TREVOR FRENCH

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EDUCATION

Western Governors University

Salt Lake City, UT

Candidate for Master of Science in Data Analytics

September, 2020

Brigham Young University-Idaho

Rexburg, ID

Bachelor of Science in Business Analytics with clusters in General Economics,

July, 2019

Project Lifecycles, and Elementary French, Major GPA: 3.73/4.00

BUSINESS EXPERIENCE

Ecolab

Seattle, WA

Territory Manager, Institutional Division

August 2019-Present

• Took full stewardship over a book of business for a Fortune 500 chemicals company, which included driving sales, consulting with clients, managing distribution, and troubleshooting issues

Brigham Young University-Idaho

Rexburg, ID

Project Manager, Business Solutions Department

April-July 2019

 Supervised a team of seven data analysts as our team tackled hundreds of projects ranging from application development to labor and budget forecasting

Data Analyst, Business Solutions Department

May 2018-April 2019

- Researched and compiled reports for university stakeholders while maintaining our internal data-management system
- Used C#, Node.JS, R, VBA, and Microsoft's PowerBI to analyze large datasets and to create solutions for common business problems

Insight Pest Solutions

Seattle, WA

Business Analyst

March-July 2018

- Used web-scraping techniques and statistical analysis to provide insights on the business's customers
- Modeled data so that it was digestible to stakeholders and suggested process improvements that led to improved KPIs

Vantage Marketing

Seattle, WA

Sales Manager

2016-2018

• Recruited, trained, and led a small sales team that generated hundreds of thousands of dollars in recurring revenue

CERTIFICATES

Harvard Business Publishing- Spreadsheet Modeling

• Functions, financial functions, IF statements, sensitivity analysis, pivot tables, charting, importing data, spreadsheet structure and design, and advanced modeling

Bloomberg Market Concepts

 Using the Bloomberg Terminal, Analyzing the Market, Exploring the Equity Market, Discovering the Fixed Income Market and Building an Equity Portfolio

Microsoft Office Specialist

• Microsoft certified specialist in Excel, Word, Access, and PowerPoint

PROJECT AND RESEARCH EXPERIENCE

Brigham Young University-Idaho, Department of Economics

Rexburg, ID

Course Participant, Analysis on Wage Differentials Between Genders Within Various Industries

Spring 2019

Applied multiple regression to examine the relationship between wages, gender, and industry

Personal Website

https://frenchtrevor.herokuapp.com/

Personal website used to display, learn, and grow my skills