



HUYNH NGOC TUAN CUONG



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ABOUT ME

An expert in e-commerce, with experience and enthusiasm via working in e-commerce projects of Alibaba Group in Vietnam. Able to work well independently and as part of an Internet business team. In recent years I have focused on e-commerce and international (digital) marketing.



SKILLS

Public Speaking	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>
Leadership	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>
Working in group	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>
Negotiation	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>
Communication	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>
Problem-Solving	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>



CERTIFICATES

- B English Certificate
- Logistic certification
- Certificate B computerization



WORK EXPERIENCE

2018 - Present **AMERASIAN SHIPPING LOGISTICS CORP**

E-commerce Sales Specialist

- Find and develop relationships with customers who are SMEs with potential products in exporting to the international market.
- Advise customers the benefits of exporting products to the international market through the Alibaba.com e-commerce flat-form as well as the logistic services of the company assisting the customer.
- Collect, capture, analyze market information, and competitor information.
- Organize and implement events, press conferences, meetings, etc.
- Implement and monitor implementation of policies for customers, coordinate with Team Service to implement care and customer support after the sale.

2017 - 2018 **NINA TRADING AND SERVICES CO., LTD**

Sales executive

- Search for new customers
- Advise clients on the benefits and service packages which the company provides
- Guide customers to use, demo, support customers in the process of experience and use of the service

2017 - 2018 **ANH TAI SMARTPHONE STORE**

Sales executive

- Advise customers about smartphones and repair services at the shop
- Support customer when they have problem with smartphone



EDUCATION

2011 – 2015 **Hutech University of Technology**
Industrial Electricity

2016 – 2018 **Hutech University of Technology**
Master of Business Administration