



# Make a plan



## VOCABULARY TERMS

### **problem statements:**

problem statements help teams answer the question, “Where do we start?” They put the user front and center, and align everyone around a clear issue to solve. However, they don’t dictate implementation or a specific solution.

Problem statements are often the foundation of Hills.

### **Enterprise Design Thinking Practitioner:**

Practitioners are Enterprise Design Thinkers who know the value of putting the users first and are responsible for bringing this user-centered mentality to their teams.

## KEY CONCEPTS TO REMEMBER

### **Business problems versus human problems**

Most of your work starts as a business problem. Your first step to practicing Enterprise Design Thinking is to refocus your work as a user-centered problem. To solve for an actual need that exists in the world, you must take the time to write clear statements around your intent: What problem are you solving, for whom, and why?

### **Ask why**

To find the root of the problem, do a 5 Whys exercise. Take the problem you’re trying to solve and ask why 5 times to identify the real human need that needs to be addressed. Once you’ve found that root problem, write a problem statement.





Don't let this course go to waste! Keep your design thinking practice alive.

TRY IT TODAY

## 01

### Use your problem statement:

- As a source of research questions you want to answer
- As a prompt for brainstorming ideas for solutions
- As a discussion point for your whole team to align around a shared goal

## 02

### Try a new activity. Some great choices for beginners are:

- Empathy Map
- Prioritization Grid
- Assumptions and Questions

