Module Name: Leads

Steps to create a New Lead using API

1. Open Postman

2. Create a new lead using the POST method

Endpoint url: https://your-sf-instance/services/data/v59.0/sobjects/Lead

3. Create a JSON data in the body for Salutation, Last Name and Company

4. Get the status code for the successful creation of the lead

Steps to Update the lead using API

1. Update the created record with the first name and title

Method: PATCH

Endpoint url: https://your-sf-instance/services/data/v59.0/sobjects/Lead/id

Steps to Delete the Lead

1. Login to Salesforce
   - URL: https://login.salesforce.com
   - Expected Result: Successful login to the Salesforce homepage.

2. Access the Toggle Menu
   - Action: Click on the toggle menu button 'App Launcher' in the top left corner.
   - Expected Result: The main navigation menu expands, displaying various options.

3. Navigate to Dashboards
   - Action: Click "View All" and type "Leads" from the App Launcher.
   - Expected Result: The Dashboards link is displayed

4. Click Leads
   - Action: Click on the 'Leads' link
   - Expected Result: The Leads page is displayed, showing existing leads.

5. Enter the Last Name
   - Action: Enter the Last name in the Search box and press Enter
   - Expected Result: The Leads having the Last Name is displayed

6. Verify the lead name
   - Action: Verify the lead name displayed is the same created through API.
   - Expected Result: The leads are successfully created and updated through API.

7. Delete the Lead
   - Action: Click the dropdown of the updated lead and choose 'Delete' option. Click the 'Delete' button on the popup.
   - Expected Result: The lead is deleted when the Delete button is clicked.

8. Verify the deleted Lead
   - Action: Enter the deleted lead on the Search box and verify there is no lead with that name.
   - Expected Result: The lead is deleted and 'No records to display' text is displayed on the page.