

Research interests

Social media, communications, election campaigns, e-campaigning and political behaviour.

Education

PhD Politics <i>University of Bath, Bath.</i>	2016-2020
MRes Politics and International Studies <i>University of Bath, Bath.</i>	2014-2015
MA Politics and International Studies <i>University of Durham, Durham.</i>	2012-2013
LL.b Law <i>University of Exeter, Exeter.</i>	2009-2012

Research and relevant work experience

Founder

Social Media Research Centre. 2020

I have founded the *Social Media Research Centre*, a research house and consultancy that strives to make social media research better. We do two things; we examine social media developing reports that explain the impacts of social media and we help others in making the most of their social media research. So far have advised *gratis* journalists, think tanks such as the *Tony Blair Institute & Moonshot CVE* as well as start-ups and charities such as *Ethi.me* and *Animals Asia*.

Research consultant

Whotargetsme, London. Oct 2019 – Mar 2020

For 5 months during the final year of my PhD I worked as a research consultant for *WhoTargetsMe*, a pressure group focused on understanding and reforming targeted advertising. I worked on two projects over the period, I was tasked with all the research WTM did during the 2019 General Election, and post-election was tasked in creating a GE19 transparency, policy and analysis report to be released in 2020/21.

- Undertook research from inception to conclusion, see my website for a record of articles.
- Created many stories, reports and features that gained [national](#) and [international](#) attention.
- Researched to tight deadlines via FB's Ad Library, Audience Insights, Crowdtangle and WTM's data.
- Organised an intern and collaborated with *Diga Communications* in disseminating my research.
- Liaised with journalists and partners daily, developing key impacts from my research.

Postgraduate researcher

POLIS, University of Bath, Bath. 2016-2020

The project examined the use of Facebook across 2010-2019 by all major UK parties, with special focus on Labour and the Conservatives, as well as satellite group Momentum. *Supervisors: Peter Allen and David Cutts. Examiners: Mark Shephard & Hilde Coffé.*

- Research was of my own inception and creation, funded by the *Economic and Social Research Council*.
- Quantitative and qualitative analysis of social media data. Automated and hand-coded datasets were created analysed via content analysis. Analysis of large amounts of Facebook data, traditional survey data including the BES/EAS and other data sources such as Audience Insights.
- Presented the research at multiple conferences, talks, podcasts and via news media.

- Leadership roles: POLIS Dept. Research Representative, POLIS Dept. Faculty Representative.
- Organising committee for SWDTP Conference 2017, Team member for UACES Conference 2019.

Internship

Journeyman Pictures, London.

Jan – Jun 2014

On completing my MA, I worked at *Journeyman*, a leading international documentary distributor and postproduction house. I initially worked organizing the footage library, cataloguing, transcoding, subtitling and adding metadata to the archive and then selling this clipped footage to production houses. Later I worked to sell documentaries including the ‘Sundance’ winning ‘Return to Homs’, to film festivals and international television networks, including the *BBC*, *Discovery*, *National Geographic*, and *Al Jazeera*.

Teaching experience

Teaching assistant

2017-2019

POLIS, SPS & Widening Participation Office, University of Bath, Bath.

- Postgraduate teaching assistant on three first year modules, two positions on Introduction to British politics PL10417 from 2017-18 and 2018-19, alongside Introduction to politics: theory and analysis PL10967 from 2018-2019.
- Managed over 40 hours of seminars, including creating teaching methods and organized lesson planning. Marked many essays and exams. Guided dozens of students in their essays as a peer mentor.
- Given two full two-hour lectures on social media and traditional media campaigning 1st year students.
- Taught Criminology to underrepresented groups via the ‘Access to Bath’ Summer School.

Technical skills

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|---|---|--------------------------------------|
| • Quantitative social media analysis | • Microsoft packages / Google docs | • Data gathering/management software |
| • Qualitative social media analysis | • Strong Excel skills, basic R/SPSS statistics skills | • Video and music editing software |
| • Qualitative and quantitative content analysis | • Text analysis, text as data | • Survey research and interviews |

Funding and awards

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| • ESRC studentship
Valued at ~£58,000 | 2016-2019 |
| • Travel grant from EPOP
Bursary at £150 to attend the Conference in Glasgow | 2019 |
| • Free invitation to Digital Leaders Conference
Bursary £150 ticket to attend the Conference in London | 2018 |
| • Access to Exeter Bursary
Bursary to attend the university ~£3000. | 2009-2011 |

Courses of note

Grand Innovation Challenge (30h)

2019

University of Bath.

Cabinet Office Policy School (9h)

2018

Cabinet Office, London.

Media and outreach

I have provided commentary for news stories including on *BBC TV* and *radio*, *Sky News*, *The Economist*, *New York Times*, *Financial Times* and *New Statesman*. I have also created a [YouTube channel](#) where I discuss social media campaigning. Outside of commentary, I have also undertaken work that formed basis of news stories:

- Murphy, Joe. "Tories hiding Boris from London voters in Facebook ads." *Evening Standard*, (2019). [[link](#)]

- Doward, Jamie. "Voters 'used as lab rats' in political Facebook adverts, warn analysts." *Observer*, (2019). [\[link\]](#)
- Various. Targeted advertising section, "ITV election night", *ITV News*, (2019). [\[link\]](#)
- Standley, Nathan. "Spending on Facebook political ads reveals 'complicated battleground' as Hull heads to the polls", *Hull Daily Mail*, (2019). [\[link\]](#)
- With Rowland Manthorpe of *Sky News*, broke the story of Facebook's missing adverts before the General Election [\[link\]](#). This story was published via *Reuters* into the *New York Times*, *Washington Post*, *The Guardian* and others (2019).

Professional affiliations

PSA 2016-present, EPOP 2016-present, ICA 2020-present.

Publications

Articles in books

Hotham, Tristan. "Behind the curtain of the targeting machine: political parties A/B testing in action." *UK Election Analysis*. The Centre for Comparative Politics and Media Research, p88-90, (2019). [\[link\]](#)

Articles in research blogs

Hotham, Tristan. "Trump v Biden: who is engaging the most followers on Facebook?" *The Conversation*, (2020). [\[link\]](#)

Hotham, Tristan. "Brexit in GE2019 political advertising: an asset for some, a liability for others." *LSE Brexit*, (2020). [\[link\]](#)

Hotham, Tristan. "We need to talk about A/B testing: Brexit, attack ads and the election campaign." *LSE Brexit*, (2019). [\[link\]](#)

Hotham, Tristan. "The Digital Campaign: targeted advertising in the 2019 General Election." *Political Studies Association Blog*, (2019). [\[link\]](#)

Hotham, Tristan. "General Election 2019: What are the parties telling us via their targeted adverts?" *Political Studies Association Blog*, (2019). [\[link\]](#)

Hotham, Tristan. "Facebook risks starting a war on knowledge." *The Conversation*, (2018). [\[link\]](#)

Hotham, Tristan. "Facebook is restricting search results—is this taking transparency seriously?" *The Conversation*, (2018). [\[link\]](#)

Written evidence

Hotham, Tristan. "Mr Tristan Hotham – written evidence (DAD0021)" Digital Technology and the Resurrection of Trust Report, *Select Committee on Democracy and Digital Technologies. Report of Session 2019-21 - published 29 June 2020 - HL Paper 77*, (2020). [\[link\]](#)

Working papers

Hotham, Tristan. "Janus-faced campaigning, the rise of the 'traditional' and 'new methods' campaign on Facebook." *In progress*.

Hotham, Tristan. "Follow the leader. How are leader and party pages used to campaign on Facebook? An analysis of the 2015 and 2017 UK General Elections." *In progress*.

Hotham, Tristan. "A/B testing: what it is and how it worked during the 2019 General Election." *In progress*.

Hotham, Tristan. "Labour's 2017 General Election campaign, what sets Momentum apart from the leader and party page?" *In progress*.

Hotham, Tristan. "Satellite permanent campaigning? Momentum across the 2018 permanent campaign." *In progress*.

Hotham, Tristan. "Political identity ownership in practice. The use of depiction in UK election Facebook content across the 2015 and 2017 General Elections." *In progress*.

Conference presentations

Oral presentations

Hotham, Tristan. "What do party leader pages do on UK Facebook?" Political Studies Association Conference, (2019).

Hotham, Tristan. "Is it party leader pages or party pages that matter most on UK Facebook?" Elections, Public Opinion and Parties Conference, (2019).

Hotham, Tristan. "Researching Facebook in troubled times" SWDTP Conference, (2018).

Hotham, Tristan. "So who exactly are parties reaching on Facebook?" SWDTP Conference, (2017).

Hotham, Tristan and Cutts, David. "Facebook and Big Data: Has it changed party campaigning in Britain forever?" Elections, Public Opinion and Parties Conference, (2016).

Invited talks

Hotham, Tristan. *Social media and politics today*. Invited lecture for Introduction to Social Theory a 1st year Sociology module. University of Bath, (2019).

References

Dr Peter Allen
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Prof David Cutts,
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Mr Sam Jeffers
Co-Founder of WhoTargets.me
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Dr Nick Startin
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