

Contact

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(LinkedIn)

Top Skills

Team Leadership
Recruitment
Team Building

Nikita Taskin

Motivated specialist seeking to develop in the IT field
Vietnam

Experience

Self Employed
Marketer
June 2023 - Present (2 years 10 months)

I work with small and mid-sized businesses to structure client acquisition, processing, and operational workflows. My focus is on combining marketing systems with automation tools to create scalable, end-to-end processes.

Key Responsibilities:

- Coordinated paid acquisition workflows (Meta Ads, Google Ads).
- Designed funnel logic, CRM integration, and structured lead intake.
- Developed and deployed 40+ Telegram automation systems using Python (aiogram, python-telegram-bot).
- Integrated the ChatGPT API for intelligent client interaction.
- Deployed and maintained automation systems on Ubuntu VPS servers.

Key Achievements:

- Automated up to 60–70% of repetitive client interactions.
- Built scalable acquisition-to-processing systems that significantly reduced the manual workload for managers.

Azimut

Project Coordinator
July 2025 - January 2026 (7 months)
Russia

Coordinated approximately 30 parallel renovation project streams while collaborating with 23 contractors and stakeholders. Ensured deadline discipline, structured reporting, and full status transparency inside CRM systems.

Key Achievements:

- Maintained execution control across 30 simultaneous project streams.
- Standardized communication flows to reduce coordination delays.
- Increased visibility through structured milestone tracking.
- Clarified task ownership to reduce operational confusion.

PhysX School
Sales Project Coordinator
December 2024 - May 2025 (6 months)
Russia

Managed 50+ incoming leads daily through AmoCRM and maintained structured pipeline visibility.

Key Achievements:

- Sustained structured processing in a high-load environment.
- Improved follow-up discipline and CRM transparency.
- Reduced communication gaps between departments.
- Formalized client handoff processes.

Lazertag Avanpost
Branch Manager
June 2023 - November 2024 (1 year 6 months)
Russia

Led a team of 7 employees and oversaw full operational performance for the branch.

Key Achievements:

- Managed service operations for 1000+ customers monthly.
 - Recruited, trained, and stabilized team performance.
 - Maintained financial accountability and performance discipline.
 - Reduced operational bottlenecks through structured task allocation.
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