



Gary Teh <garyjob@agroverse.shop>

Collaboration to distribute Amazonian cacao nibs to help restore the Amazon rainforest

1 message

Gary Teh <garyjob@agroverse.shop>
To: "kmanley@draegers.com" <kmanley@draegers.com>

Tue, Dec 31, 2024 at 12:05 PM

Good morning Ken,

I hope this email finds you well. My name is Gary. I was referred to you by Corine who is the manager from the Menlo Park branch.

We are a community project to support farmers practicing traditional agroforestry in the Amazonian rainforest to restore it. We do so by directly sourcing organically grown cacao from their farm and making the cacao available in the USA.



This is an Instagram reel of our visit to one of the organic cacao farms we are supporting with their reforestation effort

<https://www.instagram.com/reel/DB1nVAJO2Kt/?igsh=MXJ2dnJhdWthbTZmaA==>

Here are some details about the product which we would be glad if we could collaborate with you to distribute via your grocery store to the local community on a consignment basis.

Organic Certification (see *attached*)

- 20241224_Fazenda_Santa_Ana_usda_organic_certificate.pdf
- 20241224_Fazenda_Santa_Ana_usda_organic_certificate_conformity.pdf

Country of Origin

- Brazil

Units and measurement

- 8 ounces of cacao nibs per bag
- 8 inch height
- 6 inch width
- 2.5 inch depth
- 3 tea spoons per serving
- 8 servings per bag

Minimum recommended retail price

- USD12.50 per bag

Cost breakdown per bag

- Cost of cacao almonds paid to farmer in Amazon rainforest: USD\$5.583369256
- Kraft Pouch packaging material cost: \$USD0.7033220365
- Packing cost paid to factory in Amazon rainforest : USD\$0.35
- Freight cost from Amazon rainforest to San Francisco: USD\$2.65131673 per bag
- Net cost when it finally arrives in our San Francisco community warehouse: USD\$9.29 per bag
- Cost to transport from our San Francisco community warehouse to your venue: USD\$1.50 per bag
- Final cost upon arrival at your venue: USD\$10.79
- Final cost price to you for each bag sold: USD\$11.00

Ordering requirements

- Minimum order quantity: 10 bags
- On-premise delivery within 7 calendar days upon placement of order
- 100% consignment based sales. No upfront payment requirements
- Settlement of payment for bags sold: 30 calendar days

Looking forward to your support in helping restore our Amazon rainforest. Will do a follow up call next Tuesday morning. 🙏🙏

Warm regards and a happy 2025
Gary



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2 attachments

20241224_Fazenda_Santa_Ana_usda_organic_certificate.pdf
321K



20241224_Fazenda_Santa_Ana_usda_organic_certificate_conformity.pdf
2071K