

Skills, Abilities and Knowledge

- A very practical individual with effective planning and organisational skills.
- Good analytical and problem solving skills.
- Monthly management report composition.
- Customer-centric approach.
- Proficient in Office, Micros, SAP, Cargowise and Pastel Systems.

Personal Details

- **Surname:** Magwala
- **Name:** Ndabazabo
- **Age:** 39
- **Cell:** +27 83 779 4511
- **Email:** ndabamagwala@gmail.com
- **Gender:** Male
- **Languages:** English and IsiNdebele

Professional Qualifications and Current Studies

Date	March 2018 to April 2019
Course	<u>Advanced Certificate in Procurement and Supply Chain Management NQF6</u>
Institution	Metro Minds
Date	January 2005 to December 2007
Course Completed	<u>National Diploma in Tourism and Hospitality Management NQF5</u>
Institution	School Of Hospitality and Tourism, Bulawayo Polytechnical College

Work Experience

Current Position:	<u>Business Development Manager</u>
Period:	<u>October 2021 – August 2022</u>
Company:	<u>DHL Global Forwarding</u>
Duties:	Identifying and retaining clients for all their Freight Forwarding requirements across all modes Air, Sea, Rail and Road as well as Customs, Warehousing and Handling. Design of bespoke transportation solutions for client's dynamic needs. Keeping clients informed on new service features and solutions available to them.
Highlight:	Signed on a reputable Blue Chip client for business worth USD750 000.00 per month
Current Position:	<u>Business Development Manager</u>
Period:	<u>September 2019 – September 2021</u>
Company:	<u>C.Steinweg Logistics</u>
Duties:	Finding and retaining clients for all their Freight Forwarding requirements across all modes Air, Sea, Rail and Road as well as Customs, Warehousing and Handling. Generation of tailor made Supply Chain solutions for client's dynamic needs. Keeping clients informed on new service features and solutions available to them.
Highlight:	Managed to secure a foothold in a project valued at R5.3 Billion annually that is in progress.
Position:	<u>Assistant Commercial Manager</u>
Period:	<u>August 2017 – August 2019</u>
Company:	<u>C.Steinweg Bridge</u>
Duties:	Ensuring that Transporters provide the best service at Market related rates Creating and retaining clients for all their transport requirements Compiling rates for Tenders and Abnormal Cargo Mining Projects

Highlight: Generation of bespoke solutions for client's dynamic needs
Engage all division heads to source more opportunities for the transport division.
Managed to provide proposals that secured project shipments from China to the DRC

Position: **Transport Corridor Manager**

Period: **March 2015 – July 2017**

Company: **UTi/DSV Air and Sea**

Duties: Vetting Hauliers in line with company standards.
Ensuring Hauliers adhere to DSV and client's Health and Safety Standards.
Monitoring SQAS (Safety, Quality Assessment for Sustainability) Audit compliance for cross border transport suppliers.
Ensuring hauliers' continued compliance to set SOPs.
Supporting Sales with client visits and key product knowledge

Highlight: Helped 15 transport suppliers to achieve SQAS compliance (Safety, Quality Assessment for Sustainability which is a safety and standards measuring assessment for carriers of dangerous goods administered by the Chemical and Allied Industries Association/ CAIA)

Position: **Cross Border Division Manager**

Period: **January 2013 – February 2015**

Company: **Inductoserve (Pty) Ltd**

Duties: Ensure operations are in line with budget targets.
Human Resource Administration (staff compliment of 24)

Highlight: Managed the turnaround of a loss-making division of 5 trucks to a 20-truck profit generating business.

Position: **Fleet Supervisor**

Period: **September 2011 – December 2012**

Company: **Inductoserve (Pty) Ltd**

Duties: Ensure the coal fleet operations are optimized.
Human Resource Administration (staff compliment of 20).
Ensure fleet is scheduled for service and operational 24/7.
Planning, Organising and directing operations on a day-to-day basis.

Highlight: Managed to achieve set monthly targets consistently resulting in a promotion.

Position: **Duty Manager**

Period: **January 2011 – August 2011**

Company: **Leriba Hotel *******

Duties: Keeping the bars stocked and replenished
Delegating responsibilities to bar staff
Handle and resolve complaints or queries pertaining to the bars

Position: **Bar Manager**

Period: **January 2008 – December 2010**

Company: **Leriba Hotel *******

Duties: Keeping the bars stocked and replenished
Delegating responsibilities to bar staff
Handle and resolve complaints or queries pertaining to the bars

Educational Qualifications

Secondary Education

General Certificate of Education 'Advanced Level' 2001-2002

Date	January 2001 to October 2002
Course Completed	<u>General Certificate of Education Advanced Level</u>
Institution	Founders High School
Duration	2 Years

General Certificate of Education 'Ordinary Level' 1996-2000

Date	January 1996 to October 2000
Course Completed	<u>General Certificate of Education Ordinary Level</u>
Institution	Founders High School
Duration	4 Years

Extra Curricula Activities

I enjoy playing table tennis, pool and swimming as they are a way of keeping physically fit as well as socialising with colleagues when taking a break from work.

References

C. Steinweg Bridge

1 Bridge Close
City Deep
2049
Contact: Connie Mdladla (Commercial Director)
+27 11 625 3000/ 083 709 7796

DSV Air and Sea

49 Jones Road
Jetpark
Boksburg
1459
Contact: Kerry-Lee Swartz (Former Transport Manager)
+27 11 387 4231/ 078 451 7949

Inductoserve (Pty) Ltd

97 Modderfontein Road
President Park
Midrand
1685
Contact: Solomon Matsa (Managing Director)
+27 87 310 8484/082 490 2290

Leriba Lodge

245 End Street
Clubview
Centurion
0157
Contact: Charlene Du Preez (Owner)
+27 12 660 3300/ 082 446 5032