

Tristan Roman

San Diego, CA – (619)-384-6564 – tristanroman10@gmail.com

WORK HISTORY

Northrop Grumman, Business Management Analyst, Speciality: Contracts Analyst

August 1, 2023 - Present

- Managed and negotiated contracts, ensuring compliance with company policies and legal requirements.
- Developed and maintained relationships with clients and stakeholders to facilitate successful contract execution.
- Conducted thorough analysis of contract terms, identifying risks and opportunities for cost savings.

Northrop Grumman, Business Management Analyst, Speciality: Pricing Analyst

August 29, 2022 - July 31, 2023

- Analyzed and prepared pricing proposals for government and commercial contracts.
- Collaborated with cross-functional teams to develop competitive pricing strategies.
- Utilized financial models to assess pricing impacts and support decision-making processes.

Infosys, SAP Consultant, Speciality: Material Management

June 21, 2022 - August 31, 2022

- Implemented and configured SAP solutions to meet client requirements.
- Provided technical support and training to clients for SAP system enhancements.
- Conducted data analysis and reporting to support business operations and decision-making.

EDUCATION

Bachelor of Science: Business Administration of Information Systems with Honors, Campus GPA: 4.0

Fowler College of Business, San Diego State University, San Diego, California 2020-2022

Associate of Science: Business Administration with Honors

San Diego City College, San Diego, California 2018-2020

Associate of Arts: Liberal Arts and Sciences Scientific Studies-Mathematics and Pre-Engineering with Honors

San Diego City College, San Diego, California 2016-2018

SKILLSET

- **Programming:** VB, C#, C++, JAVA, Python, HTML, CSS, Javascript, SQL
- **Systems Analysis and Design**
- **Business Statistics**
- **Data Visualization:** Tableau and SAP Analytics
- **Digital Marketing:** Website Creation, Lead Generation, SEO
- **Business Communications**
- **Microsoft Office:** Excel, Word, Powerpoint, Outlook

ASSOCIATIONS AND AWARDS

- **Northrop Grumman BRAVO:** Employee award for excellent performance.
- **Northrop Grumman Pathways Program:** Accelerated role traversal to learn different parts of the company.
- **SAP UA Student Recognition Award:** Earned in the Enterprise Reporting Program club(ESeC).
- **Beta Gamma Sigma:** An honor society that recognizes and honors the top 8% of business students.
- **Tau Sigma:** An honor society that recognizes and honors the academic excellence of transfer students.
- **Dean's List:** Made the Dean's list for 8 semesters straight.
- **Summa Cum Laude Honors:** Graduated with highest honors at San Diego State University.
- **Certificate of Performance:** Computer Information Systems C++ Programming.