

# ROBERT SMITH

## Clothing Sales Associate III

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

### SUMMARY

Goal-oriented Clothing Sales Associate with 18 years of experience in Clothing Sales, dedicated to high levels of customer satisfaction and meeting aggressive business goals. Dependable and efficient with specialized knowledge in retail.

### CORE COMPETENCIES

Customer Service, Phones, Typing, Scheduling, Excel, Filing, Fax, Marketing, Training, Word, Web Design

### PROFESSIONAL EXPERIENCE

#### Clothing Sales Associate III

Warehouse Store - 2011 – Present

##### Key Deliverables:

- Processing memberships, upgrading and crediting the accounts.
- Participating in sales and marketing events in an effort to achieve store goals.
- Selling the clothes by identifying customer needs and sizes. Process sizing and other requests.
- Receiving and stocking the merchandise. Inventory and secure merchandise at the close of business.
- Processing the returns, clothes related services, and special orders.
- Maintaining the cash registers and lanes. Maintaining the availability of and organizes cart/flatbeds.
- Assisting the customers with transporting items safely. Assisting the customers in locating merchandise and purchasing decisions.

#### Clothing Sales Associate

ABC Corp - 1997 – 2008

##### Key Deliverables:

- Assisted the customers in locating merchandise and resolved issues at the register.
- Processed customer purchases at the register. Maintained safety by following safety procedures.
- Followed the procedure for detecting and preventing concealed merchandise.
- Always empathized with customers when they share their questions or concerns with me and able to see to their needs.
- Assisted in stocking the shelves with new product and replaced the product that had been moved during the course of the day.
- Managed the tracking sales and quantify the register at the end of the day.
- Consulted with customers to determine needs, assessed personal style, and selected the best-fit items.

# ROBERT SMITH

## Clothing Sales Associate III

Phone: (0123)-456-789 | Email: [info@qwikresume.com](mailto:info@qwikresume.com) | Website: [Qwikresume.com](https://Qwikresume.com)

---

### EDUCATION

- Basics in Basics - 1992 to 1995(Dodge Vocational Highschool - Bronx, NY )