

Hubungi

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Keahlian Teratas

HTML5

CSS3

jQuery

Languages

Chinese (Elementary)

English (Professional Working)

Bahasa Indonesia (Native or Bilingual)

Certifications

Advanced Diploma in Information Technology

Bernardy Ho

Future Software Engineer
Nanjing City, Jiangsu, China

Ringkasan

Currently living in Nanjing, China studying Software Engineer.

Pengalaman

Shanghai LinguaTutor Agency
English Language Teacher
Mei 2017 - Agustus 2017 (4 bulan yg lalu)
China

What can I say? the Title says it all!

Moved here since February 2017 to widen my knowledge and experience.

Let's just say I have a hunger for experience and new things.
And I am sure new exciting stuff awaits. better be ready.

PT. Infra Hutama Solusindo
Sales Manager
Mei 2015 - Februari 2017 (1 tahun 10 bulan yg lalu)
ONE PACIFIC PLACE, 11th Floor, SCBD Area, Jl. Jend. Sudirman Kav. 52-53,
Jakarta

Had an Amazing time here!

Although it is a young company but I'm sure they will go a long way.

My job here is pretty much everything, from making the website (which I did do a pretty good job of it, better than the last one) to sell server maintenance license, server hardware, financial work like open up Purchase Order, Invoice, Etc.

Even deliver the goods !!

Basically I am the Sales Manager / Assistant Director / Tech guy
And I enjoy it a lot!

PT. Dinamika Sistem Integrasi Solusi
Account Manager
Desember 2014 - April 2015 (5 bulan yg lalu)

Plaza Sentral 19th floor Jl.Jend.Sudirman Kav.47 Jakarta 12930, INDONESIA

A company that sells server security such as Palo Alto Firewall, Trend Micro, Etc.

Lots of talented young Engineers here.

Although my job is not as Engineer but as the account manager, the person who sells.

Here, I have to work together with the Engineer team so basically, I am the middle-man in which if the customer complaints there is anything wrong with their servers, I have to tell to set up the schedule for my Engineer team to fix it.

What I learned here is some man-management skills.

Had a pretty good time but not that much.

PT. Asaba Computer Centre

Account Manager

Januari 2014 - Desember 2014 (1 tahun)

Ebenezer building, jalan setia budi selatan no. 1, jakarta selatan

Next is PT. Asaba Computer Centre, quite a well known IT company in Indonesia.

After I learned my sales skills at two of my previous companies I decided to try and learn a thing or two about selling at an Enterprise level.

Here, I pretty much sell at about everything related to Computers, from hardware to software.

Can't say I had a good time here, the office environment is okay but not to my liking.

Overall, Learned a lot on a corporate level.

PT. Multisukses Wahana Karya

Sales Engineering and Marketing

Maret 2013 - Desember 2013 (10 bulan yg lalu)

Pergudangan prima centre blok D 5, jalan pool ppd pesing poglar raya, cengkareng

I remember I had a very good time in this company.

Awesome colleagues, lots of experience learned, made lots of new friends.

It was a really wonderful sales learning experience, I went to many different places pitching other companies to buy our products (Heavy Machinery).

The owner of this company really taught me many things, he even asked me to come to his house for a lesson. That shows passion right there, I am lucky to become a part of the team.

So Thank you Sir! I wish you all the best!

PT. Putra Teknik Perkasa

Seo Manager and Sales Marketing

Juni 2012 - Maret 2013 (10 bulan yg lalu)

After the last company i was at went bankrupt, my dear mother insisted me to work with her friend's company and so I did, I thought why not? I was looking for one at this time.

My job here is; to make the website of the company in addition of increasing the website ranking in Google Search, and also become a sales marketing to sell and market their Heavy Machinery Equipment.

I fail miserably at making the website, it turns out horrible (but because of this I began to have an interest in it)

Also, this is my first time becoming a sales person, it is very hard for me to sell because I have no experience and knowledge on heavy machinery. However, I learn a lot from this job.

PT. Samudra primula mandiri

SEO Manager

Januari 2011 - Juni 2012 (1 tahun 6 bulan yg lalu)

After 2 Years and 7 Months at FlowerAdvisor, I decided to Jump Ship.

Why? because I was young and needed a new experience else where.

Salary-wise was better though, The job? well... it was the same as before..

Unfortunately, the company doesn't last very long, a year after I joined, the company made a bad financial decisions and was declared bankrupt.

Can't say it was a good decision but life goes on. On to the next page of my Career.

Flower Advisor

2 tahun 5 bulan yg lalu

Head Of SEO

Juni 2010 - Desember 2010 (7 bulan yg lalu)

Finally, a job that is related to my background. IT stuff.

You must be wondering what SEO is? right?

First, no it has nothing to do with CEO.. I wish.. but far from it.

It stands for Search Engine Optimization meaning I have to increase my company's website rank in Google search. You know those Page 1, Page 2 in Google don't you?

My job is to put my company's website to Page 1 with a certain target keywords.

Pretty Cool and Exciting but not easy!

Business Development Executive

Agustus 2009 - Juni 2010 (11 bulan yg lalu)

Next on my Career Path is Business Development Executive.

No more interacting with satisfied, happy, angry, pissed off customers.

However, here comes the long hour work of Microsoft Excel! What I do here is to find new sell-able items, compare prices with the competitor and find a way for the company to make more sales. So, I'm guessing its a little bit of marketing as well.

Good experience overall, not quite liking it to be honest.

but still promoted to SEO Manager (Search Engine Optimization) so I must be doing something right? :)

Customer Service

Agustus 2008 - Agustus 2009 (1 tahun 1 bulan)

Greater Jakarta Area, Indonesia

My first ever job after graduation!

I remember i was very nervous during the interview.. quite obvious isn't it? since it is my first time..

The Job Title explains it all, what i did here was to answer all phone calls made by the customer, answer all of their questions, feedback and also complaints. Even during my bad day, i am not allowed to show any anger towards them (of course! duh!)

Overall, it was a much appreciated learning experience, some of the time I have to work long shifts since this is a 24 hour company. English speaking

is a must because all of the customers are International, so this really helps improve my English Language.

A year goes by and I'm Promoted to Business Development Executive! Yay!
Guess I'm doing a pretty good job.

Pendidikan

Nanjing University of Information Science and Technology
Bachelor's degree, Computer Software Engineering · (2017 - 2021)

Dumet school
Web Master, HTML5, CSS3, jquery · (2014 - 2014)

Management Development Institute of Singapore
Advanced Diploma in Information Technology, Information
Technology · (2005 - 2007)

Mahatma Gading International School
High School

Winthrop Primary School
Primary School · (1998 - 2000)