

VIVAPHYSICIANS.ORG

NOV.
5–8,
2018

WYNN LAS VEGAS

A NOT-FOR-PROFIT
ORGANIZATION
DEDICATED TO
VASCULAR
EDUCATION
AND RESEARCH

The Global Education Course for Vascular Medicine and Intervention



EXHIBITOR PROSPECTUS



THE
VEINS
AT VIVA

NOV. 4–5, 2018

Why VIVA

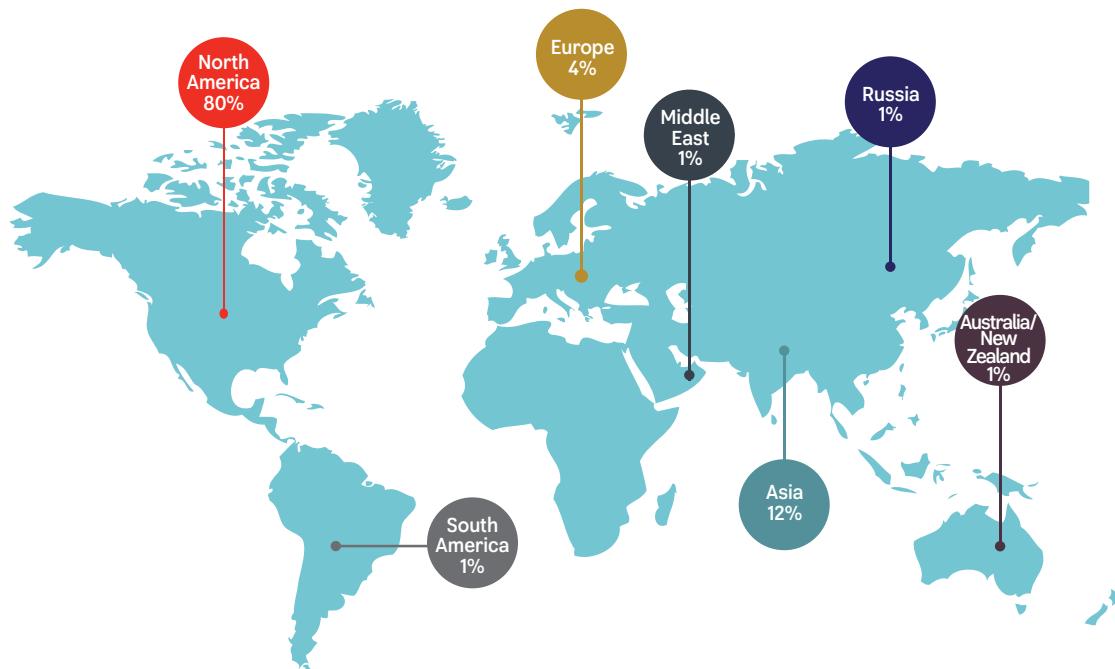
EDUCATION FOR THE ENTIRE VASCULAR INTERVENTIONAL TEAM

For 16 years, VIVA has brought together interventionalists and allied healthcare practitioners from across the nation and the world to learn about the latest advances in the peripheral vascular arena. In 2018, our multispecialty faculty and enhanced educational programming will continue to draw attendees from all areas of the vascular medicine field, as we continue our effort to foster improvements in patient care.

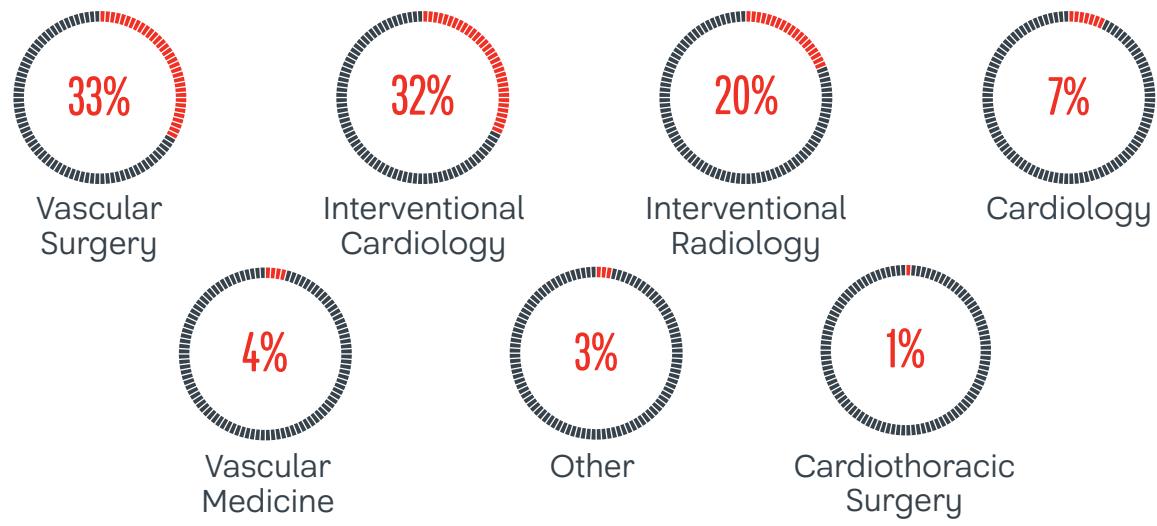
Exhibiting at VIVA and The VEINS provides:

- Access to the entire vascular medicine team, including nurses, techs, radiologists, surgeons, physicians, and more
- The chance to meet and interact with the next generation of decision makers
- Cost-effective interaction with key customers

2017 Attendees by Region

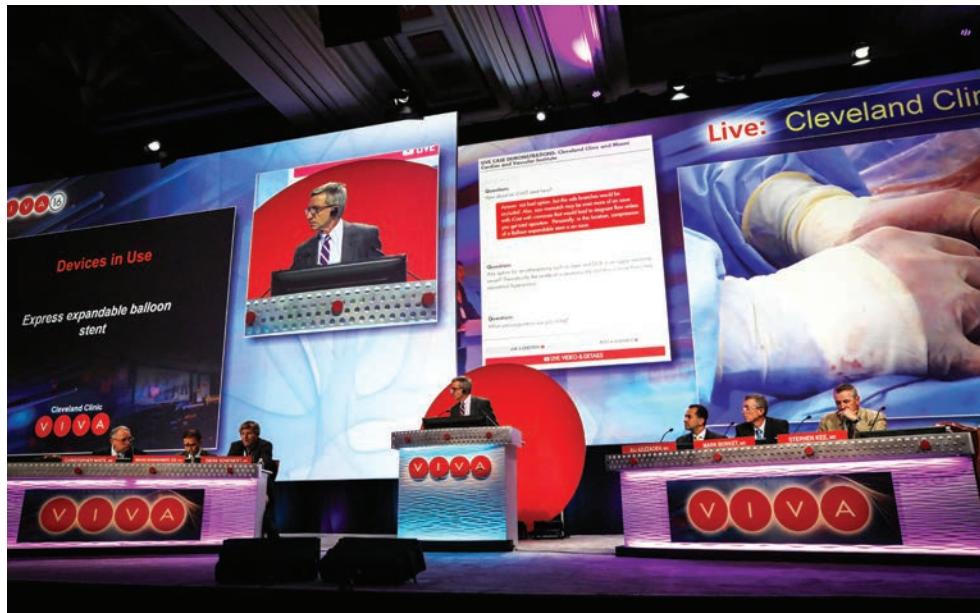


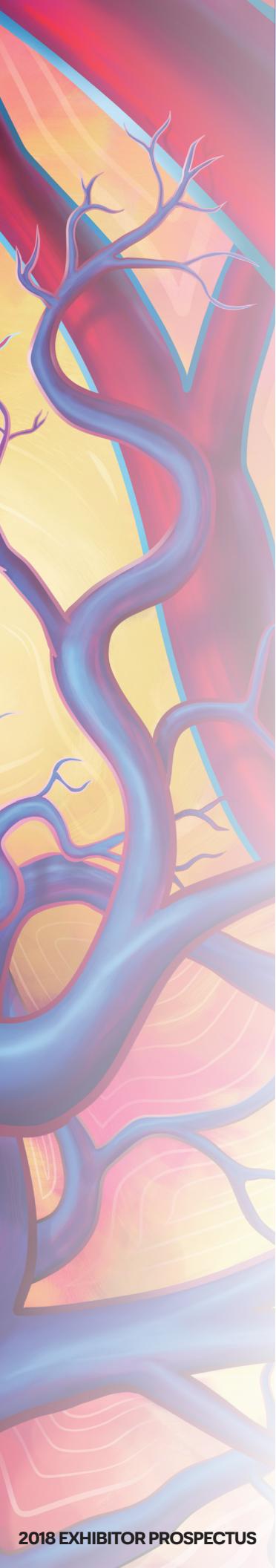
2017 Physician Breakdown (by specialty)



Important Dates

- **Friday, March 30**
Deadline for inclusion in brochure for exhibitors and industry sponsors
- **April**
Registration opens, e-blast will be sent to notify you.
- **Thursday, July 5**
Last day for Early Registration pricing
- **Wednesday, September 12**
Satellite symposium application due (limited space available; sessions are first-come, first-served)
- **Friday, September 14**
Last day for Prime Registration pricing, price increases Saturday, September 15
Deadline for Fellows program support and participation in Physicians-In-Training Reception
- **Tuesday, September 25**
First day freight accepted to the advance warehouse (Xpert)
- **Monday, October 1**
Exhibit and marketing deadline: content, graphics, and final payment
No extensions will be honored.
- **Week of October 15**
Pre-conference attendee mailing list distributed
- **Friday, October 26**
Last day freight accepted to the advance warehouse (Xpert)
- **Monday, October 29**
Last day to make changes to existing registration
- **Week of November 19**
Post-conference final attendee mailing list distributed





VIVA Contacts

Industry / Exhibits / Logistics / Housing**Karen Havstad**

408-513-3249

logistics@vivaphysicians.org

Registration**Tony Jakovcevic**

408-513-3242

registration@vivaphysicians.org

Marketing**Tiffany Chou**

408-513-3248

marketing@vivaphysicians.org

Executive Director**Rebecca Hall**

408-513-3241

rhall@vivaphysicians.org

Exposition Services**XPERT**

855-677-3976

exhibitionservices@expertexpo.com

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New This Year!



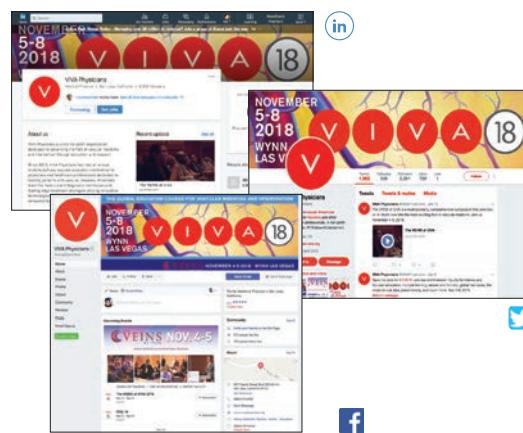
Redesigned VIVA Website

Our new website offers improved functionality, both to participants and supporters! Users can view the latest agenda in real time and use the interactive features to search for presentations by speaker, keyword, and session. The Virtual Exhibit Hall map gives detailed information about each exhibit space, including company name and profile, contact information, and location in the exhibit hall.



Exhibit and Marketing Portal

Our new VIVA Exhibit and Marketing Portal makes your exhibiting experience more efficient and gives you increased control of your conference presence. Through the portal, exhibitors can select available booths, choose from a variety of marketing opportunities, and pay conveniently online. Auto-reminders will help you to ensure you meet relevant deadlines for logo submissions, booth payments, satellite session advertising, and more.

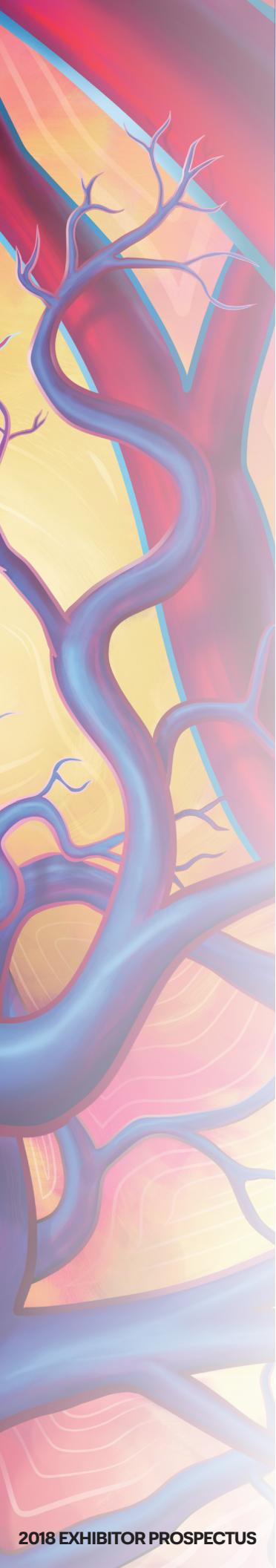


Expanded Education

The VEINS program will be 2 full days in 2018, with more taped cases and continued focus on the challenges of preventing, diagnosing, and managing venous disease. VIVA will offer an array of half- and full-day pre-courses Monday, November 5, focusing on critical limb ischemia, aortic intervention, and pharmacotherapy as well as expanded education for Fellows.

Increased Social Media Presence

We're leveraging social media to engage with potential participants and boost attendance to this year's conference! Conference information, details on satellite symposia, videos showcasing highlights of last year's meeting, and more will be shared via eBlast, Facebook, Twitter, and LinkedIn so that attendees can plan their VIVA experience before arriving.



THE VEINS AT VIVA

THE VEINS AND VIVA PRE-COURSE PAVILION

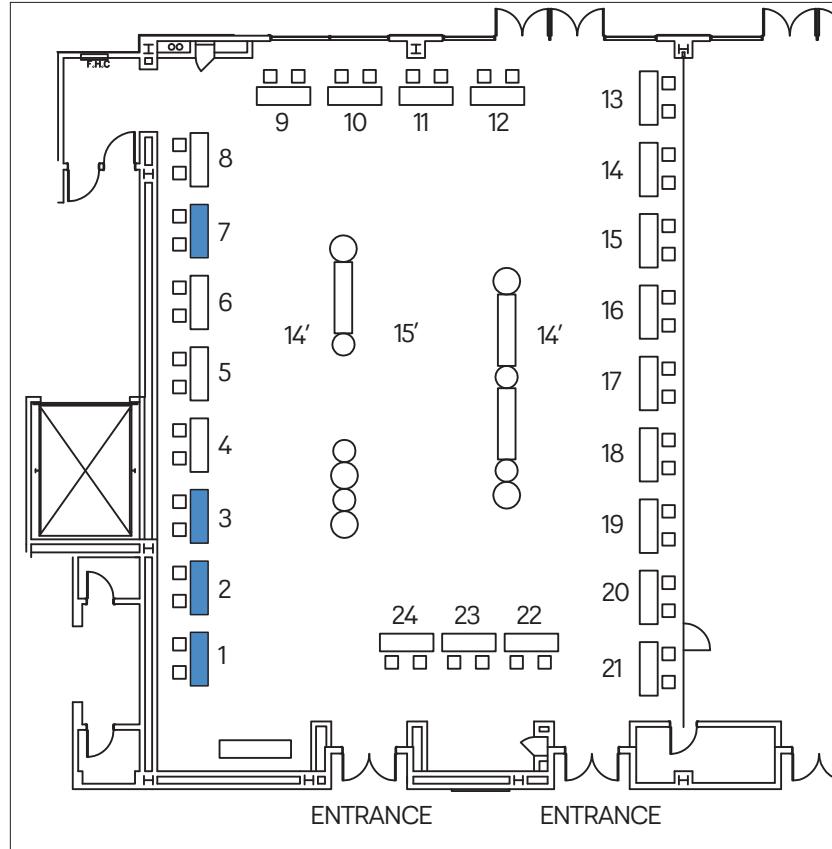
The VEINS at VIVA will host a dedicated exhibit forum all day Sunday, November 4 through midday Monday, November 5 to further engage this growing audience of vascular specialists. November 5 our VIVA pre-course exhibits will also be within the pavilion. Lead retrieval details available in exhibitor kit.

EXHIBIT	FEE	WHAT'S INCLUDED
The VEINS Sunday & Monday 6' TT	\$9,000	3 full-access badges to The VEINS meeting (also use these badges for pre-course sessions)
VIVA pre-course Monday ONLY 6' TT	\$5,500	2 VIVA exhibit-only badges

THE VEINS EXHIBIT	SETUP	EXHIBIT HOURS	TEARDOWN
Saturday	11/03 • 1:00 pm – 5:00 pm		
Sunday		11/04 • 7:15 am – 5:30 pm	
Monday		11/05 • 7:15 am – 3:15 pm	11/05 • 3:15 pm – 5:30 pm

PRE-COURSE EXHIBIT	SETUP	EXHIBIT HOURS	TEARDOWN
Sunday	11/04 • 5:30 pm – 7:30 pm		
Monday		11/05 • 7:15 am – 3:15 pm	11/05 • 3:15 pm – 5:30 pm

Margaux 1



Unavailable



VIVA EXHIBIT PAVILION

VIVA's Exhibit Pavilion is the perfect place to maximize your presence and make connections with current practitioners and the next generation of decision makers. Returning this year is the Purple Theater, which hosts special sessions on disruptive technology, government and regulation, and case complications, increasing attendee traffic in the exhibit hall.

On Tuesday morning, the Global Theater and the Exhibit Pavilion will be the only venues open to attendees. No other sessions are scheduled for this time, so we expect this change to create greater traffic to your booth. New this year, exhibit passport to encourage engagement with attendees and exhibitors. Drawing for prizes will be awarded to completed passport.

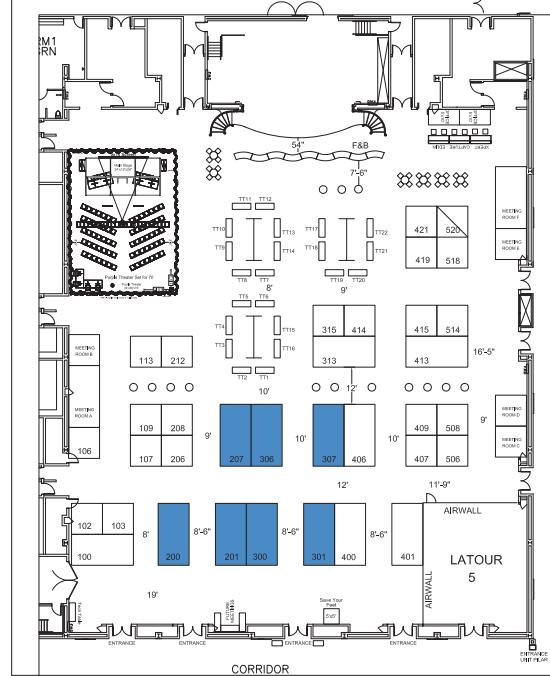
New this year, exhibit passports will be distributed to all attendees to encourage engagement with exhibitors. Completed passports will be entered into a raffle with fun prizes.

Lead retrieval details available in exhibitor kit.

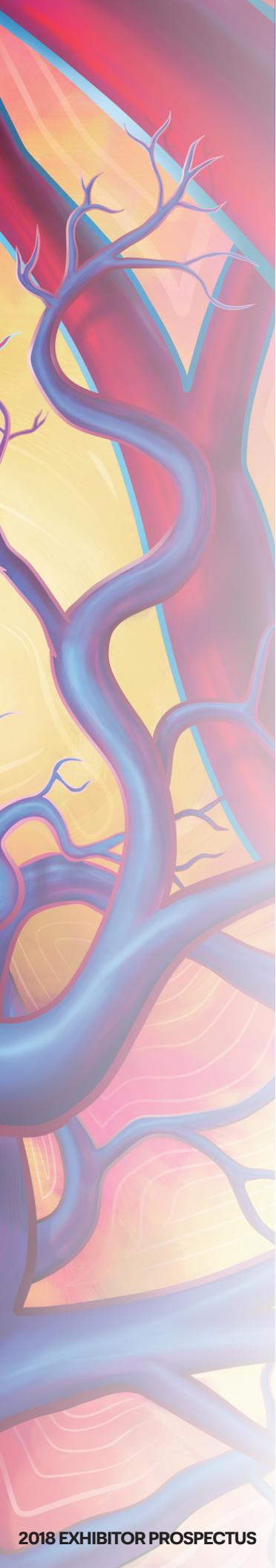
EXHIBIT	FEE	WHAT'S INCLUDED
10' x 20' Booth	\$22,000	6 complimentary interchangeable exhibit-only badges
10' x 10' Booth	\$11,500	3 complimentary interchangeable exhibit-only badges
6' TT	\$7,500	2 complimentary interchangeable exhibit-only badges

	SETUP	EXHIBIT HOURS	TEARDOWN
Sunday	11/04 • 1:00 am - 5:30 pm		
Monday	11/05 • 7:00 am - 1:00 pm	*For Fellows Supporters, Physicians-in-Training Reception 5:30 pm - 7:00 pm	
Tuesday		11/06 • 7:30 am - 5:15 pm	
Wednesday		11/07 • 7:30 am - 5:15 pm	
Thursday		11/08 • 7:30 am - Noon	11/08 • Noon - 8:00 pm

Latour Ballroom



Unavailable



Satellite Symposia

SATELLITE SYMPOSIA: THE VEINS & VIVA

Satellite sessions at VIVA and The VEINS give commercial supporters the option to present scientific information to conference participants. These symposia can provide a deeper exploration of a hot topic in peripheral vascular disease, late-breaking data, or innovations in therapeutic options. Lunch and evening sessions will be available. Programming can be either promotional or accredited for continuing education.

AVAILABLE SESSIONS	LUNCH	EVENING
THE VEINS AT VIVA		
Sunday, November 4	2	2
Monday, November 5	Not available	1
V I V A 18		
Monday, November 5	Not available	1
Tuesday, November 6	3	3
Wednesday, November 7	3	Not available
Thursday, November 8	3	Not available

Room Specs and Marketing

Meeting rooms will accommodate approximately 100 people. VIVA conference management will provide standard audiovisual setup, promotional signage (both digital and poster), as well as a dedicated eBlast of the daily satellite symposia offerings.

Application Process

Industry-sponsored satellite symposia are open only to commercial supporters of VIVA or The VEINS. As a commercial supporter, you will receive an application to request a space in spring 2018. Applications are due by September 12. Session space is limited and applications will be prioritized based on their submission date. To request more information, please contact Christopher Ebbe at cebbe@vivaphysicians.org.

Once your application is accepted, you will be able to log into the Exhibit and Marketing Portal, complete your session description, including title and faculty selection, and process your payment. Additional information and specifications about ordering meals, additional audiovisual support, and marketing pieces will be available through the portal.

Fees

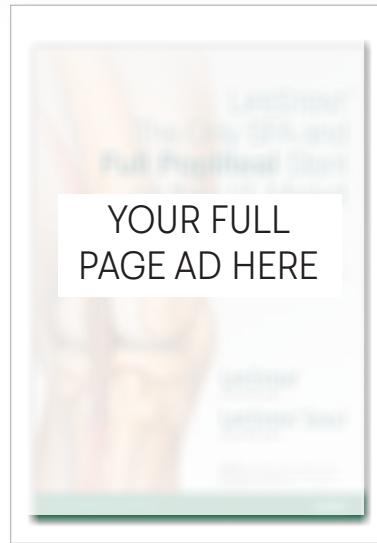
The VEINS Lunch Symposium	\$15,000
The VEINS Evening Symposium	\$15,000
VIVA Lunch Symposium	\$19,500
VIVA Evening Symposium	\$15,000

Marketing Opportunities

EXTEND YOUR REACH BEYOND YOUR BOOTH

There are a variety of innovative opportunities to maximize your promotional experience at VIVA and The VEINS and identify your company as a major supporter of premier vascular education.

VIVA Today, the onsite newspaper for VIVA and The VEINS, is distributed to all The VEINS and VIVA Pre-course attendees on Monday and is distributed and displayed in the conference areas and exhibit pavilion.



VIVA TODAY PRINT AD

Full page back cover

\$5,200 (4 available)

VIVA TODAY, THE VEINS EDITION

Full page back cover

\$5,200 (1 available)

Full page inside

\$5,000 (17 available)

Full page inside

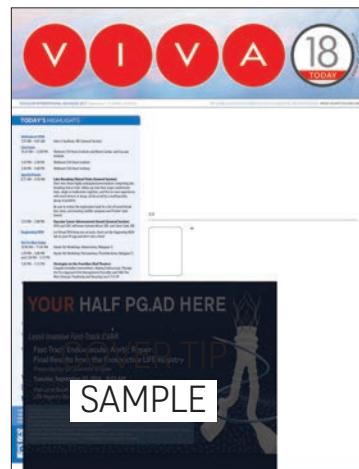
\$5,000 (3 available)



VIVA TODAY PRINT AD

1/2 page inside

\$2,700 (2 available)



VIVA TODAY FRONT COVER TIP

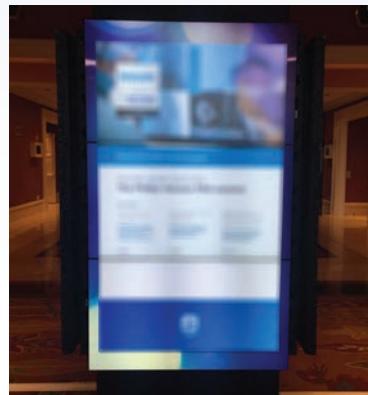
\$8,000 (2 available)

Exclusive VIVA Today front cover tip
on Tuesday or Wednesday

PURCHASE OF ONE DAY ONLY, PER COMPANY.

Marketing Opportunities

Our digital ads provide an exciting opportunity to promote your brand and increase your visibility.



ONSITE DIGITAL AD

VIVA

\$4,000 (5 available)

THE VEINS

\$2,000 (3 available)

Display your ad on our 80" LCD monitors in the foyers and hallways of VIVA.

Extend your marketing reach with an eBlast, sent to our proprietary VIVA and The VEINS databases.

eBLAST

VIVA

\$4,500 (3 available)

THE VEINS

\$3,000 (3 available)

VIVA/The VEINS exhibitors, societies, and organizations may purchase an eBlast to be sent to a database of 7,000+ healthcare professionals prior to VIVA.



VIRTUAL VIVA APP SPONSORSHIP

VIVA

\$10,000 (2 available)

THE VEINS

\$8,000 (2 available)

Own a day on the Virtual VIVA App. Banner ad placed in prominent position.

PURCHASE OF ONE DAY ONLY, PER COMPANY.

VIRTUAL VIVA APP PUSH NOTIFICATION

VIVA

\$3,000 (6 available)

THE VEINS

\$3,000 (2 available)

A push notification (message of your choice) that flashes on the Virtual VIVA App. Example: notify attendees of satellite symposia, activities in the exhibit hall, Late-Breaking Clinical Trials, etc.

LIMIT TO 2 NOTIFICATIONS A DAY, ONE PER COMPANY.

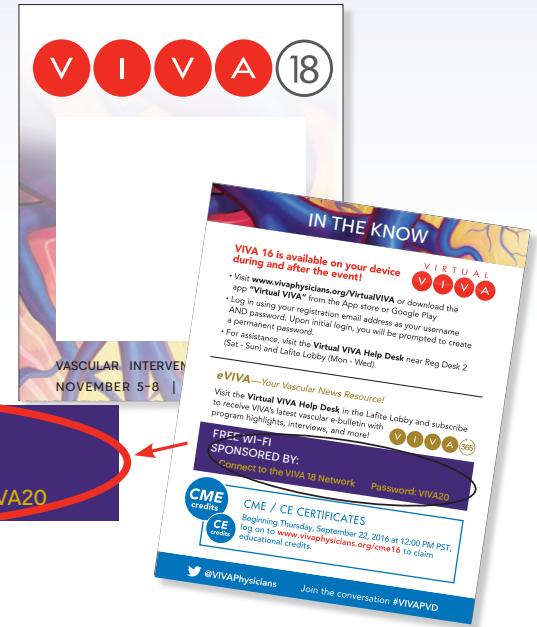


Marketing Opportunities

WI-FI SPONSORSHIP

\$25,000 (1 available)

Exclusive opportunity to provide Wi-Fi access for VIVA and The VEINS attendees. You will receive branding placement within the conference registration book and on badges. Conference Wi-Fi sponsorship acknowledged in registration book and brought to you by Your Name Here on registration book and badges.



FREE WI-FI
SPONSORED BY: YOUR NAME HERE

Connect to the VIVA 18 Network Password: VIVA20

CHARGING STATION

\$7,500 (2 available)

A charging station for mobile devices available to VIVA attendees in 2 high-traffic areas. Electronic artwork to be submitted and approved. VIVA will manage the production and onsite logistics.



*Pictures shown for illustration purpose only. Actual product may vary.

Marketing Opportunities

These sponsorship opportunities offer your company an exclusive presence and chance to maximize visibility for your brand.

KEY CARD INSERT

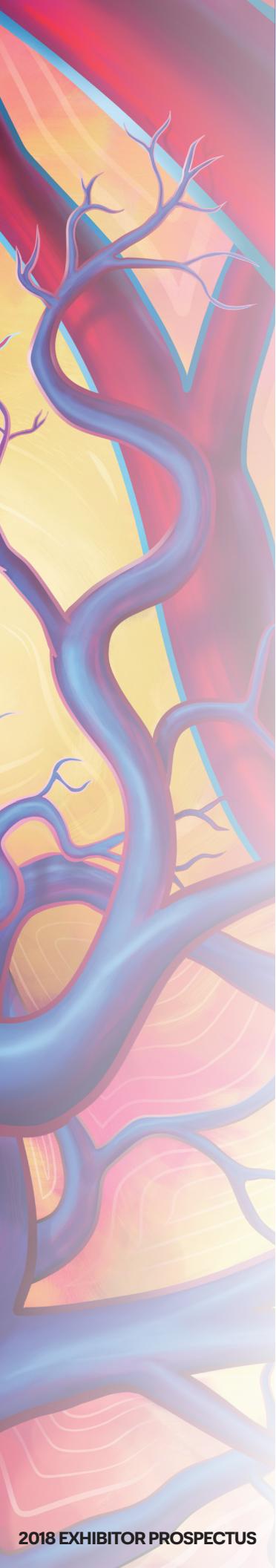
VIVA

\$10,500 (1 available)

THE VEINS

\$4,500 (1 available)

Create instant awareness of your company and its booth location with a branded hotel key card insert. The VIVA key card sleeve has a map insert and highlights for attendees staying at Wynn Las Vegas.



VIVA 17 HIGHLIGHTS

LATE-BREAKING CLINICAL TRIALS
Hear it first, here at VIVA! Physicians and researchers from the U.S. and around the world will present the most groundbreaking research available in interventional medicine. Join the conversation: #VIVALateBreaking

FACE-OFF
Vascular U.S. Physicians-in-training and International physicians will face-off with VIVA faculty as they present original research or interesting cases, located in the *Eiffel* lobby.

VIVA UNSCRIPTED
Short one-on-one interviews covering hot topics at VIVA.

THE GLOBAL THEATER
In addition to the Late-Breaking Clinical Trials, the Global Theater hosts a variety of educational switch sessions each day. Live Cases from around the world and presentations by world renowned faculty.

THE RED THEATER
Amphitheater setting for *Strategies on the Frontline* - a dynamic review and discussion of nothing but clinical cases! Join the platoon as faculty and the audience are challenged with intensive discussions related to complex case approaches and complication management.

THE BLUE THEATER
Hot topics, up close and in detail! Join an intimate, amphitheater-style arena hosting *The Roundtable* session, where lively debate and concentrated in-depth discussion allows the audience to explore their chosen areas of interest.

PURPLE THEATER
The latest VIVA learning venue with special sessions on Case Complications, Disruptive Technologies and Deep-Dive discussions on topics for the Interventionalist.

WELCOME RECEPTION
Celebrate in Vegas – VIVA Style! You are invited to attend the welcome reception Wednesday evening 6-8pm at Wynn's *Intrigue* Nightclub. Included in your registration fee!

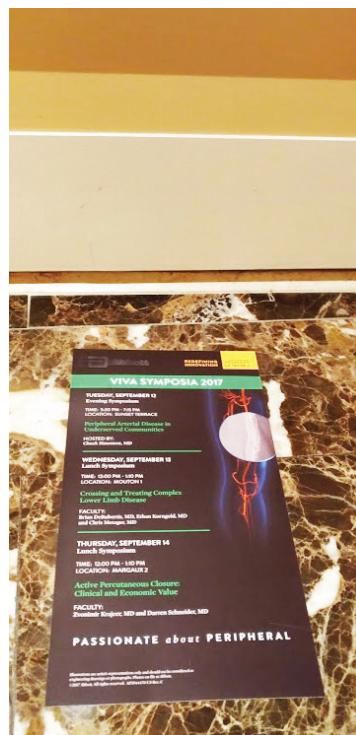
DON'T MISS the many Satellite Symposia, hosted by industry and held throughout the conference!

Follow us on Twitter! [Join the conversation #VIVAPVD #VIVA17](#)

SAVE ATTENDEES' FEET!

\$5,000 (1 available)

A dispensary column inside the Exhibit Pavilion where attendees can obtain needed foot relief. Items may be branded.



FUTURE MEETINGS TABLE

NO COST (10 available)

Our Future Meetings Table in the exhibit pavilion provides space for you to leave marketing materials for your upcoming events.

HOTEL DOOR DROPS

\$500 (6 available)

Have your marketing materials waiting for attendees in their rooms with a hotel door drop! Note: The Wynn cannot separate physician attendees from industry attendees. The recommended number of room drop pieces is 1,100. Pieces will be placed inside each room; hanging pieces are not permitted. Additional hotel fees apply.

Registration

Space is limited; register today! With innovative features, a dynamic faculty, and comprehensive courses, you won't want to miss VIVA 2018!

VIVA	EARLY BIRD (Ends July 5)	PRIME (July 6 - Sept. 14)	STANDARD (Sept. 15 - Nov. 8)
Industry Professionals	\$1,095	\$1,295	\$1,545
THE VEINS	EARLY BIRD	PRIME	STANDARD
Industry Professionals	\$650	\$700	\$850

1. Register for VIVA 2018 and/or The VEINS.
2. Complete all requirements in registration and provide a valid email address.
3. Log on to virtualviva.org on November 5 and receive full access!
4. After the meeting, refer to presentations and sessions that were recorded during The VEINS and VIVA 2018.
5. Virtual VIVA included in registration.

Cancellation policy: Cancellations through your online account by Saturday, September 15 will be accepted less a 15% administrative fee. Refunds are not available within 48 hours of registration to allow for credit card settlement. Once registration is cancelled in your online account, refunds will be settled within 7 days. NO refunds will be given after Saturday, September 15. Refunds or credits will not be given for failure to attend, late arrival, unattended events, or early departure.

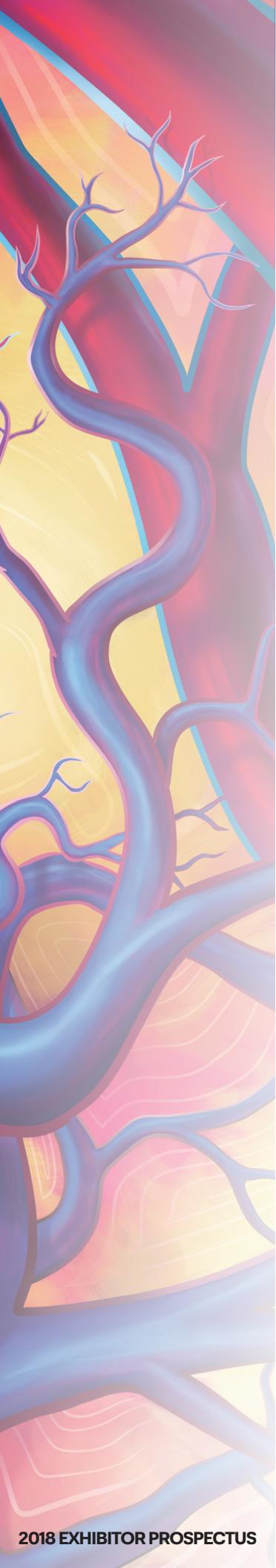
The Venue

VIVA 2018 and The VEINS return to the Wynn Las Vegas

- After completing registration, you will receive a confirmation email that includes a link to the accommodations booking page. VIVA has reserved a block of rooms at the discounted rate of \$239 per night plus tax (currently 13.38%). This rate is available until the room block fills. A nonrefundable deposit of the first night's room and tax will be required to confirm all reservations.
- Reservations are accepted on a first-come, first-served basis and will be accepted until October 5, at 5 pm PDT, or until the block fills. The room block will fill up quickly, so we strongly suggest registering and making reservations as soon as possible.
- A charge of \$50 per night will be added for each guest over double occupancy.



Wynn Las Vegas • 3131 Las Vegas Boulevard South • Las Vegas, Nevada 89109 • (702) 770-7000



2017 Supporters

THANK YOU to our supporters of VIVA 2017 and The VEINS 2017!

We recognize the importance of our supporters and exhibitors in creating a successful conference, and we hope you will join us in 2018 as we provide premier education for those dedicated to treating patients with vascular diseases.

VIVA COMMERCIAL SUPPORTERS

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EKOS Corporation, a BTG International group company
Endologix, Inc.
Endovascular Today
Fujifilm SonoSite
G.S. Innovations
GE Healthcare
Getinge Group
Gore & Associates
HMP Communications
HyperMed Imaging
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IVC | ACWH
Knobbe, Martens, Olson & Bear, LLP
Lifeline Vascular Access
LINC 2018
MedData
Medstreaming
Medtronic
Nipro Medical Corporation
Novate Medical Ltd.
Penumbra, Inc.
Philips Volcano
Ra Medical Systems, Inc
ReFlow Medical, Inc.
Rex Medical
Shockwave Medical, Inc.
Siemens Healthineers
Silk Road Medical
Society for Vascular Nursing
Spectranetics
Surgical Tables, Inc.
Teleflex
Terumo Interventional Systems
VEIN Magazine/Veindirectory.org
Verryan Medical Ltd.
Walk Vascular, LLC
Zero Gravity Skin
Ziehm Imaging

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