

## Overview



**Stakeholders:** Games Developers and Game Investors



**Goal:** Suggest genres to new video games to hit profitable benchmarks

Best Model Accuracy: 77.08%

Best Genres Overall: Adventure, RPG, Indie

Suggested Genres: Puzzle and Strategy











# **Business Understanding**

High Demand: 26% increase in demand 2019 - 2021

> Projected to increase

Relevance: 145 Billions Gaming vs 42 Billions Box Office

Most Lucrative Industry



Low Success Rate: 20% of Video Games Success Rate

> 34 Games produced daily (Steam)











Rank	Top Average Rating	Most Common
1	Turn Based Strategy	Adventure
2	Visual Novel	RPG
3	Tactical	Indie
4	RPG	Shooter
5	Adventure	Platform

First Impressions:
Safest Options RPG
Adventure

**Not Enough Data** for other Top Rated Genres















# **Data Preparation**



Source 1: Kaggle

**16,598 titles** 

Feature: Global\_Sales



**Combined** 

7,593 Overlapped Titles Dups, Multiple Platforms

**1st Dataset** 

**Second Dataset** 

**Third Dataset** 

**Final Dataset** 



Source 2: Backloggd

60,000 titles

Features: <u>Genres</u>



Cleaned

4,488 Unique Titles 24 Genre Features







## **Metrics**



Amount of Sale Needed for Profit Larger Developers  $\Rightarrow 1,000,000$ 



Indie Developers ⇒ 100,000

















# Recommendations - Indie



**Accuracy:** 78.51%

Suggestion: **Strategy** and **Arcade** 

Rank	Genres	
1	RPG	
2	Platformers	
3	Adventure	
4	Strategy	
5	Arcade	





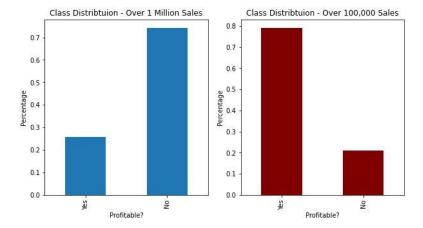






Definition: An **uneven** distribution in the targeted feature.

Solution: **Synthetically** create more data for minority













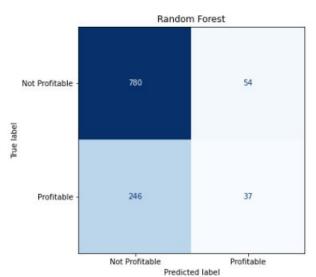




## **Confusion Matrix**

### True Negative:

- $\mathsf{Pred} \to \mathsf{Negative}$
- Actual → Negative



#### **False Positive:**

- Pred → Positive
- Actual → Negative

### **False Negative:**

- Pred → Negative
- Actual → Positive





- Pred → Positive
- Actual → Positive













## **Class Imbalance Effect**

False Positive: Assume a video game is successful

→ Recommends wrong genres

False Negative: Assume a video game is unsuccessful

→ **Ignores** potentially good genres

**Unbalanced** unique genre:

> Strategies



➤ Brawler 4

















Accuracy: 59.18% (Balanced)

Suggestion: Puzzle and Simulator

Rank	Genres	
1	RPG	
2	Brawler	
3	Adventure	
4	Puzzle	
5 Simulator		

# Recommendations





Safe	Experiment	
Adventure	Simulator	
RPG	Puzzle	



### **Indie Developers**

Safe	Experiment
Adventure	Strategy
RPG	Arcade











> Limited by matches

More features

> **Developer**, budget, platform

**Identify Trends:** 

> Audience genres trends - MOBA, Arcade, etc.













New Modeling Technique: Light GBM

Potential Reduce Error during modeling

Possible Benefit:

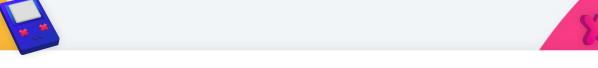
> Predict number of sales rather than profitability

**Example:** Average Error (RMSE) = **3.03 Million** 

Predicted Number of Sales	Actual Number of Sales	Difference in Sales
3.83 Million	2.66 Million	1.17 Million









# Questions?

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Notebook: <a href="https://github.com/Tommyphung1/Project">https://github.com/Tommyphung1/Project</a>









