


BRAZIL TOWAGE TARIFFS BERTHING + UNBERTHING SAAM SMIT Towage Brasil		 01/05/2014 tariffs ITAJAÍ		
<u>VOLTAR</u>	full lumpsum IN & OUT	0,00% discount	net lumpsum IN & OUT	invoiced incl. ISS tax
contract period				
PORTS	<i>Itajai</i>	<i>Itajai</i>	<i>Itajai</i>	<i>Itajai</i>
VSL'S DWT - MT	<i>full tariff excl. ISS</i>	<i>SST discount</i>	<i>SST net excl. ISS</i>	<i>SST tariff incl. ISS</i>
0-5,000	USD 10.782	0,0%	USD 10.782	USD 11.115
5,001-10,000	USD 10.782	0,0%	USD 10.782	USD 11.115
10,001-15,000	USD 14.652	0,0%	USD 14.652	USD 15.105
15,001-20,000	USD 14.652	0,0%	USD 14.652	USD 15.105
20,001-25,000	USD 16.184	0,0%	USD 16.184	USD 16.685
25,001-30,000	USD 16.184	0,0%	USD 16.184	USD 16.685
30,001-35,000	USD 18.496	0,0%	USD 18.496	USD 19.068
35,001-40,000	USD 18.496	0,0%	USD 18.496	USD 19.068
40,001-45,000	USD 21.686	0,0%	USD 21.686	USD 22.357
45,001-50,000	USD 21.686	0,0%	USD 21.686	USD 22.357
50,001-55,000	USD 25.423	0,0%	USD 25.423	USD 26.209
55,001-60,000	USD 25.423	0,0%	USD 25.423	USD 26.209
60,001-65,000	USD 30.000	0,0%	USD 30.000	USD 30.928
65,001-70,000	USD 30.000	0,0%	USD 30.000	USD 30.928
70,001-75,000	USD 35.700	0,0%	USD 35.700	USD 36.804
75,001-80,000	USD 35.700	0,0%	USD 35.700	USD 36.804
80,001-85,000	USD 42.839	0,0%	USD 42.839	USD 44.164
85,001-90,000	USD 42.839	0,0%	USD 42.839	USD 44.164
90,001-95,000	USD 42.839	0,0%	USD 42.839	USD 44.164
95,001-100,000	USD 42.839	0,0%	USD 42.839	USD 44.164
100,001-105,000	USD 42.839	0,0%	USD 42.839	USD 44.164
105,001-110,000	USD 42.839	0,0%	USD 42.839	USD 44.164
110,001-115,000				
115,001-120,000				
120,001-130,000				
130,001-150,000				
150,001-175,000				
175,001-200,000				
200,001-250,000				
250,001-270,000				
270,001-350,000				
>350,000				
COSTS PER TUG PER MAN.?	NO		NO	NO
COSTS LUMP SUM IN & OUT ?	YES		YES	YES
SHIFTING DISCOUNT	25%		25%	25%
ISS municipality tax included?	NO: /(100%-3%)		NO: /(100%-3%)	YES
DISCOUNT =	0,00%	discount 0%	applied 0%	applied 0%
OTHER REMARKS :				
SAAM SMIT Towage Brasil offers her services in				

Our tariff for Towing and other services in accordance with the "UK STANDARD CONDITIONS FOR TOWAGE AND OTHER SERVICES (Revised 1986)" governed by Brazilian Law and the exclusive jurisdiction of the Brazilian Courts of Rio de Janeiro, RJ, unless specifically agreed otherwise.

For the tariff at the Terminals Teconvi, Dalcóquio, Trocadeiro, Dow Química, Teporti, Braskarne, Polly Terminais we apply a 30% surcharge on above rates.