



# LE CONG LENH

Date of birth: 08/22/1994  
Gender: Male  
Phone: +84 974 692 794  
Email: [leconglenh722@gmail.com](mailto:leconglenh722@gmail.com)  
Address: Đường 30/4, Phú Hoà, Thủ Dầu Một, Bình Dương

## OBJECTIVE

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- Creating and keeping the closest connection with studying English adult students then help achieve their goals in studying and strategies by delivering the excellent caring and consult.
- In the next 2-3 years, becoming an important part of the company as a Sale Manager.

## ABOUT ME

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- Good at handling problems and communicating, persuading the business owners and officers customers.
- Goal-oriented, ambitious and pro-active.
- Fluent in both English and Vietnamese.
- Oversea working experiences for the big brand Google in Malaysia.

## EDUCATION

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Sept 2012 - June 2016      **University of Economics HCMC**  
Major: PUBLIC FINANCE

## WORKING EXPERIENCES

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Jan 2019 - Oct 2019      **Digital Marketing Consultant**  
**Representing for Google Ads in Malaysia**

- + *Consulting the business owners about business strategies on the Google Ads.*
- + *Following and taking care of the process when the customers are using the product.*
- + *Up-grading for the customers the knowledge about Google Ads and the spending for Ads*

July 2017 – Dec 2018      **Service officer at Wall Street English Vietnam,**  
**Leader of the events/seminars/clubs team at WSE head office in Vietnam**

- + *Providing the 5 stars support for the English students at the center.*
- + *Supporting Sale team to welcome and take the prospects.*
- + *Organizing the big events for the students and prospects.*

*Jun 2016 – April 2017*

**Consultant in exporting agricultural products to Japan in FOHLA Company**

- + *Finding the new customers to deliver product.*
- + *Well-organized the list of old customers with upgrading quantity of selling and solving problems, complaints.*
- + *Getting training about soft-skill and consulting skill.*

## **ACTIVITIES**

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*Jan 2019 - Oct 2019*

Being trained the hard product knowledge from Google Ads, working under pressure and monthly KPI.

*July 2017 – Oct 2018*

Organized and lead the three yearly biggest events at the center tend to the customers experiences.

## **EXTRA ACTIVITIES**

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*Mar 2014 and 2015*

Organized and participated in selling flowers to raise more than 20 million VND for charity funds on International Women Day

*Nov 2013 – Jun 2017*

3 times in charge of leading student group to some poor and rural provinces in Vietnam in order to help the poor locals.

## **CERTIFICATIONS**

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The best team member of the year as Service Officer at Service night Award in WSE in 2018

The best team member at the first three-month working at WSE in 2017

The excellent member in Green Summer Campaign in 2014

Bachelor of Banking and Finance in 2016