

# Linear Regression

## The Descriptive Angle - II



# What have we seen thus far?

1. **Choose** X variables
2. **View** scatter plots (careful!)
3. **Fit** a simple/multiple regression model to data.  
Get estimated model
4. Check **validity** of model assumptions
5. Use estimated model to **test/infer** relationship in the population

# Example: Housing prices in MidCity

[Housing Prices.xlsx](#) :

128 recent sales of single-family houses in MidCity



**Price:** Final sale price

**SqFt:** Floor area in ft<sup>2</sup>

**Bedrooms:** # bedrooms

**Bathrooms:** # bathrooms

**Offers:** # offers made on  
the house prior to sale

**Brick:** Brick construction?  
(yes/no)

**Neighborhood:**  
East/West/North

## **Explanatory Objective:**

Estimate and interpret the pricing structure of houses in MidCity

# Data sample

Home	Price	SqFt	Bedrooms	Bathrooms	Offers	Brick	Neighborhood
1	114300	1790	2	2	2	No	East
2	114200	2030	4	2	3	No	East
3	114800	1740	3	2	1	No	East
4	94700	1980	3	2	3	No	East
5	119800	2130	3	3	3	No	East
6	114600	1780	3	2	2	No	North
7	151600	1830	3	3	3	Yes	West
8	150700	2160	4	2	2	No	West
9	119200	2110	4	2	3	No	East
10	104000	1730	3	3	3	No	East
11	132500	2030	3	2	3	Yes	East
12	123000	1870	2	2	2	Yes	East
13	102600	1910	3	2	4	No	North
14	126300	2150	3	3	5	Yes	North
15	176800	2590	4	3	4	No	West
16	145800	1780	4	2	1	No	West
17	147100	2190	3	3	4	Yes	East
18	83600	1990	3	3	4	No	North
19	111400	1700	2	2	1	Yes	East
20	167200	1920	3	3	2	Yes	West

**USE THE MODEL**

# Interpreting the output

The coefficient of SqFt is 52.99.

What is an **economic interpretation** of this number?

House #39 in the dataset has 1720 sq ft.,  
3 bedrooms, 2 bathrooms and 1 offer. It is a non-  
brick house in the West neighborhood.  
Suppose the list price is \$131,300.

**This house is**

1. over-priced
2. under-priced
3. priced just right

Input variables	Coefficient	Std. Error	p-value	SS
Constant term	598.9199219	9552.197266	0.95010996	2.17745E+12
SqFt	52.99374008	5.73424006	0	28036362240
Bedrooms	4246.793945	1597.910767	0.00893895	7992064000
Bathrooms	7883.27832	2117.0354	0.00030041	4272561664
Offers	-8267.48828	1084.776733	0	23712010240
Brick_Yes	17297.34961	1981.616333	0	7782121472
Neighborhood_North	1560.579224	2396.765381	0.51621467	97610600
Neighborhood_West	22241.61719	2531.758301	0	7746974720



# Statistical Inference:

## Effect of house size on price

Is the coefficient of SqFt statistically significant?

What does this mean?

Five years back, each additional sq foot of floor area added approximately \$50 to the value of the house, after controlling for the #bedrooms, #bathrooms and #offers made.

**Has the coefficient of SqFt increased significantly from its value five years back?**

1. Yes
2. No

# Measure explanatory power

What is the proportion of the variation in house prices explained jointly by *SqFt*, *Bedrooms*, *Bathrooms*, *Offers*, *Brick* and *Neighborhood*?