



Toumi Ammar Mekki

Sales executive

Algeria and Emirate

+971 553 606 727

www.linkedin.com/in/meke-toumi-277b30194/

amartoumi100@gmail.com

Education

Bachelor Degree Computer Science

University farhet Abbas algeria
2018 - 2021

High School Degree

Ibn Rachik School Algeria
2015 - 2018

Work Experience

Sales executive BOUBAAYA Mall

Feb 2021 - August 2022

clothing Store - Sales Executives working within the fashion industry can also include processing orders and re-orders, whilst continually updating stock levels, dealing with any queries, logistical problems, distribution management and continually visiting retail stores to give product/brand training to sales staff.

sales representative Jacket's club - STORE

Augst 2019 - Jun 2021

clothing Store - The main task of a fashion sales representative is to sell the products manufactured by their fashion company. They are the ones who conduct meetings to prospect clients (such as retail and wholesale agents of small fashion boutiques) in order to efficiently facilitate their product purchases. A good fashion sales rep must be to devise good promotional plans and marketing strategies to establish a strong customer base and to effectively develop new prospects in particular target markets.

Sales executive HAVIT STORE OFFICIEL

June 2016 - May 2019

Computer Store - responsible for answering queries, providing technical advice and introducing new products. Typical tasks include: attracting new business through activities such as cold-calling, networking and meeting with potential clients. organising sales visits.

- attracting new business through activities such as cold-calling, networking and meeting with potential clients
- organising sales visits
- clarifying customers' and clients' requirements and recommending the appropriate products
- negotiating contracts
- undertaking relevant research
- maintaining sales records

Skills

- Self-motivated and driven by targets
- Resilience
- Strong communication skills – including both verbal and written
- The ability to influence and negotiate with others
- Commercial awareness
- IT skills
- Numerical skills.
- Social media Manager
- Design Skills

Languages

English, Arabic (native), French (B1 Level)