

# Tom Ainsworth

<https://github.com/Tom-Ainsworth> - <https://www.tomsdrumlessons.com/>  
tomainsworth94@gmail.com - 07528408295

## Full Stack Developer

*A junior developer with*

## Technical Skill Set

Technologies	Databases	Frameworks / Libraries	Version Control
<ul style="list-style-type: none"><li>• JavaScript</li><li>• HTML5</li><li>• CSS3</li><li>• Python</li></ul>	Not done yet	<ul style="list-style-type: none"><li>• Bootstrap</li></ul>	<ul style="list-style-type: none"><li>• Git</li></ul>

## Professional Experience

### Apple inc Technical Specialist

2021 – Present

It is my responsibility to book, test and diagnose customer device problems, including hardware, software and environmental issues.

- Build and repair lasting customer relationships by exceeding expectations with technical support.
- Booking and managing appointments through the internal Concierge app for iPadOS
- Communicating repair details to customers, minimising jargon. Empowering customers to troubleshoot themselves in future.

### Tech Stack

- **Conceirge** - internal booking system for appointments
- **EasyPay** - internal payment system for transacting customer repair costs
- **MobileGenius** - Database and diagnostics console to handle appointments efficiently

### Tom's Drum Lessons - Self Employed Owner & Educator

2017-Present

*It is my responsibility to manage and operate the business from sourcing leads, managing payments, teaching lessons, scheduling and everything in between.*

- Dealing with ambiguity to deliver lessons in several learning styles to suit the student
- Sourcing and converting leads into paying weekly customers through web traffic and word of mouth.
- Website management including analytics, design, content and maintenance
- Booking and handling lesson payments for new and recurring students
- Booking and managing studio hours through Pirate.com
- Lesson planning
- Inventory management for student equipment such as sticks, books and ear protection.

*It was my responsibility to deliver the full solution to customers. This including hardware, software and services, to get them setup for the entire lifecycle of their product*

- Strong communication skills to deliver the complete Apple solution.
- Inventory management
- Mentoring
- Helping the team improve performance metrics via NPS, sales and services.
- Technical knowledge of MacOS, iOS, iPadOS and all 3rd party integration with Apple products.
- Strong empathy to align with customers, and de-escalate complaints.

## Education and Training

### Education:

<b>2021-2022</b>	Code institute - Diploma in Software Development
<b>2015-2016</b>	University of West London - MMuS in Popular Music Performance
<b>2012-2015</b>	Coventry University - BA Hons Music Performance

### Technical Courses Completed:

## Other

- **Drumming** - I love music in general but anything with a solid drum beat on it
- **Trainers** - I love collecting, wearing and selling them!
- **Reading** - Hooked on the Rivers of London series
- **Gaming** - I've been playing on consoles for as long as I can remember, RPGs and shooters mainly

References are available upon request.