



Ocean - LCL Shipment Specific Quotation for TRUETECH INC

ISELL/CRM ID: 100497482

Quote Reference: SPOT_NYC_150241

Quote Validity: 31 Oct 2025 to 15 Nov 2025

Date of Quote: 31 Oct 2025

| | | | | | |
|-----------------------|----------------------|----------------|--|--------------|--|
| For the Attention of: | Garyjob@truesight.me | Sales Contact: | Maria Albarracin maria.albarracin@dhl.com | Prepared By: | Maria Albarracin maria.albarracin@dhl.com |
| | Tel. +- | | Tel. +NA | | Tel. +NA |

Service Information

| Cargo Notes: | | Non Stackable | | |
|-----------------|---|---------------|----------------------|---|
| Origin CFS: | SANTOS (BRSSZ), BRAZIL | | Destination CFS: | SAN FRANCISCO (USSFO), UNITED STATES |
| Commodity: | GENERAL CARGO | | Incoterm: | EXW - ExWorks |
| Movement Type: | Door to Door | | Place of Acceptance: | EXW |
| Pickup Address: | State of Bahia 45653-310 Ilhéus Brazil, BRAZIL, 45653-310 | | Delivery Address: | 3041 taraval street 94116 San Francisco United States, UNITED STATES, 94116 |
| Service: | STANDARD | | | |
| Carrier | Estimated Transit Time | | | |
| | Pickup | Freight | | Delivery |
| - | 9 Days | 51 Days | | 2 Days |

Cargo Details

| No. of Pieces | Type of Packaging | Dimension (L*W*H) per Piece in CM | Actual Weight of all Pieces in KG | |
|---------------------|---------------------|--------------------------------------|--------------------------------------|----------------------------------|
| 1 | PALLET | 120.00*100.00*100.00 | 170.00 | |
| Total No. of Pieces | Total Volume in CBM | | Total Actual Weight in KG | Total Chargeable Weight in KG |
| 1 | 1.200 | | 170.00 | 1200.00 |

Quotation Charges Summary

Carrier Code Currency

STD-STANDARD

| | | | |
|--|---|-----|----------|
| Total Pickup Charges : SANTOS(Pick-up from 45653-310) | - | USD | 1,260.00 |
| Total Origin Charges : SANTOS | - | USD | 274.06 |
| Total Freight Charges : SANTOS, BRAZIL to SAN FRANCISCO, UNITED STATES | - | USD | 385.44 |
| Total Destination Charges : SAN FRANCISCO | - | USD | 431.74 |
| Total Delivery Charges : SAN FRANCISCO(Delivery to 94116) | - | USD | 146.72 |
| Sub Total | - | USD | 2,497.96 |
| Additional services included in the quote | | | |
| Shipment Value Protection Charges | - | USD | 40.00 |
| Grand Total | - | USD | 2,537.96 |

NOTE:

1. Shipment Value Protection rate could be dependant on the service choice. See SVP section below for applicable premium amount.

DHL Shipment Value Protection (SVP)

DHL Global Forwarding's (DGF) liability for loss of or damage to your goods is determined by, and limited in accordance with, DGF's applicable air waybill, ocean bill of lading or other transport document (collectively "Transport Documents"). These Transport Documents will often limit DGF's liability to you to less than the full value of your shipment. As a convenience to you, DGF has quoted you Shipment Value Protection (SVP), which ensures that DGF will be responsible to you for the full value of your goods in the event that loss or damage to them occurs while in DGF's care, custody or control. If you accept this quote you will be charged for SVP. The amount charged will depend on whether the value of your goods is above or below \$54,000. For shipments between \$27,001 - \$54,000, you will be charged SVP at a rate of \$60. For shipments with a value below \$27,000 the rate will be \$40. For low and medium risk cargo with a value above \$54,000, the total cost of SVP will be calculated in accordance with the following formula: [(Value of Goods + Freight Charges) + 10%] x 0.4% or less. For high risk cargo, no matter the value of the goods, the SVP amount will have to be assessed and quoted by our SVP expert team. High risk cargo includes the following: Ammunition, Weapons and Explosives, Bulk Liquid Goods NOT carried in ISO Tank Containers or purpose built road or rail tank conveyances, Bulk or Bagged Dry Goods, Cement Products, Cement, Deeds, Exhibition Risks, Fur Garments, Furs, Household Goods & Personal Effects, Negotiable Instruments, Prototypes and One of a Kind Interests, Securities, Stamps, Tickets and the like, Traded Metals such as Copper, Tin, etc. in pure form, Treasury Notes and the like, Designs, Patterns, Plans, Manuscripts and all other documents, Unpacked / Unprotected steel (such as Pipes, Coils, Bars, Sheet, etc.) If you choose to opt out of SVP you will receive an updated quote with SVP removed, but in opting out you also affirmatively agree that DGF's liability to you will be limited in accordance with DGF's applicable Transport Documents.

Note that SVP is subject to terms and conditions, including various exclusions. Full terms and conditions can be provided upon request. An overview of SVP is available at:

https://go.freightforwarding.dhl.com/l/1024731/2024-09-27/2mfqx/1024731/1727422898NnTrygVD/DHL_Shipment_Value_Protection_Relax_You_are_in_Safe_Hands_DHL_Globa.pdf

Conditions

When you send us a request for a quote per email, the request may be responded to in an automated way to improve the speed/quality of our service offering. We process your data pursuant to Art. 6 (1) b) GDPR, performance of a contract. In order to respond to your enquiries as quickly and accurately as possible, we may process these inquiries automatically. As we constantly strive to provide you with a quicker and more convenient service, we are currently optimizing our internal business and service processes. Even though we aspire to anonymize all personal data provided, some data may be processed for these optimization purposes. The relevant processing of your personal data is based on Art. 6 (1) f) GDPR.

ACCEPTANCE OF PROPOSAL: The above proposal is accepted.

Signed _____ Date _____

QUOTE TERMS AND CONDITIONS

Ocean shipments exporting the United States are performed by Danzas Corporation d/b/a DHL Global Forwarding (FMC# 000315), as carrier. All other ocean shipments, including those importing into the United States, are performed by Danmar Lines AG d/b/a DHL Global Forwarding (FMC# 028623) through the DHL legal entity issuing this quote as its agent. For purposes of these terms and conditions, the aforementioned entities shall be collectively referred to as "DGF". In addition to these quote terms and conditions, all services provided by DGF shall, as applicable, be provided pursuant to the rules tariff and bill of lading terms and conditions found here: https://www.dhl.com/us-en/home/global-forwarding/help-center/documentation-center-for-freight-shipping.html#parsysPath_container_title. By accepting this quotation in writing or by tendering cargo to DGF, Customer agrees to be bound to all the terms and conditions set forth in this quotation as well as those set forth in DGF's applicable tariff and bill of lading.

1. NRA CLAUSE

THE SHIPPER'S BOOKING OF CARGO AFTER RECEIVING THE TERMS OF THIS NRA OR NRA AMENDMENT CONSTITUTES ACCEPTANCE OF THE RATES AND TERMS OF THIS NRA OR NRA AMENDMENT.

2. CARGO RECEIPT

On lanes inbound/outbound USA, cargo must be received by DGF within the validity period of this quote. Otherwise, DGF reserves the right to review the offered pricing and issue a new quote. For FCL shipments, cargo is deemed received when the last container of a consignment is in-gate at the container yard, or where DGF is picking up from the customer, when the last container of the consignment is loaded from the customer's pickup location. For LCL shipments, cargo is deemed received when the last item of a consignment is in-gate at the CFS station, or where DGF is pickup up from the customer, when the last item of the consignment is loaded from the customer's pickup location.

3. DETENTION, DEMURRAGE & STORAGE

Unless otherwise specified herein, the Detention/Demurrage/Storage rates/charges, free time and any other terms set forth in DGF's rules tariff are applicable hereto and incorporated herein.

4. RELIANCE ON INFORMATION

The rates and charges set forth in this quotation are based on the information provided to DGF by Customer or its agents, including the shipment's dimensions and weight, the mode of transport, information regarding the shipper/consignee, applicable Incoterms, whether the shipment contains hazardous or dangerous goods, the pick-up and delivery location, etc. The rates contained in this quote are applicable on a per weight and measure or per container basis, as noted herein. To the extent that a total cost is included in this quote it is for illustration purposes only. Total cost will be determined based on the actual cargo tendered for shipment.

5. MANUAL BOOKING FEE

A manual booking fee of \$80 will be charged for all U.S. export booking requests that are received via email or phone. To avoid this charge please kindly use DGF's e-booking and self-registration tool: <https://app.mydhli.com/get-a-quote>

6. PROHIBITED CARGO

Unless otherwise explicitly agreed, all rates and charges quoted are only applicable and valid for general cargo (e.g. no dangerous goods, no high-value cargo, no temperature controlled, no perishables, no special handling requirements, no personal effects, etc.). Cargo must also be seaworthy and in gauge. In addition, LCL cargo must not be oversized (i.e. cargo must be less than 5.8 meters in length and less than 2.2 meters in width and height), and weigh less than 2,500 kilograms per piece. For shipments exporting out of the Asia Pacific region, cargo must not exceed a shipment volume of 20 cubic meters and not exceed a shipment weight of 10,000 kilograms. For Americas and EMEA the cargo shall not exceed a shipment volume of 30 cubic meters and not exceed a shipment weight of 15,000 kilograms.

7. CONFIDENTIALITY AND DATA PROTECTION

This quote and the rates contained herein are confidential. Neither party shall disclose or publicize the existence or content of this quote without the prior consent of the other party. DGF is entitled to process data transmitted by Customer insofar as this is required for the fulfillment of the quotation or to ensure compliance with DGF's own legal obligations. Furthermore, DGF points out that it may be legally obliged to notify personal data or shipment data to courts and/or relevant authorities. Customer permits DGF to use Customer's email address in order to provide Customer with information on new offers. The Customer may at any time withdraw such permission free of charge by emailing to the following address customerdataprotection@dhl.com. Customer ensures that it has complied with its legal obligations in relation to personal data provided to DGF including consignee data as may be required for transport, delivery and logistics services, such as names, addresses, emails, and phone numbers. Customer shall inform consignees about the processing of their personal data for the abovementioned purposes, including processing for proof of delivery. In case of unauthorized disclosure of personal data by the Customer to DGF, the Customer shall indemnify DGF upon DGF's written demand from all claims asserted by third parties, in particular by recipients, as far as DGF processes the data in accordance with this quotation and applicable laws. DGF will maintain data protection in accordance with applicable laws. Further details are available in our Privacy Notice found here: <https://www.dhl.com/us-en/home/footer/privacy-notice.html>

8. EXCLUDED CHARGES & FEES

The rates and charges set forth in this quote are exclusive of all taxes (including VAT), duties, outlay fees. Unless otherwise specified herein, the following services are a non-exhaustive list of those services not included within the scope of services provided under this quote and will require DHL to requote: fumigation; bonded trucking; cargo escorts; special equipment or services (e.g., special transport services, reefer plug-in / monitoring, etc.); third party billing; unloading containers; blocking, bracing and cleaning of the container; sorting; palletizing; depalletizing; assembly; re-packing; separately process x-ray checks; hand search; dog sniffing.

9. PASS THROUGH COSTS

To the extent that the marine terminal operator or ocean common carrier assess any emergency surcharges or other assessorials outside of DGF's control and/or unknown to DGF at the time of quoting, such charges will be passed through at cost subject to an administrative processing fee of 5%. The following charges shall be passed through at cost or as per the ocean common carrier's tariff, as applicable: government-imposed charges; Panama Canal surcharges.

10. TARIFF CHARGES

Unless otherwise specified herein, the following charges will be assessed pursuant to DGF's tariff: Currency Adjustment Factor (CAF); Bunker Adjustment Factor (BAF), Emergency Cost Recovery Surcharge (ECRS), War Risk Surcharge, Peak Season Surcharge (PSS); European Union Emissions Trading System Surcharge (EU ETS); Chassis Split; Pre-Pull; Driver Detention; Driver Assist; 20' Tri-Axle Chassis Rental; Container Lift; New York Container Terminal Surcharge; Customs Bond; Rail/Pier Documentation Delay, Redelivery or Cancellation Fee; Stop Offs; Scaling Off-Site; Scaling On-Site; Double Drop and Hook at Customer's Facility; Tarping or Untapping; Layover; Weekend Surcharge; Courier Fee; LAX/LGB Pier Pass; LAX/LGB Clean Truck Fee.

Quotation Charges Details

Santos, Brazil To San Francisco, United States

| Pickup Charges: Santos (Pick-up from 45653-310) | | | | | | |
|--|--------------------------|---------------|----------|------------------------|----------|----------------|
| Charge Name | Unit of Measurement | Density Ratio | Currency | Minimum(as applicable) | Rate | Total (In USD) |
| Pick Up via Truck - MTS BR SPOT ZONE (OPUP) - 45653-310 | Per House Bill of Lading | | USD | | 1,260.00 | 1,260.00 |
| Notes : Ad Valorem (mandatory insurance): 0,15% over goods value Gris (Mandatory Trace): 0,05% over goods value. Toll fee: official CTE issuance fee: USD 8.00 per document ICMS and taxes (VAT) official. | | | | | | |
| Total Pickup Charges (USD) | | | | | | 1,260.00 |

| Origin Charges: Brazil | | | | | | |
|--|--------------------------|---------------|----------|------------------------|-------|----------------|
| Charge Name | Unit of Measurement | Density Ratio | Currency | Minimum(as applicable) | Rate | Total (In USD) |
| Org. Terminal Movement-(OTER) | Minimum(Per Shipment) | | USD | 95.00 | 95.00 | 95.00 |
| Org. Terminal Handling-Forwarder-(OTHF) | Per Weight Measurement | 1000.0 | USD | 8.00 | 8.00 | 9.60 |
| Org. Administrative Handling-(OADM) | Per House Bill of Lading | | USD | | 40.00 | 40.00 |
| Org. Non Stackable Fee-(ONSF) | Per House Bill of Lading | | USD | | 25.00 | 25.00 |
| Org. Security Filing Fee-(OSEC) | Per House Bill of Lading | | USD | | 5.00 | 5.00 |
| Notes : AMS VGM Administrative Fee-(OVGA) | | | | | | |
| | Per House Bill of Lading | | USD | | 15.00 | 15.00 |
| Export Customs Clearance-(OCLE) | Per Entry | | USD | | 84.46 | 84.46 |
| Total Origin Charges (USD) | | | | | | 274.06 |

| Freight Charges :SANTOS - SAN FRANCISCO | | | | | | | |
|---|---------|--------------------------|---------------|----------|------------------------|--------|----------------|
| Charge Name | Carrier | Unit of Measurement | Density Ratio | Currency | Minimum(as applicable) | Rate | Total (in USD) |
| Freight (FRT) | - | Per Weight Measurement | 1000.0 | USD | 146.00 | 146.00 | 175.20 |
| Dead Freight Charge (MDFC) | - | Per House Bill of Lading | | USD | | 210.24 | 210.24 |
| Total Freight Charges : Santos – San Francisco STANDARD (USD) | | | | | | | 385.44 |

| Destination Charges: United States | | | | | | |
|--|--------------------------|---------------|----------|------------------------|--------|----------------|
| Charge Name | Unit of Measurement | Density Ratio | Currency | Minimum(as applicable) | Rate | Total (In USD) |
| Dest. Terminal Handling-Forwarder-(DTHF) | Minimum(Per Shipment) | | USD | 175.00 | 175.00 | 175.00 |
| Dest. Administrative Handling-(DADM) | Per House Bill of Lading | | USD | | 79.00 | 79.00 |
| Dest. Agency Fee-(DAGE) | Per House Bill of Lading | | USD | | 90.00 | 90.00 |
| Notes : CFS Administration Fee | | | | | | |
| Dest. Document Handover-(DDHA) | Per House Bill of Lading | | USD | | 65.00 | 65.00 |
| Dest. Non Stackable Fee-(DNSF) | Per House Bill of Lading | | USD | | 22.74 | 22.74 |
| Total Destination Charges (USD) | | | | | | 431.74 |

| Delivery Charges: San Francisco (Delivery to 94116) | | | | | | |
|---|-----------------------|---------------|----------|------------------------|---------|----------------|
| Charge Name | Unit of Measurement | Density Ratio | Currency | Minimum(as applicable) | Rate | Total (In USD) |
| Delivery via Truck - MTS US ZONE 1 (DDEL) - 94116 | Minimum(Per Shipment) | | USD | 112.00 | 112.00 | 112.00 |
| Notes : Valid for single piece less than 96 inches in length. If single piece is between 96-144 inches long, please add DOVD charge (\$205 surcharge). If piece longer than 144 inches and/or greater than 2,500 kgs, please reach out to the USOCC for a rate quote. | | | | | | |
| Delivery-Fuel Surcharge - MTS US ZONE 1 (DFSC) - 94116 | Percentage on DDEL | | - | | 31.00 % | 34.72 |
| Notes : Subj. to monthly fluctuations if applicable | | | | | | |
| Total Delivery Charges (USD) | | | | | | 146.72 |

| Shipment Value Protection Charges:SANTOS - SAN FRANCISCO | | | | | | |
|---|--------------------------|---------------|----------|------------------------|-------|----------------|
| Charge Name | Unit of Measurement | Density Ratio | Currency | Minimum(as applicable) | Rate | Total (In USD) |
| Shipment Value Protection (MINS) | Per House Bill of Lading | | USD | | 40.00 | 40.00 |
| Notes : Covers up to 27,000USD commercial value. 27,001USD and more will be quoted on an individual basis | | | | | | |
| Total Shipment Value Protection Charges (USD) | | | | | | 40.00 |

