Product category return rate

Average monthly return rate by category

Average return rate by state.

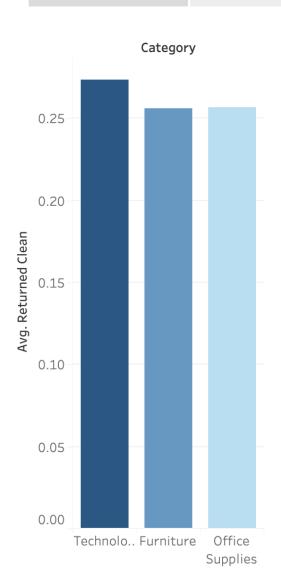
Return rate by customer

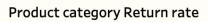
Monthly return rate

Product total sales and returns

Loss of Profit (Returns)

Executive Dashbo





- This bar chart dispays return rate by category. Technology being having the highest returns with fruniture and office supplies following.

#### Highest return

- technology



Product category return rate

Average monthly return rate by category

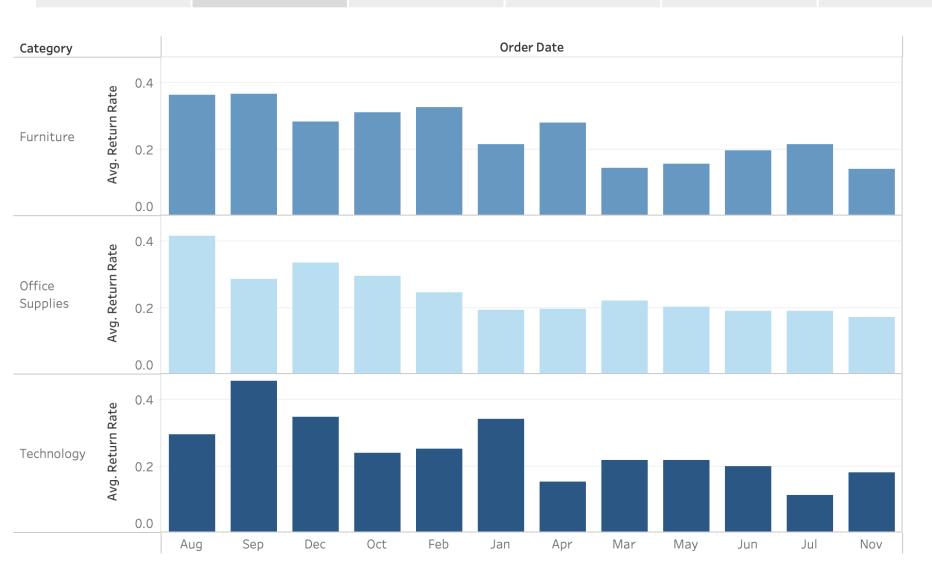
Average return rate by state.

Return rate by customer

Monthly return rate

Product total sales and returns

Loss of Profit (Returns) Executive Dashbo





- ✓ (AII)
- **✓** Furniture
- ✓ Office Supplies
- ✓ Technology

#### Category

- Furniture
- Office Supplies
- Technology

# Avereage monthly return rate by category

 This bar chart shows the avgerage monthly return rate by category.

#### Monthly return rate

- August and September has the highest return rate the can be due to seasonal changes that has an impact on returns.

Product category return rate

Average monthly return rate by category

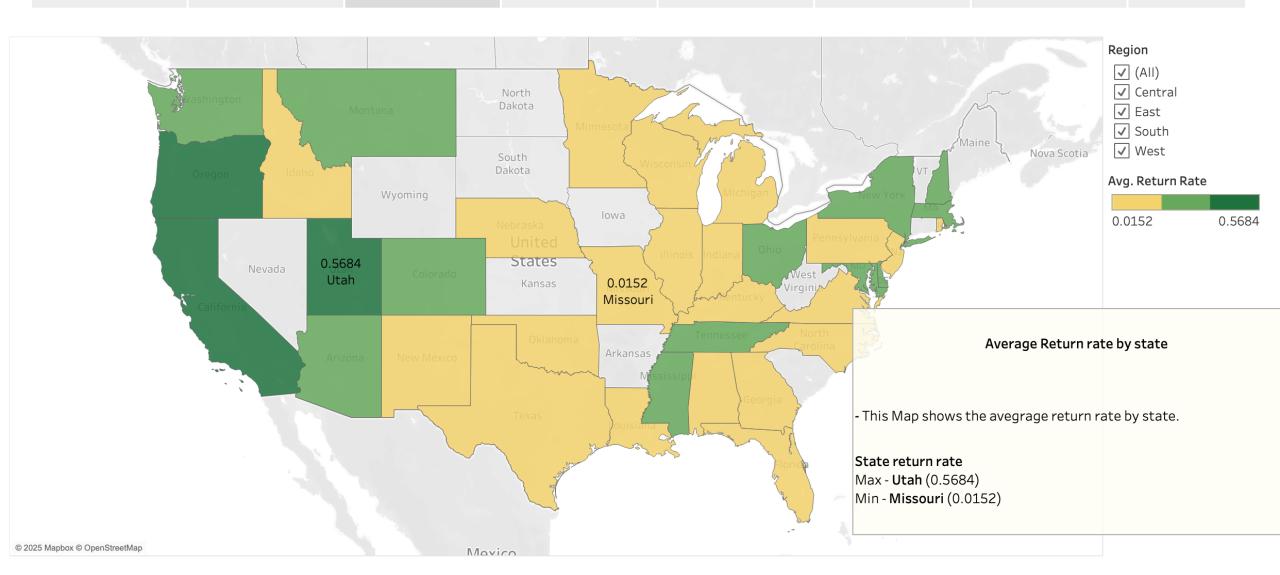
Average return rate by state.

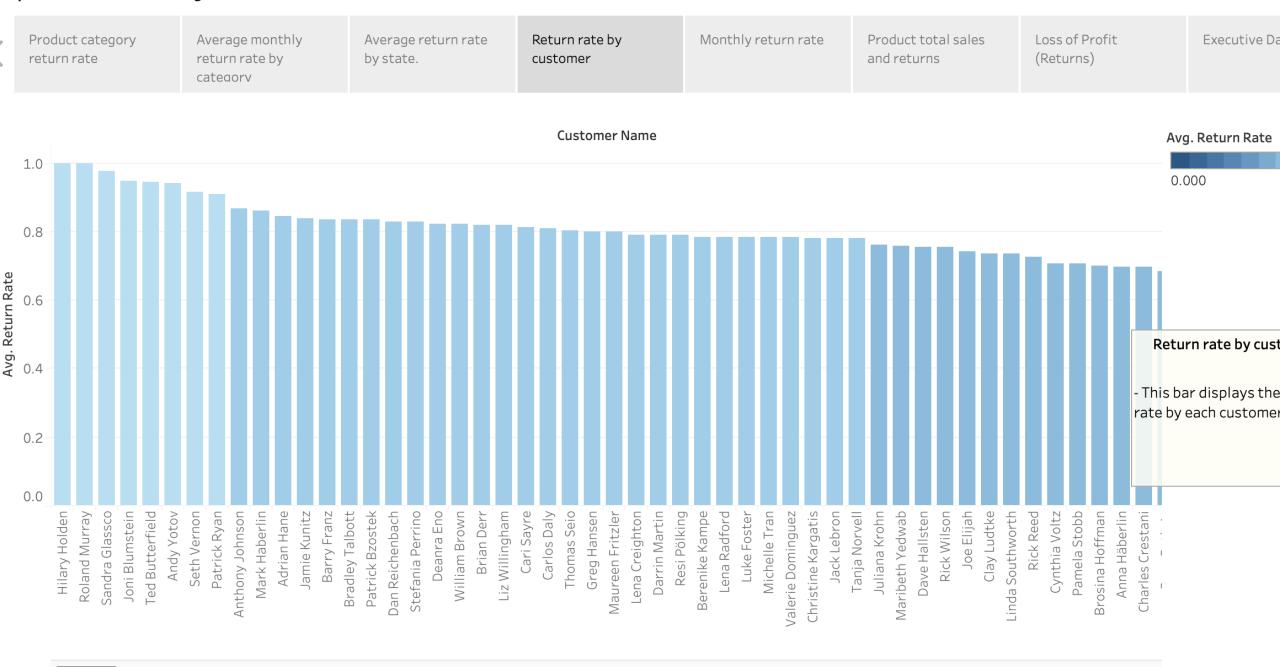
Return rate by customer

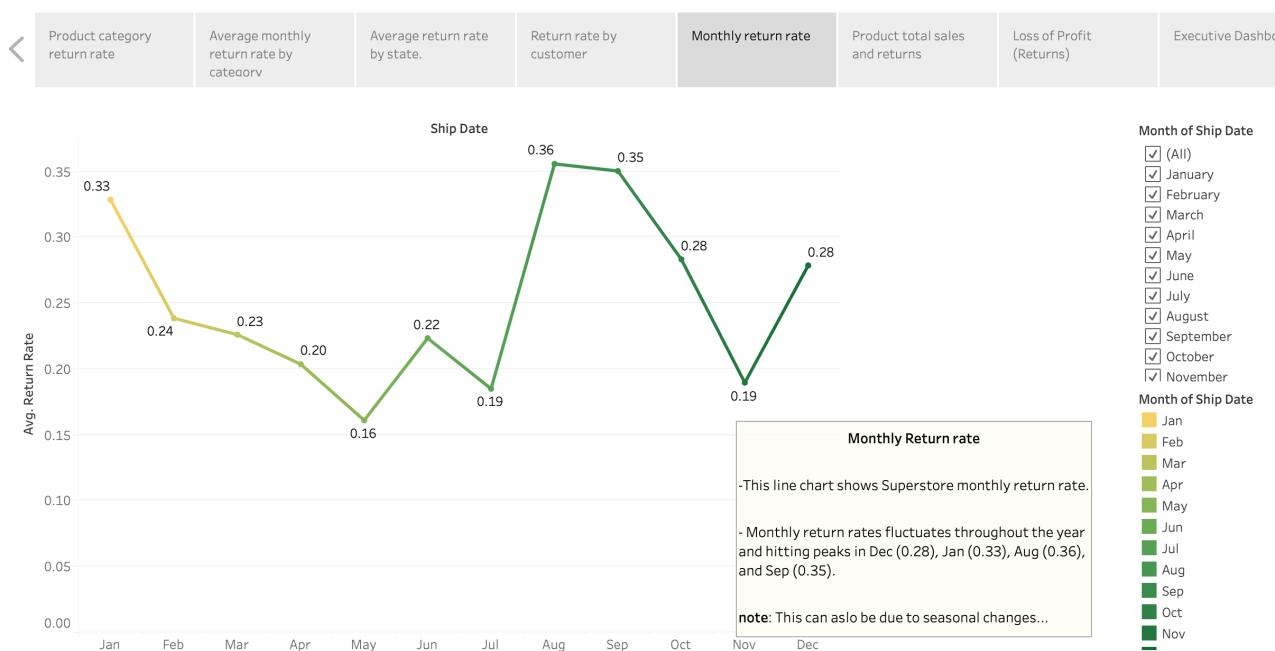
Monthly return rate

Product total sales and returns

Loss of Profit (Returns) Executive Dashbo







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Product category return rate

Average monthly return rate by category

Average return rate by state.

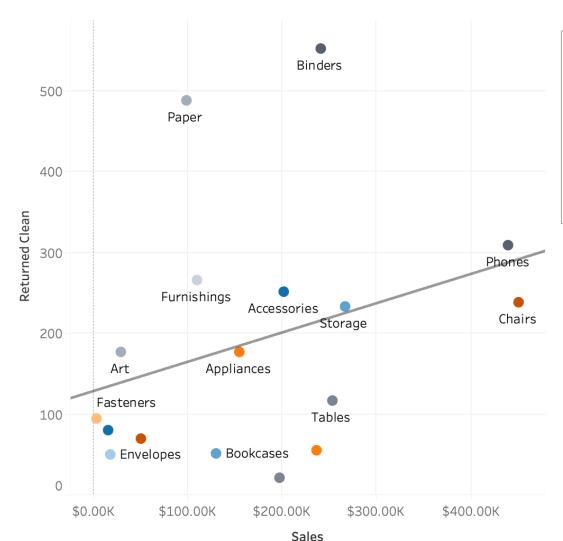
Return rate by customer

Monthly return rate

Product total sales and returns

Loss of Profit (Returns)

Executive Dashbo



#### Product total sales and returns

- This scatter plot shows total product sales and returns.

#### Most Returns

- -Binders having (552) Returns
- -Papers having (487) Returns



Product category return rate

Average monthly return rate by category

Average return rate by state.

Return rate by customer

Monthly return rate

Product total sales and returns

Loss of Profit (Returns) Executive Dashbo



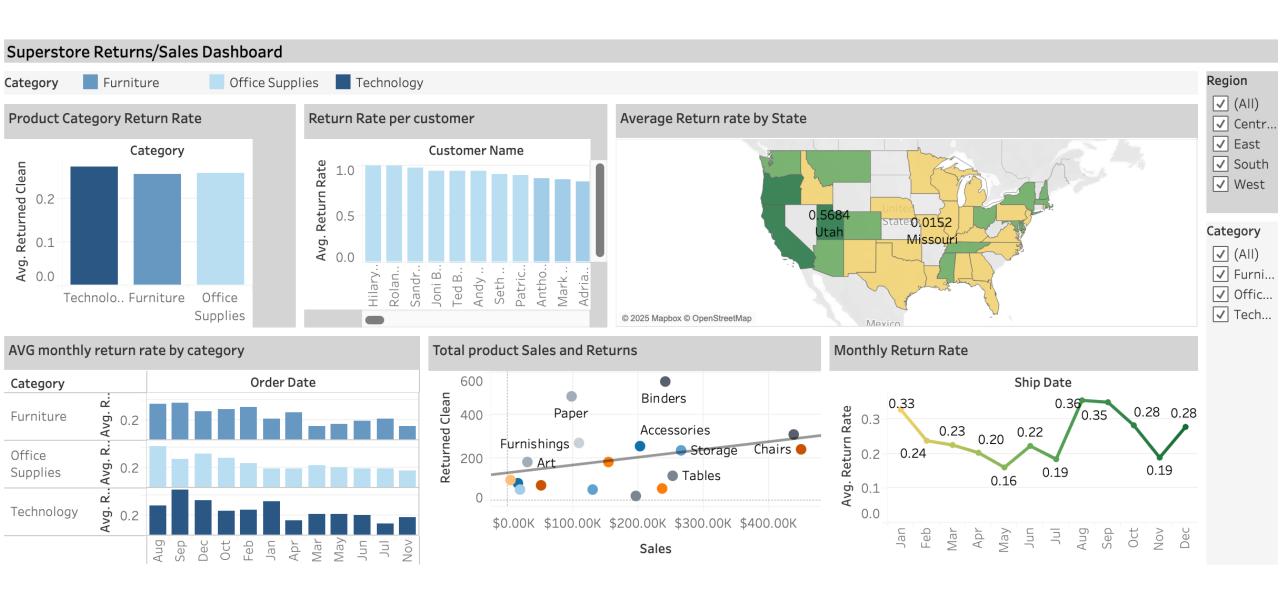


- This is a scatter plot showing superstore Loss and Profits by returns.

- We had a significant loss with binders at a total of -\$13.96k



#### **Executive Dashboard**



#### Concluesion

#### Implementations for Dachboard

- Analyzing our sales and returns user can use dashboard to filter to get a more in depth answer to potential questions that have to do with Superstore **Sales** and **Returns**.

#### **Further Actions**

- filtering by sub-category in the dashboard binders has has most of superstore returns due to seasonal changes.