





# Sanjay S.

MBA Finance & Marketing



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## About

Multitasker and quick learner with an ability to adapt and work, A goal oriented person with more than one year of experience as a management trainee and Data analyst.

## Work Experience

*March '2022 – October' 2023*

**Organization** – JFA Private Limited

**Location** – Chennai

**Job Profile** – Associate Executive.

**Years of Experience** – 20 Months [1.7 Yrs]

## Description

- On the initial stage - was employed in entry level of business such as sales force, branch sales force.
- Marketing initiatives aligning with the business and competition.
- Running regular stock audits, creditors and debtors status.
- Operation on manufacturing analysis of best procurement with cost effective strategy
- Analysis on Future scope in the market, competitive edge.
- Mentoring the fresher's and newcomers in the team of Business growth and development
- Implementation process of Ecommerce process on the view of futuristic goal of the organization.
- Monitoring the team performing on task accomplished by the organization.

## Professional Accomplishment

- Intellect across technology including Excel , ZOHO software [zoho crm , zoho analytics etc]
- Upstanding Communicator for the client and team member with mastery in handling the crisis.

## Education:

<i>Post-Graduation – 2022 – 24</i> Amity Global Business School, Chennai	MBA with PGDM in Finance and Marketing	7.72 CGPA [up to 3 <sup>rd</sup> semester]
<i>Under-Graduation – 2018 – 21</i> St. Patrician College of arts and science, Chennai	B. Com [General]	7.24 CGPA
<i>High-School – 2017-18</i> St. Johns Sr. Sec. School & Jr. College	Commerce	67%
<i>Secondary-School – 2015-16</i> St. Johns Sr. Sec. School & Jr. College	General Studies	8.6 CGPA

## **Awards and Honours**

- **Aug' 23** – Rotaract Club Vice President – Amity Global Business School.
- **Oct' 23** – Invited as the Judge from Patrician college of Arts and science.
- **Aug' 22** – Best Performer of the month – JFA private limited.
- **Jun' 20** - Department Secretary – Patrician College of Arts and science.
- **May'18** – Best Enthusiastic and Performing student of the year – St. Johns Sr. Sec. School & Jr. College.
- **Jun' 17** – Commerce Club Secretary and House Captain – St. Johns Sr. Sec. School & Jr. College.
- Received awards in many cultural events like – Title event, shipwreck, best manager etc.

## **Internship**

- *June 2023 – July 2023*  
Radisson Blu Chennai City Centre.  
Corporate Finance Intern.

### Description

A summer internship program in Radisson Blu in Finance Department – Had a great learning on various departments of finance in Radisson Blu – Honour of Being a first Intern to officially get position of “Controller”. Completed a project under the guidance of finance controller of Radisson Blu.

### **Project Title: Financial Analysis of Radisson Blu.**

- *August 2020*  
UNI BREAKERS  
Marketing & Sales Intern

### Description

A great learning experience during the pandemic time Though everything were out of control it was an Qualitative time of understanding marketing and how business are ready to overcome the pandemic situation .

## **Co-Curricular Activities**

- Conducted an Out of box programme for under-graduation and post-graduation students of Patrician college and MGR University [100+ audience addressed] as an initiative of Rotaract Club.
- Organised many Sports, Business Event, Seminars, Cultural etc. in School , UG and PG

## **Certifications**

- Fundamentals of Digital Marketing - certification from Google.
- Retail Business operation – Tamilnadu advanced technical training institute.
- Certification on Financial Accounting – NPTEL / SWAYAM
- Tally ERP – Ramakrishna mission and HCL/ NSIC.

## **Personal Details**

**Date of Birth** – 26-02-2001

**Gender** - Male

**Languages Known**<sup>#</sup> - Tamil<sup>123</sup> ,English<sup>123</sup> ,Hindi<sup>12</sup>

**Nationality** – Indian

**#1-Read, 2-Write, 3-Speak**

*I hereby declare that all the information given above is true and correct to the best of my knowledge.*

**Sanjay S.**