# Example to plot directly into latex

19-10-2019

### 1 Introduction

Welcome, this document presents our market analysis for the TruCol consultancy. The objective of this document is to provide some basic insight into the order of magnitude of the potential of the TruCol consultancy to generate returns for its potential investors. Based on various pitch templates, [?], and private communications, we intend to convey this information through sharing our model and estimate of the following market parameters for the TruCol consultancy:

- Total addressable market (TAM), or total available market, is the total market demand for a product or service, calculated in annual revenue or unit sales if 100% of the available market is achieved[?].
- Serviceable available market (SAM) is the portion of TAM targeted and served by a company's products or services[?].
- Serviceable obtainable market (SOM), or share of market, is the percentage of SAM which is realistically reached[?].

Since we currently have little experience on this topic within our team, we are making our data and assumptions as transparent as possible, both in this document as in our code. This way we hope to improve our model based on your feedback by enabling you to experiment with it yourself. Additionally, because the market analysis consists of a rough estimate, three different estimation methods are considered for generating the TAM, SAM and SOM estimates. The redundancy is introduced in an attempt to establish some frame of reference within the results. The assumptions and data points for the respective models are specified explicitly in this document with an identifier, and where relevant, this identifier is used in the comment of the code to link the document and code.

The models are described in ?? (the Python models themselves are included as appendices in ?? to ?? respectively). The results of these models are presented in ??. To shed some light on how sensitive the model is to for example changes in assumptions, a sensitivity analysis is presented for each model in ??. Next the results and sensitivity of the models are discussed in ?? and a conclusion is provided in ??.

We invite you to tinker with the assumptions and models yourself! The data and plots in this report are automatically updated if you run python -m code.project1.src. If you experience any difficulties in running the code, simply reach out to us, (click on issues on the github page) and we are happy to get you running the code.

# 2 TruCol Consultancy Business Model

Since the market size estimation models are somewhat of an abstract/subjective task, three different approaches are used in an attempt to establish some reference material with respect to accuracy.

Before the model is presented, it is important to realise that we propose a consultancy service that operates as an optimisation service. This means that if a certain activity, e.g. a logistics company has operational cost of 5 \$million/day, our consultancy service is only able to earn at most the margin of improvement we are able to bring our customer. Suppose the independent usage of the TruCol provides the customer with a 2% optimisation in their operational costs, yielding them  $5.000.000 \cdot 0.02 = 100.000/day$ \$. Suppose our expertise is able to enable them to yield a 3% optimisation by identifying the relevant development/system processes and supporting them in improved test specification. In that assumption our consultancy would bring them an additional 3-2=1% which would translate roughly to 50.000\$. That would be the value we bring to the logistics company in this hypothetical scenario.

In reality this example is oversimplified, the 2% the company could get by themselves would involve some risk pertaining to inaccurate test specification which could lead to loss of the bounty. Our company reduces this risk by providing test-specification security expertise. Furthermore, our interaction with the client may bring the client experience that can be applied in future applications of the TruCol protocol, hence the value to we bring to the client is larger than the amount they gain in terms of optimisation w.r.t. the case where they use the protocol themselves.

#### 3 Markets

To use the Top Down Model, ?? describes the TAM in which the TruCol consultancy will operate. To this end, ?? discusses the market size of the logistics market, and the profit within that market. Due to time-constraints and lack of data, some datapoints and assumptions of the logistics market are applied to other sectors such as the automated trading market and pharmaceutics market in ?? to get some insight in their respective market sizes. Furthermore, ?? provides some qualitative insight in the potential future markets that are highly suited for the TruCol protocol. These emerging markets are accordingly expected to be relevant markets to address in the near future.

#### 3.1 Total Addressable Market

To compute the TAM, SAM and SOM, some form of market definition can be used. To this end, it is considered valuable to specify what the TruCol consultancy does, where it adds value and how it does that. Furthermore, since these three aforementioned estimates pertain to a potential future, the potential, yet deemed feasible, activities of the TruCol consultancy are included.

The TruCol consultancy provides advice and support to companies on how they can get the most out of the TruCol protocol. To understand this the following assumptions are shared. Under these assumptions, one can conclude that an economically rational company would try to off-load as much of their required tasks into the TruCol protocol as it would minimise their operational costs and/or improve algorithmic efficiency of their solutions.

- asu-0: Solutions to tasks that are completed using the TruCol protocol are deterministically verifiable.
- asu-1: Solutions to tasks that are completed using the TruCol protocol are of sufficient quality.
- asu-2: Tasks that are completed using the TruCol protocol can be solved for the lowest cost price that is currently available in this world.
- asu-3: No personnel needs to be attracted, screened, hired nor fired for tasks that are completed using the TruCol protocol.
- asu-4: Companies can benefit from public particular solutions to their task specifications.
- asu-5: By sampling from a bigger talent pool (this world), the average performance of the solutions will be better than what is produced by the in-house talent pool, or, for equal solution performance, a faster rate of development can be obtained on average for an equal or lower price.

We help companies identify the tasks for which they can use the TruCol protocol, and we assist them in writing safe test specifications that are not easily hackable. This implies that under the given set of assumptions, the TAM for the TruCol protocol can be defined as the total costs that the companies (and consumers) in this world are willing to pay for assistance on using the TruCol protocol.

### ${\bf 3.1.1}\quad {\bf TruCol\ Total\ Addressable\ Logistics\ Market}$

This sub-sub section illustrates a rough method of estimating the logistics sub-segment of the TAM for the TruCol protocol. To do this, an example of algorithmic optimalisation within the logistics market as presented by McKinsey & Company is generalised conservatively to a rough estimate of the total logistics market size.

A clear example of a logistics company successfully hiring a consultancy for algorithmic optimalisation is documented by McKinsey & Company in the "how they help their clients" segment of their website[?]. The study how reports McKinsey's team, among which the McKinsey's Strategic Network Analytic Center helped an Asian logistics company. With McKinseys team, the logistics company realised an *in line haul network cost* reduction of 3.6% while reducing their *transit time* with 0.8%, yielding an overal 16% increase in profit for the logistics company, without compromising the quality. To use this report as a valuable resource to generate some rough estimates on market size, the following assumptions are made:

- asu-6: The logistics company made a net profit by hiring McKinsey & Company in this particular ordeal.
- asu-7: The example of a 16% increase in profit is generalizable to a conservative potential 0.1% of profit increases through algorithmic optimalisation across the entire logistics industry.
- asu-8: Companies are willing to pay at least 1 % of their potential profit increases for the assistance the TruCol consultancy company provides in identifying opportunities for optimisation and for improving test-specification security.

Based on those assumptions, one could find a potential yearly profit increase accross the entire logistics sector by summing the net profit of the logistics sector. [?] claims that this company [?] valued the logistics market at 8.1 trillion in 2016. Additionally [?] claims [?] estimates the logistics market value will grow to 15.5 trillion in 2023. However, no figures on profit are found. Hence individual companies are explored.

For DHL one can find on pdf page 37/170 in [?] that the annual profit for DHL in 2019 was 4.1 billion.

For UPS one can find on pdf page 4/257 in [?] that the annual unadjusted operating profit for UPS in 2020 was 7.7 billion. Note, [?] says UPS had a net operating profit of 1.1 billion in Q1 of 2020, implying they had to almost double their average profit in the remaining three quarters of 2020 to be consistent with an annual 7.7 billion.

For FedEx the net income as reported for 2020 has been 1.29 \$ billion in pdf page 2/17 [?].

• Asu-9: The net income as reported (GAAP) by FedEx can be interpreted as the profit by FedEx.

Next, the claim that fragmentation of the global market implied in 2016 that Deutsche Post DHL, Ceva Logistics, UPS, and FedEx, control less than 15% of that global market allows estimating a limit on the net global profit made in the logistics market based on the following assumptions:

- Asu-10: The market segment in the global logistics market maintained by the combination of DHL, UPS and FedEx is at most 15% in 2020.
- Asu-11: The profit in the remaining 85% of the global logistics market has the same average yearly profitability per percent market share as the combination of DHL, UPS and FedEx.

Based on assumptions 1-11 one could estimate an upperbound of

$$net - profit_{DHL+UPS+FedEx} = 4.1 + 7.7 + 1.29 = 13.09 billion$$

$$\frac{net - profit_{global\_logistics}}{net - profit_{DHL+UPS+FedEx}} = \frac{0.85}{0.15}$$

$$net - profit_{global\_logistics} = net - profit_{DHL+UPS+FedEx} \frac{0.85}{0.15}$$

$$net - profit_{global\_logistics} = \frac{13.09 \cdot 0.85}{0.15}$$

$$net - profit_{global\_logistics} = 74.2 billion$$

$$(1)$$

Hence, if each of those companies in the logistics sector could increase their profits on average annually by .1% using algorithmic optimisation, and if they would use the TruCol protocol to do that, and if they would be willing to invest 1% of that profit in our support and assistance in getting the most out of the TruCol protocol, we would currently estimate that this would yield roughly an income of  $74.2 \cdot 0.001 \cdot 0.01 = \$0.74$  million

#### 3.1.2 Additional addressable markets

Since the TruCol consultancy is market agnostic, we also seek to assist in algorithmic optimisation outside the logistics market. Several markets are worth mentioning in particular as we expect them to either heavily rely on algorithmic optimisations, or because they are particularly suited for the TruCol protocol.

- (Automated) trading In the highly competitive market of (automated) trading, algorithmic optimisations are key to making successfull trades.
- Space Sector The space engineering sector already has a relatively high test driven development[?], this lowers the adoption costs of the TruCol protocol relative to most industries. Furthermore, space applications are heavily mass constrained, which generally makes them highly energy constrained as well. These energy constraints emphasise the importance of algorithmic optimisations, for example in telecomunications satellites and swarm robots.
- Innovative Materials Research The domain of material science has been adopting algorithmic search strategies to find new materials [?].
- Pharmaceutical Industry Another example of a large market that has been shifting to adopt algorithmic search strategies to find new medicines.

Each of these are multi billion dollar markets which can contribute to the TAM of the TruCol consultancy.

#### 3.1.3 Emerging markets

Beyond those listed markets, the following emerging markets could be great opportunities for the TruCol consultancy to latch in and grow along in.

- **Neuromorphic Computing** This field is developing new complexity theory to adapt to the unconventional computation methods. This is an interesting opportunity to explore the versatility of the TruCol protocol.
- Quantum Computing This is another upcoming field with many new algorithmic implementations. The newness of the field may suggest that the amount of optimisation and exploration to be done is relatively high, possibly indicating a relatively large potential for the TruCol protocol. However, currently our team does not yet contain experience in this type of algorithmic developments.
- Artificial Intelligence With the introduction of GPT-3 the world has seen an example of an AI engine that is able to generate code for some basic tasks [?]. The TruCol protocol could catalyse the usage of such AI engines that are able to write code based on requirement specification. We expect that users of the TruCol protocol will develop a tactical advantage on requirement specifications for AI engines.

#### 3.2 Market Trajectory

# 4 Market Analysis Model

This section describes the model that is used to perform the market analysis for the TruCol consultancy service. The model will be used to estimate the yearly revenue that is projected for this consultancy company. Typical estimation models to do this for startups are:

- Top Down Model Starts with a large population with known size that make up the target market, and then narrows the market size down to the specific market segment.
- Bottom Up Model Takes current pricing and/or usage of product as starting point and extrapolates up/outwards to compute the potential market size.
- Value Theory Model estimates the value provided to customers and estimates how much of that value can be reflected in the product pricing.

Since the TruCol consultancy does not yet have a large body of current pricing and product usage, the Bottom Up Model is not used in this market analysis document. Similarly, the Value Theory Model is ommitted in this market analysis as it is most powerfull on historical data which is not yet available for the TruCol protocol. Since the market sizes of most sectors in which the TruCol consultancy intends to operate, the Top Down Model is used to derive a rough estimate of the projected yearly revenue for the TruCol consultancy.

### 4.1 Top Down Model

#### 5 Results

#### 5.1 Top Down Model

The code listed in the appendices generated the following estimates for the total addressable market sizes for the TruCol consultancy.

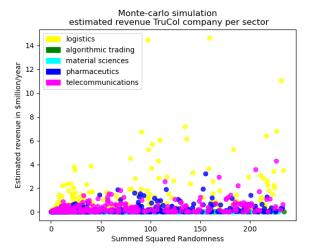


Figure 1: A scatterplot generated by a Monte-Carlo simulation to provide an impression on the estimated projected total addressable market per sector for the TruCol consultancy company.

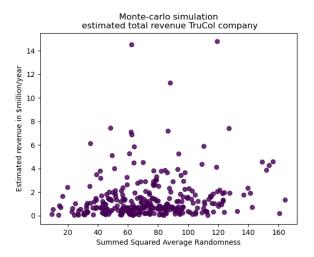


Figure 2: A scatterplot generated by a Monte-Carlo simulation to provide an estimate on the projected total addressable market for the TruCol consultancy company.

# 6 Sensitivity Analysis

#### 6.1 Top Down

Ommitted due to time constraints.

### 7 Discussion

We expect that the main points for improvement in this analysis are the datapoints that are used. In particular the generalisation of the profit margin of the logistics sector to other sectors could be replaced by the actual data of the other sectors. Furthermore, the profit margin of the logistics sector could be searched directly instead of deriving it based on the of its larger companies.

#### 8 Conclusion

A rough estimate based on various datasources has been generated to estimate the yearly revenue of the TruCol company. Additional iterations with improved datapoints is recommended to obtain a more accurate estimate. The market analysis does not yet include the growth that may be captured in diversification, emerging markets such as neuromorphic computing and in-house automation/AI-engines. Before taking these potentials into account however, a more accurate assessment of the starting market is recommended.

# A Appendix \_main\_.py

## B Appendix Main.py

```
# Example code that creates plots directly in report
  # Code is an implementation of a genetic algorithm
  import random
  from matplotlib import pyplot as plt
from matplotlib import lines
  import matplotlib.pyplot as plt
  import numpy as np
  from .Compile_latex import Compile_latex
  from .Plot_to_tex import Plot_to_tex as plt_tex
  from .Export_code_to_latex import export_code_to_latex
  # define global variables for genetic algorithm example
  string_length = 100
  mutation_chance = 1.0 / string_length
  max_iterations = 1500
  class Main:
      def __init__(self):
20
          pass
21
      def export_code_to_latex(self, project_nr):
23
           export_code_to_latex("main.tex", project_nr)
24
      def compile_latex_report(self, project_nr):
           """compiles latex code to pdf"'
          compile_latex = Compile_latex(project_nr, "main.tex")
      def addTwo(self, x):
           """adds two to the incoming integer and returns the result of
31

    → the computation."""

          return x + 2
32
33
  if __name__ == "__main__":
      # initialize main class
      main = Main()
37
```

## C Appendix Compile\_latex.py

```
# runs a jupyter notebook and converts it to pdf
  import os
  import shutil
  import nbformat
  from nbconvert.preprocessors import ExecutePreprocessor
  class Compile_latex:
      def __init__(self, project_nr, latex_filename):
10
           self.script_dir = self.get_script_dir()
           relative_dir = f"latex/project{project_nr}/"
           self.compile_latex(relative_dir, latex_filename)
           self.clean_up_after_compilation(latex_filename)
           self.move_pdf_into_latex_dir(relative_dir, latex_filename)
16
      # runs jupyter notebook
17
      def compile_latex(self, relative_dir, latex_filename):
           os.system(f"pdflatex {relative_dir}{latex_filename}")
20
      def clean_up_after_compilation(self, latex_filename):
21
           latex_filename_without_extention = latex_filename[:-4]
           print(f"latex_filename_without_extention={
23
              → latex_filename_without_extention}")
           self.delete_file_if_exists(f"{
              → latex_filename_without_extention \ . aux")
           self.delete_file_if_exists(f"{
25
              → latex_filename_without_extention \ . log")
           self.delete_file_if_exists(f"texput.log")
      def move_pdf_into_latex_dir(self, relative_dir, latex_filename):
    pdf_filename = f"{latex_filename[:-4]}.pdf"
28
29
           destination = f"{self.get_script_dir()}/../../{
              → relative_dir \ \ pdf_filename \ \"
31
           try:
               shutil.move(pdf_filename, destination)
           except:
34
               print("Error while moving file ", pdf_filename)
35
      def delete_file_if_exists(self, filename):
               os.remove(filename)
           except:
               print(
41
                    f"Error while deleting file: {filename} but that is
42
                      → not too bad because the intention is for it to
                      → not be there."
               )
43
      def get_script_dir(self):
           '""returns the directory of this script regardles of from
46
              \hookrightarrow which level the code is executed"""
           return os.path.dirname(__file__)
47
48
49
  if __name__ == "__main__":
50
      main = Compile_latex()
```

## D Appendix Datapoints.py

```
# The bottom up model that computes the TAM and TSM
  import random
  from matplotlib import pyplot as plt
  from matplotlib import lines
  import matplotlib.pyplot as plt
  import numpy as np
  from .Plot_to_tex import Plot_to_tex as plt_tex
10
  class Datapoints:
          __init__(self):
      def
12
           """ Initialise the datapoints and compute basic datapoints
13
           that can be derived from the datapoints and/or assumptions.
          # Source: https://www.dpdhl.com/content/dam/dpdhl/en/media-
15

→ center/investors/documents/annual-reports/DPDHL-2019-
             → Annual-Report.pdf
           self.profit_dhl = 4.1 * 10 ** 9
                                            # dollar
          # Source:
17
           self.profit_fedex = 1.29 * 10 ** 9 # dollar
          # Source: https://investors.ups.com/_assets/
             → _67e21ed5c7d1164af5b2ef48cec32803/ups/db/1110/9465/

→ UPS_2021_Proxy_Statement_and_2020_Annual_Report%3

             \hookrightarrow B_Form_10-K.pdf
           self.profit_ups = 7.7 * 10 ** 9 # dollar
20
          # Sum the profit of these three companies
          self.profit_dhl_fedex_ups = (
               self.profit_dhl + self.profit_fedex + self.profit_ups
23
          )
24
25
          # sam and tam factors
          self.sam_factor=0.003
27
          self.tam_factor=0.004
          print(f'self.profit_dhl_fedex_ups={self.profit_dhl_fedex_ups})
30
          # Source: https://www.cips.org/supply-management/news/2016/
31
             → november/logistics-industry-forecast-to-be-worth-155tn-
             \rightarrow by -2023/
          # NOTE: this article seems an unreliable source and is
32
             \hookrightarrow outdated, hence the 0.15 should possibly be changed/
             → updated.
          self.logistics_market_share_dhl_fedex_ups = 0.15
33
34
          # Compute the remaining market share.
35
          self.logistics_market_share_remaining = (
               1 - self.logistics_market_share_dhl_fedex_ups
37
          # Assume avg market profit per dollar market share is uniform
40
           self.logistics_market_profit = self.
41

→ get_logistics_market_profit()
          #print(f'logistics_market_profit={logistics_market_profit}')
          # Conservative estimate based on 0.16 demonstrated by
             \hookrightarrow McKinsey & Company study.
```

```
# Source: https://www.mckinsey.com/business-functions/
46

→ mckinsey-analytics/how-we-help-clients/algorithmic-
             → route-optimization-improves-revenue-for-a-logistics-

→ company#

           self.profit_gain_by_trucol_protocol = 0.04
          # Estimate based on analogy where a good constraint modeller
            can reach significant gains in algorithmic efficiency of
             \hookrightarrow solution.
          self.profit_gain_by_trucol_protocol_consultancy = 0.002
51
          # Conservative estimate based on a max of 1.00, for companies
52
            that intend to improve algorithmic efficiency without
             \hookrightarrow increasing profit.
          self.fraction_of_profit_shared_with_trucol = 0.01
            Source: Statistica.com or marketsandmarkets.com
          # TODO: re-find exact link
57
          self.logistics_market_size = 5.5 * 10 ** 12
58
           # Source: Statistica.com or marketsandmarkets.com
          # TODO: re-find exact link
          self.algo_trading_market_size = 11.1 * 10 ** 9
            Source: Statistica.com or marketsandmarkets.com
          # TODO: re-find exact link
          self.material_sciences_market_size = 1 * 10 ** 9
64
            Source: Statistica.com or marketsandmarkets.com
65
            TODO: re-find exact link
66
          self.pharmaceutics_market_size = 1.27 * 10 ** 12
          # Source: Statistica.com or marketsandmarkets.com
68
          # TODO: re-find exact link
          self.telecommunications_market_size = 1.7 * 10 ** 12
71
           logistics_profit_fraction=self.logistics_market_profit/ self.
72
             → logistics_market_size
          print(f'self.profit_dhl_fedex_ups={self.profit_dhl_fedex_ups})
             \hookrightarrow ')
          print(f'self.logistics_market_size={self.
             → logistics_market_size}')
          print(f'
                   logistics_profit_fraction={logistics_profit_fraction}
75
76
          # Compute and assume profit margins
           self.compute_profit_margins() # for logistics sector the

    → data is known

          self.assume_profit_margins() # for the other sectors the

    → data is assumed

80
          # Compute profit per market
81
          self.compute_market_profit()
      def get_logistics_market_profit(self):
           """ The basic computation that is done here is a
           cross multiplication of (see pdf):
           0.15/0.85=profit-three-companies/profit-remainder."""
87
          net_profit_remainder = (
88
               self.profit_dhl_fedex_ups
89
               * self.logistics_market_share_remaining
               / self.logistics_market_share_dhl_fedex_ups
91
          net_profit_logistics_market = net_profit_remainder + self.
             → profit_dhl_fedex_ups
          return net_profit_logistics_market
94
95
```

```
def get_market_profit(self, market_size, profit_margin):
           return market_size * profit_margin
97
98
       def get_market_profit_margin(self, market_size, net_profit):
           return net_profit / market_size
100
101
       def compute_profit_margins(self):
           # Compute the profit margin based on market size and profit.
           self.logistics_market_profit_margin = self.
104

→ get_market_profit_margin(
               self.logistics_market_size, self.logistics_market_profit
105
           )
106
107
       def assume_profit_margins(self):
108
           # Assume the profit margin in the algorithmic trading market
110

→ equals that of the logistics market

           self.algo_trading_market_profit_margin = self.
111
              → logistics_market_profit_margin
112
           # Assume the profit margin in the material sciences market
113
              \hookrightarrow equals that of the logistics market
           self.material_sciences_market_profit_margin = (
                self.logistics_market_profit_margin
115
116
117
           # Assume the profit margin in the pharmaceutics market equals
118

→ that of the logistics market

           self.pharmaceutics_market_profit_margin = self.
119
              → logistics_market_profit_margin
120
           # Assume the profit margin in the telecommunications market
121

→ equals that of the logistics market

           self.telecommunications_market_profit_margin = (
                self.logistics_market_profit_margin
123
124
       def compute_market_profit(self):
126
           """ Computes the profit per market sector based on
127
           the assumption that the profit margin in each sector
128
           equals that of the logistics market."""
           self.algo_trading_market_profit = self.get_market_profit(
130
                self.algo_trading_market_size, self.
131
                  → algo_trading_market_profit_margin
           self.material_sciences_market_profit = self.get_market_profit
133
              \hookrightarrow (
                self.material_sciences_market_size,
                self.material_sciences_market_profit_margin,
135
136
           self.pharmaceutics_market_profit = self.get_market_profit(
                self.pharmaceutics_market_size, self.
                  → pharmaceutics_market_profit_margin
139
           self.telecommunications_market_profit = self.
140

→ get_market_profit(
                self.telecommunications_market_size,
141
                self.telecommunications_market_profit_margin,
142
           )
```

## E Appendix Export\_code\_to\_latex.py

```
# runs a jupyter notebook and converts it to pdf
  import os
  import shutil
  import nbformat
  from nbconvert.preprocessors import ExecutePreprocessor
  def export_code_to_latex(main_latex_filename, project_nr):
         This function exports the python files and compiled pdfs of

→ jupiter notebooks into the

      latex of the same project number. First it scans which appendices
         notebooks) are already manually included in the main latex code.
         → Next, all appendices
      that contain the python code are eiter found or created in the
         → following order:
      First, the __main__.py file is included, followed by the main.py
13
         → file, followed by all
      python code files in alphabetic order. After this, all the pdfs

→ of the compiled notebooks

      are added in alphabetic order of filename. This order of
15
         → appendices is overwritten in the
      main tex file.
16
      :param main_latex_filename: Name of the main latex document of

→ this project number

      :param project_nr: The number indicating which project this code
        \hookrightarrow pertains to.
20
      script_dir = get_script_dir()
      relative_dir = f"latex/project{project_nr}/"
      appendix_dir = script_dir + "/../../" + relative_dir + "
23
         → Appendices/'
      path_to_main_latex_file = (
          f"{script_dir}/../../{relative_dir}/{main_latex_filename}"
      root_dir = script_dir[0 : script_dir.rfind(f"code/project{
         → project_nr}")]
28
      # Get paths to files containing python code.
29
      python_filepaths = get_filenames_in_dir("py", script_dir, ["
         → __init__.py"])
      compiled_notebook_pdf_filepaths = get_compiled_notebook_paths(

    script_dir)

      # Check which files are already included in the latex appendicess
      python_files_already_included_in_appendices =

→ get_code_files_already_included_in_appendices(
          python_filepaths, appendix_dir, ".py", project_nr, root_dir
      notebook_pdf_files_already_included_in_appendices =

→ get_code_files_already_included_in_appendices(
          compiled_notebook_pdf_filepaths, appendix_dir, ".ipynb",
             → project_nr, root_dir,
      )
39
      # Get which appendices are still missing.
      missing_python_files_in_appendices =

→ get_code_files_not_yet_included_in_appendices(
```

```
python_filepaths, python_files_already_included_in_appendices
              \hookrightarrow , ".py"
      )
44
      missing_notebook_files_in_appendices =

→ get_code_files_not_yet_included_in_appendices(
           compiled_notebook_pdf_filepaths,
46
           notebook_pdf_files_already_included_in_appendices,
            .pdf",
      )
50
      # Create the missing appendices.
51
      created_python_appendix_filenames = create_appendices_with_code(
           appendix_dir, missing_python_files_in_appendices, ".py",
53
              → project_nr, root_dir
      )
      created_notebook_appendix_filenames = create_appendices_with_code
56
         \hookrightarrow (
           appendix_dir,
57
           missing_notebook_files_in_appendices,
           ".ipynb",
59
           project_nr,
60
           root_dir,
      )
63
      appendices = get_list_of_appendix_files(
64
           appendix_dir, compiled_notebook_pdf_filepaths,
              → python_filepaths
      )
66
      main_tex_code, start_index, end_index, appendix_tex_code =

→ get_appendix_tex_code(
           path_to_main_latex_file
69
      )
70
      # assumes non-included non-code appendices should not be included
      # overwrite the existing appendix lists with the current appendix
            list.
      (
           non_code_appendices,
75
           main_non_code_appendix_inclusion_lines,
76
      ) = get_order_of_non_code_appendices_in_main(appendices,
         → appendix_tex_code)
      python_appendix_filenames = list(
           map(
               lambda x: x.appendix_filename,
81
               filter_appendices_by_type(appendices, "python"),
82
           )
      sorted_created_python_appendices = sort_python_appendices(
85
           filter_appendices_by_type(appendices, "python")
      sorted_python_appendix_filenames = list(
88
           map(lambda x: x.appendix_filename,
89
              → sorted_created_python_appendices)
      )
      notebook_appendix_filenames = list(
92
           map(
               lambda x: x.appendix_filename,
```

```
filter_appendices_by_type(appendices, "notebook"),
           )
96
97
       sorted_created_notebook_appendices =

→ sort_notebook_appendices_alphabetically(
           filter_appendices_by_type(appendices, "notebook")
       sorted_notebook_appendix_filenames = list(
           map(lambda x: x.appendix_filename,
102

→ sorted_created_notebook_appendices)
103
       appendix_latex_code = create_appendices_latex_code(
105
           main_non_code_appendix_inclusion_lines,
106
           sorted_created_notebook_appendices,
           project_nr,
           sorted_created_python_appendices,
109
110
111
       updated_main_tex_code = substitute_appendix_code(
           end_index, main_tex_code, start_index, appendix_latex_code
113
       overwrite_content_to_file(updated_main_tex_code,
          → path_to_main_latex_file)
117
118
   def create_appendices_latex_code(
119
       main_non_code_appendix_inclusion_lines,
120
       notebook_appendices,
121
       project_nr,
       python_appendices,
123
124
       """Creates the latex code that includeds the appendices in the
125

    → main latex file.

126
       :param main_non_code_appendix_inclusion_lines: latex code that
127
          \hookrightarrow includes the appendices that do not contain python code nor
             notebooks
       :param notebook_appendices: List of Appendix objects representing
128
          \hookrightarrow appendices that include the pdf files of compiled Jupiter
          → notebooks
       :param project_nr: The number indicating which project this code
          \hookrightarrow pertains to.
       :param python_appendices: List of Appendix objects representing
130
          \hookrightarrow appendices that include the python code files.
       main_appendix_inclusion_lines =
132
          → main_non_code_appendix_inclusion_lines
133
       appendices_of_all_types = [python_appendices, notebook_appendices
134
       main_appendix_inclusion_lines.append(
135
           f"\IfFileExists{{latex/project{project_nr}/main.tex}}{{"
137
       main_appendix_inclusion_lines = append_latex_inclusion_command(
138
           appendices_of_all_types, True, main_appendix_inclusion_lines,
139
                  project_nr,
       )
140
       main_appendix_inclusion_lines.append(f"}}{{{"}}
141
       main_appendix_inclusion_lines = append_latex_inclusion_command(
142
```

```
appendices_of_all_types, False, main_appendix_inclusion_lines
              → , project_nr,
144
       return main_appendix_inclusion_lines
145
147
  def append_latex_inclusion_command(
148
       appendices_of_all_types, is_from_root_dir,
          → main_appendix_inclusion_lines, project_nr
  ):
150
       for appendix_type in appendices_of_all_types:
151
           for appendix in appendix_type:
                line = update_appendix_tex_code(
153
                    appendix.appendix_filename, is_from_root_dir,
154
                       → project_nr
155
                print(f"appendix.appendix_filename={appendix.
156
                   → appendix_filename}")
                main_appendix_inclusion_lines.append(line)
       return main_appendix_inclusion_lines
158
159
160
   def filter_appendices_by_type(appendices, appendix_type):
161
       """Returns the list of all appendices of a certain appendix type,
162
              from the incoming list of Appendix objects.
163
       :param appendices: List of Appendix objects
       :param appendix_type: Can consist of "no_code", "python", or "
165
          → notebook" and indicates different appendix types
166
       return_appendices = []
       for appendix in appendices:
168
           if appendix.appendix_type == appendix_type:
169
                return_appendices.append(appendix)
170
       return return_appendices
172
173
      sort_python_appendices(appendices):
       """First puts \_main\_.py, followed by main.py followed by a-z
175
          \hookrightarrow code files.
176
       :param appendices: List of Appendix objects
       return_appendices = []
179
       for appendix in appendices:
                                      # first get appendix containing
          if (appendix.code_filename == "__main__.py") or (
    appendix.code_filename == "__Main__.py"
181
182
           ):
                return_appendices.append(appendix)
                appendices.remove(appendix)
185
       for appendix in appendices: # second get appendix containing
          if (appendix.code_filename == "main.py") or (
187
                appendix.code_filename == "Main.py"
188
           ):
189
                return_appendices.append(appendix)
                appendices.remove(appendix)
191
       return_appendices
192
       # Filter remaining appendices in order of a-z
194
       filtered_remaining_appendices = [
195
```

```
i for i in appendices if i.code_filename is not None
197
       appendices_sorted_a_z = sort_appendices_on_code_filename(
198
           filtered_remaining_appendices
200
       return return_appendices + appendices_sorted_a_z
201
202
   def
      sort_notebook_appendices_alphabetically(appendices):
204
       """Sorts notebook appendix objects alphabetic order of their pdf
205

→ filenames.

206
       :param appendices: List of Appendix objects
207
208
       return_appendices = []
       filtered_remaining_appendices = [
210
           i for i in appendices if i.code_filename is not None
211
212
       appendices_sorted_a_z = sort_appendices_on_code_filename(
           filtered_remaining_appendices
214
215
       return return_appendices + appendices_sorted_a_z
216
218
      sort_appendices_on_code_filename(appendices):
219
       """Returns a list of Appendix objects that are sorted and
220

→ on the property: code_filename.

       Assumes the incoming appendices only contain python files.
221
222
       :param appendices: List of Appendix objects
       attributes = list(map(lambda x: x.code_filename, appendices))
225
       sorted_indices = sorted(range(len(attributes)), key=lambda k:
226
          → attributes[k])
       sorted_list = []
       for i in sorted_indices:
228
           sorted_list.append(appendices[i])
229
       return sorted_list
231
232
  def get_order_of_non_code_appendices_in_main(appendices,
233

→ appendix_tex_code):

          Scans the lines of appendices in the main code, and returns
234
          \hookrightarrow the lines
       of the appendices that do not contain code, in the order in which
235
             they were
       included in the main latex file.
236
237
       :param appendices: List of Appendix objects
       :param appendix_tex_code: latex code from the main latex file
239

→ that includes the appendices

240
       non_code_appendices = []
       non_code_appendix_lines = []
       appendix_tex_code = list(dict.fromkeys(appendix_tex_code))
243
       for line in appendix_tex_code:
244
           appendix_filename = get_filename_from_latex_appendix_line(

→ appendices, line)

246
           # Check if line is not commented
           if not appendix_filename is None:
                if not line_is_commented(line, appendix_filename):
249
```

```
appendix = get_appendix_from_filename(appendices,
                       → appendix_filename)
                    if appendix.appendix_type == "no_code":
251
                        non_code_appendices.append(appendix)
                        non_code_appendix_lines.append(line)
       return non_code_appendices, non_code_appendix_lines
254
255
       get_filename_from_latex_appendix_line(appendices, appendix_line):
257
         "Returns the first filename from a list of incoming filenames
258
          \hookrightarrow that
       occurs in a latex code line.
260
       :param appendices: List of Appendix objects
261
       :param appendix_line: latex code (in particular expected to be

→ the code from main that is used to include appendix latex

          \hookrightarrow files.)
263
       for filename in list(map(lambda appendix: appendix.

→ appendix_filename, appendices)):
           if filename in appendix_line:
265
                if not line_is_commented(appendix_line, filename):
                    return filename
268
269
       get_appendix_from_filename(appendices, appendix_filename):
270
         '"Returns the first Appendix object with an appendix filename
271
          \hookrightarrow that matches the incoming appendix_filename.
       The Appendix objects are selected from an incoming list of
272
          → Appendix objects.
       :param appendices: List of Appendix objects
274
       :param appendix_filename: name of a latex appendix file, ends in
275
          \hookrightarrow .tex,
       for appendix in appendices:
277
           if appendix_filename == appendix.appendix_filename:
                return appendix
280
281
       get_compiled_notebook_paths(script_dir):
282
        ""Returns the list of jupiter notebook filepaths that were

→ compiled successfully and that are

       included in the same dias this script (the src directory).
284
       :param script_dir: absolute path of this file.
286
287
       notebook_filepaths = get_filenames_in_dir(".ipynb", script_dir)
288
       compiled_notebook_filepaths = []
290
       # check if the jupyter notebooks were compiled
291
       for notebook_filepath in notebook_filepaths:
           # swap file extension
294
           notebook_filepath = notebook_filepath.replace(".ipynb", ".pdf
295
296
           # check if file exists
297
           if os.path.isfile(notebook_filepath):
                compiled_notebook_filepaths.append(notebook_filepath)
       return compiled_notebook_filepaths
300
```

```
def get_list_of_appendix_files(
303
       appendix_dir, absolute_notebook_filepaths,
304
          → absolute_python_filepaths
  ):
305
       """Returns a list of Appendix objects that contain all the
306
          \hookrightarrow appendix files with .tex extension.
       :param appendix_dir: Absolute path that contains the appendix .
308
          \hookrightarrow tex files.
       :param absolute_notebook_filepaths: List of absolute paths to the
309

→ compiled notebook pdf files.

       :param absolute_python_filepaths: List of absolute paths to the
310
          \hookrightarrow python files.
311
       appendices = []
312
       appendices_paths = get_filenames_in_dir(".tex", appendix_dir)
313
314
       for appendix_filepath in appendices_paths:
            appendix_type = "no_code"
316
            appendix_filecontent = read_file(appendix_filepath)
317
            line_nr_python_file_inclusion = get_line_of_latex_command(
                appendix_filecontent, "\pythonexternal{"
            line_nr_notebook_file_inclusion = get_line_of_latex_command(
321
                appendix_filecontent, "\includepdf[pages="
322
            if line_nr_python_file_inclusion > -1:
324
                appendix_type = "python"
325
                # get python filename
                line = appendix_filecontent[line_nr_python_file_inclusion
                filename = get_filename_from_latex_inclusion_command(
328
                     line, ".py", "\pythonexternal { '
329
                )
                appendices.append(
331
                     Appendix(
332
                         appendix_filepath,
                         appendix_filecontent,
334
                         appendix_type,
335
                         filename,
336
                         line,
337
                     )
339
            if line_nr_notebook_file_inclusion > -1:
340
                appendix_type = "notebook"
                line = appendix_filecontent[
342
                   → line_nr_notebook_file_inclusion]
                filename = get_filename_from_latex_inclusion_command(
343
                            '.pdf", "\includepdf[pages="
                     line, '
345
                appendices.append(
346
                     Appendix(
                         appendix_filepath,
                         appendix_filecontent,
349
                         appendix_type,
350
                         filename,
351
                         line,
                     )
353
                )
            else:
                appendices.append(
356
```

```
Appendix(appendix_filepath, appendix_filecontent,
                        → appendix_type)
358
       return appendices
360
361
   def get_filename_from_latex_inclusion_command(
362
       appendix_line, extension, start_substring
363
   ):
364
       """returns the code/notebook filename in a latex command which
365

→ includes that code in an appendix.

       The inclusion command includes a python code or jupiter notebook
          \hookrightarrow pdf.
367
       :param appendix_line: :Line of latex code (in particular expected
          \rightarrow to be the latex code from an appendix.).
       :param extension: The file extension of the file that is sought \hookrightarrow in the appendix line. Either ".py" or ".pdf".
369
        :param start_substring: The substring that characterises the
370
          \hookrightarrow latex inclusion command.
371
       start_index = appendix_line.index(start_substring)
372
       end_index = appendix_line.index(extension)
       return get_filename_from_dir(
            appendix_line[start_index : end_index + len(extension)]
375
376
377
378
   def get_filenames_in_dir(extension, path, excluded_files=None):
379
         ""Returns a list of the relative paths to all files within the
380
          \hookrightarrow some path that match
       the given file extension.
381
382
       :param extension: The file extension of the file that is sought
383

→ in the appendix line. Either ".py" or ".pdf".

       :param path: Absolute filepath in which files are being sought.
384
       :param excluded_files: (Default value = None) Files that will not
385
              be included even if they are found.
386
       filepaths = []
387
       for r, d, f in os.walk(path):
388
            for file in f:
                if file.endswith(extension):
390
                     if (excluded_files is None) or (
391
                          (not excluded_files is None) and (not file in
                             → excluded_files)
                     ):
393
                          filepaths.append(r + "/" + file)
394
       return filepaths
397
   def get_code_files_already_included_in_appendices(
398
       absolute_code_filepaths, appendix_dir, extension, project_nr,
399
           → root_dir
  ):
400
       """Returns a list of code filepaths that are already properly
401
          \rightarrow included the latex appendix files of this project.
402
        :param absolute_code_filepaths: List of absolute paths to the
403

→ code files (either python files or compiled jupyter
          \hookrightarrow notebook pdfs).
```

```
:param appendix_dir: Absolute path that contains the appendix .
404
          \hookrightarrow tex files.
       :param extension: The file extension of the file that is sought
405

→ in the appendix line. Either ".py" or ".pdf".

       :param project_nr: The number
                                         indicating which project this code
406
          \hookrightarrow pertains to.
       :param root_dir: The root directory of this repository.
407
       appendix_files = get_filenames_in_dir(".tex", appendix_dir)
409
       contained_codes = []
410
       for code_filepath in absolute_code_filepaths:
411
            for appendix_filepath in appendix_files:
                appendix_filecontent = read_file(appendix_filepath)
413
                line_nr = check_if_appendix_contains_file(
414
                     appendix_filecontent, code_filepath, extension,
                        → project_nr, root_dir
416
                if line_nr > -1:
417
                     # add filepath to list of files that are already in
                        \hookrightarrow the appendices
                     contained_codes.append(
419
                         Appendix_with_code(
                              code_filepath,
                              appendix_filepath,
                              appendix_filecontent,
423
                              line_nr,
424
                              ".py",
425
                         )
426
427
       return contained_codes
428
430
   def check_if_appendix_contains_file(
431
       appendix_content, code_filepath, extension, project_nr, root_dir
432
   ):
433
       """Scans an appendix content to determine whether it contains a
434

→ substring that

       includes a code file (of either python or compiled notebook=pdf
435
          \hookrightarrow extension).
436
       :param appendix_content: content in an appendix latex file.
437
       :param code_filepath: Absolute path to a code file (either python
          \hookrightarrow files or compiled jupyter notebook pdfs).
       :param extension: The file extension of the file that is sought
439
          \hookrightarrow in the appendix line. Either ".py" or ".pdf".
                                          indicating which project this code
       :param project_nr: The number
          \hookrightarrow pertains to.
       :param root_dir: The root directory of this repository.
441
442
       # convert code_filepath to the inclusion format in latex format
       latex_relative_filepath = (
444
            f"latex/project{project_nr}/../../{code_filepath[len(root_dir
445
               → ):]}"
       latex_command = get_latex_inclusion_command(extension,
447
          → latex_relative_filepath)
       return get_line_of_latex_command(appendix_content, latex_command)
448
449
450
       get_line_of_latex_command(appendix_content, latex_command):
451
        """Returns the line number of a latex command if it is found.
452
          \hookrightarrow Returns -1 otherwise.
```

```
:param appendix_content: content in an appendix latex file.
:param latex_command: A line of latex code. (Expected to come
454
455
          456
       # check if the file is in the latex code
457
       line_nr = 0
458
       for line in appendix_content:
            if latex_command in line:
460
                 if line_is_commented(line, latex_command):
461
                     commented = True
462
                 else:
                     return line_nr
464
            line_nr = line_nr + 1
465
       return -1
467
468
   def line_is_commented(line, target_substring):
469
       """Returns True if a latex code line is commented, returns False
470

→ otherwise

471
       :param line: A line of latex code that contains a relevant
472

→ command (target substring).

        :param target_substring: Used to determine whether the command
473
           \hookrightarrow that is found is commented or not.
474
       left_of_command = line[: line.rfind(target_substring)]
       if "%" in left_of_command:
476
            return True
477
       return False
480
   def get_latex_inclusion_command(extension,
481
      → latex_relative_filepath_to_codefile):
       """Creates and returns a latex command that includes either a

→ python file or a compiled jupiter

       notebook pdf (whereever the command is placed). The command is
483

→ intended to be placed in the appendix.

484
       :param extension: The file extension of the file that is sought \hookrightarrow in the appendix line. Either ".py" or ".pdf".
485
        :param latex_relative_filepath_to_codefile: The latex compilation

→ requires a relative path towards code files

       that are included. Therefore, a relative path towards the code is
487
               given.
       if extension == ".py":
489
            left = "\pythonexternal{"
490
            right = "}"
491
            latex_command = f"{left}{latex_relative_filepath_to_codefile
492
               → }{right}"
       elif extension == ".ipynb":
493
            left = "\includepdf[pages=-]{"
495
            right = "}"
496
            latex_command = f"{left}{latex_relative_filepath_to_codefile
497
               → }{right}"
       return latex_command
498
499
   def read_file(filepath):
```

```
"""Reads content of a file and returns it as a list of strings,
502
          \hookrightarrow with one string per line.
503
       :param filepath: path towards the file that is being read.
505
       with open(filepath) as f:
506
            content = f.readlines()
507
       return content
509
510
  def get_code_files_not_yet_included_in_appendices(
511
       code_filepaths, contained_codes, extension
512
  ):
513
       """Returns a list of filepaths that are not yet properly included
514
          \rightarrow in some appendix of this project.
515
       :param code_filepath: Absolute path to all the code files in
516

→ this project (source directory).

       (either python files or compiled jupyter notebook pdfs).
517
       :param contained_codes: list of Appendix objects that include

→ either python files or compiled jupyter notebook pdfs,

          \hookrightarrow which
       are already included in the appendix tex files. (Does not care

→ whether those appendices are also actually
       included in the main or not.)
520
       :param extension: The file extension of the file that is sought
521
          \rightarrow in the appendix line. Either ".py" or ".pdf".
522
       contained_filepaths = list(
523
           map(lambda contained_file: contained_file.code_filepath,

→ contained_codes)

525
       not_contained = []
526
       for filepath in code_filepaths:
527
            if not filepath in contained_filepaths:
                not_contained.append(filepath)
529
       return not_contained
530
532
   def create_appendices_with_code(
533
       appendix_dir, code_filepaths, extension, project_nr, root_dir
534
  ):
535
       """Creates the latex appendix files in with relevant codes
536
          \rightarrow included.
537
       :param appendix_dir: Absolute path that contains the appendix .
538
          \hookrightarrow tex files.
       :param code_filepaths: Absolute path to code files that are not
539

→ yet included in an appendix

       (either python files or compiled jupyter notebook pdfs).
       :param extension: The file extension of the file that is sought
541
          \hookrightarrow in the appendix line. Either ".py" or ".pdf".
       :param project_nr: The number
                                          indicating which project this code
             pertains to.
       :param root_dir: The root directory of this repository.
543
544
       appendix_filenames = []
545
       appendix_reference_index = (
546
            get_index_of_auto_generated_appendices(appendix_dir,
547
               \hookrightarrow extension) + 1
       )
```

```
for code_filepath in code_filepaths:
            latex_relative_filepath = (
551
                f"latex/project{project_nr}/../../{code_filepath[len(
552
                   → root_dir):]}"
           )
553
            code_path_from_latex_main_path = f"../../{code_filepath[len(
554
              → root_dir):]}"
            content = []
            filename = get_filename_from_dir(code_filepath)
556
557
           content = create_section(appendix_reference_index, filename,
558

→ content)

            content = add_include_code_in_appendix(
559
                content.
560
                code_filepath,
                code_path_from_latex_main_path,
                extension,
563
                latex_relative_filepath,
564
                project_nr,
565
                root_dir,
           )
567
           overwrite_content_to_file(
                content,
                  {appendix_dir}Auto_generated_{extension[1:]}_App{
571
                   → appendix_reference_index}.tex",
                False,
572
           )
573
            appendix_filenames.append(
                f"Auto_generated_{extension[1:]}_App{

→ appendix_reference_index } . tex '
576
            appendix_reference_index = appendix_reference_index + 1
577
       return appendix_filenames
578
579
   def add_include_code_in_appendix(
581
       content.
582
       code_filepath,
       code_path_from_latex_main_path,
584
       extension,
585
       latex_relative_filepath,
586
       project_nr,
       root_dir,
588
  ):
589
       """Includes the latex code that includes code in the script.
       :param content: The latex content that is being written to an
592
          \hookrightarrow appendix.
       :param code_path_from_latex_main_path: the path to the code as
          \hookrightarrow seen from the folder that contains main.tex.
       :param extension: The file extension of the file that is sought
594

→ in the appendix line. Either ".py" or ".pdf".

       :param latex_relative_filepath_to_codefile: The latex compilation

→ requires a relative path towards code files

       that are included. Therefore, a relative path towards the code is
596
              given.
       content.append(
598
            f"\IfFileExists{{latex/project{project_nr}/../../{
599

    code_filepath[len(root_dir):]}}}{{ "

       )
```

```
# append current line
       content.append(get_latex_inclusion_command(extension,
602
           → latex_relative_filepath))
       content.append(f")}{{")
       content.append(
604
            get_latex_inclusion_command(extension,
605

→ code_path_from_latex_main_path)
       content.append(f"}}")
607
       return content
608
609
   def get_index_of_auto_generated_appendices(appendix_dir, extension):
611
        """Returns the maximum index of auto generated appendices of
612
       a specific extension type.
614
       :param extension: The file extension of the file that is sought \hookrightarrow in the appendix line. Either ".py" or ".pdf".
615
       :param appendix_dir: Absolute path that contains the appendix .
616
          \hookrightarrow tex files.
617
       max_index = -1
618
       appendices =
619

→ get_auto_generated_appendix_filenames_of_specific_extension

            appendix_dir, extension
620
       for appendix in appendices:
622
            substring = f"Auto_generated_{extension[1:]}_App"
            # remove left of index
            remainder = appendix[appendix.rfind(substring) + len(
               → substring) :]
            # remove right of index
626
            index = int(remainder[:-4])
627
            if index > max_index:
                max_index = index
629
       return max_index
630
632
   def get_auto_generated_appendix_filenames_of_specific_extension(
633
       appendix_dir, extension
634
   ):
635
       """Returns the list of auto generated appendices of
636
       a specific extension type.
637
638
       :param extension: The file extension of the file that is sought
          \hookrightarrow in the appendix line. Either ".py" or ".pdf".
       :param appendix_dir: Absolute path that contains the appendix .
640
          \hookrightarrow tex files.
       appendices_of_extension_type = []
642
643
       # get all appendices
       appendix_files = get_filenames_in_dir(".tex", appendix_dir)
646
       # get appendices of particular extention type
647
       for appendix_filepath in appendix_files:
648
            right_of_slash = appendix_filepath[appendix_filepath.rfind("/
649
               \hookrightarrow ") + 1 :]
            if (
650
                 right_of_slash[: 15 + len(extension) - 1]
                 == f"Auto_generated_{extension[1:]}
652
```

```
):
                appendices_of_extension_type.append(appendix_filepath)
654
       return appendices_of_extension_type
655
657
   def create_section(appendix_reference_index, code_filename, content):
658
       """Creates the header of a latex appendix file, such that it
659
          \hookrightarrow contains a section that
       indicates the section is an appendix, and indicates which pyhon
660
          \hookrightarrow or notebook file is
       being included in that appendix.
661
       :param appendix_reference_index: A counter that is used in the
663
          \rightarrow label to ensure the appendix section labels are unique.
       :param code_filename: file name of the code file that is included
664
       :param content: A list of strings that make up the appendix, with
665
          \hookrightarrow one line per element.
666
       # write section
667
       left = "\section{Appendix "
       middle = code_filename.replace("_", "\_")
669
       right = "}\label{app:"
end = "}" # TODO: update appendix reference index
670
       content.append(f"{left}{middle}{right}{appendix_reference_index}{

→ end } '

       return content
673
674
675
   def overwrite_content_to_file(content, filepath, content_has_newlines
676
       """Writes a list of lines of tex code from the content argument
          \hookrightarrow to a .tex file
       using overwriting method. The content has one line per element.
678
679
       :param content: The content that is being written to file.
       :param filepath: Path towards the file that is being read.
681
       :param content_has_newlines: (Default value = True)
682
       with open(filepath, "w") as f:
684
            for line in content:
685
                if content_has_newlines:
686
                     f.write(line)
                else:
688
                     f.write(line + "\n")
689
690
   def get_appendix_tex_code(main_latex_filename):
692
       """gets the latex appendix code from the main tex file.
693
694
       :param main_latex_filename: Name of the main latex document of

→ this project number

696
       main_tex_code = read_file(main_latex_filename)
       start = "\\begin{appendices}"
       end = "\end{appendices}"
699
       start_index = get_index_of_substring_in_list(main_tex_code, start
700
          \hookrightarrow ) + 1
       end_index = get_index_of_substring_in_list(main_tex_code, end)
701
       return main_tex_code, start_index, end_index, main_tex_code[
702
          → start_index:end_index]
```

```
def get_index_of_substring_in_list(lines, target_substring):
        '""Returns the index of the line in which the first character of
706

→ a latex substring if it is found

       uncommented in the incoming list.
708
       :param lines: List of lines of latex code.
709
       :param target_substring: Some latex command/code that is sought
710
          \hookrightarrow in the incoming text.
711
       for i in range(0, len(lines)):
712
           if target_substring in lines[i]:
713
                if not line_is_commented(lines[i], target_substring):
715
716
   def update_appendix_tex_code(appendix_filename, is_from_root_dir,
718
      → project_nr):
          Returns the latex command that includes an appendix .tex file
719

    → in an appendix environment

       as can be used in the main tex file.
720
721
       :param appendix_filename: Name of the appendix that is included
722
          \rightarrow by the generated command.
       :param project_nr: The number indicating which project this code
723
          \hookrightarrow pertains to.
724
       if is_from_root_dir:
725
            left = f"\input{{latex/project{project_nr}/"
726
       else:
727
            left = "\input{"
       middle = "Appendices/"
       730
       return f"{left}{middle}{appendix_filename}{right}"
731
732
733
   def substitute_appendix_code(
734
       end_index, main_tex_code, start_index,
735

→ updated_appendices_tex_code

   ):
736
       """Replaces the old latex code that included the appendices in
737
          \hookrightarrow the main.tex file with the new latex
       commands that include the appendices in the latex report.
738
739
       :param end_index: Index at which the appendix section ends right
740

→ before the latex \end{appendix} line,
       :param main_tex_code: The code that is saved in the main .tex
741
          \hookrightarrow file.
       :param start_index: Index at which the appendix section starts
742

→ right after the latex \begin{appendix} line,
       :param updated_appendices_tex_code: The newly created code that
          \hookrightarrow includes all the relevant appendices.
       (relevant being (in order): manually created appendices, python
744
          \hookrightarrow codes, pdfs of compiled jupiter notebooks).
       updated_main_tex_code = (
746
           main_tex_code[0:start_index]
747
           + updated_appendices_tex_code
           + main_tex_code[end_index:]
749
750
       return updated_main_tex_code
```

```
def get_filename_from_dir(path):
       """Returns a filename from an absolute path to a file.
755
756
       :param path: path to a file of which the name is queried.
       return path[path.rfind("/") + 1 :]
759
760
   def get_script_dir():
762
          "returns the directory of this script regardles of from which
763
          → level the code is executed"""
       return os.path.dirname(__file__)
765
766
   class Appendix_with_code:
767
       """stores in which appendix file and accompanying line number in
768

    → the appendix in which a code file is

       already included. Does not take into account whether this
769
          \hookrightarrow appendix is in the main tex file or not
       def __init__(
772
           self,
           code_filepath,
            appendix_filepath,
775
            appendix_content,
776
            file_line_nr,
           extension,
       ):
779
           self.code_filepath = code_filepath
           self.appendix_filepath = appendix_filepath
           self.appendix_content = appendix_content
782
            self.file_line_nr = file_line_nr
783
            self.extension = extension
785
786
   class Appendix:
787
       """stores in appendix files and type of appendix."""
789
       def __init__(
790
            self,
791
            appendix_filepath,
            appendix_content,
793
            appendix_type,
            code_filename=None,
            appendix_inclusion_line=None,
796
       ):
797
            self.appendix_filepath = appendix_filepath
798
           self.appendix_filename = get_filename_from_dir(self.

→ appendix_filepath)

            self.appendix_content = appendix_content
800
            self.appendix_type = appendix_type
                                                   # TODO: perform
               \hookrightarrow validation of input values
            self.code_filename = code_filename
802
            self.appendix_inclusion_line = appendix_inclusion_line
803
```

# F Appendix Model\_bottom\_up.py

```
# The bottom up model that computes the TAM and TSM
  import random
_{\scriptscriptstyle 3} from matplotlib import pyplot as plt
4 from matplotlib import lines
5 import matplotlib.pyplot as plt
6 import numpy as np
 from .Plot_to_tex import Plot_to_tex as plt_tex
10
  class Model_bottom_up:
       def __init__(self):
12
           pass
13
       def addTwo(self, x):
           """adds two to the incoming integer and returns the result of
16
              \hookrightarrow the computation."""
           return x + 2
```

## G Appendix Model\_top\_down.py

```
# The bottom up model that computes the TAM and TSM
  from matplotlib import lines
  import matplotlib.pyplot as plt
import matplotlib.patches as mpatches
  import matplotlib.ticker as ticker
  import numpy as np
  import os
  import random
  from .Plot_to_tex import Plot_to_tex as plt_tex
  from .Datapoints import Datapoints
13
  class Model_top_down:
      def __init__(self, project_nr):
16
           self.project_nr = project_nr
17
           self.nr_simulations = 300
           self.dp = Datapoints()
19
           x_series, y_series = self.estimate_revenue()
20
           self.plot_data_series(x_series, y_series)
           # self. get normal dist ()
y = self.sum_revenues(y_series)
22
23
           x = self.avg_randomness(x_series)
24
           self.plot_data(x, y)
26
27
      def sum_revenues(self, x_series):
           summed_series = []
           for i in range(0, len(x_series[0])):
30
               summed = 0
31
               for j in range(0, len(x_series)):
                   summed = summed + x_series[j][i]
33
34
               summed_series.append(summed)
           return summed_series
37
      def avg_randomness(self, series):
38
           summed_series = []
           for i in range(0, len(series[0])):
               summed = 0
               for j in range(0, len(series)):
                   summed = summed + series[j][i]
               summed_series.append(summed / len(series))
44
           return summed_series
45
46
      def estimate_revenue(self):
           revenue_logistics, randomness_logistics = self.
48

→ estimate_logistics_revenue(
               self.nr_simulations,
               self.dp.profit_gain_by_trucol_protocol_consultancy,
               self.dp.logistics_market_profit,
51
               self.dp.fraction_of_profit_shared_with_trucol,
               self.dp.sam_factor,
               self.dp.tam_factor
           # self.plot_data(randomness_logistics, revenue_logistics)
           # algo
58
```

```
revenue_algo_trading, randomness_algo_trading = self.

→ estimate_logistics_revenue(
               self.nr_simulations,
60
               self.dp.profit_gain_by_trucol_protocol_consultancy,
               self.dp.algo_trading_market_profit,
               self.dp.fraction_of_profit_shared_with_trucol,
               self.dp.sam_factor,
               self.dp.tam_factor
66
            self.plot_data(randomness_algo_trading,
67

→ revenue_algo_trading)
68
             material
69
               revenue_material_sciences,
               randomness_material_sciences,
           ) = self.estimate_logistics_revenue(
73
               self.nr_simulations,
               self.dp.profit_gain_by_trucol_protocol_consultancy,
               self.dp.material_sciences_market_profit,
76
               self.dp.fraction_of_profit_shared_with_trucol,
               self.dp.sam_factor,
               self.dp.tam_factor
79
80
           print(
               f"material_sciences_market_profit={self.dp.

→ material_sciences_market_profit } "
83
           # self.plot_data(randomness_material_sciences,

→ material_sciences_market_profit)
85
           #
             pharma
86
           (
               revenue_pharmaceutics,
               randomness_pharmaceutics,
           ) = self.estimate_logistics_revenue(
               self.nr_simulations,
               self.dp.profit_gain_by_trucol_protocol_consultancy,
92
               self.dp.pharmaceutics_market_profit,
93
               self.dp.fraction_of_profit_shared_with_trucol,
               self.dp.sam_factor,
95
               self.dp.tam_factor
           print(f"pharmaceutics_market_profit={self.dp.
              → pharmaceutics_market_profit }")
            self.plot_data(randomness_pharmaceutics,
99
              → revenue_pharmaceutics)
100
             tele
           #
101
           (
               revenue_telecommunications,
               randomness_telecommunications,
104
           ) = self.estimate_logistics_revenue(
105
               self.nr_simulations,
               self.dp.profit_gain_by_trucol_protocol_consultancy,
107
               self.dp.telecommunications_market_profit,
108
               self.dp.fraction_of_profit_shared_with_trucol,
               self.dp.sam_factor,
               self.dp.tam_factor
111
112
           print(
113
```

```
f"telecommunications_market_profit={self.dp.
                   telecommunications_market_profit}"
115
             self.plot_data(randomness_telecommunications,

→ revenue_telecommunications)
117
           # Concatenate all datapoints
           x_series = [
                randomness_logistics,
120
                randomness_algo_trading,
121
                randomness_material_sciences,
122
                randomness_pharmaceutics,
                randomness_telecommunications,
124
125
           y_series = [
                revenue_logistics,
                revenue_algo_trading,
128
                revenue_material_sciences,
129
                revenue_pharmaceutics,
130
                revenue_telecommunications,
132
           return x_series, y_series
133
        def estimate_logistics_revenue(
135
             self, N, gain, market_profit, shared_profit_fraction
136
  #
        ):
137
  #
             revenue_estimates = []
   #
             randomness = []
139
  #
             for i in range (0, N):
140
  #
                 # TODO: change to get the range as specified in
141

→ datapoints per parameter

   #
                 rand_a = float(np.random.rand(1) *
142
                 rand_b = float(np.random.rand(1) *
   #
143
  #
                 rand_c = float(np.random.rand(1) * 2)
144
  #
                 randomness.append((1 - rand_a) ** 2 + (1 - rand_b) ** 2
        + (1 - rand_c) ** 2)
  #
                 revenue_estimates.append(
146
  #
                     market_profit * rand_a * gain * rand_b *
147
        shared_profit_fraction * rand_c
   #
                 )
148
  #
149
  #
             return revenue_estimates, randomness
150
       def estimate_logistics_revenue(
152
           self, N, gain_range, market_profit_range,
153
              shared_profit_fraction_range, sam_factor, tam_factor
       ):
           print(f'market_profit_range={market_profit_range}')
155
           print(f'shared_profit_fraction_range={
156

    shared_profit_fraction_range } ')
157
           revenue_estimates = []
           randomness = []
           for i in range (0, N):
160
                  TODO: change to get the range as specified in
161

    → datapoints per parameter

                rand_market_profit = float(np.random.rand(1) * 5) #
162
                   \hookrightarrow factor 0 to 5 as the computed profit margin of
                   \hookrightarrow 0.0158 seems slightly low
                rand_gain = float(np.random.rand(1) * 16) # map gain to
163

→ range of 0.1 to 16% based on McKinsey study
```

```
#rand_c = float(np.random.rand(1) * 2) # map profit

→ fraction from 0.1 to 10

                rand_tam = float(np.random.rand(1) *2) # map tam to
165

    factor 2 as it is a rough estimate

                rand_sam = float(np.random.rand(1) * 2) # map samto
166

→ factor 2 as it is a rough estimate

                rand_profit_fraction = float(np.random.rand(1) * 50) #
167
                   → map profit fraction (shared with TruCol) from 1 to
                   → 50%
                randomness.append((1 - rand_market_profit) ** 2 + (1 -
168
                   \hookrightarrow rand_gain) ** 2 +(1 - rand_tam) ** 2+(1 - rand_sam)
                       ** 2)
                rand_market_profit_range=market_profit_range *
169

→ rand_market_profit

                rand_gain_rainge= gain_range * rand_gain
170
                rand_sam_range=sam_factor*rand_sam
                rand_tam_range=tam_factor*rand_tam
173
                rand_shared_profit_fraction_range=
174
                   shared_profit_fraction_range*rand_profit_fraction
                #exit()
175
                revenue_estimates.append(
176
                     rand_market_profit_range*rand_sam_range*

→ rand_tam_range*rand_gain_rainge*

→ rand_profit_fraction

                )
178
           return revenue_estimates, randomness
179
180
       def estimate_pharmaceutics_revenue(self):
181
       def estimate_algo_trading_revenue(self):
184
           return 0
185
186
       def estimate_material_sciences_revenue(self):
           return 0
189
       def estimate_telecommunications_revenue(self):
           return 0
191
192
       def plot_data(self, x, y):
193
           N = self.nr_simulations
195
           # Random colour for points, vector of length N
196
           colors = np.ones(N)
           # Plot figure
199
           fig, ax = plt.subplots()
200
           # Set y-axis scale to millions
           scale_y = 1e6
203
           ticks_y = ticker.FuncFormatter(lambda x, pos: "{0:g}".format(
              \hookrightarrow x / scale_y)
           ax.yaxis.set_major_formatter(ticks_y)
205
206
           # Specify units of y-axis
207
           ax.set_ylabel("$ million")
209
           plt.scatter(x, y, c=colors, alpha=0.8)
210
           plt.xlabel("Summed Squared Average Randomness")
211
           plt.ylabel("Estimated revenue in $million/year")
```

```
plt.title("Monte-carlo simulation\n estimated total revenue
              → TruCol company")
214
           # Export/save plot
           # plt.show()
           plt.savefig(
217
                os.path.dirname(__file__)
                + "/../../latex/project"
                + str(self.project_nr)
220
                  "/Images/
221
                + "revenue_sum"
222
                + ".png"
           )
224
225
       def plot_data_series(self, x_series, y_series):
           x = [item for sublist in x_series for item in sublist]
                [item for sublist in y_series for item in sublist]
228
           N = len(x)
229
           # random colour for points, vector of length N
231
           colors, legend_colors = self.get_colors(x_series, y_series)
232
           # Plot figure
           fig, ax = plt.subplots()
235
236
           # Set y-axis scale to millions
237
           scale_y = 1e6
238
           ticks_y = ticker.FuncFormatter(lambda x, pos: "{0:g}".format(
239
              \rightarrow x / scale_y))
           ax.yaxis.set_major_formatter(ticks_y)
           # Specify units of y-axis
242
           ax.set_ylabel("$ million")
243
           # Manually create the legend based on hardcoded colours
           logistics = mpatches.Patch(color="yellow", label="logistics")
246
           algo_trading = mpatches.Patch(color="green", label="
              \hookrightarrow algorithmic trading")
           material_sciences = mpatches.Patch(color="cyan", label="
248

→ material sciences")
           pharmaceutics = mpatches.Patch(color="blue", label="
249
              → pharmaceutics")
           telecommunications = mpatches.Patch(color="magenta", label="
250

→ telecommunications")

           plt.legend(
                handles=[
                    logistics,
253
                    algo_trading,
254
                    material_sciences,
                    pharmaceutics,
                    telecommunications,
                ]
           )
           # Generate the scatterplot
261
           plt.scatter(x, y, c=colors, alpha=0.8)
262
           plt.xlabel("Summed Squared Randomness")
           plt.ylabel("Estimated revenue in $million/year")
264
           plt.title(
265
                "Monte-carlo simulation\n estimated revenue TruCol

→ company per sector"

           )
267
```

```
268
           # Export/save plot
269
           # plt.show()
270
           plt.savefig(
271
                os.path.dirname(__file__)
                + "/../../latex/project"
273
                + str(self.project_nr)
                + "/Images/'
                + "revenue_per_sector"
276
                + ".png"
277
278
       def get_colors(self, x_series, y_series):
280
281
           # Create list to store colors
           color_arr = []
283
284
           # Hardcode the colours for the dataseries
285
           colors = ["yellow", "green", "cyan", "blue", "magenta"]
           # Flatten the lists per sector into a single list
           x = [item for sublist in x_series for item in sublist]
           # Give each datapoint of a sector the same colour
291
           for i in range(0, len(x_series)):
292
                for elem in range(0, len(x_series[i])):
293
                    color_arr.append(colors[i])
294
           return color_arr, colors
295
296
       def get_normal_dist(self):
           # Creating a series of data of in range of 1-50.
           x = np.linspace(1, 50, 200)
299
300
           # Calculate mean and Standard deviation.
301
           mean = np.mean(x)
302
           sd = np.std(x)
303
           # Apply function to the data.
           pdf = self.normal_dist(x, mean, sd)
306
307
           # Plotting the Results
308
           plt.plot(x, pdf, color="red")
309
           plt.xlabel("Data points")
310
           plt.ylabel("Probability Density")
311
       def normal_dist(self, x, mean, sd):
313
           prob_density = (np.pi * sd) * np.exp(-0.5 * ((x - mean) / sd))
314
              → ** 2)
           return prob_density
315
316
       def addTwo(self, x):
317
            """adds two to the incoming integer and returns the result of
318
                 the computation."""
           return x + 2
319
```

# H Appendix Model\_value\_theory.py

```
# The bottom up model that computes the TAM and TSM
  import random
_{\scriptscriptstyle 3} from matplotlib import pyplot as plt
4 from matplotlib import lines
5 import matplotlib.pyplot as plt
6 import numpy as np
 from .Plot_to_tex import Plot_to_tex as plt_tex
10
  class Model_bottom_up:
       def __init__(self):
12
           pass
13
       def addTwo(self, x):
           """adds two to the incoming integer and returns the result of
16
              \hookrightarrow the computation."""
           return x + 2
```

## I Appendix Plot\_to\_tex.py

```
### Call this from another file, for project 11, question 3b:
  ### from Plot_to_tex import Plot_to_tex as plt_tex
  ### multiple_y_series = np.zeros((nrOfDataSeries,nrOfDataPoints),
     ### lineLabels = [] # add a label for each dataseries
  ### plt_tex.plotMultipleLines(plt_tex,single_x_series,

    multiple_y_series,"x-axis label [units]","y-axis label [units
    ]",lineLabels,"3b",4,11)
  ### 4b=filename
  ### 4 = position of legend, e.g. top right.
  ###
  ### For a single line, use:
  ### plt_tex.plotSingleLine(plt_tex,range(0, len(dataseries)),
     \hookrightarrow dataseries, "x-axis label [units]", "y-axis label [units]",
     → lineLabel, "3b", 4, 11)
11
  ### You can also plot a table directly into latex, see
     ###
  ### Then put it in latex with for example:
  ###\begin{table}[H]
         \centering
  ###
  ###
         \caption{Results some computation.}\label{tab:some_computation
  ###
         \begin{tabular}{|c|c|} % remember to update this to show all
     \ hline
  ###
             \input{latex/project3/tables/q2.txt}
  ###
  ###
         \end{tabular}
  ###\end{table}
  import random
  from matplotlib import lines
  import matplotlib.pyplot as plt
  import numpy as np
  import os
27
28
29
  class Plot_to_tex:
      def __init__(self):
31
          self.script_dir = self.get_script_dir()
32
          print("Created main")
33
      # plot graph (legendPosition = integer 1 to 4)
35
      def plotSingleLine(
36
          self,
          x_path,
38
          y_series,
39
          x_axis_label,
40
          y_axis_label,
          label,
          filename,
43
          legendPosition,
          project_nr,
      ):
46
          fig = plt.figure()
47
          ax = fig.add_subplot(111)
          ax.plot(x_path, y_series, c="b", ls="-", label=label,
             → fillstyle="none")
          plt.legend(loc=legendPosition)
50
          plt.xlabel(x_axis_label)
51
```

```
plt.ylabel(y_axis_label)
           plt.savefig(
53
                os.path.dirname(__file__)
54
                + "/../../latex/project"
                + str(project_nr)
                + "/Images/"
                + filename
                + ".png"
           )
61
                  plt.show();
62
       # plot graphs
64
       def plotMultipleLines(
65
           self, x, y_series, x_label, y_label, label, filename,
              → legendPosition, project_nr
       ):
67
           fig = plt.figure()
68
           ax = fig.add_subplot(111)
           # generate colours
           cmap = self.get_cmap(len(y_series[:, 0]))
           # generate line types
           lineTypes = self.generateLineTypes(y_series)
75
76
           for i in range(0, len(y_series)):
                # overwrite linetypes to single type
                lineTypes[i] = "-
79
                ax.plot(
                    х,
                    y_series[i, :],
82
                    ls=lineTypes[i],
83
                    label=label[i],
                    fillstyle="none",
                    c=cmap(i),
86
                )
                # color
89
           # configure plot layout
90
           plt.legend(loc=legendPosition)
91
           plt.xlabel(x_label)
           plt.ylabel(y_label)
93
           plt.savefig(
                os.path.dirname(__file__)
                + "/../../latex/project"
                + str(project_nr)
97
                + "/Images/'
98
                + filename
99
                  ".png"
           )
101
102
           print(f"plotted lines")
104
       # Generate random line colours
105
       # Source: https://stackoverflow.com/questions/14720331/how-to-
106

→ generate-random-colors-in-matplotlib

       def get_cmap(n, name="hsv"):
107
             "Returns a function that maps each index in 0, 1, ..., n-1
108

→ to a distinct

           RGB color; the keyword argument name must be a standard mpl
              \hookrightarrow colormap name."""
```

```
return plt.cm.get_cmap(name, n)
111
       def generateLineTypes(y_series):
112
           # generate varying linetypes
           typeOfLines = list(lines.lineStyles.keys())
115
           while len(y_series) > len(typeOfLines):
                typeOfLines.append("-.")
118
           # remove void lines
119
           for i in range(0, len(y_series)):
120
                if typeOfLines[i] == "None":
                    typeOfLines[i] = "-"
122
                if typeOfLines[i] == "":
123
                    typeOfLines[i] = ":"
                if typeOfLines[i] == " ":
125
                    typeOfLines[i] = "--
126
           return typeOfLines
127
       # Create a table with: table_matrix = np.zeros((4,4),dtype=object
129

→ ) and pass it to this object

       def put_table_in_tex(self, table_matrix, filename, project_nr):
130
           cols = np.shape(table_matrix)[1]
           format = "%s"
132
           for col in range(1, cols):
133
                format = format + " & %s"
           tormat = format + ""
135
           plt.savetxt(
136
                os.path.dirname(__file__)
137
                + "/../../latex/project"
                + str(project_nr)
139
                + "/tables/'
140
                + filename
141
                + ".txt",
                table_matrix,
143
                delimiter=" & "
144
                fmt=format,
145
                newline="
                           \\\\ \hline \n",
           )
147
148
       # replace this with your own table creation and then pass it to
149

→ put_table_in_tex(..)

       def example_create_a_table(self):
150
           project_nr = "1"
151
           table_name = "example_table_name"
           rows = 2
           columns = 4
154
           table_matrix = np.zeros((rows, columns), dtype=object)
155
           table_matrix[:, :] = "" # replace the standard zeros with
              \hookrightarrow emtpy cell
           print(table_matrix)
157
           for column in range(0, columns):
                for row in range(0, rows):
                    table_matrix[row, column] = row + column
160
           table_matrix[1, 0] = "example"
161
           table_matrix[0, 1] = "grid sizes"
162
163
           self.put_table_in_tex(table_matrix, table_name, project_nr)
164
165
       def get_script_dir(self):
            """returns the directory of this script regardles of from
167

→ which level the code is executed"""
```