



```
--CREATE TABLE crm_super_market.crm_active_user_retention AS
     CREATE TABLE crm_super_market.crm_user_status AS
2
3
          with customer_activiy AS (
4
              SELECT
                  PARSE_DATE('%Y%m%d', CAST( SHOP_DATE AS STRING)) AS date_shop
 5
 6
 8
                  `spartan-impact-331409.crm_super_market.crm_super_market`
10
                 CUST_CODE IS NOT NULL
11
12
                  SHOP_DATE IS NOT NULL
13
          , active_users_retention AS (
15
                  ACT.date_shop,
17
                  COUNT(DISTINCT ACT.CUST_CODE) AS active_users,
18
                  COUNT(DISTINCT FACT.CUST_CODE) AS retained_users,
                  CAST ( COUNT(DISTINCT FACT.CUST_CODE) / COUNT(DISTINCT ACT.CUST_CODE) AS FLOAT64) AS retention
19
20
21
                  customer_activiy AS ACT
              LEFT JOIN
22
                  customer_activiy AS FACT
23
24
              ACT.CUST_CODE = FACT.CUST_CODE
25
26
              AND
              ACT.date_shop = FACT.date_shop - INTERVAL 30 day
27
28
              GROUP BY 1
              ORDER BY date_shop
29
30
          , user_firstTime_purChase AS (
31
32
              SELECT
33
                  CUST_CODE
                  , MIN( date_shop) AS firstTime_purChase
36
                  customer_activiy
37
              GROUP BY
38
                  CUST_CODE
39
              ORDER BY
40
                  CUST_CODE
41
42
           , user_profile AS (
43
44
                    CUST_CODE
45
                    , CASE
                        WHEN DATE_DIFF ( MAX( date_shop), '2008-06-01', DAY) <-30 THEN 'Churn'
WHEN DATE_DIFF ( MIN( date_shop), '2008-06-01', DAY) < 0 THEN 'Inactive'
46
47
48
                        ELSE 'Active'
49
                    END AS user_status
50
51
                  customer_activiy AS ACT
               GROUP BY CUST_CODE
52
               ORDER BY CUST_CODE
53
           )
54
55
       SELECT
57
       FROM
58
59
           user_profile
60
61
```