

Contact

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www.linkedin.com/in/eddie-sanchez (LinkedIn)

Top Skills

English Grammar

Large Language Models (LLM)

Copy Editing

Languages

English

Certifications

EF SET English Certificate 78/100
(C2 Proficient)

T. E. Watkins-Sanchez

Dynamic Leader & Programmer | AI & Machine Learning Enthusiast |
Sales & E-Commerce Expert | Enhancing Customer Experiences
DeLand, Florida, United States

Summary

I'm deeply passionate about AI and data science, with a rich 9-month journey of enhancing AI models through training and rigorous analysis. My work involves tweaking models for better performance but also meticulously analyzing code for accuracy, ensuring that every piece of the puzzle fits perfectly for optimal outcomes. With a unique background in psychology, coding, and fine art, I approach problems with a blend of analytical rigor and creative insight, making complex concepts accessible and engaging.

Experience

Independent Consultant

AI Data Trainer & Developer

July 2023 - Present (9 months)

- Specialized in fine-tuning AI models for optimal API retrieval, ensuring accuracy in outputs and appropriate API interactions through meticulous JSON structuring.
- Employed stress-testing techniques to identify and address model vulnerabilities.
- Leveraged extensive Python coding to perform in-depth analyses, contributing to significant improvements in AI model efficiency and functionality.
- Pioneered adversarial testing strategies to challenge AI systems, ensuring robustness and ethical reliability under a variety of operational scenarios.

VA

Virtual Administrative Assistant

November 2022 - February 2024 (1 year 4 months)

- Excelled in managing customer inquiries in e-commerce environments.
- Managed the website's backend, frequently updating inventory and adjusting pricing.
- Analyzed customer feedback to identify valuable insights and enhance the overall user experience.

- Employed CRM systems to efficiently resolve customer issues.

Dade Service Corporation

Warehouse, Logistics, and Sales Manager

December 2018 - September 2022 (3 years 10 months)

Deland, FL

- Drove a 138% increase in net profit in the first year by optimizing logistics and sales strategies.
- Implemented a digital inventory control system for 500+ construction materials, reducing loss.
- Coordinated logistics using various carriers, improving shipment efficiency.
- Cultivated a positive team environment, enhancing communication and morale.

Timeshare Exit Partners

Senior Case Analyst

February 2018 - December 2018 (11 months)

Lake Mary, Florida

- Negotiated the cancellation of predatory timeshare contracts, saving clients an average of \$20,000 each.
- Utilized digital contracts and payment plans, streamlining the cancellation process.
- Employed extensive databases to provide product and service information, improving client confidence and satisfaction.

Bad Dog Editions

Operations Manager

June 2015 - January 2018 (2 years 8 months)

Orlando, Florida Area

- Managed a cross-functional team of 30.
- Maintenance of the company's website using HTML and CSS, significantly improving our online presence.
- Remote management of a 15-person national sales team, utilizing digital platforms for training and sales support.

HG Arts

Office Manager

September 2014 - June 2015 (10 months)

Orlando, Florida Area

- Streamlined office operations by creating digital SOPs, increasing efficiency.

- Achieved a 30% reduction in office expenses through negotiations with suppliers.
- Led onboarding processes for over 20 employees, improving recruitment and training procedures.
- Organized company events and maintained team morale.

Hobby Lobby

Department Manager and Certified Framer

June 2010 - September 2014 (4 years 4 months)

Orlando, Florida Area

- Led store preparations for regional grand openings.
- Trained new management on procedures, leadership, safety, and customer service.
- Maintained high inventory accuracy and customer satisfaction.

The University of Toledo

Researcher and Data Entry/Analysis

August 2007 - May 2011 (3 years 10 months)

- Led cognitive and consumer behavior psychology research projects, using data analysis tools like SAS.
- Worked closely with professors on data collection, analysis, and final presentation of research.

Education

University of Toledo

Bachelor's degree, Major: Psychology Minor: Fine Art · (2007 - 2011)