# **Tomás Malamud**

Systems Engineering student (graduating in 2025) and entrepreneur. Currently managing a co-founded business, and looking for a transition into the tech industry.

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Córdoba, Argentina

#### WORK EXPERIENCE

#### **ROHI Sommiers**

Co-Founder & Manager

Dec 2019 - Present

- Developed the digital area of ROHI Sommiers, focusing on the ERP system, the online store with a blog, presence on Mercado Libre and social media, and digital marketing (Performance Marketing on Google and Meta Ads).
- Built the online store from scratch, which now represents 30% of total business sales.
  Successfully managed Cyber Monday and Hot Sale since 2021, resulting in sales equivalent to a full month in just three days.
- Recruited and onboarded nearly 10 employees in total, currently maintaining a team of
- Developed the store blog using Astro, TailwindCSS, and Vercel.

### EDUCATION

# **Universidad Tecnológica Nacional UTN**

**BSc in Systems Engineering** 

Graduating in 2025

I have been studying Database Administration with MS-SQL. Additionally, I gained knowledge in Object-Oriented Programming (OOP) by using Django to develop a full-stack web application that simulates an IVR software. I am experienced in working collaboratively using GitLab and GitHub.

#### PROJECTS

## **Logistics Management Web App**

 Built full-stack web application developed using Auth0, Next.js, Vercel Postgres, Prisma ORM, and TailwindCSS to handle home delivery of purchases made at ROHI Sommiers. Code available on Github.

#### Airbnb-like Website

 Website developed with Next.js and TailwindCSS to display information about properties for temporary rent. Code available on Github

# SKILLS

- Front End: Next.js, React, TailwindCSS, Django (Full-stack) in a OOP Project.
- Back End: Prisma ORM, Supabase, SQL Server.
- AI & Deep Learning: Python, PyTorch, Fast.ai, OpenAI API.
- Languages: Spanish (native); English (Working Prociency)

#### COURSES & CERTIFICATIONS

- Practical Deep Learning Fast.ai 2023. Built and trained deep learning models for computer vision, natural language processing, tabular analysis, and collaborative Itering problems.
- Neural Networks and Deep Learning DeepLearning.AI 2023. Skills learned: Deep Learning; Backpropagation; Neural Network Architecture.