## Diamond Pricing Analysis and Modeling

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### So you want to get into the diamond business?

- It's important to understand the different facets of diamond grading
- Namely, the four "C"s:
  - o Cut
  - Clarity
  - Carat
  - Color
- Cut grades the quality of how the diamond was cut
- Clarity grades how flawless the diamond is
- Carat is the weight of the diamond
- Color grades how color-less the diamond is (the less, the better!)

### Consider adding a model to your website!

Utilize the four "C"s in a way that is meaningful for your business!

Every major jeweler with a website has a diamond pricing guide, so in order to stay competitive, consider adding a predictive model so that customers can get a sense of which diamonds are within their budget range!

# How did I make one?

### **Testing Results**

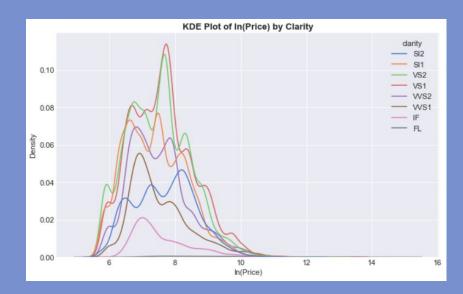
Before beginning the modeling process, several hypothesis tests were performed to get a sense of what information might be useful when creating the model.

In each categorical variable tested:

- Shape
- Color
- Cut
- Clarity
- Which lab the diamond was graded at
- Whether the diamond was natural or lab-created

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All of the tests indicated there was some difference in price between the different grading scales/lab reports EXCEPT for the difference between natural and lab-created diamonds





#### **External Sources**

Blog at worthy.com:

https://blog.worthy.com/knowledge-center/diamonds/estimate-diamonds-value/

Diamonds.pro:

https://www.diamonds.pro/education/diamond-prices/