



Fall Protection

Out with the old, in with the new.

3M™ Fall Protection Trade-in, Trade-up Program

Convert to 3M Fall Protection and receive rebates when you trade in your old fall protection equipment. Over 170 of our most popular products included!

How to make it happen:

1. Trade-in existing fall protection products
2. Purchase qualifying 3M Fall Protection products
3. Register at go.3M.com/FPtradein to receive your rebate

Potential Trade-up rebate scenario:

1. Trade-in

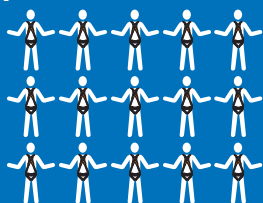
2. Purchase

3. Rebate per worker = \$70

ExoFit™ NEX™
Full-Body Harness
= \$30 rebate

Nano-Lok™ Edge
= \$40 rebate

If you have 15 workers



Trade-in



& Trade-up

@

\$70

Rebate per worker

=

\$1,050

total rebate

Trade-in and Trade-up with 3M Fall Protection.


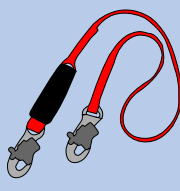
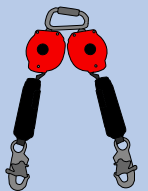

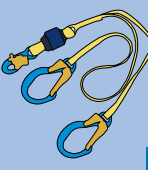
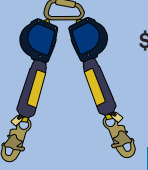

Is your current fall protection old and tired?

Trade-in your current fall protection equipment for 3M™ DBI-SALA® and Protecta® Fall Protection equipment and receive rebates. Over 170 of our most popular products included!

Four ways to Trade-in, Trade up and save:

1. Trade-in your competitive fall protection equipment and purchase a comparable qualifying 3M Fall Protection product(s) and receive a cash rebate.
2. Trade-in any brand of lanyard and purchase qualifying 3M Fall Protection Personal SRLs and receive a cash rebate.
3. Trade-in any brand of lanyard with non-3600lb gated hooks and purchase qualifying 3M Fall Protection Personal SRLs or lanyards and receive a cash rebate.
4. Trade-in any brand of harness and purchase a qualifying a 3M™ DBI-SALA® ExoFit™ STRATA™ Harness, 3M™ DBI-SALA® ExoFit™ NEX™ Harness, or 3M™ DBI-SALA® Delta™ Harness and receive a cash rebate.

Purchases must be made between March 1, 2017 and December 31, 2017.

Trade-in Example			
1. Identify non-3M fall protection products you want to trade-in...			
10 Lanyards	5 SRLs	10 Harnesses	
			
2. Order qualifying 3M Fall Protection products...			
3M™ DBI-SALA® EZ-Stop™ Shock Absorbing Lanyard	3M™ DBI-SALA® Nano-Lok™ Twin-Leg Self-Retracting Lifeline	3M™ DBI-SALA® ExoFit™ STRATA™ Full Body Harness	
			
\$40 rebate per Lanyard x 10 Lanyards	\$40 rebate per SRL x 5 SRLs	\$80 rebate per Harness x 10 Harnesses	
\$400 Lanyard rebate	\$200 SRL rebate	\$800 Harness rebate	
Total rebate = \$1,400			

Visit go.3M.com/FPtradein for full terms and conditions. Must follow requirements online in order to receive rebate. Distributors and wholesalers excluded. End user rebate only.

How to make it happen:

1. Identify fall protection products you want to trade-in or trade-up
2. Pick your new 3M Fall Protection products from the "Trade-in, Trade-up Program – Qualifying Products and Rebate Amounts" document. Visit: go.3M.com/FPtradein for most current list
3. Place order for new qualifying 3M Fall Protection products with a 3M authorized distributor
4. Visit go.3M.com/FPtradein to register your purchase and initiate your rebate payment

End-user and/or distributor collect and dispose of competitive product.

But the savings don't stop there:

If your initial trade-in replacement order meets or exceeds \$15,000 list price (one-time order), you qualify to receive rebates on future purchases of qualifying products until December 31, 2017.