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## Price Sheet

### Software Development / SharePoint

| Period                        | Base Rate        | Additional                           |
|-------------------------------|------------------|--------------------------------------|
| <b>Per Annum W2</b>           | \$125,000        | Including industry standard benefits |
| <b>Per Month Contract C2C</b> | \$12,000         | One month minimum                    |
| <b>Per Week Contract C2C</b>  | \$4000           | Two week minimum                     |
| <b>Per Hour Contract C2C</b>  | \$150            | Twenty hours minimum                 |
| <b>Per Project or SOW</b>     | Based on Project |                                      |

### Architecture/Fixing Broken Projects/Spec Ops

| Period                        | Base Rate        | Additional                           |
|-------------------------------|------------------|--------------------------------------|
| <b>Per Annum W2</b>           | \$150,000        | Including industry standard benefits |
| <b>Per Month Contract C2C</b> | \$16,000         | One month minimum                    |
| <b>Per Week Contract C2C</b>  | \$6000           | Two week minimum                     |
| <b>Per Hour Contract C2C</b>  | \$175            | Twenty hours minimum                 |
| <b>Per Project or SOW</b>     | Based on Project |                                      |

### Public Speaking

| Period                  | Base Rate | Additional         |
|-------------------------|-----------|--------------------|
| <b>Key Note Address</b> | \$4000    |                    |
| <b>Per Event</b>        | \$1000    | 3 Sessions maximum |
| <b>Per Session</b>      | \$500     | 90 minutes maximum |
|                         |           |                    |

### Onsite Corporate Training

| Period                       | Base Rate | Additional   |
|------------------------------|-----------|--|
| <b>Per Hour Contract C2C</b> | \$200     | Eight hours minimum, including one thirty minute break every two hours |
| <b>Per Class</b>             | \$500     | Four hour maximum per class, with one thirty minute break              |
|                              |           |  |

Note: Client will provide all required training materials, internet access, venue, computers, podium, and audio/visual materials as needed.

### Travel, Domestic (USA) and International

Client/Promoter will pay all expenses including first class airfare from Salt Lake City, UT, USA and hotel accommodations, meals, premium car service, and professional translating services as needed.