**TREVOR ORUPIA OLWANDA**  
Nairobi, Kenya  
📞 **+254 745 480 877** | 📧 **Trevorrupia@gmail.com**

### **PROFESSIONAL SUMMARY**

Aspiring **Software Engineer** with a solid foundation in **web development, networking, cloud computing**, and **machine learning**. I hold a **Bachelor of Science in Information Technology** from **Mount Kenya University**, awarded in **August 2023**. I am eager to contribute technical expertise, problem-solving ability, and a commitment to continuous learning in a dynamic tech-driven environment.

### **WORK EXPERIENCE**

**Sales Representative (Home Fibre Internet Services)**  
Safaricom – Sovereign Communications, Kenya  
📅 **Jan 2024 – July 2025**

* Engaged potential customers to explain and sell **Safaricom Home Fibre packages**, demonstrating strong **communication** and **negotiation** skills.
* Assessed customer needs and provided **tailored solutions**, enhancing satisfaction and loyalty.
* Consistently met and exceeded **individual sales targets** through proactive outreach and follow-up.

**Banking Operations Intern**  
Ecobank, Kenya  
📅 **Jun 2023 – Dec 2023**

* Gained hands-on experience with **daily banking operations**, including documentation and customer service protocols.
* Supported administrative tasks with accuracy and efficiency.
* Observed and contributed to **customer interactions**, improving understanding of **financial services**.

**Industrial Attachee (ICT Department)**  
Youth Enterprise Development Fund (YEDF)  
📅 **Jan 2023 – Apr 2023**

* Provided **technical support** for ICT-related incidents involving hardware, software, and networks.
* Created a custom **Inventory Management System** to track office resources.
* Communicated clearly with non-technical users to resolve issues, enhancing user satisfaction.

### **EDUCATION**

**Bachelor of Science in Information Technology**  
Mount Kenya University  
📅 **Graduated: August 4th, 2023**

**Certifications & Short Courses:**

* 📅 **July – August 2023**
  + **UX & UI Design**: Focused on crafting user-friendly, visually appealing digital experiences.
  + **AWS & Cloud Computing**: Gained working knowledge of cloud infrastructure and deployment models.
* 📅 **Jan – April 2021**
  + **CCNA 1 & 2 (Cisco Certified Network Associate)**: Built a strong foundation in **networking principles** and internet connectivity.

**High School Diploma**  
St. Patrick's High School, Kitale – **2018**

**Primary School Certificate**  
All Saints Academy – **2014**

### **TECHNICAL SKILLS**

* **Languages & Frameworks**: HTML, CSS, JavaScript, React.js
* **Databases**: SQL, MySQL
* **Tools & Technologies**: Linux, REST & SOAP APIs
* **Concepts**: ITIL Foundation, DevOps, CI/CD pipelines
* **Cloud & Networking**: AWS fundamentals, CCNA networking principles

### **SOFT SKILLS**

* **Communication & Customer Service**: Effective in building rapport and resolving inquiries.
* **Sales & Negotiation**: Ability to simplify complex services and drive sales performance.
* **Teamwork & Independence**: Works well in both collaborative and self-managed environments.
* **Training & Mentorship**: Skilled at guiding others through technical processes.
* **Problem-Solving & Analysis**: Strong analytical mindset, especially in **IT troubleshooting** and **software development**.
* **Financial Industry Acumen**: Experience in banking operations and exposure to financial systems.

### **HOBBIES & INTERESTS**

Skiing, karting, swimming, biking, rugby, and **coding**. Passionate about **Artificial Intelligence** and **Machine Learning**, with a curiosity-driven approach to exploring emerging tech.

### **REFERENCES**

**Dan Makori**  
System Administrator, Youth Fund  
📞 **0711 715 849**

**Jackon Shiundu**  
Computer Pride Ltd  
📞 **0757 094 679**