

SQL PROJECT REPORT

Bookstore Sales & Customer Analysis using SQL

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Database: PostgreSQL

Project Type: SQL Data Analysis Project

1. Project Overview

This project focuses on analyzing a **bookstore database** using **SQL** to extract meaningful business insights related to **sales, customers, revenue, and inventory management**.

The dataset was provided in Excel (CSV) format and imported into PostgreSQL. Using structured SQL queries, various real-world business questions were answered to understand customer behavior, book demand, and stock performance.

2. Dataset Description

The project uses three datasets:

Books.csv – Contains information about books, genres, prices, and stock.

Customers.csv – Contains customer details and location.

Orders.csv – Contains order details, quantities, and total amount.

3. Database Schema Design

Books Table:

```
CREATE TABLE Books (  
    Book_ID SERIAL PRIMARY KEY,  
    Title VARCHAR(100),  
    Author VARCHAR(100),  
    Genre VARCHAR(50),  
    Published_year INT,  
    Price NUMERIC(10,2),  
    Stock INT  
);
```

Customers Table:

```
CREATE TABLE Customers (  
    Customer_ID SERIAL PRIMARY KEY,  
    Name VARCHAR(100),  
    Email VARCHAR(100),  
    Phone VARCHAR(15),  
    City VARCHAR(50),  
    Country VARCHAR(100)  
);
```

Orders Table:

```
CREATE TABLE Orders (  
    Order_Id SERIAL PRIMARY KEY,  
    Customer_Id INT REFERENCES Customers(Customer_ID),  
    Book_ID INT REFERENCES Books(Book_ID),  
    Order_Date DATE,  
    Quantity INT,  
    Total_Amount NUMERIC(10,2)  
);
```

Queries:

```
Select * FROM Books ;
```

```
Select * FROM Customers;
```

```
Select * FROM Orders;
```

4. SQL Queries & Analysis

Q1. Retrieve all books in the Fiction genre .

Answer:

```
SELECT * FROM Books  
WHERE Genre = 'Fiction';
```

Output:

| Data Output Messages Notifications | | | | | | | |
|---------------------------------------|-------------------------|---|-----------------------------------|---------------------------------|---------------------------|-------------------------|------------------|
| Showing rows: 1 to 60 Page No: 1 of 1 | | | | | | | |
| | book_id [PK] integer | title character varying (100) | author character varying (100) | genre character varying (50) | published_year integer | price numeric (10,2) | stock integer |
| 1 | 4 | Customizable 24hour product | Christopher Andrews | Fiction | 2020 | 43.52 | 8 |
| 2 | 22 | Multi-layered optimizing migration | Wesley Escobar | Fiction | 1908 | 39.23 | 78 |
| 3 | 28 | Expanded analyzing portal | Lisa Coffey | Fiction | 1941 | 37.51 | 79 |
| 4 | 29 | Quality-focused multi-tasking challenge | Katrina Underwood | Fiction | 1905 | 31.12 | 100 |
| 5 | 31 | Implemented encompassing conglomerat... | Melissa Taylor | Fiction | 2010 | 21.23 | 44 |

Q2. Find books published after 1950 .

Answer:

```
SELECT * FROM Books  
WHERE Published_year > 1950;
```

Output:

| Data Output Messages Notifications | | | | | | | |
|--|-------------------------|---------------------------------------|-----------------------------------|---------------------------------|---------------------------|-------------------------|------------------|
| Showing rows: 1 to 292 Page No: 1 of 1 | | | | | | | |
| | book_id [PK] integer | title character varying (100) | author character varying (100) | genre character varying (50) | published_year integer | price numeric (10,2) | stock integer |
| 1 | 2 | Persevering reciprocal knowledge user | Mario Moore | Fantasy | 1971 | 35.80 | 19 |
| 2 | 4 | Customizable 24hour product | Christopher Andrews | Fiction | 2020 | 43.52 | 8 |
| 3 | 5 | Adaptive 5thgeneration encoding | Juan Miller | Fantasy | 1956 | 10.95 | 16 |
| 4 | 6 | Advanced encompassing implementation | Bryan Morgan | Biography | 1985 | 6.56 | 2 |
| 5 | 8 | Persistent local encoding | Troy Cox | Science Fiction | 2019 | 48.99 | 84 |

Q3. List all customers from Canada

Answer:

```
SELECT * FROM Customers  
WHERE Country = 'Canada';
```

Output:

| Data Output Messages Notifications | | | | | | |
|------------------------------------|-----------------------------|---------------------------------|----------------------------------|---------------------------------|--------------------------------|------------------------------------|
| Showing rows: 1 to 3 Page No: 1 | | | | | | |
| | customer_id [PK] integer | name character varying (100) | email character varying (100) | phone character varying (15) | city character varying (50) | country character varying (100) |
| 1 | 38 | Nicholas Harris | christine93@perkins.com | 1234567928 | Davistown | Canada |
| 2 | 415 | James Ramirez | robert54@hall.com | 1234568305 | Maxwelltown | Canada |
| 3 | 468 | David Hart | stokesrebecca@gmail.c... | 1234568358 | Thompsonfurt | Canada |

Q4. Show orders placed in November 2023 .

Answer:

```
SELECT * FROM Orders
WHERE Order_Date >= '2023-11-01'
AND Order_Date < '2023-12-01';
```

Output:

| Data Output Messages Notifications | | | | | | | |
|------------------------------------|--------------------------|------------------------|--------------------|--------------------|---------------------|--------------------------------|--|
| | order_id [PK] integer | customer_id integer | book_id integer | order_date date | quantity integer | total_amount numeric (10,2) | |
| 1 | 4 | 433 | 343 | 2023-11-25 | 7 | 301.21 | |
| 2 | 19 | 496 | 60 | 2023-11-17 | 9 | 316.26 | |
| 3 | 75 | 291 | 375 | 2023-11-30 | 5 | 170.75 | |
| 4 | 132 | 469 | 333 | 2023-11-22 | 7 | 194.32 | |
| 5 | 137 | 474 | 471 | 2023-11-25 | 8 | 363.04 | |

Q5. Retrieve the total stock of books available .

Answer:

```
SELECT SUM(Stock) AS Total_Stock
FROM Books;
```

Output:

| Data Output Messages Notifications | | | | | | | |
|------------------------------------|-----------------------|--|--|--|--|--|--|
| | total_stock bigint | | | | | | |
| 1 | 25056 | | | | | | |

Q6. Find the most expensive book .

Answer:

```
SELECT * FROM Books
ORDER BY Price DESC
LIMIT 1;
```

Output:

| Data Output Messages Notifications | | | | | | | |
|------------------------------------|-------------------------|--|-----------------------------------|---------------------------------|---------------------------|-------------------------|------------------|
| | book_id [PK] integer | title character varying (100) | author character varying (100) | genre character varying (50) | published_year integer | price numeric (10,2) | stock integer |
| 1 | 340 | Proactive system-worthy orchestrati... | Robert Scott | Mystery | 1907 | 49.98 | 88 |

Q7. Show customers who ordered more than 1 quantity .

Answer:

```
SELECT c.Name AS Customer_Name, o.Quantity  
FROM Customers c JOIN Orders o  
ON c.Customer_ID = o.Customer_ID  
WHERE o.Quantity > 1;
```

Output:

Data Output

Messages

Notifications

Showing rows: 1 to 438

Page No:

1

of 1

| | <div>customer_name</div> <div>character varying (100)</div> | <div>quantity</div> <div>integer</div> |
|---|---|--|
| 1 | Gary Blair | 8 |
| 2 | Steven Miller | 10 |
| 3 | Phillip Allen | 6 |
| 4 | Corey Wells | 7 |
| 5 | John Wood | 7 |

Q8. Retrieve orders where total amount exceeds 200 .

Answers:

```
SELECT * FROM Orders  
WHERE Total_Amount > 200;
```

Output:

Data Output

Messages

Notifications

SQL

Showing rows: 1 to 150

Page No: 1

of

| | order_id [PK] integer | customer_id integer | book_id integer | order_date date | quantity integer | total_amount numeric (10,2) |
|---|--------------------------|------------------------|--------------------|--------------------|---------------------|--------------------------------|
| 1 | 2 | 137 | 301 | 2023-01-23 | 10 | 216.60 |
| 2 | 4 | 433 | 343 | 2023-11-25 | 7 | 301.21 |
| 3 | 6 | 439 | 119 | 2024-10-11 | 5 | 249.40 |
| 4 | 9 | 109 | 407 | 2024-01-04 | 9 | 379.71 |
| 5 | 15 | 127 | 479 | 2023-01-10 | 6 | 229.62 |

Q9. List all available book genres .

Answer:

```
SELECT DISTINCT Genre FROM Books;
```

Output:

Data Output

Messages

Notifications

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SQL

Showing rows: 1 to 7

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Page No: 1

of 1

| | genre |
|---|--------------------------|
| | character varying (50) 🔒 |
| 1 | Romance |
| 2 | Biography |
| 3 | Mystery |
| 4 | Fantasy |
| 5 | Fiction |

Q10. Find the book with the lowest stock .

Answer:

```
SELECT * FROM Books  
ORDER BY Stock ASC  
LIMIT 1;
```

Output:

| Data Output Messages Notifications | | | | | | | | |
|--------------------------------------|-------------------------|------------------------------------|-----------------------------------|---------------------------------|---------------------------|-------------------------|------------------|--|
| Showing rows: 1 to 1 Page No: 1 of 1 | | | | | | | | |
| | book_id [PK] integer | title character varying (100) | author character varying (100) | genre character varying (50) | published_year integer | price numeric (10,2) | stock integer | |
| 1 | 44 | Networked systemic implementati... | Ryan Frank | Science Fiction | 1965 | 13.55 | 0 | |

Q11. Calculate total revenue from all orders .

Answer:

```
SELECT SUM(Total_Amount) AS Total_Revenue  
FROM Orders;
```

Output:

| Data Output Messages Notifications | | |
|--------------------------------------|--------------------------|--|
| Showing rows: 1 to 1 Page No: 1 of 1 | | |
| | total_revenue numeric | |
| 1 | 75628.66 | |

Advanced SQL Analysis

Q1. Total number of books sold per genre .

Answer:

```
SELECT b.Genre, SUM(o.Quantity) AS Total_Books_Sold  
FROM Books b  
JOIN Orders o  
ON b.Book_ID = o.Book_ID  
GROUP BY b.Genre;
```

Output:

| Data Output Messages Notifications | | |
|------------------------------------|---------------------------------|---------------------------|
| Showing rows: 1 to 7 Page No: 1 | | |
| | genre character varying (50) | total_book_sold bigint |
| 1 | Romance | 439 |
| 2 | Biography | 285 |
| 3 | Mystery | 504 |
| 4 | Fantasy | 446 |
| 5 | Fiction | 225 |

Q2. Average price of Fantasy genre books .

Answer:

```
SELECT AVG(Price) AS Avg_Price  
FROM Books WHERE Genre = 'Fantasy';
```

Output:

| Data Output | | Messages | Notifications |
|-------------|---------------------|----------------------|-----------------|
| | | Showing rows: 1 to 1 | Page No: 1 of 1 |
| | avg numeric | | |
| 1 | 25.9816901408450704 | | |

Q3. Customers with at least 2 orders .

Answer:

```
SELECT c.Customer_ID, c.Name,  
COUNT(o.Order_Id) AS Total_Orders  
FROM Customers c  
JOIN Orders o ON c.Customer_ID = o.Customer_ID  
GROUP BY c.Customer_ID, c.Name  
HAVING COUNT(o.Order_Id) >= 2;
```

Output:

| Data Output | | Messages | Notifications |
|-------------|------------------------|------------------------|---------------|
| | | Showing rows: 1 to 139 | Page No: 1 of |
| | customer_id integer | totalOrders bigint | |
| 1 | 384 | 2 | |
| 2 | 184 | 2 | |
| 3 | 272 | 3 | |
| 4 | 386 | 3 | |
| 5 | 364 | 6 | |

Q4. Most frequently ordered book .

Answer:

```
SELECT b.Title, COUNT(o.Order_Id) AS Order_Count  
FROM Books b JOIN Orders o ON b.Book_ID = o.Book_ID  
GROUP BY b.Title ORDER BY Order_Count DESC  
LIMIT 1;
```

Output:

| Data Output | | Messages | Notifications |
|-------------|--------------------|-----------------------|---------------|
| | | Showing rows: 1 to 1 | Page No: 1 |
| | book_id integer | order_count bigint | |
| 1 | 273 | 4 | |

Q5. Remaining stock after fulfilling all orders .

Answer:

```
SELECT b.Book_ID,  
b.Stock - COALESCE(SUM(o.Quantity), 0)  
AS Remaining_Stock  
FROM Books b  
LEFT JOIN Orders o  
ON b.Book_ID = o.Book_ID  
GROUP BY b.Book_ID, b.Stock;
```

Output:

| | book_id [PK] integer | initial_stock integer | coalesce bigint | remaining_stock bigint |
|---|-------------------------|--------------------------|--------------------|---------------------------|
| 1 | 87 | 98 | 0 | 98 |
| 2 | 184 | 22 | 9 | 13 |
| 3 | 477 | 17 | 13 | 4 |
| 4 | 273 | 23 | 24 | -1 |
| 5 | 394 | 59 | 1 | 58 |

Q6. Find the customer who spent the most on orders .

Answer:

```
Select c.name,Sum(o.total_amount) As total_spent  
from customers c  
join orders o  
on c.customer_id=o.customer_id  
group by c.name  
order by total_spent Desc;
```

Output:

| | name character varying (100) | total_spent numeric |
|---|---------------------------------|------------------------|
| 1 | Kim Turner | 1398.90 |
| 2 | Jonathon Strickland | 1080.95 |
| 3 | Carrie Perez | 1052.27 |
| 4 | Julie Smith | 991.00 |
| 5 | Pamela Gordon | 986.30 |

5. Conclusion

This project demonstrates the practical use of SQL for data analysis, including database design, joins, aggregations, and business problem-solving. It reflects real-world scenarios such as sales analysis, customer behavior tracking, and inventory management.

Skills Used

- SQL (PostgreSQL)
- Joins & Subqueries
- Aggregation Functions
- Data Analysis
- Relational Database Design