

# TRENT GARD

1912 E William Cannon Dr, Apt 615, Austin, TX 78744 | H: 260-414-8430 | trentgard@gmail.com

## SUMMARY

Young, ambitious, adaptable professional with extensive experience in retail management, marketing, and sales.

Now looking to apply talents to the tech industry.

## SKILLS

- Spanish
- HTML
- CSS
- JavaScript
- jQuery
- React
- MySQL
- MongoDB

## EXPERIENCE

- 06/2014 to Current      Independent Sales Representative  
Capitol Wright Distributing — Austin, TX
- Maintain or increase sales of supplier brands
  - Enhance brand visibility via displays, tastings, and other off premise marketing tactics
  - Execute fluctuating ads and temporary price reductions with signage and features
  - Manage proper rotation and constantly observe product dates to ensure fresh product quality
  - Responsible for servicing over 50 different accounts and supporting over 1000 different brands/SKUs
- 11/2010 to 06/2014      Assistant Manager  
Walgreens — Fort Wayne, IN
- Promoted from Store Team Lead to Assistant Manager within first six months
  - Merchandised products to market both high-demand goods with high-margin goods and maximize revenues
  - Trained, developed, and empowered employees to allow for a more efficient and effective business environment

## EDUCATION AND TRAINING

- 2018      Coding Boot Camp  
Center for Professional Education at The University of Texas at Austin — Austin, TX
- 2010      Bachelor of Science: Marketing, Management, International Business  
Indiana University Kelley School of Business — Bloomington, IN  
Minor: Spanish, Music

## ADDITIONAL INFORMATION

- LinkedIn: [linkedin.com/in/trentgard](https://www.linkedin.com/in/trentgard)
- Portfolio: [github.com/trentgard](https://github.com/trentgard)
- References available upon request