

TRIP BEERNINK

Mobile: (650) 576-5678 • [Email](mailto:Beernink.Trip@gmail.com): Beernink.Trip@gmail.com • San Carlos, CA 94070
[LinkedIn](https://www.linkedin.com/in/trip-beernink): https://www.linkedin.com/in/trip-beernink • [Github](https://github.com/TripBee): https://github.com/TripBee

SEEKING OPPORTUNITIES IN SALES AND ANALYTICS

- Hardworking and Adaptable with a background in Sales, Analytics, Sociology, and GIS tech
- Excellent skills in Research, Data Analytics, Presentation, and Customer Service
- Passionate about new companies, technologies, and informed decision-making
- Enjoys helping others succeed • Thrives in fast-paced, collaborative environments

WORKING EXPERIENCE

Recreational Equipment Inc.

San Carlos, CA • 2017-2018

Sales and Customer Service Specialist

- Successfully balanced Membership/Sales goals, Merchandising, Customer Needs, Negotiation, and Training new employees in a fast-paced and team-based sales environment
- Further strengthened skills in customer-facing interactions, corporate diplomacy, dispute resolution, listening, time-management, dedication, and positive attitude.

Novartis Pharmaceuticals

San Carlos, CA • 2014

Engineering Intern

- Assisted lead engineer to audit the HVAC system in the R&D location and updated digital blueprints

EDUCATION

University of California, Berkeley Extension

Jun-Dec 2018

Certified in Data Analytics

University of California, Santa Barbara

2013 - 2017

Achieved a B.A. in Sociology and a Minor in Geographic Information Systems (GIS)

RECENT DATA PROJECTS

- Citibike New York Bike Sharing Analysis [Presentation in Tableau](#)
- Launched a lightweight data visualization web app, created with a small team of developers. Trained a neural net to suggest charting styles to new analysts. ([my presentation](#))
- [Designed a web page](#) for filtering data by multiple criteria
- [Performed sentiment analysis](#) on tweets using Twitter API in python with Jupyter Notebook
- [Utilized Heroku](#) to host an interactive dashboard connected to a huge database
(please wait a few seconds for the app to load)
- [Plotted weather data](#) using the OpenWeatherMap API in python with Jupyter Notebook
- [Mapped San Francisco](#) travel info on a web page with Mapbox/Leaflet/JavaScript
(feel free to explore using the toolbar in the upper right corner)

TECHNICAL SKILLS AND EXPERIENCE

Languages: • Python • JavaScript • R • SQL

Libraries: (Python) • Flask • BeautifulSoup • Splinter • Requests • Tweepy • VaderSentiment
• Pandas • NumPy • Matplotlib • Seaborn • SQLAlchemy • PyMongo • **(JavaScript)** D3.js
• Plotly.js • Leaflet.js • HTML • CSS • **(R)** Ggplot2

Tools/Skills: • Apache Spark • APIs • ArcMaps • Basic Linear Regression • Bootstrap • Cartography
• Datums • Dashboards • Data Mining and Scraping • Excel • G Suite • Hadoop • JSON • Looker
• Machine Learning • Mapbox • Office • Salesforce • Sentiment Analysis • Slack • Tableau • Zeppl

Databases/Servers: • MongoDB • MySQL • SQLite • Flask • Python Http.Server

Website Hosting: • Github Pages • Heroku • PythonAnywhere

Additional: • Statistics • Hypothesis Testing • Survey Strategies and Ethics

