

Tomas Moschides

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Current role	Entrepreneur in Accelerator at Antler
Experience	Accelerator, B2B, B2C, Product Management, Venture Capital, Enterprise
Technologies	Python, Django, Wireframe, React, Tensorflow, Git

I want to work for a company that...

Provides real value to the world, and cares about their employees and end users.
Preferably the company is mission-driven where the employees can buy into the mission and work tirelessly towards it.

Work experience

Entrepreneur in Accelerator, Antler

Jan 2023 – Present (2m)

Accelerator, Venture-Capital, Pre-seed, Product Innovation
Accelerator · B2B · B2C · Product Management · Venture Capital

Python Django Wireframe

- Antler is an early-stage venture capital firm investing in the defining tech companies of tomorrow.
- They accept potential founders (3% acceptance rate) who know how to de-risk business ventures, build products, and take them to market.
- The 10-week program focuses on facilitating cofounder matches, ideating, validating, and getting traction.

Immigration & Career Development, Personal Development

Jul 2022 – Dec 2022 (5m)

React Python Django Tensorflow Git

- I decided to immigrate from South Africa to the United Kingdom after being accepted into Antler.co's accelerator (London Office).
- To prepare for my Antler residency I increased my knowledge and experience in software development. Most notably I completed Harvard University's CS50ai, CS50web, and CS50x courses, which cumulatively amount to 400 hours of hands-on coding experience.
- A fair amount of time during this period was allocated to managing the immigration process.

Process Improvement Engineer, Specno

Jul 2021 – Jun 2022 (11m)

Enterprise

- At Specno I wore many hats, but ultimately my main objective was to improve or create new processes within the company. I was involved in product development, recruitment, sales, and, marketing.
- Sales Director: As head of sales, I generated millions of Rands in revenue, and led the transition from primarily a referral-based client acquisition strategy to a digital marketing strategy.
- Product Development: I created an 8-week process entitled Concept Validation and Investor Readiness. This process aimed to de-risk early-stage businesses and (dis)prove the validity of a concept before a founder leans into an idea fully. I was also instrumental in formalizing Specno's UX/UI audits, which are applied to scale-up companies who want to better increase conversion on their digital products.

Graduate Analyst, Allan Gray Proprietary Limited

Feb 2021 – Jun 2021 (4m)

Graduate Internship, Bain & Company 🏢

Jun 2020 – Jul 2020 (1m)

Business Analyst, Atvantage Procurement (Pty) Ltd 🏢

Dec 2019 – Jan 2020 (1m)

GROW@BCG, Boston Consulting Group (BCG) 🏢

May 2018 – Oct 2018 (5m)

Education

Stellenbosch University

Feb 2017 – Nov 2020 (3y 9m)

University (1st) Bachelor of Mechanical Engineering

- Graduated valedictorian of the Mechanical Engineering class (200 students).
- Awarded the prize for the best Mechanical Engineering final-year project from the South African Institute of Engineering.
- Of the available prizes for academic achievement for my degree, I was awarded 50% of them.

Snippets

Timely

Timely was an order management software designed for crowded events (stadiums, concerts, festivals) enabling end users to order food from vendors online, skipping the queue. The platform was functional and was beta tested at the DHL stadium in Cape Town (Wales vs Springboks 16/07/2022). Due to infrastructure issues (limited cellular connection in stadiums), I discontinued the project.

Vitally

Vitally was a profitable end-to-end platform that provided personalized nutrition to end consumers. Users would answer a quiz about what their health goals were, our algorithm would generate a personalized recommendation and the product would be manufactured and delivered to their door by our manufacturer, tailorblend.co.za. Vitally also won R 10 000 at the UCT pitching contest 'Leopard's Lair' in 2021.

Friartuck

Friartuck provides high-quality investment analysis in an easy-to-understand way to retail investors.

I wrote the algorithms that determine the quality and valuation of each company based on its financial statements. I designed, built, and validated Friartuck's MVP, and iterated upon it to turn it into a more scalable system. I hired multiple people to add value to Friartuck, including a 3-month investigation into the use of sentiment analysis as an input to machine learning trading algorithms.

More about me

I like to work with people who...

Challenge me to be the best person I can be.
Care about the company and the users, and take pride in their work.
Want to form deeper friendships with their coworkers.

At work I'm best at...

Managing and making sense of new, disordered information. I thrive in uncertainty and pride myself in my ability to learn, adapt and implement viable solutions in a practical way.

Right now I'm learning...

More about frontend development using React.js.

Languages spoken

Afrikaans

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The coolest side project I've built is...

An order management software for crowded events (stadiums, concerts, festivals) for users to order food from vendors online, skipping the queue. It was beta tested at the DHL stadium in Cape Town.

Interests

Chess (ELO is 1750), SCUBA diving, reading, writing (a few blog posts), genuine conversation, avid UFC fan