Trevor French

(910) 391-5219 / trevorf96@gmail.com

Experienced in sales, sales management, consulting, and data analysis. I have generated hundreds of thousands of dollars in recurring revenue for clients and created solutions for overcoming large inefficiencies.

Education

B.S. in Business Analytics (Major: 3.7)

Expected Graduation: July 2019

Certificates

Harvard Business Publishing- Spreadsheet Modeling
- Functions, financial functions, IF statements, sensitivity analysis, pivot tables, charting, importing data, spreadsheet structure and design, and advanced modeling.

Bloomberg Market Concepts
- Using the Bloomberg Terminal, Analyzing the Market, Exploring the Equity Market, Discovering the Fixed Income Market and Building an Equity Portfolio.

Microsoft Office Specialist
- Microsoft certified specialist in Excel, Word, Access, and PowerPoint.

Experience

Project Manager
April 2019-Present
- Supervised a team of six data analysts.

Data Analyst
May 2018-April 2019
BYU-Idaho
- Researched and compiled reports for university stakeholders
- Maintained internal data-management system
- Created processes and workflows that led to improved customer service
- Used C#/Node JS to interact with Web APIs

Business Analyst
March 2018-July 2018
Insight Pest Solutions
- Performed market research on the business's end-consumer
- Suggested process improvements that led to improved KPIs
- Modeled data so that it was digestible to the business owners

Sales Manager
Feb 2016-Feb 2018
Vantage Marketing
- Recruited, trained, and led a small sales team that generated hundreds of thousands of dollars in *recurring revenue*