# 10-4-1

Questions 1-6

Complete the notes below.

Write ONE WORD ONLY for each answer.

	THORNDYKE'S BUILDERS
Example	
Customer heard ab	oout Thorndyke's from a friend
Name:	Edith 1 Paragetter
Address:	Flat 4,
	2 East Park Flats
	(Behind the 3library )
Phone number:	875934 afternoon
	tact customer: during the 4morning
<b>Where to_park:</b> d 报价 Needs <mark> full quote</mark> sh	other side by postbox postbox beside/near/close to  beside/near/close to  prices

## Questions 7-10

Complete the table below.

Write ONE WORD ONLY for each answer.

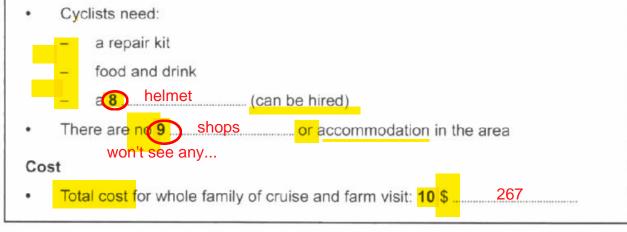
Area	Work to be done	Notes
Kitchen	Replace the 7 glass n.(s)	Fix tomorrow
	Paint wall above up/over/on the 8 cooker n.(s)	Strip paint and plaster approximately one  week in advance before
Garden	One fence needs n. replacing (end of garden)	

#### SECTION 1 Questions 1-10

Complete the notes below.

Write ONE WORD AND/OR A NUMBER for each answer.

FAMILY EXCURSIONS		
Cruise on a lake		
Example		
Travel on an old steamship		
Can take photos of the 1 mountains that surround the lake n.s		
Farm visit		
Children can help feed the sheep		
Visit can include a 40-minute ride on a 2 horse		
Visitors can walk in the farm's 3garden by the lake		
' • <mark>_4lunch</mark> is available at extra cost 开头空 问句 n. it/them		
Cycling trips		
Cyclists explore the Back Road		
A 5 map experiment		
Only suitable for cyclists who have some 6 experience		
<ul> <li>Bikes can be hired from 7 Ratchesons (near the Cruise Ship Terminal)</li> </ul>		
Cyclists need:		
a secola lili		

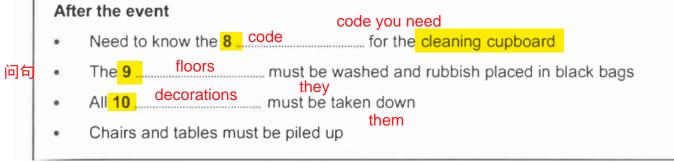


### SECTION 1 Questions 1–10

Complete the notes below.

Write ONE WORD AND/OR A NUMBER for each answer.

	HIRING A PUBLIC ROOM	
	the Main Hall – seats200	cash credit card cheque/ check
Be	fore the event	online
	Will need a 5 music licence	
•	Need to contact caretaker (Mr Evans) in advance to arrange  6entryentrance	
bu	ring the event  The building is no smoking front rather than	
	The band should use the 7 stage door at the back	
	adj./n.  Don't touch the system that controls the volume	
	For microphones, contact the caretaker	



## SECTION 4 Questions 31–40

Complete the notes below.

Write ONE WORD ONLY for each answer.

The use of soil to reduce carbon dioxide ( $CO_2$ ) in the atmosphere
<ul> <li>Claims that 13% of CO<sub>2</sub> in the atmosphere could be absorbed by agricultural soils</li> <li>Erosion is more likely in soil that is 31 dry and hard hard hard hard hard hard hard har</li></ul>
<ul> <li>It was suggested that carbon from soil was entering the atmosphere</li> <li>Soil and carbon:         <ul> <li>plants turn CO<sub>2</sub> from the air into carbon-based substances</li> <li>such as</li> </ul> </li> </ul>
sugars and other carbon-based substances      some CO <sub>2</sub> moves from the 34 roots of plants to microbes in the soil
<ul> <li>carbon was lost from the soil when agriculture was invented</li> </ul>
<ul> <li>Regenerative agriculture:         <ul> <li>uses established practices to make sure soil remains fertile and moist</li> </ul> </li> <li>e.g. through year-round planting and increasing the 36varietyof plants that are grown</li> </ul>
California study:
taking place on a big 37 cattle farm
uses compost made from waste from agriculture and 38 gardens including such as
Australia study:
aims to increase soil carbon by using 39 grasses that are always green     n.s
Future developments may include:

giving farmers 40 payment for carbon storage, as well as their produce

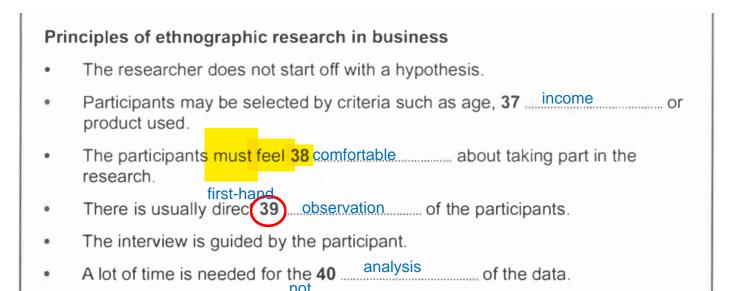
reducing the amount of fertilizer used in farming

# SECTION 4 Questions 31–40

Complete the notes below.

Write ONE WORD ONLY for each answer.

ETHNOGRAPHY IN BUSINESS
Ethnography: research which explores human cultures n1 介词 n2
It can be used in business: information about attitudes  to investigate customer needs and 31  to help companies develop new designs
Examples of ethnographic research in business
Kitchen equipment n1 n2
<ul> <li>Researchers found that cooks could not easily see the 32 numbers in measuring cups.</li> <li>sugar and flour n.(s)</li> </ul>
Cell phones  contents numbers  In Uganda, customers paid to use the cell phones of entrepreneurs.
These customers wanted to check the 33 time used.
Computer companies
There was a need to develop 34 software between system administrators and colleagues.
Hospitals
Nurses needed to access information about 35 patients parts of the bespital.  「「一」 「「一」 「「一」 「「一」 「「一」 「「一」 「「一」 「「
Airlines
Respondents recorded information about their 36 while travelling.
tracking emotions



Researchers look for a meaningful pattern in the data.

# PART 4 Questions 31-40

Complete the notes below.

Write ONE WORD ONLY for each answer.

so/therefore/thus... since/as/due to...

	adj. <b>Stoicism</b>
St	dicism is still relevant today because of its 31practicalappeal.
Ar	ncient Stoics
	Stoicism was founded over 2,000 years ago in Greeze.
•	The Stoics' ideas are surprisingly well known, despite publication
St	oic principles
	Happiness could be achieved by leading a virtuous life.
	Controlling emotions was essential.
•	Epictetus said that external events cannot be controlled but the choices people make in response can be controlled.
•	A Stoje is someone who has a different view on experiences which others would consider as 34negative
TH	ne influence of Stoicism
•	George Washington organised a 35 about Cato to motivate his men.
	The French artist Delacroix was a Stoic.
	Adam Smith's ideas on 36were influenced by Stoicism.
	Some of today's political leaders are inspired by the Stoics.
	Cognitive Behaviour Therapy (CBT)
	– the treatment for <mark>37</mark> is based on ideas from Stoicism
	<ul><li>people learn to base their thinking on 38</li></ul>
	In business, people benefit from Stoicism by identifying obstacles as
	39
R	elevance of Stoicism
•	It requires a lot of 40 but Stoicism can help people to lead a good life.many/ plenty of/ considerable
•	It teaches people that having a strong character is more important than anything else.