

# Summit Realty Group — Active Listings & Client Pipeline

Agent: Jennifer Walsh | Jacksonville, FL Market | February 2026

## Active Listings (Seller Clients)

Address	Type	Beds/Bath	Sq Ft	List Price	DOM	Status	Seller	Phone	Notes
1247 Palm Ave	Single Family	4/3	2,450	\$485,000	12	Active	Maria Gonzalez	(904) 555-0301	Strong interest. 3 showings.
892 Riverside Dr #4B	Condo	2/2	1,180	\$275,000	28	Active	Charles & Amy Cox	(904) 555-0302	Price reduction needed?
3421 Beach Blvd	Single Family	3/2	1,850	\$395,000	45	Active	Mark Brown	(904) 555-0303	STALE. Needs price adjustment.
567 Mandarin Rd	Single Family	5/4	3,200	\$625,000	8	Active	Lawrence Foster	(904) 555-0304	Luxury. Just listed.
1893 San Jose Blvd	Townhome	3/2.5	1,650	\$335,000	18	Under Contract	Patricia Adams	(904) 555-0305	Closing Mar 10. Inspection done.
432 Ponte Vedra Blvd	Single Family	4/3.5	2,800	\$725,000	52	Active	James Mitchell	(904) 555-0306	STALE. Luxury. Open house planned.
7891 Baymeadows Rd	Single Family	3/2	1,680	\$365,000	5	Active	Robert Chen	(904) 555-0307	New listing. Hot area.
2345 University Blvd	Condo	2/1	950	\$195,000	35	Active	Angela Williams	(904) 555-0308	Investor buyer interest.

## Buyer Clients

Client	Phone	Email	Pre-Approved	Budget	Type	Beds	Areas	Stage	Notes
Sandra & Tom Lee	(904) 555-0401	slee@email.com	Yes - \$425K	\$350-425K	Single Family	3+	San Marco, Riverside	Active Search	Seen 8 homes. Picky on kitchens.
Amanda Liu	(904) 555-0402	aliu@email.com	Yes - \$550K	\$450-550K	Single Family	4+	Ponte Vedra, Nocatee	Active Search	Relocating from Atlanta. Urgent.
Kevin Johnson	(904) 555-0403	kjohn@email.com	Yes - \$300K	\$250-300K	Condo/TH	2+	Beach areas	Initial Consult	First-time buyer. Needs education.
Jennifer & Mike Park	(904) 555-0404	jpark@email.com	Yes - \$700K	\$600-700K	Single Family	4+	Ponte Vedra Beach	Making Offers	Lost 2 bidding wars. Frustrated.
Michael Torres	(904) 555-0405	mt@email.com	Cash buyer	\$200-250K	Investment	Any	Westside, Northside	Active Search	Wants rental properties. ROI focused.
Lisa Washington	(904) 555-0406	lwash@email.com	Pending	\$400-475K	Single Family	4+	Mandarin, Julington Creek	Pke-Approval	Family of 5. School district critical.
David & Rachel Kim	(904) 555-0407	dkim@email.com	Yes - \$850K	\$750-850K	Single Family	5+	Ponte Vedra, Sawgrass	Active Search	Luxury. Pool required. Very specific.
Brian Thompson	(904) 555-0408	bthompson@email.com	Cash buyer	\$150-200K	Investment	Any	Arlington, Westside	Making Offers	Building rental portfolio. 3rd property.
Sarah Anderson	(904) 555-0409	sanderson@email.com	No	\$280-320K	Single Family	3+	Southside, Baymeadows	Lead — Not Contacted	Follow lead. 2 days old. CONTACT NOW.
Daniel Wright	(904) 555-0410	dwright@email.com	Yes - \$375K	\$325-375K	Townhome	3+	Town Center, Kernan	Inactive — 30 days	Went quiet. Re-engage.

## Upcoming Transactions & Deadlines

Property	Client	Type	Price	Stage	Deadline	Notes
1893 San Jose Blvd	Adams (Seller)	Sale	\$335,000	Under Contract	Closing Mar 10	Inspection done. Appraisal pending.
9876 Argyle Forest	Lee (Buyer)	Purchase	\$389,000	Under Contract	Closing Feb 28	Final walkthrough Feb 27.
4567 Kernan Blvd #201	Liu (Buyer)	Purchase	\$475,000	Offer Submitted	Response by Feb 20	Competing offer. Escalation clause in.