

# Premkumar PB

Business Development Associate - Automation Tester

A Progressive person in taking solutions

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## WORK EXPERIENCE

### Business Development Associate Think & Learn Private Ltd - BYJU's

09/2021 - 11/2022

Coimbatore

EdTech Platform

Achievements/Tasks

- Conducting market research and identifying potential clients.
- Cultivating strong relationships with clients.
- Developing and implementing sales strategies, client plans.

### Customer Care Executive Allsec Technologies Pvt Lmt

02/2021 - 09/2021

Chennai

BPO Company

Achievements/Tasks

- Handling queries of customers on Samsung products.
- Providing troubleshooting steps in television domain.
- Managing high rated calls on serious issues.
- Documenting the issues handled and solved.

### Mapping Technician EDR Continuous Pvt Lmt

03/2019 - 10/2019

Chennai

Security Solution

Achievements/Tasks

- Mapping geographical locations for the provided US maps.
- Distinguishing different geographical areas for easy identification.

### Eligibility Verification Deccan I Services

06/2018 - 01/2019

Chennai

Medical Services

Achievements/Tasks

- Verification of Insurance policies for due dates and term dates.
- Checking the eligibility of Insurance policy holders on various aspects.
- Gathering information from Insurance agents over phone.

## EDUCATION

### B.E, Electronics and Communication Mohamed Sathak Engineering College

04/2013 - 04/2017

7.4 CGPA

## SKILLS/TECHNOLOGIES

Customer Handling

Observation Skills

Java

Automation

Team Handling

JUnit

TestNG

Cucumber

GitHub

Agile

## COURSES UNDERGONE

JAVA (04/2023 - 05/2023)

- Created a demo project, Medibill using Java Architecture

Selenium Automation Testing (06/2023 - 08/2023)

- Created a Testing Framework and generated 300 Functional Testcases Medibill Application

## ACHIEVEMENTS

Wi-Fi Controlled Robot using RASPBERRY PI for  
Landmine Detection (04/2017)

Final Year Project

Initiated a seminar activity club (01/2017)

Rapid customer approach without any dis-satisfaction

Work Approach

## LANGUAGES

English

Full Professional Proficiency

Tamil

Native or Bilingual Proficiency

Sourashtra

Native or Bilingual Proficiency

## INTERESTS

Book Worm

Managing curious customers

Team Collaboration

Analyzing customer Interests

Updating with recent technology news

Playing chess