

The Power of Networking

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Introvert

Introvert

I enjoy solitude

Prefer working in quiet places

Don't have to be in the center of attention

Tour leader for Kårsdraget

On stage today...

2010



Agile Central Europe - Krakow



Mosaic Works
Think. Design. Work smart.

2010



2013

Think Code AB

I hate selling!



I must sell
my services

Keeping in touch

Go through your address book

Lunch

Be clear if you need a new gig

Selling become hanging out

2015



- Poznan



2015

SwanseaCon



cucumber

Conclusion



THE 2% MINDSET

2% OF THE POPULATION

GOING FOR
YOUR DREAMS

CONFIDENCE

EXPLORING
NEW THINGS

CHOOSING
HAPPINESS

FULFILLMENT

EMBRACING THE UNKNOWN

EXCITEMENT

LIKING CHANGE

LIVING WITHOUT
LIMITS

ABUNDANCE

ACT IN SPITE
OF FEAR

GETTING THE MOST OUT OF LIFE

98% OF THE
POPULATION

BEING LIKE EVERYONE ELSE

INSECURE

SURVIVING

YOUR COMFORT ZONE

FEAR

JUST GETTING BY

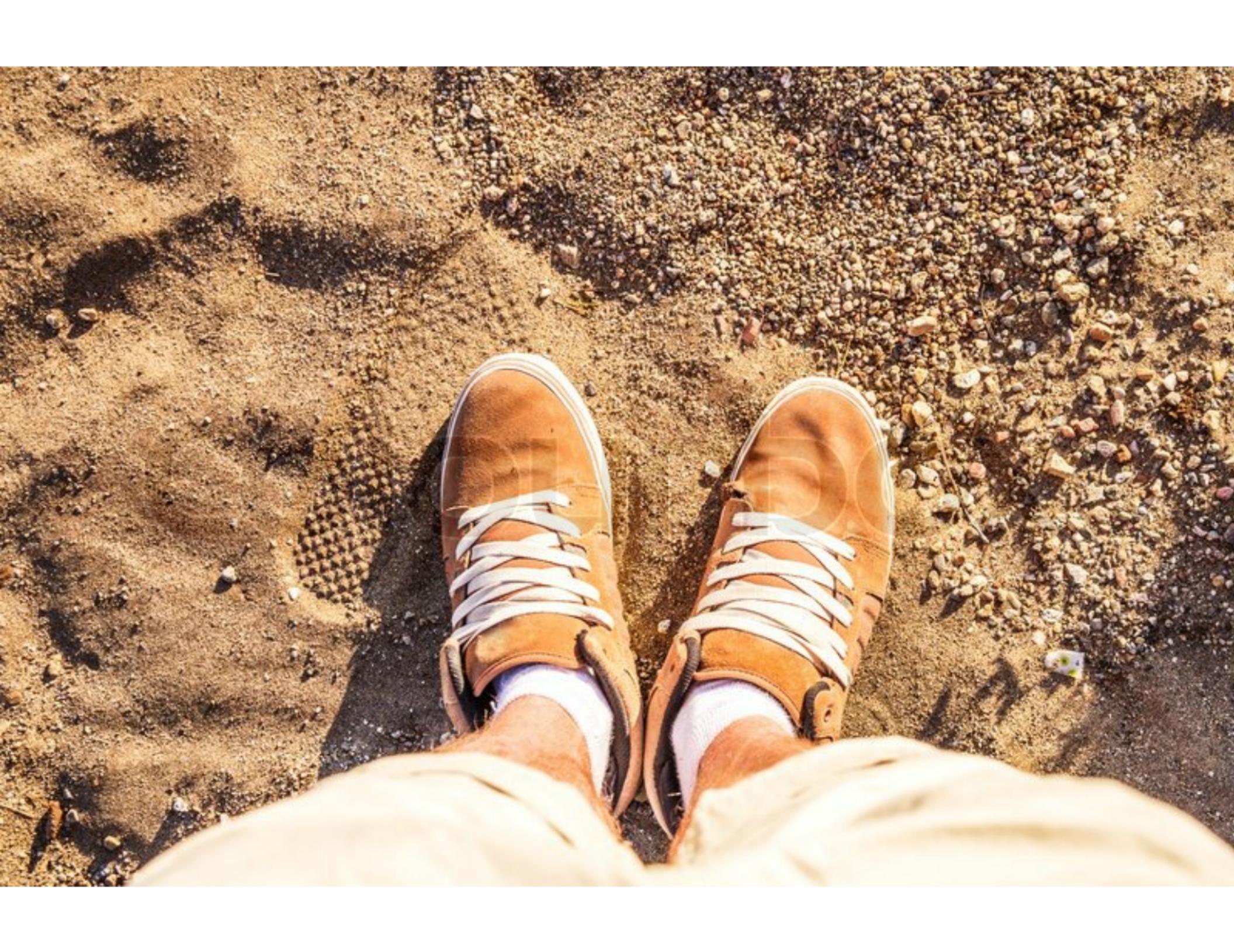
A DULL LIFE

PLAY IT SAFE

PROCRASTINATION

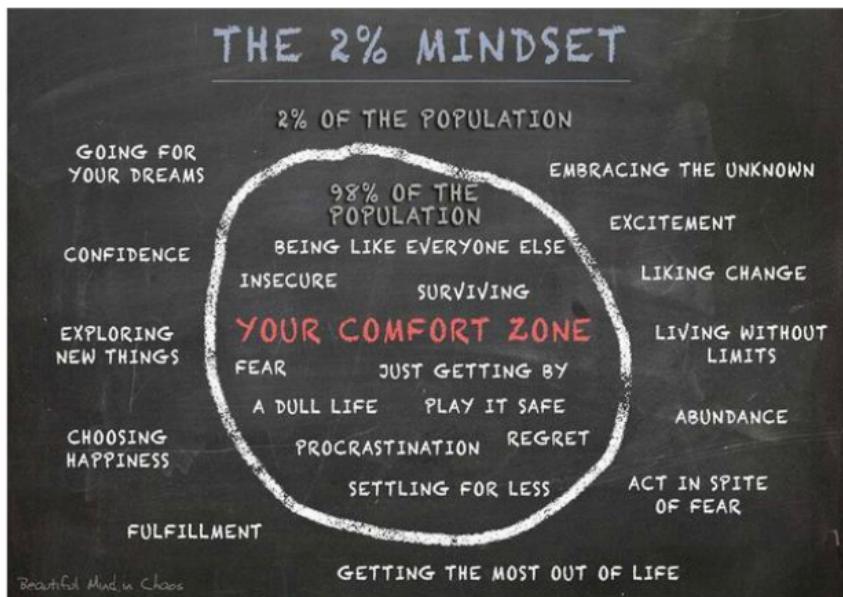
REGRET

SETTLING FOR LESS





Conclusion



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