Tomer Amitai

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With a foundation in Fullstack development and Cyber Security, I bring a sharp eye for detail and problem-solving to the web development. I specialize in creating engaging user interfaces and animations using HTML, CSS, JavaScript, Tailwind, and React. I excel at bridging technical and non-technical teams to ensure smooth collaboration. My experience in customer engagement and market analysis helps me design user-centered solutions. I am passionate about continuous learning and evolve in the tech industry, and looking for a role that will challenge all my skills.

EDUCATION

2024 | NegevTalent & Elevation Full Stack Web Developer Bootcamp - **Course Page**

- An industry-based intensive 3-month coding Bootcamp that covered the entire MERN stack and beyond.
- Built a number of end-to-end projects from scratch while adhering to solid development principles and communicating with a number of external APIs.
- Used git as source control management and collaborated on GitHub.
- Final Project : In Next Nest App We collaborated as a team, using GitHub for code management and Trello for tracking tasks. The app is designed to simplify how agents connect with buyers and renters, allowing them to list, filter, and manage properties seamlessly.

  Project technologies: MongoDB, Express, React, Node.js, Redux, React Bootstrap, JWT, CSS.

2017 | CHCSS, Kernelios

- Creating viruses and trojans.
- Executing projects in the social engineering world.
- Creating phishing sites.
- Conducting security research and finding security vulnerabilities

EXPERIENCE

2022-2023 | Account Executive, Cybecs Security Solutions

- Managed to help grow annual revenue from $10M to $17M as one of only two Account Managers in the company.
- Brought back more than 5 customers who left for a competitor by maintaining relationships and lost accounts.
- Continually exceed sales Targets by 30% on average each month.
- Developing long term business relationships.

2022 | Sales Real Estate, Freelancer

- Managed to help more than 40 customers achieve new income.
- Presentation of customer-oriented solutions.
- Managed portfolios with a total value of more than $5M.

2019-2022 | Account Manager, HFT

- Managed more than 30 accounts with a total annual revenue of $2M.
- Enthusiastically participated in sales training events and conferences continuously.
- Manage risk and develop strategies for best return, based on client risk profile.
- Evaluated and addressed patient needs, providing guidance, education and support.

TECHNICAL SKILLS

Frameworks: React, Next.js
Client Side: JavaScript, TypeScript, HTML, CSS, Tailwind, Bootstrap
Server Side and DataBase: Node.js, Express, MongoDB, Mongoose, Firebase
Tools: Git, working in collaboration in Github

LANGUAGES

English Full professional proficiency
Hebrew Native/bilingual proficiency

My Website