# Social Network Ads Classifier Project

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## **Objective**

The aim of this project is to predict whether a user purchases a product based on their Age and Estimated Salary using three machine learning classification models:

- Naive Bayes
- K-Nearest Neighbors (KNN)
- Decision Tree

#### **Dataset Information**

Dataset name: Social\_Network\_Ads.csv

Source: https://www.kaggle.com/datasets/rakeshrau/social-network-ads

Features used: Gender (encoded as 0/1), Age, EstimatedSalary

Target variable: Purchased (0 = No, 1 = Yes)

### **Data Preprocessing**

- 1. Dropped User ID column.
- 2. Encoded Gender using LabelEncoder.
- 3. Standardized Age and EstimatedSalary using StandardScaler.
- 4. Split data into 75% training and 25% testing sets.

#### **Models Used**

- 1. Gaussian Naive Bayes
- 2. K-Nearest Neighbors (k=3, 5, 7)
- 3. Decision Tree (Gini and Entropy criteria)

#### **Evaluation Metrics**

Accuracy, Precision, Recall, F1 Score, and Confusion Matrix were used.

# **Model Performance Summary**

Model	Accuracy	Precision	Recall	F1 Score
Naive Bayes	0.89	0.89	0.89	0.89
KNN (k=3)	0.90	0.90	0.90	0.90
KNN (k=5)	0.91	0.91	0.91	0.91
KNN (k=7)	0.89	0.89	0.89	0.89
Decision Tree (Gini)	0.89	0.89	0.89	0.89
Decision Tree (Entropy)	0.90	0.90	0.90	0.90

# **Conclusion**

Best Performing Model: K-Nearest Neighbors with k=5. It achieved the highest performance across all metrics. Balanced accuracy and generalization without overfitting. Decision Trees performed comparably but risk overfitting. Naive Bayes was simplest but slightly less effective.