

Justin Trieschmann

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Objective

Position in Sales/Marketing

Summary

Highly energetic and enthusiastic Sales Professional with experience in the supplement industry

Employment History

Sales Manager at GNC

09/2000-12/2012

- Interviewed, hired, and trained a staff that successfully contributed to meet the challenges associated with sales and operations
- Operated a top 5 sales volume store for 6 years
- Increased sales revenue by up to 15%
- Established a loyal customer base
- Received multiple customer service awards
- Acknowledged by Senior Vice President on regional conference-call for the consistency of our team
- Improved losses from 1.5% down to a low of .15% during management period
- Hired and developed numerous Assistant Managers that continued on to manage other stores
- Supervised 5 additional stores as a Senior Store Manager
- Utilized creative thinking to identify and resolve operational issues
- Established a competitive and exciting atmosphere with integrity
- Networked with local health related experts to coordinate sampling events
- Generated thousands of dollars for the St. Jude's Children's fund

Education

Achieved 80 credits at the University of Minnesota and St. Cloud State University.