

INSPIRING EDUCATION INSPIRING LIFE MSc® Banking and International Finance Mergers&Acquisitions - Preparation

Financial strategy for investing and financing
October 2021









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A.

Acquisition of DSM's coating resins business by Covestro



Please refer to the following press release and presentation regarding this transaction, along with the presentation which has been published on the Company website

https://www.covestro.com/press/covestro-to-acquire-leading-sustainable-coating-resins-business-from-dsm

https://www.covestro.com/en/investors/reports-and-presentations

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- 1 What is the Target? Who is the Acquirer? Who is the Seller?
- 2 What are the financials of the Target?
- 3 What is the Buyer's strategic rationale to acquire this Target?
- 4 Which information is provided around synergies? Can you explain what synergies are? What do you think about the amount communicated by the Seller?
- 5 Which information around valuation and price paid is provided? Why are there different amount provided and what do they represent?
- 6 Does the press release provide information to assess if the price paid by the Buyer is attractive?
- 7 Which other important information is discussed in the press release?

B.

Acquisition of Iberchem by Croda



Please refer to the following press release and presentation regarding this transaction, along with the presentation which has been published on the Company website

https://www.croda.com/en-gb/news/2020/11/acquisition-of-iberchem-expands-reach-into-high-growth-fragrances

https://www.croda.com/en-gb/investors/results-and-tradingstatements/iberchem-acquisition

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- 1 What is the Target? Who is the Acquirer? Who is the Seller?
- 2 What are the financials of the Target?
- 3 What is the Buyer's strategic rationale to acquire this Target?
- 4 Which information is provided around synergies? Can you explain what synergies are? What do you think about the amount communicated by the Seller?
- 5 Which information around valuation and price paid is provided? Why are there different amount provided and what do they represent?
- 6 Does the press release provide information to assess if the price paid by the Buyer is attractive?
- 7 Which other important information is discussed in the press release, which was not discussed in the Covestro/ DSM Resins press release?



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