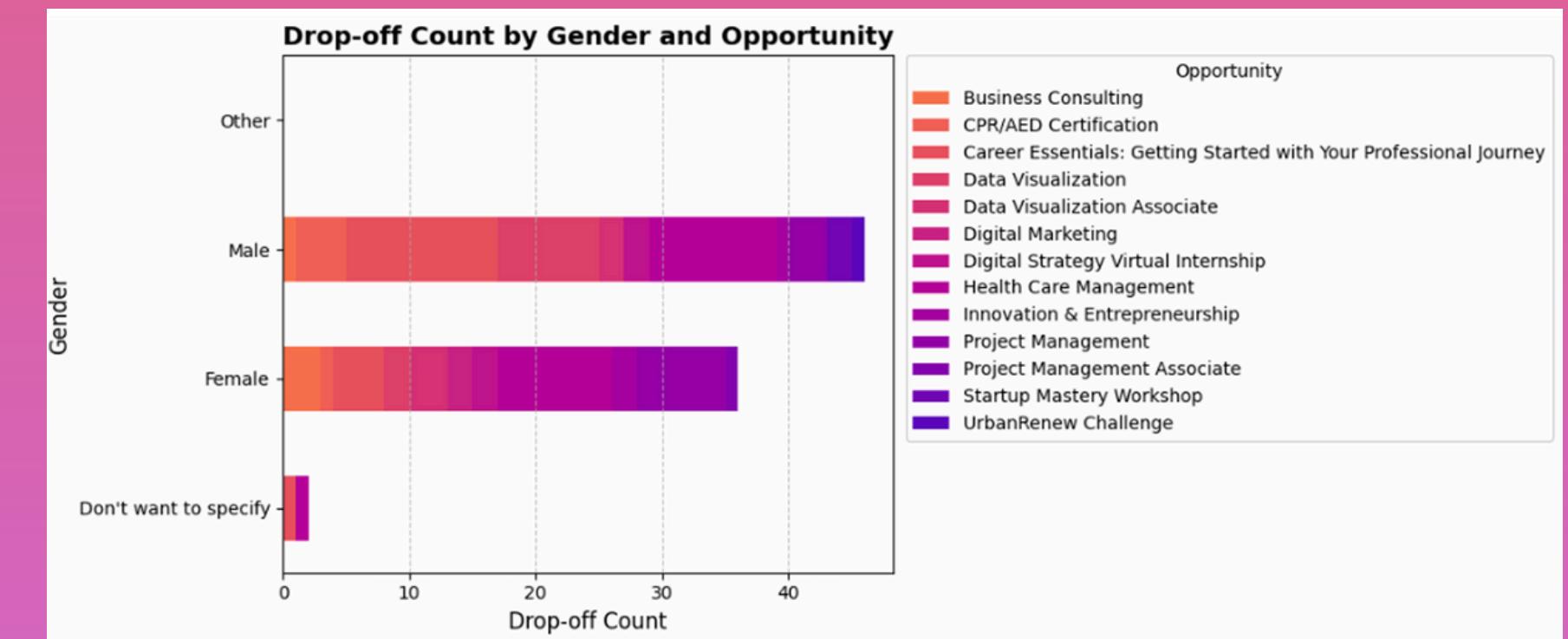
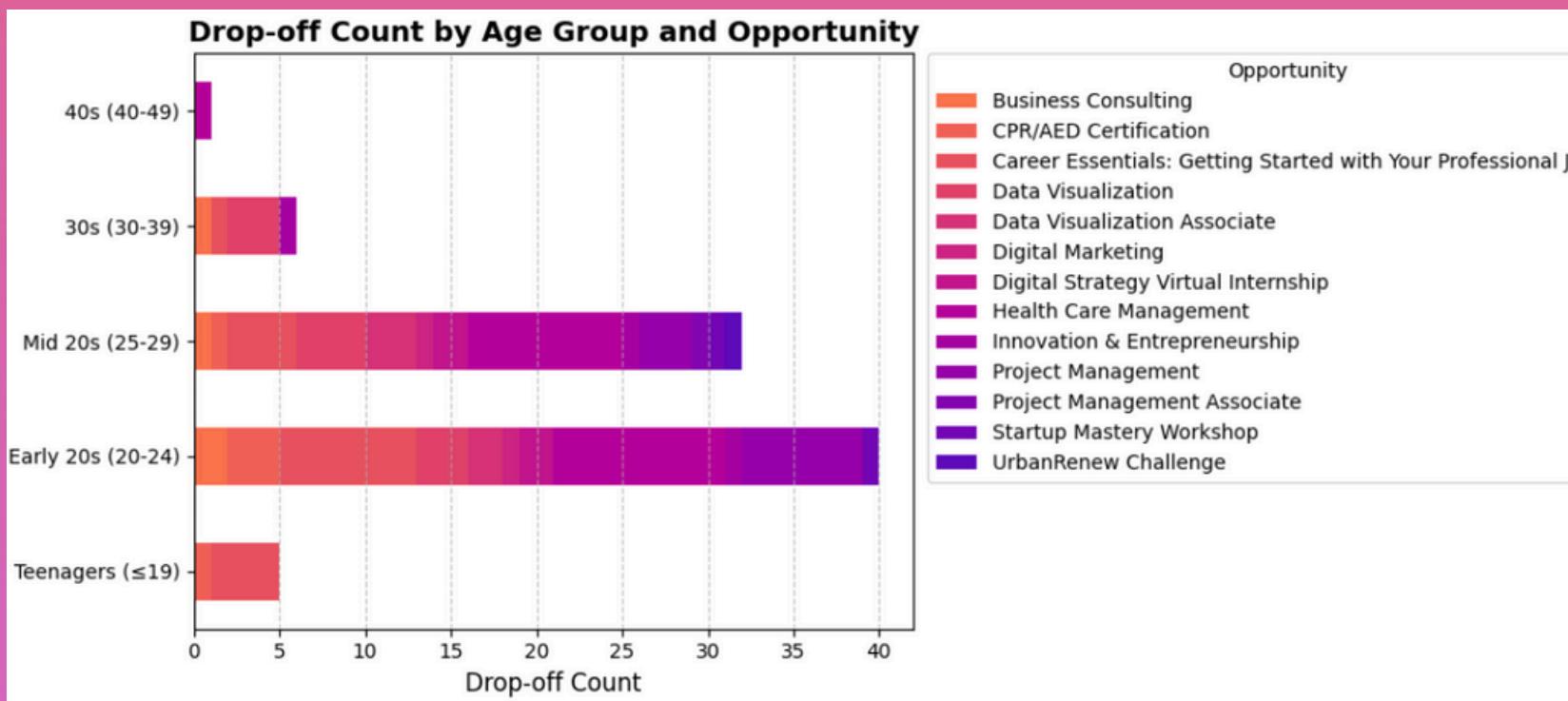
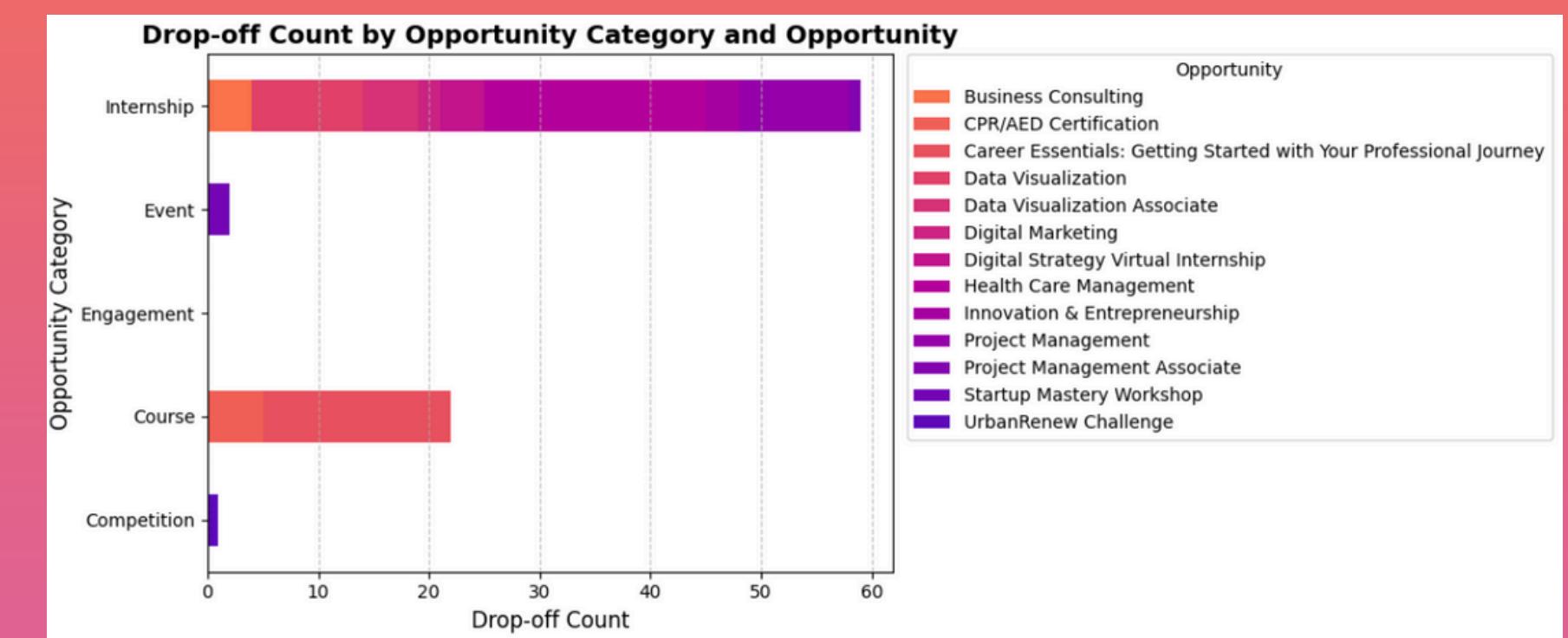
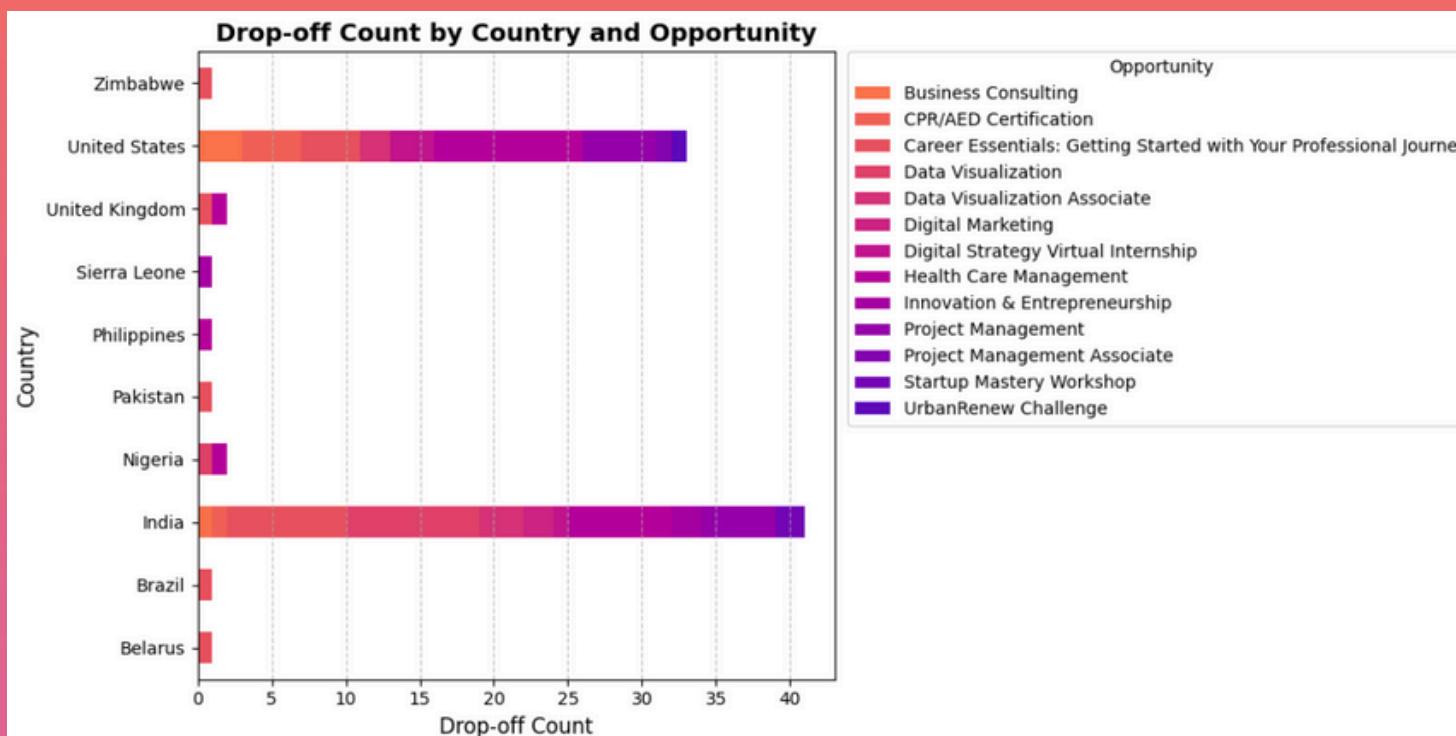
Key Findings:

- **Highest Drop-Off:** Internships & Courses.
 - Set clear expectations before enrollment.
 - Provide mentorship & peer support.
 - Introduce progress tracking & rewards.
- **Lowest Drop-Off:** Engagement Opportunities (0%).
 - Leverage engagement strategies.
 - Add gamification, interactive sessions, & community engagement.
- **Age Group:** Teenagers & mid-20s have the highest drop-off rates.
 - Provide structured onboarding, interactive learning, and mentorship.
- **Opportunity Start Date:** Highest drop-offs in March 2023, November 2022, and April 2024.
 - Boost engagement for high drop-off periods through pre-start reminders, orientation webinars, mentorship, and expectation-setting.

Actionable Recommendations:

- Improve support during high drop-off periods.
- Use engagement metrics for retention.
- Provide mentorship & structured onboarding for younger learners.
- Optimize start dates & durations.
- Enhance inclusivity & support for underrepresented groups.

Drop-Off Analysis Visualization



Conclusion & Future Impact

Key Impact of this Project:

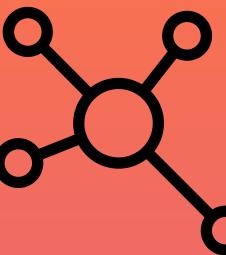
- Enhanced churn prediction
- Improved student retention
- Personalized learning recommendations

Future Scope & Next Steps:

- Expand Predictive Modeling
- Automate Interventions
- Refine & Scale Recommendations

Call to Action:

Integrate findings into Excelerate's platform to drive long-term student success & engagement!



IMPORTANT LINKS

- **Data Preprocessing & Cleaning**
 - [Data Cleaning & Preprocessing Report](#)
 - [Cleaned & Preprocessed Data](#)
- **Exploratory Data Analysis (EDA)**
 - [EDA & Data Visualization \(Colab\)](#)
 - [Bivariate Analysis - Python Files Folder](#)
 - [Univariate Analysis - Insights Report](#)
 - [EDA Report](#)
- **Predictive Modeling & Final Model**
 - [Student Drop-Off Analysis](#)
 - [Consolidated Predictive Models](#)
 - [Final Model File](#)



THANK YOU!

Data isn't just numbers; it tells a story. And when we listen to that story, we unlock **insights** that drive **real impact.**

