

# Travis J. Price

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## EXPERIENCE

### **Service Advisor, Bob Baker Hyundai, Carlsbad, CA**

**May 2018 – Present**

- Write over 20 accurate repair orders daily to describe symptoms, problems, and repairs required for client vehicles
- Sell over \$50,000 worth of vehicle recommendations and repairs to customers on a monthly basis
- Provide status updates to customers by email and phone daily to maintain high customer satisfaction

### **Sales Advisor, Volkswagen Lee's Summit, Lee's Summit, MO**

**October 2017 – May 2018**

- Advised over 20 customers daily on available vehicle options based on their needs and requests
- Performed administrative duties such as preparing quotes and contracts for customers along with running credit reports
- Generated new leads daily by using sales techniques such as cold calling, e-mailing, and sending out postcard mailers

### **Pavement Marking Technician, Morgan Contractors, Raymore, MO**

**August 2016 – October 2017**

- Provided pavement striping services for organizations such as the Department of Transportation, Walmart, etc.
- Read and follow blueprints, drawings and specifications as required to layout traffic stripes and pavement markings
- Operated specialty machinery equipment to remove old pavement markings and installing new pavement markings

### **Delivery Associate, Sleep Number, Kansas City, MO**

**August 2014 – August 2016**

- Communicated with customers, regional managers, and associates to provide updates on delivery progress
- Traveled over 100 miles each day to deliver and assemble over 10 Sleep Number mattresses to customer homes
- Trained new associates on protocols and processes in order to maintain high standards

## AWARDS

### **Top 10 in National Customer Satisfaction Scores, Sleep Number**

**April 2016**

- Received recognition for being ranked one of the top 10 associates in the nation among 300+ associates for receiving the highest customer satisfaction survey scores at Sleep Number

### **Top 3 in Regional Customer Satisfaction Scores, Sleep Number**

**October 2015**

- Received recognition for being ranked one of the top 3 associates in the region among 30+ associates for receiving the highest customer satisfaction survey scores at Sleep Number

## TECHNICAL SKILLS

**Management Systems:** DealerBuilt ■ CDK Software ■ TechCheck

**Microsoft Applications:** Microsoft Excel ■ Outlook ■ Word ■ PowerPoint

## EDUCATION

**San Diego Mesa College, San Diego, California**

**Graduation Date:**

- Associate in Science in Business Administration

**May 2022**