

Tony Ramirez

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Education and Certifications

Bachelor of Science in Computer Science, *Western Governors University*

Graduated December 2020

Microsoft Certification: Exam 98-361, MTA: Software Development Fundamentals

CompTIA Certification: CompTIA Project+

ITIL Certification: ITIL Foundation in IT Services

Experience

Switch To Solar, San Marcos, CA

April 2020 - August 2020

Software Developer (Contract)

- I created a mobile web application using Javascript for the door to door sales reps. Application would fetch multiple API endpoints and POST updated sales attributes, leading to dozens of hours saved a month on updating CRM contacts. The application also enabled an in app messaging tool, giving sales reps quick access to the support team with one click.
- I also created a desktop application using ElectronJS, Puppeteer, and Node to help automate the workflow of the in-house sales team. The automated process would allow sales reps to make an average of 15 more calls a day.

Disruptive Advertising, Lindon, UT

April 2019 - March 2020

Front End Web Developer

- In order to improve turnaround times for our CRO clients, I created a bash script to create boilerplate files for each new project we were doing. At times we would do four tasks a day, and this script could easily save us 10 minutes per task.
- Implementing A/B tests involves CSS and Javascript being injected into pages, so I created a chrome extension to parse our Javascript and return a CSS template. This only saved us a few minutes per task, but a lot of unnecessary headache.
- I led my team in analytics implementation. I implemented 80% of Google Analytics, Google Ads, Google Tag Manager, Bing, Pinterest, Call Tracking Metrics, and more onto our clients' websites (e.g. React, Wordpress, Shopify).
- Marketing Consultants would reach out to our team to create Regular Expressions for search criteria. Since my team wasn't very fond of these tasks, I created a web app where the marketing consultants could paste the URLs they wanted to target, and the application would generate a Regular Expression, therefore liberating my team from ReGex tasks.

Freelancer

August 2017 - March 2019

Web Developer

- I freelanced using a variety of programming languages and tools, such as HTML5, CSS3, JavaScript, jQuery, Shopify, Wordpress, Google Analytics, and Google Tag Manager to implement solutions or create websites for my clients.
 - I tutored numerous individuals to create analytics tracking solutions on their eCommerce websites.
 - Working with clients taught me many skills of client interaction, including negotiation, communication, setting expectations, and delivering outstanding results.
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Personal Project

CRM Platform Project <https://demo.aerscheduler.com>

- CRM being created for the aviation industry using React, MySQL, Node, and Express. Has scheduling with drag and drop functionality to update appointments. Generates finance reports. Can change scheduling time format. Can view instructors, students, and planes. The Admin view can add and delete planes, view finance reports for each student, and change flight school settings. Admin view can also invite members to organization via email
 - API routes protected by JSON Web Token generated on login. Passwords hashed in the database using bcrypt
 - Project deployed on Digital Ocean using nginx. Database being hosted by AWS
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Languages

> Javascript > Typescript > Python
> Java > C++ > SQL
> MongoDB > HTML > CSS (SCSS)
> ReGex

Technologies

> React > Redux > Vue
> Node > REST > Linux
> Git > AWS