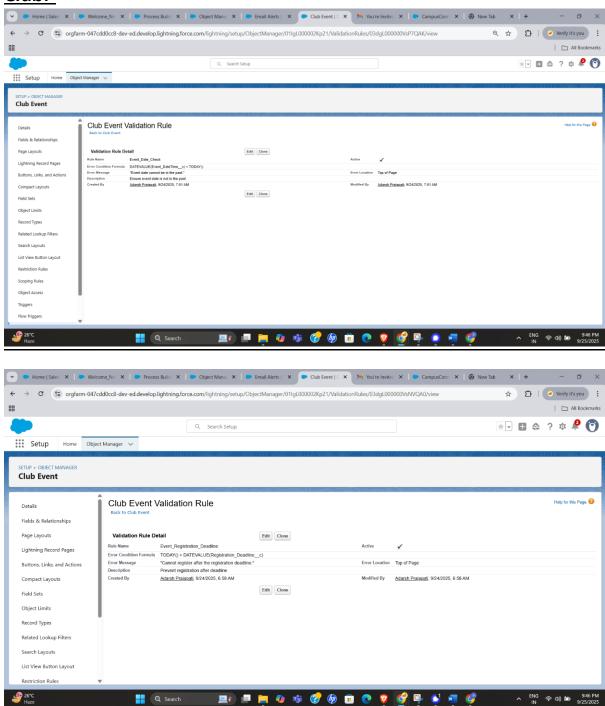
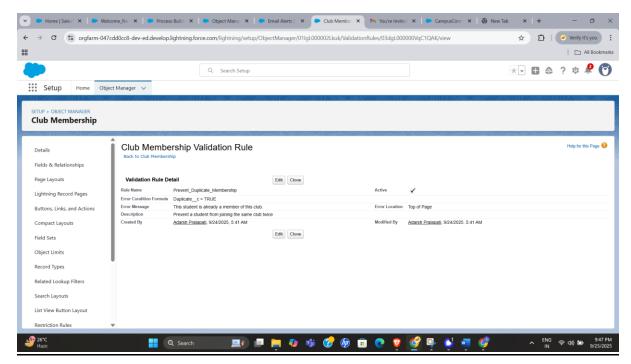
<u>Phase 4: Process Automation</u> (Campus CRM + Student Club)

Screenshots:-

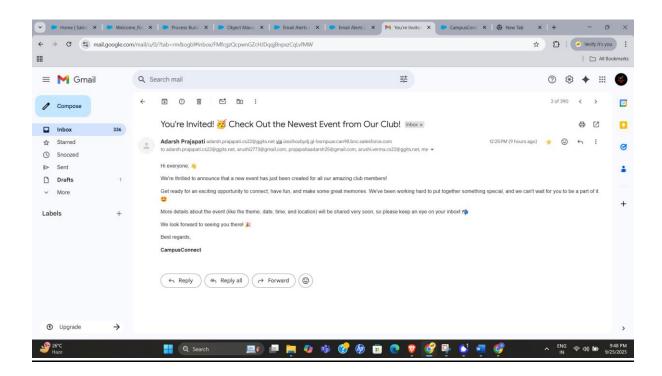
Validation Rules:-

Club:-



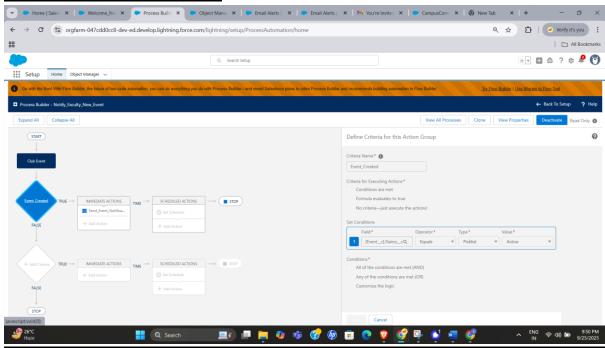


Email Confirmation Received:-

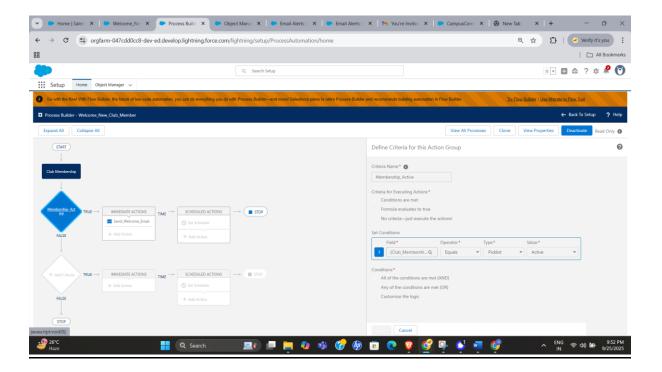


Process Builder:-

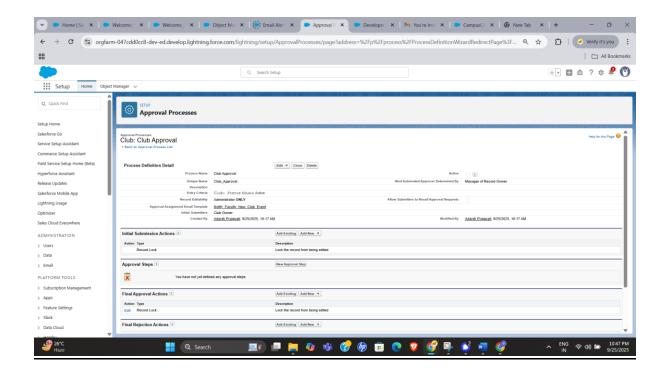
On New Event Creation:-



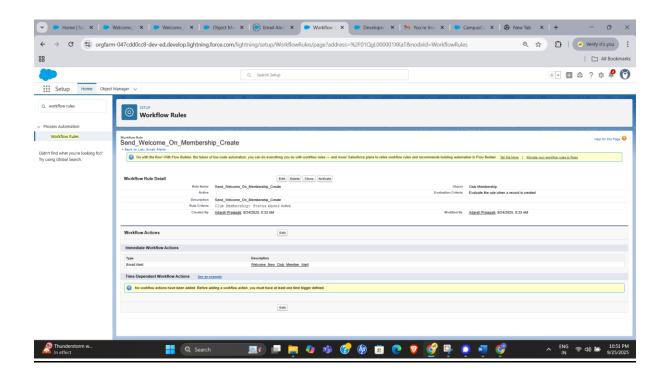
On New Club Member Registered:-



Approval Process:-



Workflow Rules:-



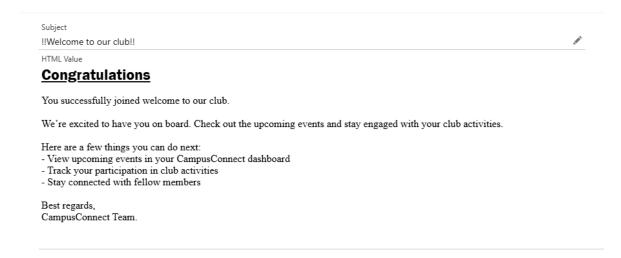
Documentation:-

Validation Rules

- Purpose: Ensure data quality by preventing invalid records.
- Implemented Rules:
 - ClubEvent_c: Event_DateTime_c must be greater than today.
 - o **ClubMembership__c:** Joining_Date__c cannot be a future date.
 - Student (Contact): Year__c must be between 1 and 4 for UG Students.

Workflow Rules

- Purpose: Automate single-step actions (legacy tool, but implemented for demonstration).
- Implemented:
 - Object: ClubMembership__c
 - Trigger: When a new membership is created.
 - Action: Email alert to Student and Faculty Advisor.
- Email Template Used: Welcome_New_Club_Member



Process Builder

- **Purpose:** Automate multi-step updates and actions (used in Developer Org as Flow alternative).
- Implemented:
 - Object: ClubEvent__c

- o **Trigger:** When a new ClubMembership__c record is created.
- Action: Increment Registration_Count__c field on ClubEvent__c.
- **Optional Extension:** Could update Student participation history, but not implemented to keep scope focused.

Approval Process

- **Purpose:** Route records for approval (used for structured decision-making).
- Not Implemented: Developer Org limitation for practical demonstration.
- Explained as Theory:
 - Would apply on **ClubEvent c** where Status c = "Planned".

Flow Builder

- Purpose: Advanced automation (preferred over Process Builder).
- Implemented:
 - o **Record-Triggered Flow:** On creation of ClubMembership_c → Send Welcome Email.
- Explained (Not Implemented due to scope):
 - o **Screen Flow:** Could be used for Event Quick Registration form.
 - o **Auto-Launched Flow:** Could perform bulk updates on event status.

Email Alerts

- **Purpose:** Send notifications via pre-defined templates.
- Implemented:
 - o Welcome Email for new Club Membership.
 - Event Reminder Email for upcoming events.
- Additional Emails Configured: Sent to Faculty Advisor, Club Leader, and Student simultaneously.

Field Updates

- Purpose: Auto-update field values when conditions are met.
- Implemented:
 - On Membership Creation → Membership_Status__c set to "Active".
 - o On Event Date Passing → Status_c auto-updated to "Completed".

Tasks

- Purpose: Create to-do items for Users.
- Implemented:
 - When a new ClubEvent_c is created → Task assigned to Club Leader: "Promote Event and Confirm Venue."
- Future Extension: Could assign follow-up tasks to Faculty after event completion.

Custom Notifications

- Purpose: Send in-app or push notifications.
 - When a Student registers for an Event → Club Leader receives push notification in Salesforce Mobile App.

Key Outcomes of Phase 4

- Automated core processes like membership welcome emails, event registration tracking, and event reminders.
- Ensured data accuracy with validation rules.
- Demonstrated both legacy (Workflow, Process Builder) and modern (Flow Builder) approaches.
- Approval Process and Custom Notifications.