

Funding Application

Business Name:	Rural Distillery																						
Business:	Spirits distillery - non alcoholic spirits Gin, Rum, Whiskey, Vodka																						
Team:	Phil Waters Briony Waters																						
Capability:	Phil B. Ag. Sc Briony Adv. Dip Business Administration																						
Funding requirements:	\$ 2,500,000.00																						
Reason for funding:	<p>As a growing business, and expanding market share our need for a new and improved venue is an immediate need.</p> <p>Stil - Copper pot still - 2000 L - Column still - copper column 500 L Bar - 150 seating capacity Commercial Kitchen Fitout</p>																						
Turnover (2019-2021):	<table border="1"> <thead> <tr> <th></th> <th>2019</th> <th>2020</th> <th>2021</th> </tr> </thead> <tbody> <tr> <td>Q1</td> <td>100k</td> <td>193k</td> <td>325k</td> </tr> <tr> <td>Q2</td> <td>125k</td> <td>215k</td> <td>415k</td> </tr> <tr> <td>Q3</td> <td>150k</td> <td>236k</td> <td>435k</td> </tr> <tr> <td>Q4</td> <td>172k</td> <td>350k</td> <td>430k</td> </tr> </tbody> </table>				2019	2020	2021	Q1	100k	193k	325k	Q2	125k	215k	415k	Q3	150k	236k	435k	Q4	172k	350k	430k
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Time in industry:	2 years																						
Competitors:	https://swankypaws.com.au/																						

Ratings: out of 5

Founder:	4.6
Industry:	5
Traction:	4.75
Gut:	4.5

Rural Distillery

We are Briony and Phil, and have been in the spirits and hotel industry for 25 years. 2 years ago we opened Rural Distillery to become masters of our own craft and work in an industry that we have loved for a long time with a change towards **non-alcoholic** trend . We are situated only 40 minutes out of Launceston and are nestled in wonderful rural countryside.

Please visit our website: ruraldistillery.com.au

