# Tomoki Yoshizawa

FullStack Web Developer

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#### **PROFILE**

Since my early years, I've felt a strong pull towards creative problem-solving and a continuous pursuit of efficiency. This same spirit resonated with me in coding, where multiple approaches to a challenge pave the way for crafting user-focused products. The precision and analytical mindset I've developed through two decades of devotion to ice hockey drives me to ceaselessly perfect and elevate products to their highest standards.

## **SKILLS**

HTML, CSS, , Javascript, WebApi React.js, Node.js, Microsoft Office, CRM(Bullhorn), MySQL, DevOps

#### **EDUCATION**

## BrainStation | Diploma, Web Development

SEP 2023 - DEC 2023, Vancouver, BC

## Trinity Western University | Bachelors in International Studies

SEP 2012 - MAY 2017, Langley, BC

#### **EXPERIENCE**

## Technical Recruiter | Randstad Canada

MAY 2022 - JULY 2023, Vancouver, BC

- Consistently attained 90% 110% of monthly KPIs, resulting in enhanced company performance.
- Collaborated with an average of 5 clients and juggled over 10 projects concurrently, leading to first placements for several new clients.
- Cultivated and sustained strong relationships with candidates, facilitating greater client satisfaction.
- Delivered continuous advice, coaching, and insights to candidates aligned with IT market trends, ensuring their readiness and market adaptability.
- Closed deals for professionals by remaining informed about new technologies and market shifts, securing optimal placements in a competitive market.

## Healthcare Recruiter | Slate Consulting

JAN 2018 - APR 2022, Vancouver, BC / Tokyo, Japan

- Surpassed annual targets by achieving 200% with pharmaceutical giants and clinical research organizations like Pfizer, AbbVie, and Syneos.
- Managed and executed 20 projects simultaneously for 8 distinct clients, ensuring timely and efficient delivery for all.
- Diminished the resignation ratio by 10% for clients by providing insights into the primary reasons workers departed from their positions, enhancing client retention strategies.
- Identified and onboarded new clients by guiding on potential candidate sources through detailed market analysis, expanding the company's clientele within a year.
- Steered the Vancouver office towards an environment that motivated junior recruiters and researchers, resulting in a 10% revenue performance boost.

#### **PROJECTS**

## FullStack Developer | WillGro-Online Shopping Website

Dec 2023, BrainSation

 I developed a sophisticated online shopping platform that boasts advanced functionality. This website is meticulously designed to securely store user data, ensuring privacy and data integrity. It integrates a seamless payment solution, offering various payment options to enhance customer convenience. Additionally, the platform features a dynamic order tracking system, built using MySQL. This system efficiently records and manages customer order histories, enabling users to easily track their past and current purchases, while ensuring a user-friendly experience.

## Front-End Developer |

Nov 2023, BrainSation/HACKATHON with Shopify

 During a 24-hour hackathon, I rapidly developed and integrated front-end visual functions with back-end data retrieval, utilizing JavaScript and React.js. My contribution focused on crafting user-friendly interfaces and collaborating effectively in a team, leading to a well-received prototype noted for its innovative design and smooth functionality under tight deadlines.