

Funding Application

Business Name:	Letus Play																						
Business:	3D printing education toys for Child care centres																						
Team:	John Baker and Fiona Brown																						
Capability:	3D printing John B.Education (Swinburne) Fiona B. Early Childhood Education(Latrobe University) Australian Made																						
Funding requirements:	\$ 500,000.00																						
Reason for funding:	Scale up production of toys. New 3D printer Tractus 3D T3500 (Prototyping) New Plastic Injection molding machine (Hida HD50L) Working capital																						
Turnover (2019-2021):	<table border="1"> <thead> <tr> <th></th> <th>2019</th> <th>2020</th> <th>2021</th> </tr> </thead> <tbody> <tr> <td>Q1</td> <td>25k</td> <td>50k</td> <td>100k</td> </tr> <tr> <td>Q2</td> <td>26k</td> <td>52k</td> <td>150k</td> </tr> <tr> <td>Q3</td> <td>30k</td> <td>65k</td> <td>210k</td> </tr> <tr> <td>Q4</td> <td>47k</td> <td>83k</td> <td>305k</td> </tr> </tbody> </table>				2019	2020	2021	Q1	25k	50k	100k	Q2	26k	52k	150k	Q3	30k	65k	210k	Q4	47k	83k	305k
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Time in industry:	4 years																						
Competitors:	https://ysgotoys.com/early-learning-toys-factory/																						
Ratings: out of 5 Founder: Industry: Traction: Gut:	4.5 4 4.5 4																						

Let's Play



We are John and Fion, and we are super passionate about creating safe educational toys for young children.

We have been sharing our toys with childcare centers for 4 years and are looking now to expand nationally.

Our market has been growing since our initial launch, and by receiving capital injection it will enable us to increase our output.

Our website: letsplay.com.au

